



### Customer Challenges

- Optimize electrical consumption per load type
- Improve business continuity: unplanned power losses
- Benchmark sites: identify best/worst performing sites
- Comply to ISO50001, LEED, regulations and improve sustainability

### Our Solution EcoStruxure™ for Supermarkets

- EcoStruxure™ Facility Advisor: web platform to monitor, analyze and benchmark country sites' consumption
- EcoStruxure™ Facility Expert
- Services: SE Service Advisor expertise covering biannual performance reports & recommendations
- Smart panel upgrade/installation (incl. power meters)
- Com'X gateway

### Customer Benefits

- Web portal to follow up daily events and consumption
- Dedicated action plan for each store
- Minimized unplanned shut downs by receiving alerts

16 weeks to complete installation & configuration  
 19 annual service contracts  
 + project extension & spare parts

### The Results: Life is On with...

- **6% savings** on electrical consumption with total payback within **2 years**.
- **Quick win:** detection of lighting abnormal usage

Serving **200,000 customers** a day in its **175 stores across 15 countries** in Middle East. Opening 9 new hypermarkets and 7 new supermarkets in Egypt in 2016

## EcoStruxure™ for Supermarkets

Innovation At Every Level

