



# **ENGINEERING** **WHO WE ARE**

**Leading our customer towards a new economy  
of digital ecosystems**



# ENGINEERING AT A GLANCE



**We help our clients achieve** their goals by providing innovative solutions, co-designing the future with them, leading their digital transformation towards a new economy of digital ecosystems.

**€ 1,274 mln**

Production  
Value

**12,000+**

Associates

**65+**

Offices around  
the world

**4**

Data Centers

**€ 40 mln**

Investments  
in R&D

- **SOFTWARE MAKER**
- **SERVICE PROVIDER**
- **SYSTEM INTEGRATOR**
- **DIGITAL PLATFORMS**

# GROUP COMPANIES

A diversified organizational model for geographic and business areas.

## ENGINEERING INGEGNERIA INFORMATICA

### ITALY

- CYBERTECH
- DEUS TECHNOLOGY
- DIGITELEMATICA
- ENGINEERING D.HUB
- ENGINEERING 365
- ENGIWEB SECURITY
- FDL SERVIZI
- MUNICIPIA
- NEXEN
- OVERIT
- SOGEIT SOLUTIONS
- WEBRESULTS

### ABROAD

- ENGINEERING ITS (GERMANIA)
- ENGINEERING INTERNATIONAL BELGIUM
- ENGINEERING INGEGNERIA INFORMATICA SPAIN
- ENGINEERING SOFTWARE LAB (SERBIA)
- ENGINEERING INTERNATIONAL (USA)
- ENGINEERING USA
- ENGINEERING DO BRASIL
- ENGI DA ARGENTINA



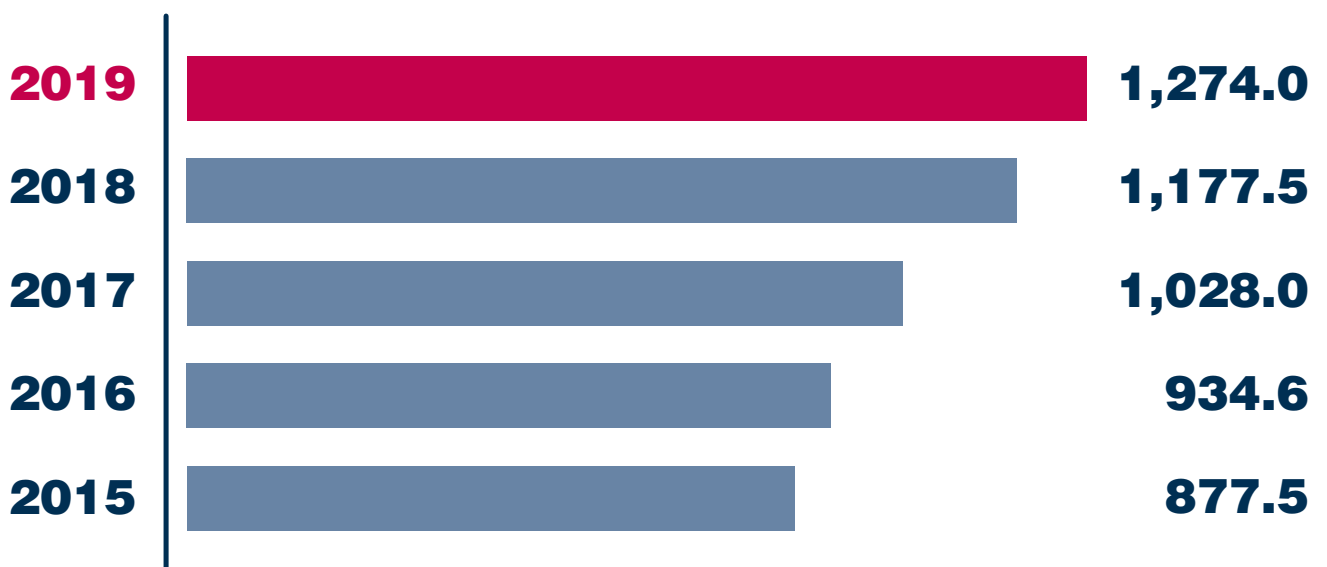
# OVER 65 BRANCHES THROUGHOUT THE WORLD

- ITALY
- NORWAY
- SWEDEN
- GERMANY
- BELGIUM
- SWITZERLAND
- REPUBLIC OF SERBIA
- SPAIN
- USA
- BRAZIL
- ARGENTINA



## VALUE OF PRODUCTION

### A continuous growth



(in million Euros)

# OUR PORTFOLIO



**Working alongside our customers** in the areas of their business where digitalization creates the greatest changes. Our offering extends to all strategic segments, helping to change the way the world lives and works.

## THE WORLD WE LIVE IN

- AUGMENTED CITY
- SMART TRANSPORTATION
- SMART ENERGY & UTILITIES
- DIGITAL MEDIA & COMMUNICATION

## THE WORLD THAT TAKES CARE OF US

- SMART GOVERNMENT
- E-HEALTH
- DIGITAL DEFENSE, AEROSPACE & HOMELAND SECURITY

## THE WORLD WE WORK IN

- DIGITAL INDUSTRY
- DIGITAL FINANCE
- DIGITAL RETAIL & FASHION
- SMART AGRICULTURE

# ENGINEERING INNOVATION



Innovation is **the process that creates value** from ideas. There is no innovation if, at the end of the process, it does not generate concrete and tangible value for all the stakeholders involved in the process. This is why the end goal of our approach to innovation **is the creation of value for our customer** and consequently for the end customer, the real beneficiary of the added value we help to produce.



**Research**



**Management**



**Offering**

## Research



For us, research represents **the first and fundamental phase of the innovation** process; through it, and with the contribution of numerous and very solid international partners, we are able to explore - ahead of their future industrial positioning - innovative methodologies and emerging technologies that will be tomorrow's solutions. Being ahead does not only mean reaching the market more quickly, but above all defining which technologies will have a real industrial position in the future, identifying the correct time to market and inserting them into more complete technological ecosystems and digital platforms.



▶ **€ 40 mln**  
in annual investments

▶ **70+**  
ongoing research  
projects

▶ **450+**  
researchers  
and data scientists

▶ **5**  
development  
laboratories

# Management



At Engineering we accomplish this phase through the use of **a complete multi-player ecosystem**, which calls for the involvement not only of the 250 best innovators present in the organization, but also of universities, research centers, start-ups, SMEs and industrial partners: all players offering their contribution with the aim of creating and undertaking initiatives of real, highest quality innovation.

250+



- ▶ ARTIFICIAL INTELLIGENCE
- ▶ AUGMENTED REALITY
- ▶ BLOCKCHAIN
- ▶ CLOUD
- ▶ CYBERSECURITY

- ▶ DATA
- ▶ DIGITAL PLATFORMS
- ▶ INTERNET OF THINGS
- ▶ ROBOTICS



## Offering



The **innovation initiatives prototyped by research**, or developed by this multi-player ecosystem, are made available to the entire company and included in a portfolio of solutions to be offered to customers, together with our traditional offer of products and services. It is therefore a particularly valuable offer to bring to the market, because of how these innovation initiatives come into being, how they are managed and made to grow, the high added value in terms of business and technology that they represent and the objectives that they pose.



# DIGITAL TRANSFORMATION



The development of our world has always been based on **the value of knowledge**, a pillar that is facing an unparalleled mutation today. New technologies are in fact breaking the systems that kept information trapped inside specific economic-social areas and structures, transforming knowledge into a new keystone for a development that is, perhaps, without precedent.

**We prefer to talk about Digital Journey, a Journey in which we are able to walk alongside our clients, with our deep knowledge of core processes and new technologies. A Journey that can no longer be postponed if one wants to be among the first to reap benefits from these new Digital paradigms. An extraordinary journey, not without risks that can be turned into opportunities if undertaken with a partner that has made Innovation his mission.**

**Paolo Pandozy**, CEO Engineering

## **This new frontier of knowledge**

takes the name of Digital Transformation and for achieving it, three players are necessary who act in an open ecosystem: an expert in traditional technologies,

a Data Scientist with skills in new enabling technologies and, above all, an expert in business processes, because the more this process becomes fundamental the greater the effect of transformation is disruptive.

# DATA CENTERS



Thanks to the best infrastructures and technologies, the **integrated network of our 4 Data Centers** ensures the highest standards of security, reliability and efficiency.



**PONT-SAINT-MARTIN**

**TURIN**

**MILAN**

**VICENZA**

ISO 9001 / 14001 / 20000 / 27001 / 45001  
Power Usage Effectiveness < 1.5  
Green Data Center

TIER IV Certification

▶ **21,000**  
servers managed

▶ **250,000**  
workstations  
managed

▶ **6,000**  
sqm of space

▶ **10**  
petabytes managed

# TRAINING



We face the challenges of the market by focusing on the preparation and constant updating of the skills of those who work with us. Our "**Enrico Della Valle**" IT & Management School provides an integrated logistics system for all course participants. It is equipped with 16 computerized classrooms, a library and a testing center for professional certification exams.



**MORE THAN 40 PROFESSIONAL CERTIFICATION PATHS**  
**CHECKS AND CERTIFICATION OF IT EXPERTISE**  
**PMI REGISTERED EDUCATION PROVIDER**  
**PROMETRIC PEARSON VUE TESTING CENTER**

▶ **19,000**  
days of training

▶ **1,254**  
teaching days

▶ **5,405**  
pupils trained

▶ **300+**  
teachers

▶ **1,100+**  
certifications

▶ **11,000+**  
e-learning courses and webinars

# CERTIFICATIONS



A key for excellence, project success and skill growth.

## PARENT COMPANY

### UNI EN ISO 9001

Quality Management Systems

### ISO 14001

Environmental management systems

### ISO/IEC 20000-1

IT services management systems

### ISO/IEC 27001

Information security management systems

### NATO AQAP 2110/160

Design, developing and maintenance of application software for IT management systems for military use

### STORAGE CENTERS

The Parent Company is accredited in the list of Storage Centers at the Agenzia per l'Italia Digitale (AgID) [Agency for Digital Italy].

## DATA CENTERS

In addition to possessing the same ISO certifications of the Parent Company, the 4 Data Centers comply with the TIER IV certification and satisfy the specifications given in the Certificate ISO 27001:

### ISO/IEC 27017

Advanced controls for both vendors and cloud services customers

### ISO/IEC 27018

Privacy in cloud

### ISO/IEC 27035

Incident management

For the Vicenza site:

### ISO 45001:2018

Management Systems for Workers' Health and Safety



[www.eng.it](http://www.eng.it)

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