



Long View

FOR SMB (1 TO 300 USERS)

Microsoft 365 Teams Phone System SMB

Add Business Voice to make phone calls from Office 365/Teams anywhere, on any device—including computers, smartphones, desk phones, and meeting rooms

KEY BUSINESS DRIVERS

Does any of this sound familiar?

- > Want to measure adoption to ensure the greatest ROI across your M365 investment
- > Lower traditional telephony costs by up to 60% > Obsolete hardware and support
- > Calling tied to desk phone
- > Multiple vendor complexity
- > Limited capacity & scalability
- > High costs & management
- > Employee inflexibility to work from anywhere
- > Too many applications and systems to communicate from
- > Don't want to manage complex phone gateways

Talk to us today!

**Free trial headsets from leading headset vendor.
Access to self-service learning portal for 60 days.**

**Long View can help you drive and improve productivity throughout your business with expanding your Teams investment.
engage@lvs1.com**

VALUE PROPOSITIONS

By choosing Long View, *we offer:*

- Phone system in Teams with simplified setup, billing, and management.
- Collaboration in real-time with calling, chat, and meetings in a single application and expanding it to your full enterprise-wide phone system.
- Give your users seamless access the flexibility to make and receive calls from any device anywhere
- Flexibility through Microsoft Calling Plans, or the option to use Operator Connect for fast deployment and easy management
- Layered security that enables secure access while protecting identities against cyber threats and data loss.
- High-quality and reliable calling with built-in redundancy, leveraging active load balancing for a 99.9% uptime delivered through Microsoft's trusted cloud
- Long View offers a quick start deployment offer for a fixed fee: Design of the solution, deployment, and enablement of up to 300 users in one site.
- Engage with industry leading headset vendors to develop user experience strategy for headsets and devices.
- Leverage our industry leading expertise on deploying and change management / adoption of Business Voice. Contact us to discuss our quick start deployment offer!
- Long View offers a managed solution to take away all your day-to-day pains after successful deployment, please let us know if you want to discuss options.

BUSINESS OUTCOMES

By choosing Long View, *we enable your business to:*

- Save time and money while reducing complexity. Have a single source of truth for all collaboration and communication.
- Connect faster and easier, bridging the gap of needing a productive solution to enhance the new need for hybrid work.
- Simplify IT and focus on what matter -. Manage from the same admin console as the rest of your Office 365 services.
- Become more agile - Get started in minutes without any hardware to install or manage, having little to no downtime on business operations.
- Redefine teamwork in the digital age offering collaboration tools that know no boundaries.
- Enable your hybrid workplace with flexible calling for remote and in-office employee.

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Partner



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