



## Migration to Azure: Windows Server & SQL Server

Leverage cloud technology for your server workloads



Journey to cloud often begins with migrating Windows and SQL servers. Azure IaaS offerings are the simplest and easiest way to go and Space Hellas can guarantee successful migration and cloud value.

Space Hellas offers a comprehensive and based to proven cloud standards approach to Windows & SQL server migrations to cloud:

Discovery and Analysis – Assessment – Planning – Execution



### Why customers migrate to Windows & SQL server on Azure

- “Re-host” (lift & shift) is the simplest and most common type of cloud migration
- Begin with the simplest items
- Fewest dependencies
- Low business impact
- Built-in Security

### Increased agility and flexibility

- Easing of increasing resource demands
- Cloud scalability
- Address abruptly growing business requirements at once
- Simplified IT Operation
- Maintain IT capacity during volatility of Covid era

### Guaranteed performance and security

- Leverage Azure data center state-of-the-art hardware components
- Utilize high-performance VM SKUs when needed
- Enhanced Security protection built-in within Azure & advanced security offerings for tenants to use

### Reduction in costs

- Proper sizing for optimal VM SKUs and cloud resources utilization
- Always utilize as many cloud resources as needed and when needed
- Reserve cloud resources and gain maximum cost savings
- Minimal operational effort

“By migrating e-learning platform to Azure SQL Server VM we simplified IT complexity, we accomplished scalability to cover the growing number of students and we avoided a large hardware investment on-premises.

Space Hellas made this process smooth, causing zero impact to e-learning platform availability to students”

- Ioannis Paraskevopoulos, IT Manager, National and Kapodistrian University of Athens

# How Space Hellas offerings work, to achieve business benefits



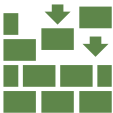
## Advisory & Implementation

- 6 Gold & 2 Silver Microsoft Competencies
- More than 10 Azure certified engineers and specialists



## Operation / Monitoring / Managed Services

- Subscription provisioning & management
- After sales support – operation of customer infrastructure
- Implement monitoring solution / integration with existing tools



## Billing – Cloud Spending

- Billing services & granular reporting via Space Hellas' Splunk platform
- Control & drill down in your cloud spending
- Monthly consolidated billing
- Customized billing terms



## SPACE CSP Advantages

- CSP tier-1 Microsoft partner
- Subscription provisioning and management
- You pay only for what you need and what you use
- Competitive pricing
- Azure CSP Credits
- Space Hellas is your single point of contact for technical, support and billing
- Support with escalation path to Microsoft
- Monthly consolidated billing and customized terms
- Drill down in your cloud spending

## Support

- 24/7 Service Desk providing agreed SLAs
- On-site support if needed
- 3rd level support and escalation path to Microsoft
- Leverage back-to-back premier support contract of Space Hellas for advanced support services from Microsoft (better response times, priority, etc.)