



1. Executive Summary

Company Name	Company Name: GroupNos Technologies Ltd.				
	Trading Name: ACE Health, OpenFIT				
Address	Unit E1, The Liffey Trust Centre, Upr Sheriff Street, Dublin 1, Ireland, D01 A5N2				
Company Website	www.acehealth.co				
Contact	Enda Madden, enda.madden@acehealth.co				
Company Description	Patient outcomes and engagement data is increasingly required by healthcare regulators, insurance providers and government funders for accreditation and reimbursement purposes in many countries around the world. OpenFIT, ACE Health's digital health platform, collects and analyses patient feedback data on their progress in treatment and engagement, before, during and after an episode of care. For our healthcare and social care customers OpenFIT's real-time data collection and analysis closes the gap between feedback collection and progress monitoring at the point of care. It predicts outcomes using advanced predictive algorithms and supplies aggregate outcome reports and performance dashboards for supervision, regulatory and reimbursement data needs.				
Product Description	 Online digital feedback and assessments – Allows clinicians to easily collect feedback data via validated survey instruments including PROMs (Patient Reported Outcome Measures) and PREMs (Patient Reported Experience Measures). Custom built assessments can also be specified. Accessible across all devices - OpenFIT is accessible by PC or tablet at the clinic or remotely using our telehealth features (secure video, email or SMS communication). Analytics - Provides real-time monitoring of progress, predicted outcomes, and performance benchmarking internally and externally with our large datasets. Data sharing and integration API – Facilitates integration of OpenFIT survey, data analytics and reporting features into existing patient record applications. Enhanced security - Single sign-on (SSO) and data encryption features provide enhanced data security and confidentiality protection. Multi-lingual – OpenFIT is available in 23 languages in 20 countries. 				
Sector(s) Served	 Healthcare providers and allied health professionals – Specific focus on mental health, and addiction services, physiotherapy services, chronic disease management and medication adherence programmes. Hospitals and ACOs – Post surgical and discharge support, child and adolescent mental health (CAMHS), outpatient clinics. Social Care – Child and family services, correctional and probation services, employee assistance and workplace rehab, refugee integration. Insurance companies and health plans – State-wide and municipal insurance providers and health plans. 				
Geographical Market(s) Served	United States, Canada, Denmark, Sweden, Norway, Finland, United Kingdom, Netherlands, Germany, France, Australia, New Zealand, Singapore.				
Value Proposition	Poor patient engagement and lack of access to real-time progress in treatment and outcomes data has been recognised by regulators and payors as a key driver of poor healthcare outcomes and excessive overspend in health and social care systems.				

OpenFIT is designed to support clinical and executive leaders charged with implementing patient engagement and quality improvement objectives. Many of our users were previously using paper surveys, or software tools that were no longer able to meet increased usage, usability, security, integration or business intelligence needs.

OpenFIT is currently deployed in hundreds of clinical practices, municipal services and outpatient services throughout the world. With thousands of clinician end-users OpenFIT has demonstrated significantly reduced dropouts, no-show rates, and avoidable hospitalizations all of which are important in improving margins, reducing exposure to penalties and meeting the requirements of payors and regulators. In addition, many of our customers have increased their income through improved performance in value-based reimbursement programmes.

Clinicians and practitioners have improved access to more appropriate training, support, and supervision. Most importantly, outcomes and care experience has improved for patients and caregivers.

Sample of Key Contracts

Our contracts are multi-year and typically have substantial financial, data security, and technical due diligence requirements which has been a barrier to entry for others. All of the contracts below are greater than 1 year old and have recently renewed. Our contracts have clear service level agreements, and are generally renewed based on fulfilling the terms of the agreement. Sample contracts for Care Oregon, and Falck are included in Appendix A. For large implementations such as Care Oregon, and Falck we offer discounts based on signing a multi-year contract.

Name	Country		
Care Oregon	US		
Halmstad Kommun	Sweden		
Falck Healthcare	Denmark		
Suncoast Florida	US		
MISA	Sweden		

Legal Representation

Feargal Brennan, Managing Partner, Byrne Wallace, 88 Harcourt Street, Dublin 2, Ireland

References

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