

# Accelerate Product Innovation with Consumer Insights



Modern retailers must navigate and interpret large volumes of data to identify and address consumer preferences. Consumer insights-driven product design, powered by Wipro's Semantic Data Hub, enables retailers to leverage artificial intelligence and machine learning to uncover consumer pain points, sentiments and affinities. With these insights, companies can better understand which features drive customer satisfaction, improve SEO, craft engaging content, improve product design, and ensure profitable product launches.









Product Perception



Product Performance



Satisfaction Score



Taste trends

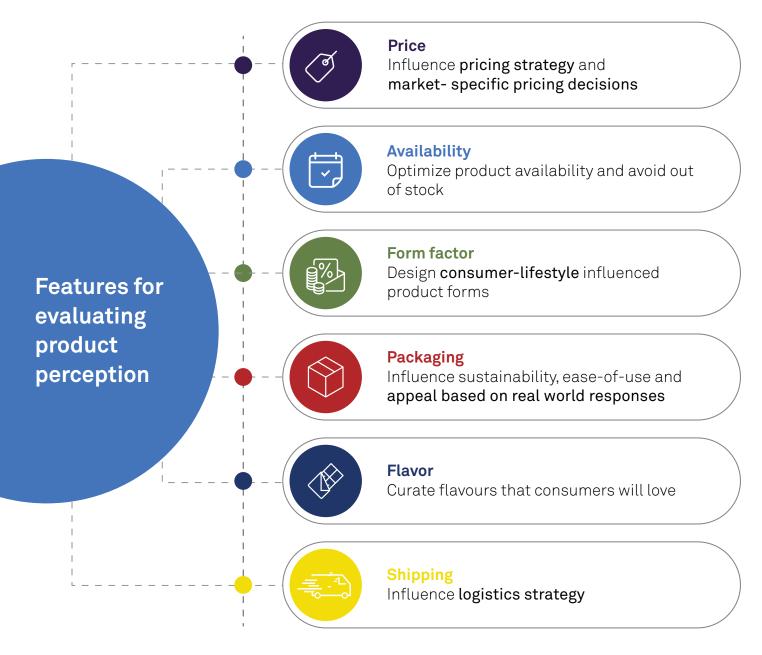


Healthy Food trends



Exotic Food trends

Below infographic outlines the factors which are used to evaluate consumer affinities and product perception



## **Key Features**

Automate data capture from various sources such as e-commerce product reviews, social media review contact centre interactions and product survey feedback

Leverage NLP to identify complex interlinks between products, sentiments, topics and sources in the form of knowledge graphs

View attribute performance and associated sentiments for new-product design

Improve content marketing and SEO effectiveness by identifying top consumer keywords

## How Consumer Insights drive Business Benefits



### **Product Innovation**

Improve product design and drive customer satisfaction using sentiment and affinity intelligence using customer review data.



### **Campaign Planning**

Helps marketing managers drive campaign ROI through effective targeting and content marketing



### **Product Launch**

Strategize the new product launch with shopper-interweaved perceptions and maximize market share

Lift the effectiveness of campaign planning and product launch strategies by improving campaign ROI





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