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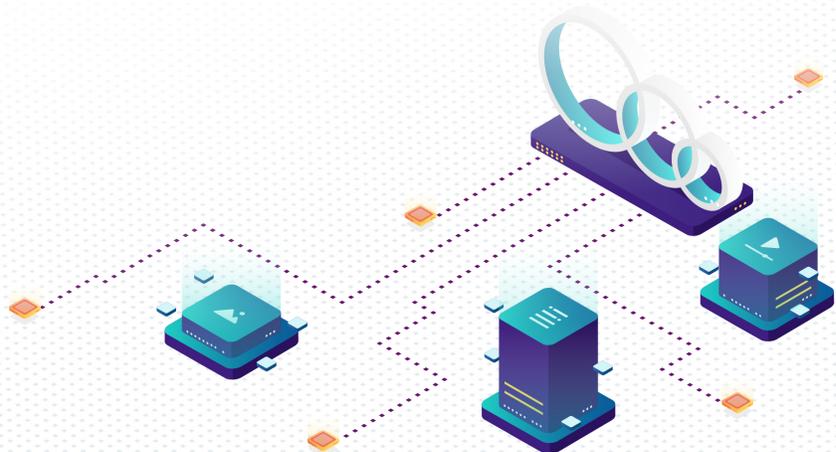


In search of a road towards the cloud

The COVID-19 pandemic resulted in instability of economic situation. Besides daily challenges, the customer had to face new risk factors resulting in uncertainty related to deployment of the adopted business strategy. The plan aimed at market share growth became questionable.

For several years the customer took advantage of cloud computing. However, it was still his first choice to launch systems in own data center, which increasingly proved to have several limitations. The customer decided to develop a strategy for use of cloud-based solutions within time perspective of five years.

Chmura Krajowa used Cloud Adoption Framework for Azure to support the Customer in the development and implementation of a business strategy that would provide effective support to business targets. When the project was completed, the Customer not only had a plan for use of cloud-based services, but also an environment ready for fast launching of new applications.



The right road towards the cloud with Chmura Krajowa

Customer challenges

The customer operates in the private medical care sector on Polish market. Its main assumptions include organic growth and gradual market share growth. However, owing to pandemic crisis and labor market instability, the demand for private health care is in decline. The customers wanted to be ready for hard times and prepared for economic recovery.

The customer needed a flexible solution enabling infrastructure cost reduction in the case of a decline in demand for the infrastructure, particularly for test solutions.

The IT department was not certain which model would eventually meet the business expectations and enable achievement of the adopted assumptions. An experienced partner was sought to assist in the development of a new solution.

Partner solution

Drawing on best practices of Cloud Adoption Framework for Azure (CAF), Chmura Krajowa helped the Customer to develop a long-term strategy towards cloud-based solutions and developed a plan for the migration of the solutions kept on-premises into the cloud.

An additional benefit for the Customer was comprised by a training cycle enhancing the Customer team's knowledge about cloud-based solutions and development of a suite of processes and best practices for management of MS Azure environments.

Owing to the experienced team and leveraging CAF tools and procedures, the road towards the cloud was accomplished right on schedule and without excessive risks.

Customer benefits

At the end of the project, the core benefit was the strategy for the road towards the cloud and use of its services; the strategy was developed and confirmed with all business and technological stakeholders.

A flexible model for settlement of the used cloud-based services enabling cost reduction and faster marketing of solutions.

Owing to the use of the best standards and drawing on the Cloud Adoption Framework for Azure, the migration to the cloud proceeded with no interruptions/smoothly.



One of the biggest advantages is comprised by the change in the model of financing IT solutions without the need to make large investment in the infrastructure, licenses or to plan equipment procurement.



By opting for collaboration with Chmura Krajowa, the Customer obtained the 1st line support in the form of the Chmura Krajowa team, which communicates with the Customer in Polish. Additionally, the experienced expert team provides ongoing consulting on how to transform the current and future solutions in cloud environment.



Guaranteed best approach, suite of tools and best practices for building of the business and technological vision with the use of Cloud Adoption Framework for Azure, which guides on how to create the best strategy for the use of cloud-based services.