



# KINLY PROOF OF CONCEPT

**Kinly's unique approach to integrating collaboration tools proves value with combines assessment, adoption and managed services.**

For hybrid work to be truly effective, it must address not just your people's day-to-day workflows, but wider business challenges too. Kinly understands the nuance that exists between these considerations and so works to translate hybrid work policies, business challenges and overarching values into a single collaboration environment that works for your specific organisation.

We begin with a workshop, talking to people who fit into different roles, generations and approaches within your business. Using questionnaires to learn more about their workflows, attitudes and desire for collaboration tools gives us all the information we need to advise on the best solution for your people. Plus, it indicates the necessary budget, including out-of-pocket and recurring cost.

Once we've determined what will work best for your business, we put the 'proof of concept' into action. We'll design, install and launch two Microsoft Teams Rooms, along with SurfaceHub, and train your people in their use. Then your people are free to experience the true value of Microsoft Teams Rooms and Kinly's services, while we keep an eye on our agreed success criteria in the background.

After 4 weeks of incredible collaboration experiences, as the final stage during this 9-week process, we're sure you'll be eager to expand your Microsoft meeting estate.. There's no better way to understand the value of collaboration tech than in the comfort of familiar surroundings.

# WHAT CAN YOU EXPECT FROM KINLY'S PROOF OF CONCEPT?

Designed to help us define, design, install and test a Microsoft collaboration solution at speed, the entire process behind our proof of concept can take as little as eight weeks from start to finish. As always, we'll adapt our processes to suit you where needed, but generally you'll see:



## Assess

We'll investigate your needs and take a deep dive into the demands of your specific organisation.



## Plan

We'll design a hybrid collaboration environment that suits your goals, your business and your people.



## Implement

We'll review all ideas up to this point, define final plans and get your Microsoft Teams Rooms installed.



## Proof of value

We'll monitor your environment as your people enjoy four weeks of incredible collaboration.



## Moving forward

We'll set out on a longer journey together, evaluating our success criteria and amending your solution as required.

## GET REAL VALUE FROM YOUR COLLABORATION SOLUTION WITH KINLY SERVICES THAT ARE:



**Flexible**



**Inclusive**



**Fully managed**