# Azure & AVS Migration: Fast, Cost-Effective, Low Risk

### Overview:

RiverMeadow is a trusted Cloud Migration Services & Technology Partner, part of Microsoft's Cloud Modernization Offering and an approved Direct Subcon Partner. We have deep expertise in VMware vSphere for on-premise and hybrid cloud as well as Azure VMware Solution (AVS) and Azure native cloud onboarding. RiverMeadow's flexible, fixed-price Cloud Migration Services and Advanced Platform Capabilities will get you migrated to vSphere, AVS and/or Azure faster, with less risk and at price points that no other vendor can match.

## Fixed Price (per VM) Services:

- Cloud Architecture Plan and Design
- Landing Zone Build-Out
- Discovery and Assessment
- Intake and Wave Planning
- Migration Execution Physical or Virtual Servers including OS Modernization
- Post-Migration Automation
- Post Migration Validation
- DR Setup and Testing
- Project Management

### Use Case Expertise:

### Multi-cloud migrations:

Single pane of glass (P2V, V2V, C2V, C2C)

#### OS Modernization:

Reduce technical debt as part of a migration (on prem to on prem or to cloud)

#### Hostile migrations:

No access needed to Source hypervisor

#### **AVS Migrations:**

Deep expertise in delivering AVS migrations

#### **VDI Migrations:**

Migrate OS + Apps + Data or just User Profile Data

## RiverMeadow Journey:

### Video Demos:

#### Confidential Reference Customers:

- Sterns Lending
- GE
- Bosch Health
- Spirit Airlines (AVS)
- Dept for Education
- State of Michigan

- Walgreens & Boots
- SC Johnson
- Ely Lilly (AVS)
- Fiserv
- Shaws Enterprise
- State of Virginia



## Why RiverMeadow?

Migration is Our Business	Deep subject matter experience for all-things migration: Discovery and Assessment, Intake and Planning, Migration Execution, Automation, Validation and Project Management with a focus on X86 based workloads – Lift and Shift, Lift and Modernize
Multi-Cloud Support	People, Process, Technology and Expertise regardless of destination (AVS or Azure)
Flexibility to Meet Needs	Product capability to ensure successful outcome regardless of use case, yet product agnostic
Lift and Modernize	Reduce technical debt as part of your cloud migration journey using our fully automated OS Modernization capability
Fixed Price Business Model	Shared risk, same fixed price per VM pricing for both Product and Services offerings regardless of destination (AVS or Azure)