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# Who are we and what do we do?



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TenderHut is a capital group specializing in the ITC market since 2010. Currently, the group reunites 5 companies and 1 brand in which a total of over 250 IT specialists work.

At the end of 2017, the TenderHut Capital Group generated nearly PLN 16.2 million of consolidated revenue and was ranked 247 by the Financial Times in the 1000 fastest growing IT companies in Europe.



A company specializing in providing IT services and outsourcing of IT specialists services. We create dedicated IT services, websites and mobile applications for clients from all around the world.



Solution4Labs deals with the implementation and delivery of laboratory software.



ProtectHut deals with broadly understood cyber security.



LegalHut provides legal services for IT companies, public tenders and EU projects.



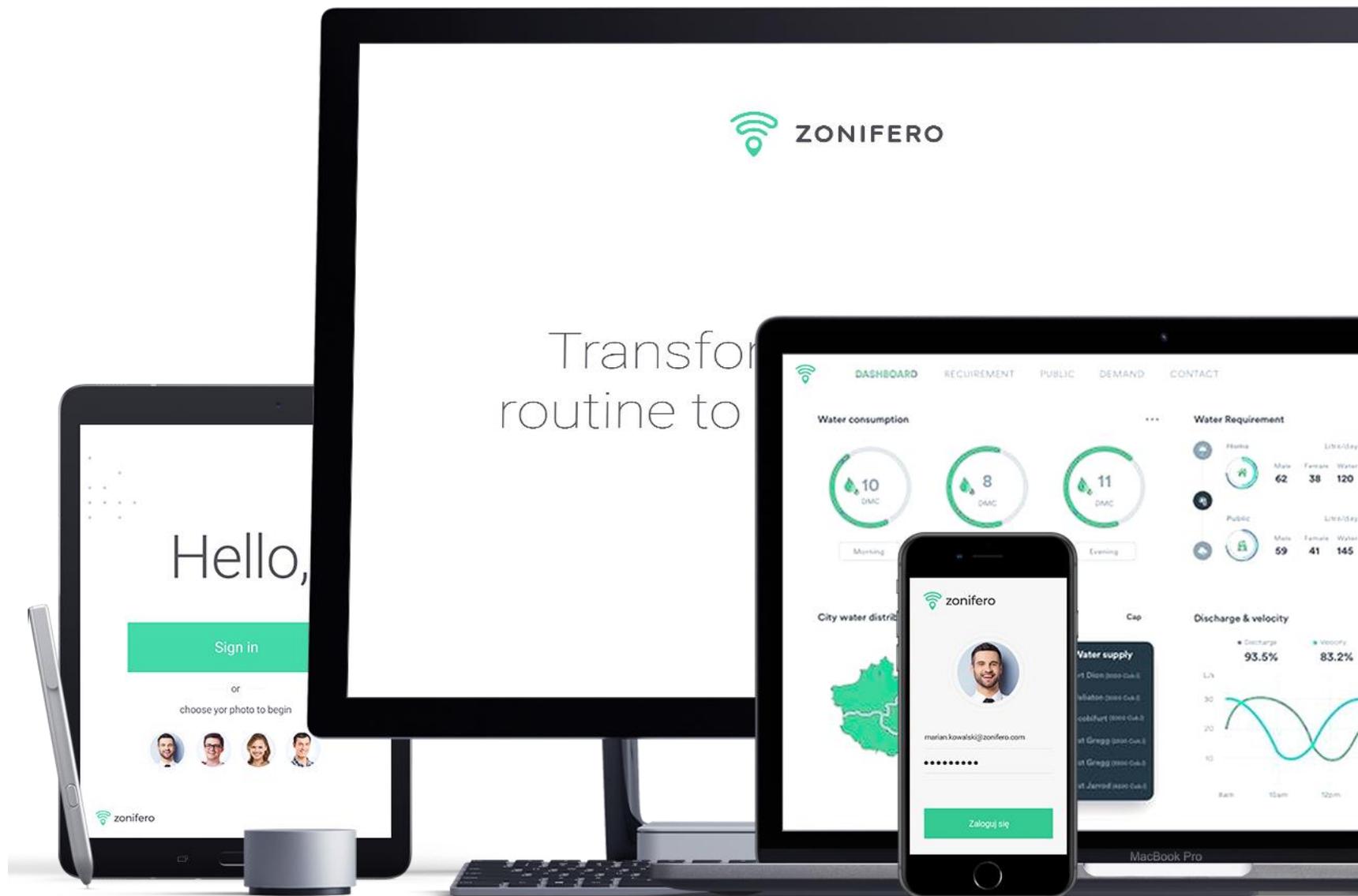
ExtraHut is a TenderHut company responsible for delivering high-end UX and design for customers.



Zonifero is a brand that creates a Digital Office Management class system that supports everyday office work.

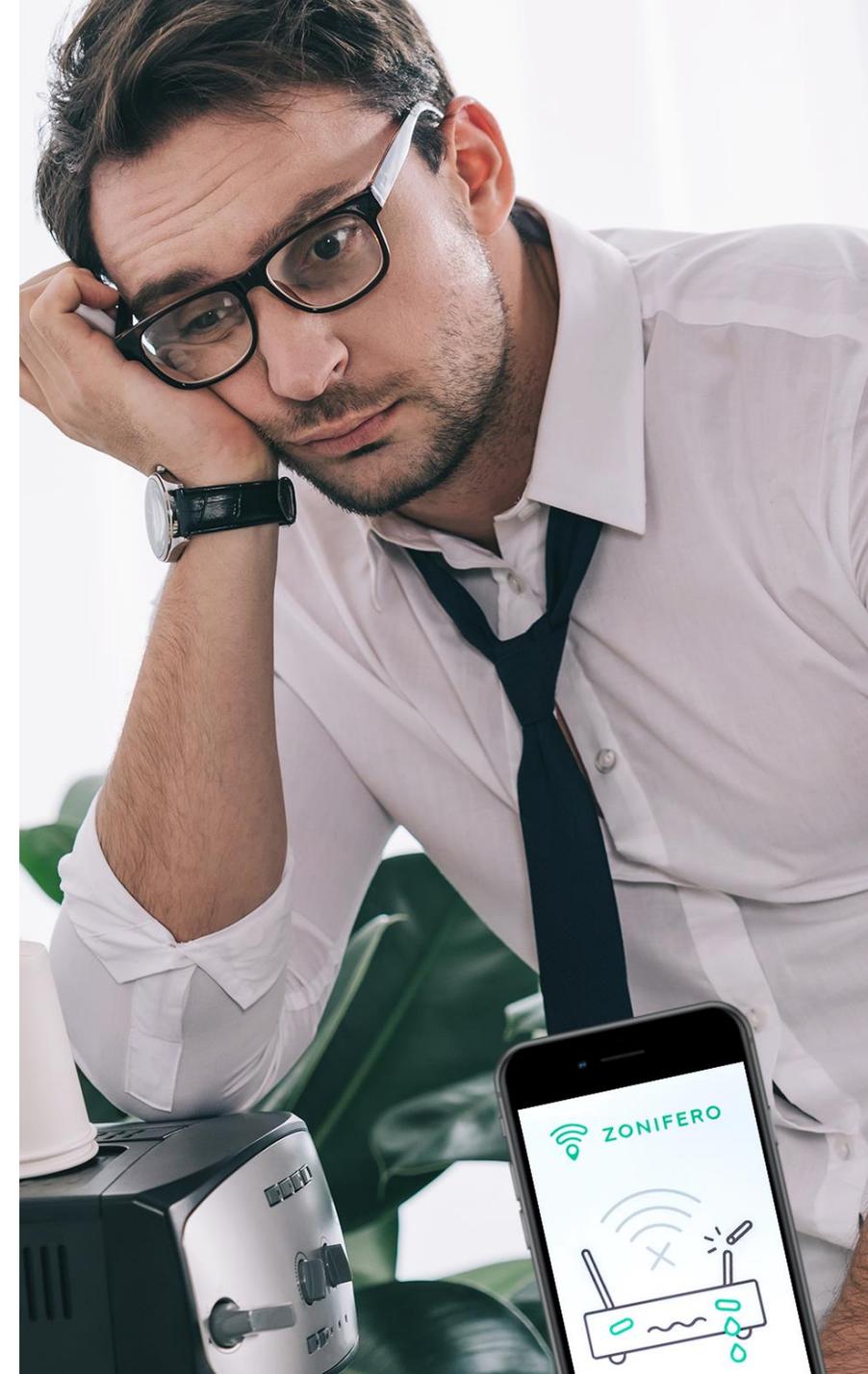
# Zonifero apps

Zonifero apps is family of all Zonifero Application. It contains: Zonifero WorkPlace, Zonifero Services, Zonifero Lobby, Zonifero TV and Zonifero Passport. All that application are integrated in one ecosystem that helps you to improve you office management and engage your employees during proces of improving you office for them.



# Benefits

- #1 **Save at office operating costs**
- #2 **Save and optimize office space**
- #3 **Improve communication in your company and building**
- #4 **Shorter registration process**
- #5 **Limit the reception staff to minimum**
- #6 **Save your time and money thanks to Zonifero**



# Zonifero WorkPlace

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# Why is it compulsory to have a good tool while talking about meeting management?

#1

**27% cancellation ratio**

The waste of booked and not used conference rooms is something more than just a waste of a free place for a period of time. Looking for a free place for an ad-hoc meeting can be quite annoying in a medium sized company.

#2

**43% of meetings are shorter than expected**

Effective usage of the workspace is important nowadays. Booking systems should be adapted to supervision of conference rooms.

#3

**34% of interrupted meetings**

How often are meetings interrupted by someone entering a fully occupied conference room?

# Conference room booking

Powerful booking system implemented in Zonifero is 100% compatible and integrated with Microsoft Office 365 and Google Suite, but can also work as a standalone solution.

With our system you can:

- Setup tablets in front of conference rooms (Wi-Fi and Ethernet PoE)
- Integrate AI rules to optimize room booking (monitoring of meeting start, change of booking period or dismissing reservation if meeting is finished)

HINT If your conference rooms are occupied in 80% please check how many people use each conference room. Sometimes splitting one bigger room into two smaller rooms allows you to optimize the space consumption.



# But you can expect more from our solution!

In our solution we have:

- Shared desk support, with IoT sensor to check current availability of desks
- Dashboards and BigData analysis for data from IoT sensors

## Analytical module

- We analyze the office space consumption with global specialists. Zonifero develops the analytical module together with the Nowy Styl Group (office equipment provider).



IoT sensor

# Shared Parking Slots

A registry with full information regarding the parking slots? Yes, we have it!

The president goes on vacation and the director is on a week-long delegation? His place is free?

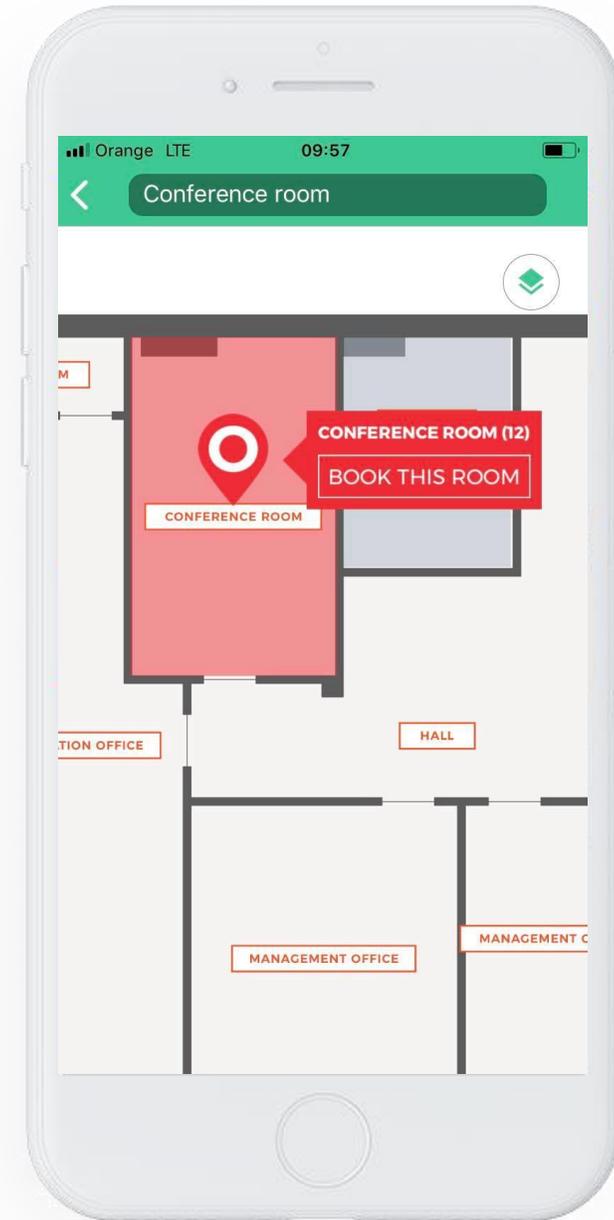
You can easily manage available places regardless of whether the parking is located in a common space or a private place.

Algorithm assign parking slots day before based on groups and type of parking. Just click one button and after a while, you receive information which slot is for you. Of course, you can check this on the map too.



## Maps with location support

Interactive floor plans instantly reveal the location of rooms, printers, allocated desk and offices, kitchen, toilets and more. Easy to configure and clear map view even for large and complex surfaces. Adding new objects to your office is easy and very flexible.

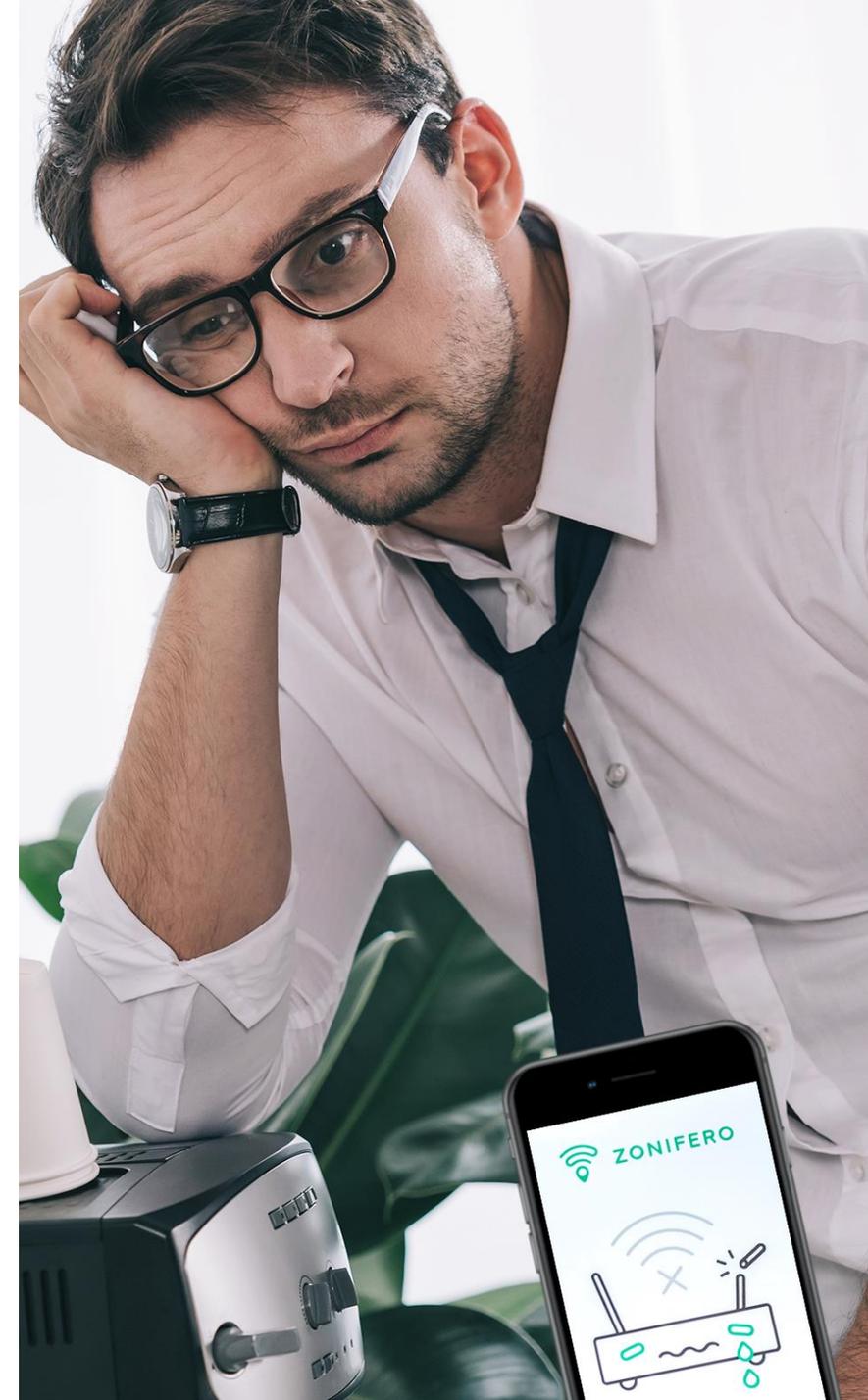


# Device is broken. Who should I call?

Nothing simpler – create new entry in Issue Tracking System. Add photo and it's done. You should wait for assistance to resolve your case. For your convenience our system can be integrated with:

- Internal systems ie. IT helpdesk
- External outsourcing companies (faciality management)

You can also use our tool to manage services in your building/workspace.



# But is it everything?

## No!

### Who is who?

You can see all employees in one place, their photos, information about position in company, status about I spoke earlier and you can contact them by the app(phone number, email) and we have very interesting button – „I’m looking for you!”

### Status of employees

Attendance list allows you to manage employees vacation and absences. If you include this option all employees with are connected with Zonifero must determine

Whether hi is working in office, is available remotely, is in a delegation or not available. Zonifero collected data about attendance and you can generate reports for all employees per any period

### Notifications

ZONIFERO allows you to send notifications to an user or group of users. The user can view the list of received messages and the details of each message.

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IoT sensor

# Why we do this?

## #1 27% cancellation ratio

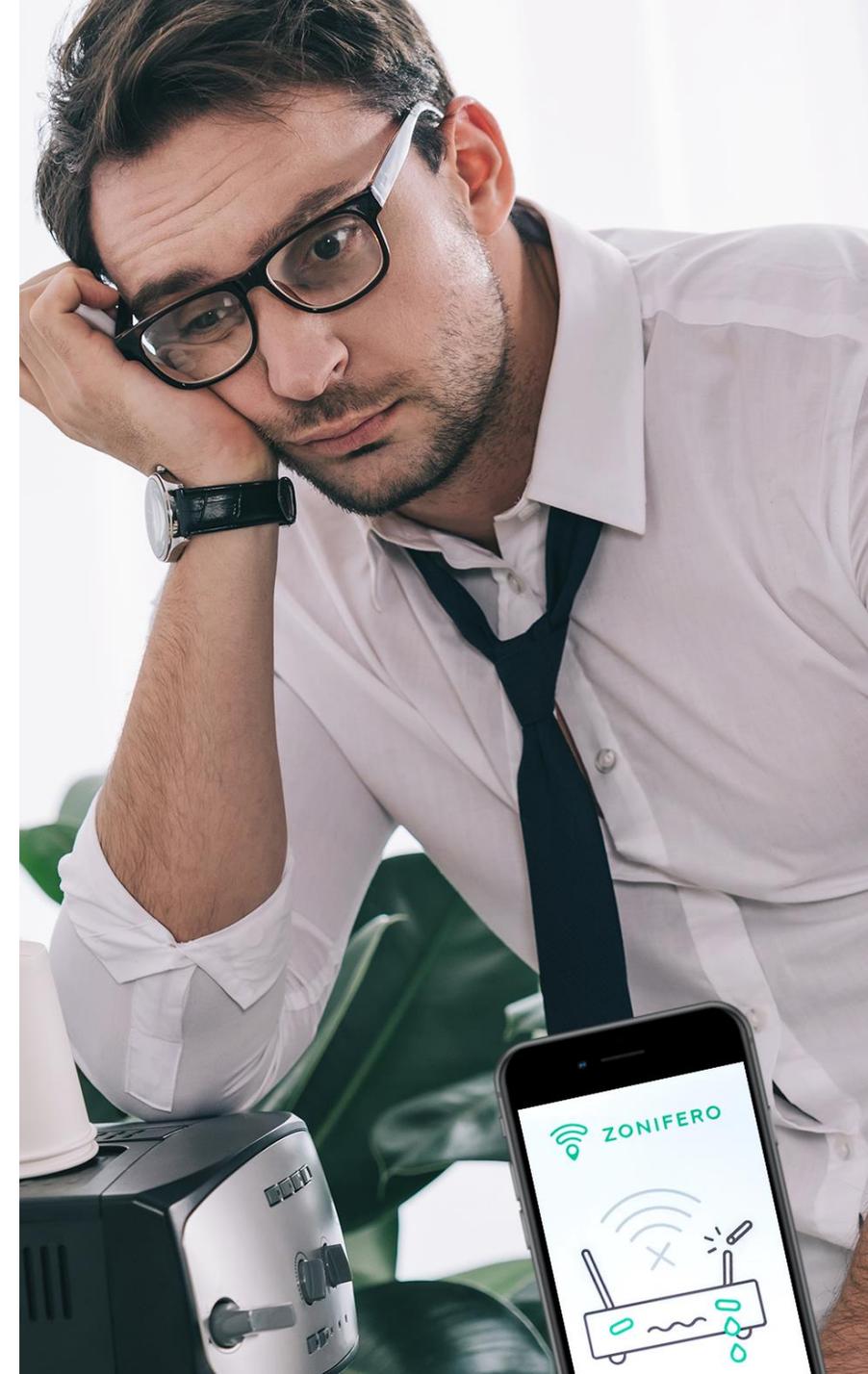
The waste of booked and not used conference rooms is something more than just a waste of a free place for a period of time. Looking for a free place for an ad-hoc meeting can take a lot of time in a medium sized company.

## #2 43% of meetings are shorter than expected

Effective usage of the workspace is important nowadays. Booking systems should be adapted to supervision of conference rooms.

## #3 34% of interrupted meetings

How often are meetings interrupted by someone entering a fully occupied conference room?



# Case Study - Ultimo

## Key facts:

- 1000 employees
- 2 offices
- 2 parking lots
- 4000 m2

## Challenges:

- Problem with free parking spots
- A too long on-boarding process
- A too long process of reporting problems/requests

## Zonifero solutions:

- Parking spot management
- Office and parking map module
- Request Management
- FAQ

## Benefits:

- **Save time** to find the right parking spot
- **Reduce the cost** of parking space
- **Save time and costs** of on-boarding new employees
- **Faster solving** of reported problems



# Got it! Next steps?



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# Deployment process

1. Interest in the solution
2. Presentation of the solution
3. Requirements and technical vision
4. Implementation offer
5. Signing a contract
6. Software deployment
7. Hardware implementation
8. System training



# Thank you!

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