

SXiQ Hybrid Cloud Cost Optimisation



SXiQ are specialists in Hybrid Cloud Optimisation, utilising our proven methodology to provide a clear roadmap to enable businesses to dramatically reduce ongoing operational costs to unlock working capital and implement Cost Management (FinOps) practices to ensure ongoing optimisation of cloud costs becomes second nature to position your organisation to take advantage of emerging opportunities.

SERVICE COMPONENTS

Optimisation

Right Size Ensure all resource are optimised, minimising idle capacity (CPU, Memory & Storage)
Right Time Make resources available when needed; Turn-off & adopt Scale Sets for dynamic capacity
Orphaned Resources Incorrect decommissioning practices can leave resources (Snapshots, Storage, Reserved IPs) that are still creating a cost
Optimise Pricing Leverage Reserved Instances and ensure they are not under utilised.

Technical Transformation

App Modernisation Identify Applications and Infrastructure that can leverage cloud native services; Native Cloud Services (Firewalls, Load Balancers, CDN) Containers, Serverless, Managed Databases, Loosely coupled services
Cost Management (FinOps) Create confidence in IT to manage variable cost structures and remove uncertainty
 Common language and communication channels

Operational Transformation (DevOps)

IT traditionally adopt specialised Technical Teams (Towers) that create silos which create several challenges for organisations on a transformation journey
DevOps teams are typically 30% smaller than traditional models, whilst achieve higher service levels
Creates a services focus, with greater end-to-end accountability, aligned to the business
Greater problem solving to support the business with new project that innovate
Enable Infrastructure to be run as code (IaC), significantly reducing change error and recoverability

Our Offer To You

- We execute an obligation free Discovery phase (Phase 1) to identify the opportunities to optimise your environment;
- We produce an easy to digest report identifying each optimisation opportunity and savings potential;
- We create a plan outlining the recommended next steps across our Methodology to rapidly realise the optimisation opportunities; and
- We offer flexible commercial models that can be traditional project based or shared risk and reward, to deliver the savings in subsequent Phases

OUR APPROACH

We take a rapid and flexible multi-phased approach to initially identifying potential savings, with each subsequent phase then optional for the customer depending on their business requirement for assistance in releasing these savings

