



# OVER FOUR BILLION PEOPLE WATCH SHORT FORM VIDEOS









#### 80% OF DIGITAL ADVERTISING IS WASTED



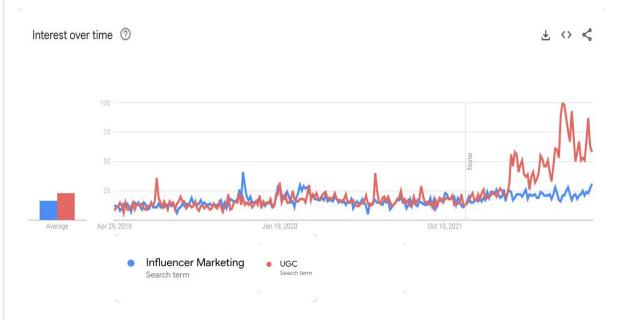
- Old advertising is out! Short videos are in.
  Billions watch LinkedIn, YouTube Instagram,
  Snapchat, and TikTok stories.
- Businesses spend thousands of dollars and weeks of time creating content.
- Branded Content underperforms on social media.

#### RISE OF UGC IN SHORT FORM VIDEO

97% of the population has high definition video cameras in their hand



87% of marketers are actively working to incorporate UGC into their marketing strategies





# Three Ways User Generated Content will Increase your Digital Marketing Performance

- 1. Increase ROAS
- 2. Boost Social & Web Engagement
- 3. Positive Impact on Buyer Journey







#### Increase ROAS of your Paid Ads

 <u>Shopify</u>, the biggest eCommerce platform, reported that ads using UGC receive <u>4x higher click-through rates</u> compared to other ads—and a 50% drop in cost-per-click!

- Ads featuring UGC garnered 73% more positive comments
   on social networks than traditional ads.
  - Jukin Media

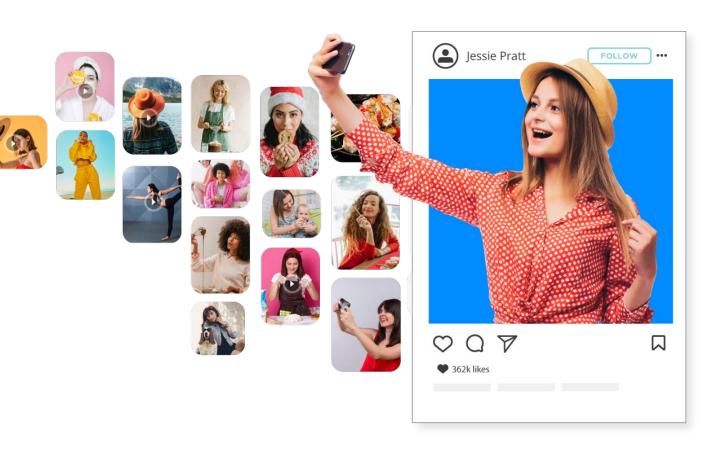




#### **Boost Social and Website Engagement**

- 74% of consumers rely on social media to inform their purchasing decisions.
- Social campaigns that incorporate UGC see a
   50% lift in engagement. (Salesforce)
- UGC results in 29% higher web conversions than campaigns or websites without it.
- Engagement increases by 28% when consumers can view a mixture of user-generated product videos and official brand-authored content.

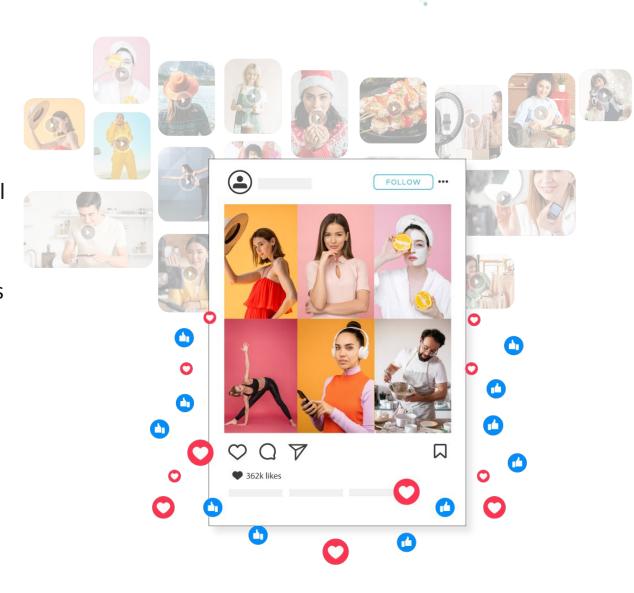
-SEMRush





#### **Positively Impact Buyers Journey**

- 79% of people say UGC highly impacts their purchasing decisions. (Stackla)
- According to ComScore, brand engagements rise by 28%
  when consumers are exposed to a mixture of professional
  marketing content and user-generated content.
- A significant 70% of consumers will consider UGC reviews or ratings before making a purchasing decision. At least 41% of them will read four to seven UGC reviews to gain important insights on a product.
- A staggering 93% of customers believe user-generated content is very helpful when making a purchasing decision.







#### **USE CIPIO.ai FOR**



**UGC** (as much as you can handle)



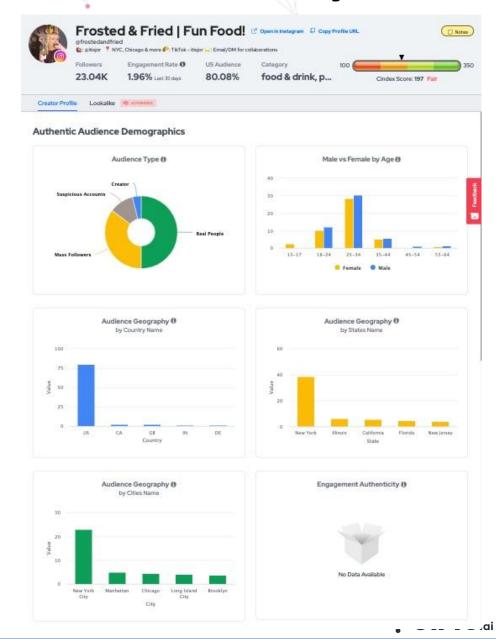
UGC also posted by
Micro-Influencers at scale
(dozens each quarter)





# Find Influence from Your Brand Community





# **Trusted by Hundreds of Brands**



















**XPOLogistics** 



DAPPER BOI













MOEHAR































#### **Case Studies**



#### **Customer Success Stories**



# KEKOA FOODS°

Campaign (months)	2
Creators Engaged	18
UGC Generated	51
Videos	38
Images	13

#### From the brand ...

"UGC out-performed previous social content in engagement"

"Amazon sales jumped on days UGC content was published"



#### **Customer Success Stories**





Campaign (months)	3
Creators Engaged	18
UGC Generated	22
Impressions	53,654
Engagements	3,047
Engagement rate	5.68%
Cost	\$2200
CPM	\$41
CPE	\$0.72
Cost per UGC	\$100



#### **Customer Success Stories**



"To see all these people creating experiences with the brand ... it is amazing. They keep posting beautiful content. I want to say 'thank you' to the entire CIPIO.ai team for coming through when we ask!"

Melody Wong, Berber SF



"Without question the better performing paid advertisements we have for our client on CIPIO.ai's platform are those leveraging user-generated content over brand creative. Having a consistent stream of UGC to choose from makes our paid advertising more effective."

Carolyn Bevacqua, Seasons Agency



# **Simple Pricing**

**Self-Service SaaS** 

Starts at...

\$750

per month

#### **UGC + Organic Creator Posts**

- 1 Brand
- Unlimited Campaigns
- Unlimited Creators
- O Unlimited UGC & Organic Posts

#### **Managed Service**

Starts at...

\$1,750

per month

#### **UGC + Organic Creator Posts**

- 1 Brand
- Unlimited Campaigns
- Unlimited Creators
- Unlimited UGC
- O Min. of 15 pieces of UGC guaranteed per quarter





