

# MOBILAB

## Enabling organizations to operate with their full data potential, anytime and anywhere

Adopting the Cloud has a steep learning curve and should be considered as a marathon rather than a sprint. Achieving a successful Cloud Adoption requires more than just a sound IT organization. MobiLab - the fastest Cloud Adoption company - delivers you the best end-2-end experience for your Cloud journey by aligning all processes, systems and people for a successful Cloud Adoption.

### Cloud Adoption by MobiLab

MobiLab is the Cloud Adoption specialist for migrating your on-premise workloads to the Cloud and supports you to become a Cloud Native organization. Our proven best practices and blueprints from different small to large scale enterprise projects guarantee you a swift Cloud Adoption journey.

MobiLab's Cloud Acceleration program enables you

- + steering the organization toward the Cloud and applying the correct change management measures
- + keeping in check the organizational costs as well as having a good overview of costs evolution in the Cloud
- + complying with all IT relevant policies and mapping those as well as extending those to the Cloud
- + setting the guardrails and policies for the innovation departments to deploy cloud resources with infrastructure-as-code
- + minimizing downtime while adopting the Cloud and tracking resource inconsistencies

### Cloud Migration Iteratively

MobiLab's operation mode is to adopt the Cloud in an iterative way but still following a well-structured forward plan to maximize the learnings throughout the complete project lifecycle and minimize possible risks. By parallelizing different work-streams (Cloud Foundation & Cloud Migration) we guarantee a fast and cost-effective way to unleash the full economic and business potential of the Cloud.

### Cloud Upskilling

Absorbing the full potential of the Cloud requires your staff to be upskilled from the on-premise ops to the Cloud ops. MobiLab offers customized training programs for your staff and enables you to fully operate the Cloud. If there is need, we also take full responsibility of the Cloud ops as a managed service provider.

### Cloud Advantages

- + Reduction of CAPEX and better cost controlling
- + Reduction of downtimes and better IT stability with improved SLAs
- + Up- and down-scaling the infrastructure per market demand
- + Increasing organizational as well as IT flexibility
- + Development of new technical capabilities and possibilities
- + Deployment of self-service environments for the innovation department

### Customer Testimonials

*"Effective cloud adoption is a crucial step for LANXESS to achieve our strategic goals. With MobiLab, we were able to lay down the governance needed for us to make this step with confidence. MobiLab was then able to execute a very quick and cost-effective migration of critical workloads demonstrating their end-to-end expertise in the cloud adoption journey."*

**Jan Scharpwinkel (Head of Enterprise Architecture – LANXESS AG)**

*"MobiLab has proven time and again to be customer centric and focused on fast & value driven delivery. MobiLab is our preferred solution partner in Cloud Adoption as they help us achieve our mission to empower every person and every organization on the planet to achieve more."*

**Melanie Weber (Industry Executive – Microsoft GmbH)**

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## Azure TCO & Cloud Enablement

MobiLab supports customers along their journey to adopt the cloud in a meaningful and metric-driven way. The **Azure TCO & Cloud Enablement** program of MobiLab is a KPI based approach to get an objective understanding on the if & how of Cloud Adoption. Our 6-week assessment considers the current state of the on-premise infrastructure as well as the economic & financial aspects of adopting the cloud.



### Phase 1 Foundation



The foundation process maps the situation of the current on-premise infrastructure, their different locations & sites and establishes a common understanding of the objectives. MobiLab detects during this stage the business needs, evaluates the budget constraints and adds requirements resulting from security and compliance aspects.

### Phase 2 Data Collection



The data collection process starts by installing different bots on the infrastructure to gather capacity & usage data. In parallel, booked data from IT controlling as well as capacity from IT-Ops are gathered. Additional workshops conclude the data collection phase to deliver a 360-degree overview.

### Phase 3 Data Processing



During the last stage, all data will be cleaned, harmonized and cross-checked with knowledge owners during several workshops. MobiLab runs different calculations on the data, establishes economic boundaries and assesses various business scenarios.

### Azure TCO & Cloud Enablement Deliverables



- + On-Premise Infrastructure, Data & Application Evaluation
- + On-Premise TCO
- + Azure Cloud TCO & Cloud Adoption Strategy
- + Investment Analysis and ROI Calculation