

Ignite for Teams Rooms

Transform meeting spaces with a rich, collaborative experience that is simple to use, deploy, and manage.



92% of executives believe expanded use of video conferencing technology has a positive impact on performance*

Today's workforce is becoming increasingly mobile and collaborative. With so many disparate team members, communications have become more challenging than ever before. Poor audio-visual quality in conferencing is detrimental for remote and external users, resulting in meeting spaces not being utilized. It is vital for organizations to invest in video conferencing technology to maintain a positive employee experience.

Apex Digital Solutions recognizes the impact these challenges can have on business productivity. Ignite for Teams Rooms ensures IT Teams and users are prepared for the transition to Microsoft Teams Rooms.

Our Solution


Ignite for Teams Rooms kickstarts and accelerates your transformation and adoption of the Microsoft Teams Rooms platform, enabling your organization to connect, collaborate, and communicate confidently and securely across boundaries.

Apex Digital Solutions works with your team to:

- Assess existing meeting and conference rooms and identify desired capabilities
- Review room acoustic and layout considerations and select audio and video devices
- Update and configure Teams Rooms Systems devices, provision room/resource accounts, deploy and test rooms system
- Train a group of champions representing different teams and locations to identify issues and opportunities for adoption

Microsoft Teams Rooms provides a complete meeting experience that brings HD video, audio, and content sharing to meetings of all sizes, from small huddle areas to large conference rooms. Microsoft Teams Rooms can be deployed alongside Microsoft Teams and Skype for Business Online.

In addition to providing professional and managed services for Microsoft Teams Rooms, Apex Digital Solutions can assist you with the evaluation and purchase of the necessary licensing, rooms system components, and audio video peripherals to deliver a great user experience.

 Microsoft | Office 365, Microsoft Teams

Benefits & Outcomes

Microsoft Teams Rooms enhances the Teams meeting experience. Ignite for Teams Rooms gives you the confidence and expertise you need to reach your desired organizational outcomes:

- Rich collaboration experience keeps everyone engaged whether remote or in person
- Consistent and high-quality user experience for all spaces, from small huddle to large conference rooms
- Simplified deployment, management, and security of rooms with the ability to scale
- Enablement of champions to effectively communicate benefits of the new system and best practices for use

Next Steps

Contact hello@apexdigital.com or 248-270-9670 to learn how Apex Digital Solutions can help achieve your desired outcomes.

More About Us >

Empowering Customers

Our approach to driving successful customer outcomes is defined by the *Customer Empowerment Feedback Loop*. This solution framework was developed by Apex Digital Solutions to support customers adopting new technologies. Our Ready, Ignite, and Empower solution offerings are designed around the customer journey from assessment and planning, to deployment and adoption, to support and long-term management. Together, these offerings propel customers forward to realize long-term benefits from their technology investments.

Customer Empowerment Feedback Loop



Our Microsoft Partnership

Apex Digital Solutions is an award-winning Microsoft Gold Partner. Our team of experts are certified in Microsoft platform and cloud solutions including Office 365, Enterprise Mobility + Security, Windows 10, and Azure.



We Are Passionate About People

Since 1999, the purpose at Apex Digital Solutions has been to “Empower people to make a positive difference in the lives of others.” One of the many ways our team achieves this each day is through transformational experiences and solutions to become more secure, productive, and engaged.

Technology for People’s Sake

We know technology enables success for your business. That is why we have built our business around empowering success for all of our customers through technology solutions.

Here are our promises to you:

We Bring the Team

Your core business is your expertise, technology solutions is ours. Our team of certified technical specialists follow best practices for successful deployments while our customer success managers remain engaged throughout the life cycle to ensure your desired outcomes are achieved.

We Solve, Don’t Sell

We are here to help you achieve your goals. That means our primary focus is understanding your business and solving problems through technology solutions instead of selling you products that don’t meet your needs.

We Create a Clear and Better Ending

Our business was formed to make a positive difference. We will always be clear about everything related to our services and the impacts of decisions made throughout our engagement with you. We will help you take advantage of technology for the betterment of your people.

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With Apex, the transition to a modern collaborative technology was painless, and the result is magical!

– Vice President, Michigan-Based Non-Profit

Contact Us

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Microsoft
Partner



Gold Cloud Platform
Gold Cloud Productivity
Gold Windows and Devices
Silver Application Development
Silver Collaboration and Content
Silver Datacenter
Silver Enterprise Mobility Management
Silver Security

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