



ISO 9001:2015, ISO 20000-1:2018 and ISO 27001:2015 Certified

## Know Your Partner - Bitscape



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Canada | USA | India



# Bitscape Highlights

Founded in July, 2002

220+ employees

Global delivery, R&D and technology centre at Ahmedabad.

Physical presence in Ahmedabad, Mumbai & Bengaluru; North (in progress)

Direct CSP in:  
India  
The US  
Canada

AMMP partner  
ECIF enabled  
MCI partner  
Catalyst ready  
XiAD workshops  
GTMs on Azure, MW, BA  
Multiple awards at WW-  
and subsidiary level

- Microsoft 365 Business Applications preferred Partner
- Microsoft Content services associate Partner
- Microsoft Power BI Showcased Partner

- Teams Hackathon special mentioned partner
- Power Apps Hackathon APAC finalist
- Microsoft Teams Platform 2021 Challenge winner

## Key Solutions

1. Onboarding – Offboarding
  2. eConnect – Employee experience
  3. Bitscape Vault
  4. Capex approval system
  5. Visitor management system
- ...and many more.

# Microsoft Solutions Partner Designations



Solutions Partner  
for Business  
Applications

 Microsoft  
Solutions Partner  
Business Applications



Solutions Partner  
For Data & AI  
(Azure)

 Microsoft  
Solutions Partner  
Data & AI  
Azure



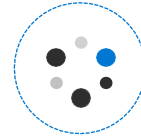
Solutions Partner  
for Digital & App  
Innovation (Azure)

 Microsoft  
Solutions Partner  
Digital & App Innovation  
Azure



Solutions Partner  
for Infrastructure  
(Azure)

 Microsoft  
Solutions Partner  
Infrastructure  
Azure



Solutions Partner  
for Modern Work

 Microsoft  
Solutions Partner  
Modern Work



Solutions Partner  
for Security

 Microsoft  
Solutions Partner  
Security



Solutions Partner  
for Microsoft  
Cloud

 Microsoft  
Solutions Partner  
Microsoft Cloud



Azure Expert  
Managed Services  
Provider

Microsoft Partner  
Azure Expert MSP



 Microsoft  
Solutions Partner

Infrastructure  
Azure

Specialist  
Windows Server and SQL Server  
Migration

 Microsoft  
Solutions Partner

Security

Specialist  
Cloud Security  
Identity and Access  
Management  
Information Protection and  
Governance  
Threat Protection

 Microsoft  
Solutions Partner

Modern Work

Specialist  
Adoption and Change  
Management

# Achievements

Microsoft Worldwide Partner Award Finalist (SharePoint Category)

- Microsoft Worldwide Partner Award Winner – SB Competency- Cloud
- **Microsoft Solution Partner of India the year**
- Best Software Development Company by GESIA

- Microsoft – Public Sector – Government Partner Award Finalist. (Worldwide)
- **Microsoft – Data Platform Award Finalist. (Worldwide)**

Advanced Specializations and US Microsoft Govt Cloud CSP

**Solution Partner Designation For Microsoft Cloud**

2009

2014

2017

2021

2023

2013

2015

2018

2020

2022

**Microsoft India Regional Partner of the year**

Microsoft Worldwide Partner Award Finalist Small and Midsized Cloud Solutions

**Microsoft's 50 'Most Competent' Partners in the world - number 36 – Redmond Magazine**

**Microsoft 365 Business Apps Preferred Partner status provided by Microsoft for North America, India, Europe and Australia territory.**

**Power BI Showcased and Content Services Partner**

**Microsoft Azure Expert MSP**



confidential

# Data & AI

## Capabilities

- Data Warehouse framework
- Data Warehouse migration services
- Data mining
- Advanced analytics using
  - Azure databricks
  - Data lake
  - Azure Synapse Analytics
  - Power BI service
  - Power BI embedding
- Azure ML
- Azure OpenAI
- Azure Cognitive services
- Azure Bots

## Solutions & Offerings

- Managed Services
- Predictive analysis
- Customer 360 (Bitscape 360) Analysis
- Contract summary using Azure OpenAI
- Self serviced communicational ChatBot using OpenAI
- Analytics reports:
  - Finance
  - Operations
  - HR
  - Student lifecycle management
- Migration Services

# Business Applications

## Capabilities

- ERP:
  - D365 Finance
  - D365 SCM
  - D365 Business Central
- CRM
  - D365 Sales, Marketing and Service
- D365 Project Operations/Accounting
- D365 Field Service
- D365 Customer Insights (with SA)
- Power Platform
  - PowerApp – Mobile apps
  - PowerAutomate including RPA
  - PowerPages
  - PowerVirtualAgent

## Solutions & Offerings

- Services
  - ERP & CRM – Rapid implementation
  - Staged migration of NAV 2018 R2 to BC
  - Staged migration of AX 2012 r2 to F&O
  - ERP, CRM – App maintenance support (AMS)
- Solutions on top of D365
  - Customer portal, vendor portal
  - Dealer management system
  - RPA automation of GRN and Gate Entry
  - Vendor scoring
  - Purchase order management
- PowerApps
  - Onboarding – Offboarding Power App
  - Capex management system
  - Conf room booking with outlook calendar
  - Visitor management, Emp exp Bot on Teams..

# Digital & App Innovation

## Capabilities

- App Assessment
- App Modernization using:
  - Azure App Service
  - API Management for microservice architecture
  - Azure SQL, SQL managed instance
  - Azure functions,
  - Azure storage
  - Containerization using AKS
  - Azure Service Fabric
  - Azure DevOps
  - Azure Logic Apps
  - Event hub
  - Service bus

## Solutions & Offerings

- Consulting Services
- Advisory Services
- Product Development
- Migration & Modernization

# Infrastructure

## Capabilities

- Cloud Adoption Framework
- Well Architected Framework
- Azure Blueprint
- Lift and shift of on-prem or other cloud workloads
- Windows / SQL / Infra migration to Azure
- MS SQL, MySQL, Postgre database migration to PaaS
- Linux and Unix server migration to Azure
- On-prem DC Migration
- Azure AD and AADs service implementation,
- Backup and ASR
- Hybrid and cross platform DC management using Azure Arc

## Solutions & Offerings

- Managed Services
- Consulting
- Advisory services
- Cost Optimization
- Migration & Modernization



# Security

## Capabilities

- Azure network security
- Azure VPN
- Azure Key Vault
- Purview
- Azure DDoS protection
- Azure Frontdoor
- Azure Active Directory
- Identity & Access Management (IAM)
- Defender for cloud, endpoint, cloud apps and M365
- DLP - Information Protection
- Device & App Management – Intune
- Microsoft Entra – (Formerly Azure AD)
- Azure Sentinel

## Solutions & Offerings

- Windows 365 Cloud PC: Modernize Endpoints
- Advisory and Consulting:
  - M365 Security Assessment + Risk Mitigation
  - Azure Security Assessment + Risk Mitigation
- Security Implementation:
  - Identity and Access Management
  - Threat Protection
  - Information Protection
  - Security Management
  - Compliance
- SOC | SOAR | SIEM
- CAF & WAF

# Modern Work

## Capabilities

- Migration from non-MS to M365
- Content services
- Teams Apps
- Teams Platform
- Security Audit and Managed Services offerings

## Solutions & Offerings

- Document Management System – Migration & Deployment
- Intranet
- Capex Approval System
- eConnect – Teams integrated student experience platform
- Room Reservation System
- Knowledge Management System
- Adoption and Change Management
- M365 Security Assessment

# Thank you!

- [Find the right app | Microsoft AppSource](#)
- <https://store.bitscape.com>
- [Bitscape – YouTube](#)
- <https://www.bitscape.com/solutions/>
- [All consulting services – Microsoft AppSource](#)
- [All consulting services – Microsoft Azure Marketplace](#)
- [Microsoft Technology and Product Solutions | Bitscape Store](#)

## Microsoft Power BI – Showcase at Power BI product site

- <https://powerbi.microsoft.com/en-us/partner-showcase/bitscape-mutual-fund-analytics-for-investment-management-organisation/>
- <https://powerbi.microsoft.com/en-us/partner-showcase/bitscape-operations-excellence-analytics-dashboard-for-manufacturing-organisation/>
- <https://powerbi.microsoft.com/en-us/partner-showcase/bitscape-organization-wide-employee-productivity-insights/>

## MSP Offerings

- Popular : SIEM (Azure Sentinel), Security Hardening for M365, Security and Compliance management for M365, Azure Security monitoring and support, SSO and Identity packages
- Assessment services (Teams readiness checking for on premise SP (automated), AD Assessment, Security Assessment, Cloud Adoption Framework, migration assessment)

