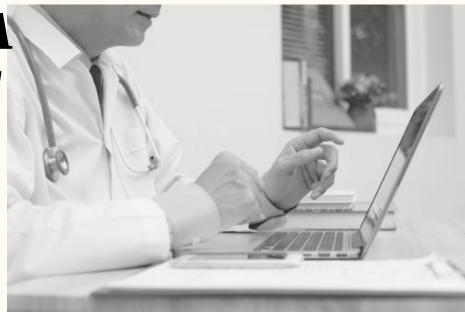


### **EFFICIENT HEALTHCARE WITH ACTIVATED DATA**

InGraph – The most powerful healthcare analytics product

# HEALTHCARE HAS A LOT DATA BUT NOT ENOUGH INSIGHTS

- Patient data
- Population health data
- Provider performance
- Clinical outcomes
- Quality scores
- Cost ratios



### THE INSIGHTS THAT CAN BE USED TO IMPROVE CARE OUTCOMES.



## **ONLY A FEW** HAVE ACCESS TO INSIGHTS **TO IMPROVE OUTCOMES**

- Data is disconnected and unable to provide complete picture of patient journey
- It exists in different formats (text, numbers, codes, paper, pictures, etc.)
- Several applications makes it difficult to structure data
- The 'analysis-paralysis' is spreading like a disease



### **IT'S NOT YOUR FAULT**

### THE TECHNOLOGY THAT ONCE PROMISED TO PROVIDE COMPLETE PATIENT VIEW HAS BROUGHT MORE ISSUES THAN ANYONE EVER ANTICIPATED.



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## WE'RE HERE TO RIGHT THE WRONGS OF HEALTHCARE TECHNOLOGY



# BUILDING HEALTHCARE'S INFORMATION SUPERHIGHWAY

#### CONNECTED DATA CAN ENABLE

- ► Holistic Patient View
- Point-of-care Decision Support
- Outcome-based Payments
- Standardized Care Delivery
- Productive Workforce
- Engaged Patients



### ACTIVATING DATA FOR PROVIDER PERFORMANCE

#### **VIEW DRILLED-DOWN PROVIDER PERFORMANCES**

Get provider views on not just managed lives and value score but also composite quality score and take action on the go.

#### **MONITOR THE OUTLIERS**

Get complete provider performance views and find out outliers and attribution leakage percentage.

#### **IMPROVE EACH OUTLYING METRICS**

Get detailed view of each metric affecting performance and strategize accordingly.



> Integration Status	Contracts D	ashboards	Strategy	Cohorts	
Provider Performance	Jan 2018 - Pre	esent 🗸	ACO: All 🗸	Organiza	tion: A
Avg. Value Score			⊙⊘:	Avg. R	isk Ad
	4.97				
cha	nge from last mont	th 0.2 🔺			
Practices					
Practices Practice		Value S	core	Risk Adjudte	ed PMF
		Value S 9.09	icore		
Practice	pital			\$650.70	<b>▲ \$2</b> .
Practice Christian Hospital		9.09	▲ 0.1	\$650.70 \$637.19	ed PMF ▲ \$2. ▼ \$7. ▲ \$2.
Practice Christian Hospital St. Louis Children's Hos	edical	9.09 8.21	▲ 0.1 ▼ 0.6	\$650.70 \$637.19 \$682.59	▲ \$2. ▼ \$7.
Practice Christian Hospital St. Louis Children's Hos Midwestern Regional M	edical	9.09 8.21 6.19	▲ 0.1 ▼ 0.6 ▲ 0.3	\$650.70 \$637.19 \$682.59 \$568.70	▲ \$2. ▼ \$7. ▲ \$2.
Practice Christian Hospital St. Louis Children's Hos Midwestern Regional M Barnes-Jewish West Co	edical ounty Hospital	9.09 8.21 6.19 6.02	<ul> <li>▲ 0.1</li> <li>▼ 0.6</li> <li>▲ 0.3</li> <li>▼ 0.5</li> </ul>	\$650.70 \$637.19 \$682.59 \$568.70 \$630.15	<ul> <li>▲ \$2.</li> <li>▼ \$7.</li> <li>▲ \$2.</li> <li>▼ \$8.</li> </ul>



### ACTIVATING DATA FOR NETWORK PERFORMANCE

#### COMPARE CONTRACTS AND LEAKAGE OVER TIME

Compare contract revenue contribution and growth over time. Find out how much could have been saved with in-network alternatives.

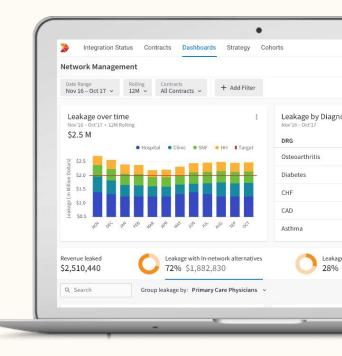
#### **EVALUATE THE EFFECTIVENESS OF YOUR STRATEGY**

Recognize in-network alternatives and potential dollar amount savings.

#### **RECOGNIZE NETWORK LEAKAGES**

Stay on track by recognising out of network leakages per practice and take actions on the go.







### ACTIVATING DATA FOR INNOTE PERFORMANCE

#### GET ALL CODING AND CARE GAPS IN ONE PLACE

Find out total coding and care gaps at one place without hustling between different applications.

#### **TREND ANALYSIS**

Never wait for any report; just at one click get complete view of total care gaps and care gaps closed month-wise.

#### MANAGE PROVIDERS BETTER

Stay on track with most accurate data while understanding per provider lives covered and care gaps closed.



InNote Performance	Jul 2018 - Dec 2018 👻				
Care Gaps closed		⊙∂:	Coding Gaps	closed	
	# Care Gaps Closed			# Coding G	aps Closed
	19K 40%			41.3	<b>K</b> 64%
i	Fotal Gaps 44,700			Total Gaps	40,10
3.5K	Total Care Gaps	Closed Care Gaps			5K
s 3K 9 2.5K 0 2K 0 2K	0	~	~	0	VIO. of Coding Gaps 4K 3.5K
б 2к 2 2к 2 1.5К					О 3.5К О 3.5К
1К					2.5K
			NOV		



### ACTIVATING DATA FOR ingraph CLINICAL DOCUMENTATION IMPROVEMENT

#### **GET POTENTIAL SAVING OPPORTUNITIES**

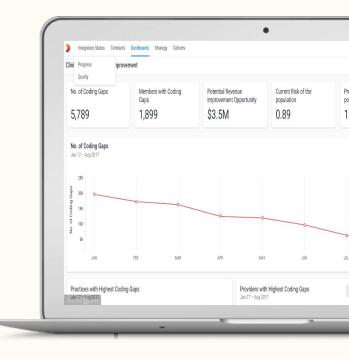
Get total number of coding gaps with potential saving opportunities and analyse performance trend.

#### CREATE INDIVIDUALIZED STRATEGY TO CLOSE GAPS FASTER

Get individualised coding gaps and risk score differences and create strategy on the go.

### RECOGNIZE PRACTICES WITH HIGHEST CODING GAPS

Stay on track by recognising practices with highest coding gaps and track improvement.





### **ACTIVATING DATA FOR SPECIALIST PERFORMANCE**



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62 23%

#### Integration Status Contracts Dashboards Specialities Performance Jan 2018 - Present v ACO: All -Organization: All v Avg. Episode cost efficiency Avg. Quality Score 0 95

#### MEASURE AND TRACK SPECIALITY PERFORMANCE

See average episode score efficiency as compared to total number

Find episode cost efficiency for every speciality and get comparable quality score

#### **STRATEGIZE AND MEASURE QUALITY**

MANAGE COST AND QUALITY

of episodes occurred and quality score.

Strategize and measure quality monthly to keep a track of improvements.

change	from last month 0.2 🔺		change from last month 1.2		
Specialities					
Speciality	Episode Cost Efficiency	Quality Score	No. of Episodes		
Cardiology	1.02	63.52% 🔻 0.7%	2,478		
Radiology	0.98	71.46% 🔻 1.8%	1,284		
Emergency medicine	1.19	76.89% 🔻 1.7%	2,846		
Cardiovascular	1.21	79.81% 🔺 0.6%	1,859		
Internal medicine	1.52	61.40% 🔺 0.8%	2,723		
Nephrology	0.96	77.87% 🔺 1.5%	2,192		
Oncology	0.83	69.72% 🔺 0.3%	2,361		
Neurology	0.76	71.56% 7 1.8%	1,790		

