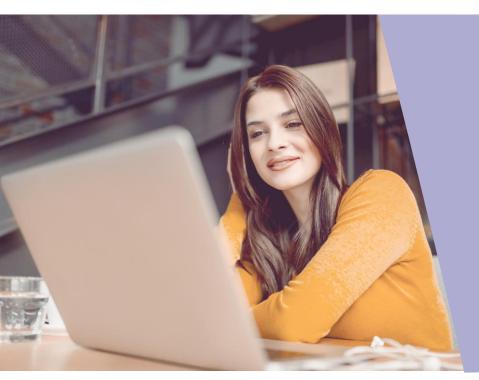


Transform your operations with Power Platform

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In the future all companies will have a low-code development strategy



By 2024, three out of four large enterprises will use a minimum of four low-code development tools to support application development according to Gartner. At the same time, low-code application development will account for more than 65% of all application development activity.

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According to analysts, Power Platform is positioned as a leader in a lowcode alternative with benefits such as...



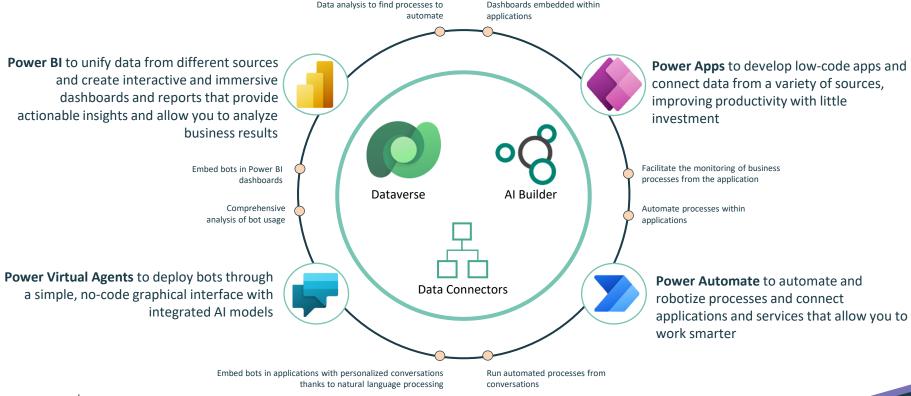
Microsoft Power Platform and Minsait offer you leading technology fully integrated with the productivity suite for the development of applications, business processes, automation, virtual assistants, robotization... etc via Low-Code

Source: "The Total Economic Impact™ of Microsoft Power Platform" by ForresterThe Forrester Wave™: Low-Code Development Platforms For Professional Developers, Q2 2021



Innovate your operations with Power Platform

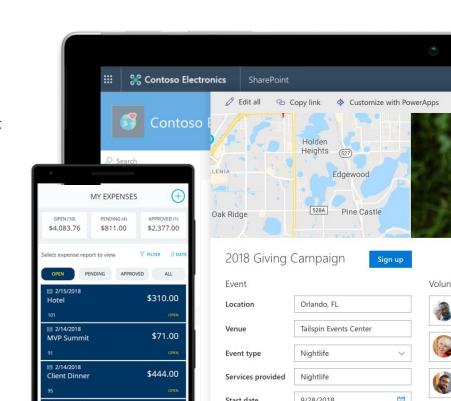
By creating solutions and combining custom technology that helps everyone drive the business with data







- PowerApps helps improve productivity, save costs, and eliminate inefficiencies
- Develop quickly and without code applications (web and mobile) that can be integrated into Microsoft Teams, Dynamics...
- Enrich applications and processes with artificial intelligence and insights from Power BI, Microsoft Graph, and other cognitive services
- Development of perfectly customized apps with data from multiple sources
- Consume apps, built-in or stand-alone, on any device
- With your own database to configure and store information (CDS)
- Templates for bots, support, sharepoint list searches...





Types of power apps









Power Apps Canvas

- Creation of applications built through the WYSIWYG screen design that provides complete control over the interface.
- It allows the development of a very customized user interface.
- It provides more than 200 different connectors.
- Creation of canvas applications for web, mobile and tablet applications.

Greater control of data access Better user experience Simplified access to entities



Power App Model - Driven

- Creating model-driven applications directly using the application designer.
- Entities, forms, views, dashboards, charts, and business processes to automatically generate applications.
- ► It allows you to build powerful line-of-business applications from data and business processes.
- ► Automatically, it generates a great responsive user interface.
 - **Entity Forms**
 - **Entity view**
 - **Business Process Flow**
 - Dashboards
 - Metadata-driven user response experience
 - **OOTB Applications**

Power App Portals

- Interact with any user, whether internal or external to the organization
- ► Real-time access from any device to content with total security to customers, partners or employees
- It allows you to bring in data from the apps you use, including Power BI and Power Automate, along with Common Data Service.
- ► Enriched with model-driven forms, views, lists, charts, and dashboards to deliver more value with every interaction



- **Entity Forms**
- List of entities
- Self-service. community. partner, or event portals
- Custom portal
- Multilingual website



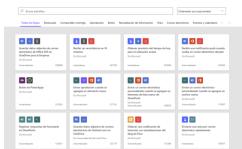
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Power Automate



- Work smarter by automating processes across applications and data
- Architecture based on the Office365 platform, security managed through the active directory of the organization.
- Power Automate admin panel for creating test and production environments, segmented into geographic zones or workgroups for information security.
- Generate data policies to create rules that define how data is shared.
- Visualization of automated, scheduled, button, approval, business process, or user interface management analysis reports and connector management reports.
- Microsoft acquires Softomotive to expand low-code robotic process automation capabilities in Microsoft Power Automate





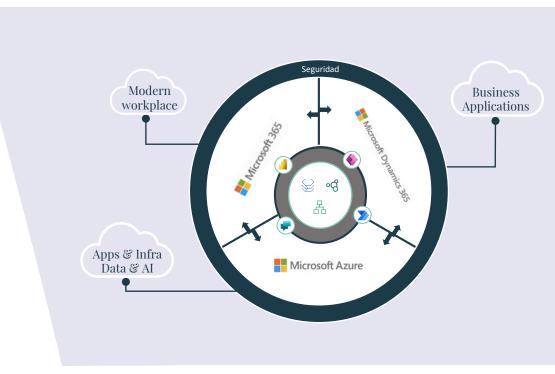


The impulse of a platform without limits

We provide an integrated and constantly evolving vision of the 3 Microsoft clouds to respond to the needs of digitalization.

Our services facilitate the combined use of clouds around three main axes.

Employee Experience, Sustainable Growth and Continuous Innovation, all pivoting on data and intelligence.



We accompany our customers throughout the Power Platform adoption

cycle



Approach

We have developed value proposal with which to approach our customers to give them solutions in the technological, strategic and methodological planes



Ideation

We accompany clients in the survey of use cases combining the Catalyst methodology with our own dynamics



Strategy

We help customers adopt
Power Platform by relying on
the Power Platform Adoption
Framework and our Change
Maker cultural change
program.



Implantation

We develop projects taking advantage of the power of our multidisciplinary team. Providing the experience and multisectoral knowledge of our experts.



<u>Ope</u>ration

We establish and operate centers of excellence that enable our customers to move forward with Power Platform through a team of governance experts.



At Minsait we are committed to helping organizations create, plan and execute transformation strategies to implement technology with purpose

Using a people-centered design methodology aligned with the 4-phase Microsoft Catalyst approach









Archieve

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Power APP ChangeMakers Program





Recommended to improve adoption of Microsoft Power Apps



We went from an organization-centric model

To the Employee-Centered Model

Employee is offered training

Focus on tool functionality

The company is chasing you

Plan of programmed actions

The employee learns by doing

Focus on the purpose of the tool

Desed yourself and show what you know

Experience of challenge and overcoming



We are Power Experts...

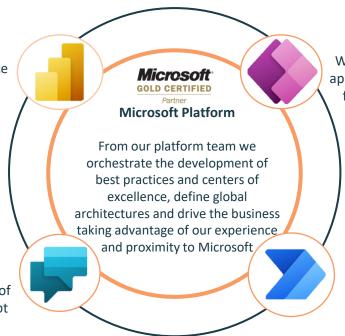
We help our clients to boost their business by creating specialist teams in each solution and a global coordination of cross specialists

Power BI Experts

We bring data analytics-based intelligence to customers through mixed teams of data analytics and UX experts

Virtual Agent Experts

We create personalized virtual assistants through a multidisciplinary team made up of computational linguists, UX experts and bot profiles



Power Apps Experts

We offer our experience in the design of applications and portals with mixed teams formed by experts in UX, mobility and processes

Power Automate Experts

We work with clients according to their degree of maturity to ensure success and scalability at different levels: Digitization of information and processes, Automation and new generation processes, Hyperautomation

- Smart Processes

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Empower business units to follow their own digitalization journey and drive innovation and improvement in your organization



What is a CoE?

- ► A transversal team equipped with a set of best practices and tools in charge of the correct implementation, design and governance of the solutions.
- ► It centralizes the needs and establishes the lines of development and growth

Challenges it solves

- ► Applications without government
- ► Non-aligned objectives and priorities
- Overinvestment
- Lack of knowledge of applications and their use
- Development without standards
- Poor performance
- User dissatisfaction



What is it for?

- A transversal team equipped with a set of best practices and tools in charge of the correct implementation, design and governance of the solutions.
- ► It centralizes the needs and establishes the lines of development and growth.

Long-term benefits

- Time saving
- ► Improve communication
- Improves prevention strategies
- Improved quality of service
- Intelligent automation

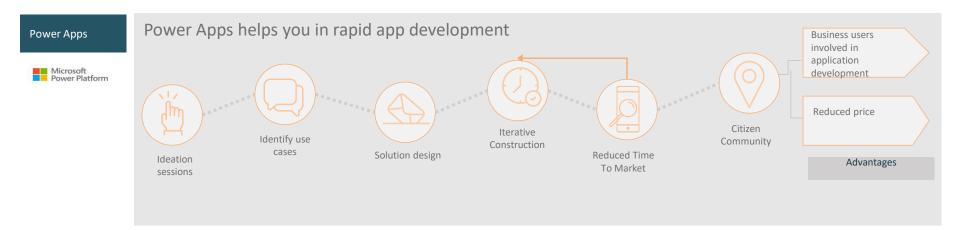
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Agenda



Microsoft Power Apps. How are we going to do it?





Power Apps Deliverables

01

Product Backlog

Ideation and elaboration of the backlog

02

Solution design

Update of the functional and technical design of the solution

03

Closing document

Project closure document with the fulfillment of the scope and commitments acquired

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And how are we going to do it?



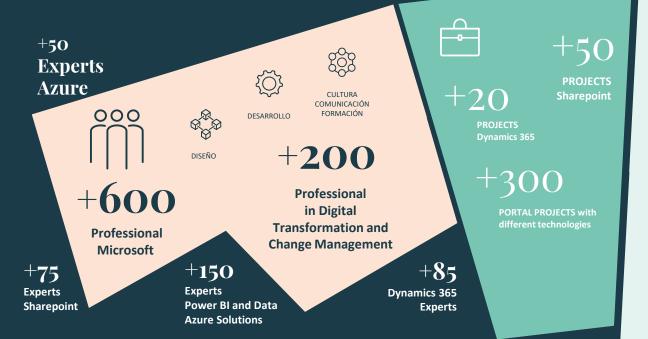


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Microsoft Capabilities (M365, D365 and Azure)











TRNASOFRMATION
PROJECTS
CURRENT

Implementation of Change Management Plans in clients from multiple sectors, particularizing the process to the individual reality of each company

We are present in all market sectors and countries



Microsoft Power Platform

FINANCIAL Santander Sanitas X BancaMarch ALANTRA SERVICES and Sabadell **MAPFRE** Insurance Generalitat de Catalunya Centre de Telecomunicacions i Tecnologies de la Informació DEFENSOR AAPP TELCO & Telefonica MEDIA vodafone Naturgy **ENERGY IBERDROLA REPJOL**

INDUSTRY, PHARMA, RETAIL AND COMSUMO













