# Kyndryl Cloud Migration and Modernization

### Customer challenges

IT professionals and business leaders today face multiple challenges as they focus on accelerating their digital transformation journey by moving workloads to cloud and modernizing applications and infrastructure. Some typical issues across industries include in-house skills gaps and shortages of:

- → Thought leadership to define strategy, method, process and tools to ensure flawless execution
- → Bandwidth and resources to support complex new projects
- Flexible and agile approaches to accurately predict their project costs and timelines
- → Wide range of technical skills including legacy technologies and systems
- → Deep understanding and experiences with latest evolving technologies to determine applicability to the business

# Solution highlights

Kyndryl™ Cloud Migration and Modernization services are modular in nature with proven and scalable methodology that closely aligns with the Microsoft® Azure® Cloud Adoption Framework.

- Application modernization Mono to microservices conversion and containerization of distributed and mainframe apps
- Application development Low code-no code platforms such as Microsoft Power Apps or customer application development

- → SAP Migrate to cloud, assessment and adoption for S4HANA, and SAP application upgrades and reconfiguration
- Oracle ERP Migrate to cloud and Oracle application upgrades and reconfiguration
- Data and AI enterprise Define data strategy, governance models, data lake implementation, and data modernization for data insights and visualization

#### Customer benefits

Kyndryl Cloud Migration and Modernization services can help drive growth and realize cost savings with a successful cloud migration and modernization project. The other customer benefits include:

- Faster time-to-value leveraging reference architecture and state of the art automation tools
- Pay-as-you-go pricing model and unique fixed cost structure for migration and modernization
- Flexible and modular services for tailored solutions based on client needs with repeatable results and competitive pricing
- Standard method, process, and work products that can be tailored to meet customer requirements
  - Industry accelerators, packages, and platform ecosystem for industry-specific modernization platforms including banking, insurance, telecommunications, retail, travel, and transportation



# Why Kyndryl and Microsoft?

## About Kyndryl

Kyndryl is a \$19 billion company with skilled professionals operating in over 60 countries. We design, build, manage and modernize mission-critical technology systems that the world depends on everyday.

We have decades of experience working with customers to deliver enterprise-grade workload analysis, migration, implementation, and managed services for the most complex workloads.

#### Providing undisputed leadership



**6.1M** mainframe



devices managed



5,200+ WAN devices managed



○ ○ ○ 67K+ VMware 0 = 0 o o o systems managed





3.5+ exabytes of client data backed up annually

#### Azure Advanced Specialization | Microsoft



- → Kubernetes on Microsoft Azure
- → SAP on Microsoft Azure
- → Analytics on Microsoft Azure
- → Microsoft Azure VMware Solution
- → Microsoft Windows Virtual Desktop

#### Solution Partner Designations | Microsoft



- → Solutions Partner for Infrastructure (Azure)
- → Solutions Partner for Data & AI (Azure)
- → Solutions Partner for Digital & App Innovation (Azure)
- → Solutions Partner for Modern Work
- → Solutions Partner for Security

#### **Empowering thousands of customers**

>4,000

Global customers



... of the Fortune 100 and more than half of the Fortune 500

20,000+

Microsoft Certifications

# Kyndryl and Microsoft Advantage

Kyndryl and Microsoft provide the services and solutions to meet customers wherever they are on their cloud journey: on premise, across multiple clouds, or on the edge. With our joint expertise, we work with customers to manage complexity and modernize their operations for rapid business outcomes. We bring together deep design, delivery, management, and cloud technology expertise, supported by an expansive ecosystem, to unlock our customer's potential for long term business impact.

# Next steps

Learn more at the Kyndryl and Microsoft alliance page. Or visit kyndryl.com.

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