



# **BIZC**UIT Vision Analytics

**AI Vision Technology for Business Transformation**

The solution with capability to  
**turn normal IP CCTV** into **Analytics Camera**  
by only connecting the device to POE switch

Edge-Computing Video Analytics ✓

Working with Computer Vision using AI for Real Time Analytics ✓

No Video Recordings (No worries about PDPA) ✓



Module1 : AI Analytics Camera



Module2 : Working with current IP CCTV and turning into  
AI Analytics Camera



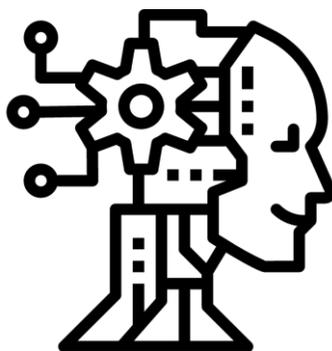
VISION ANALYTICS

Most **ECONOMIC** way to turn normal IP CCTV into AI Solutions

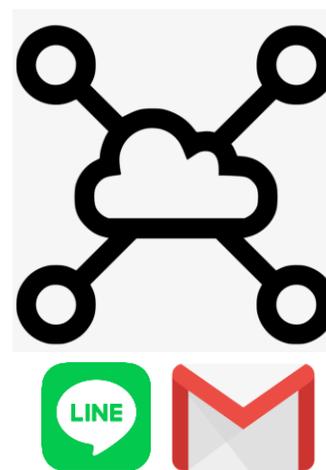
Real-Time **AI Analytics** on Device



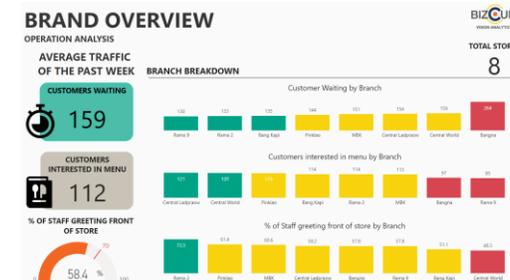
Operates from **Pool of AI Capabilities**



Alerts and Send Information **Real-Time**



Aggregate Real-Time Report



A Scalable Real Time Video Analytics Solutions

# Configurable Solutions That Drive Performance

Monitor Traffic

Outside camera



AI Traffic Count



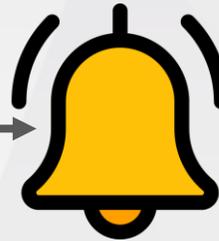
AI Occupancy Detection

Inside camera

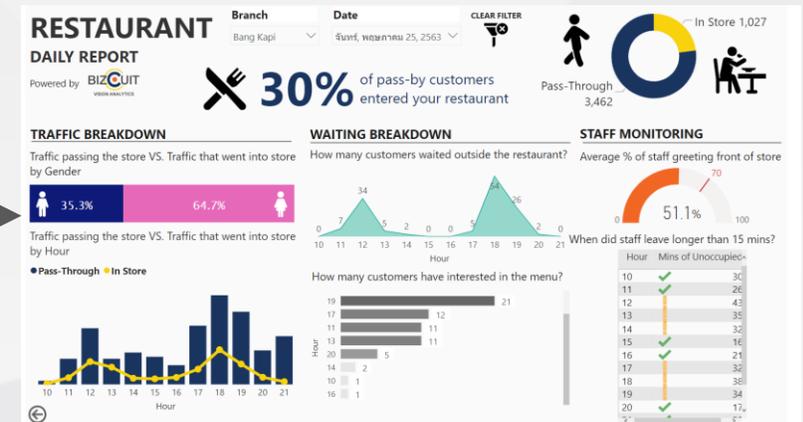


Monitor Staff Operation

ALERT SYSTEM



## Single Performance Dashboard





Thailand's leading IT and Gadget Retail



Traffic conversion and staff engagement



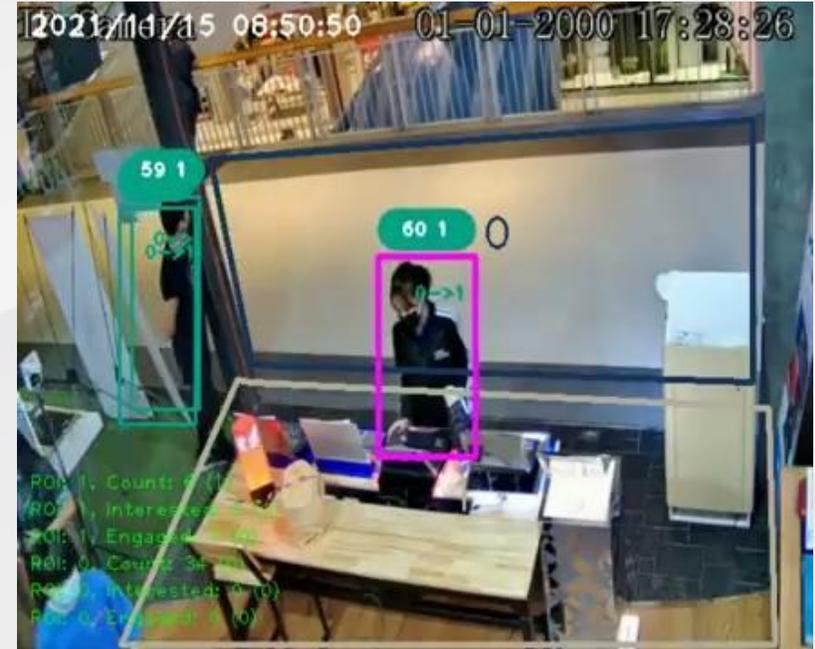
Thailand's No1. Diamond Jewelry Retail



Staff operation audit



Thailand's leading IT and Gadget Retail

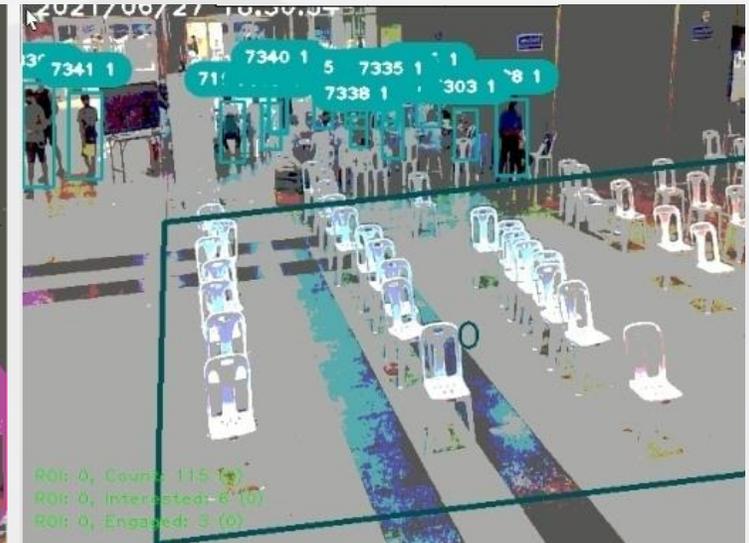
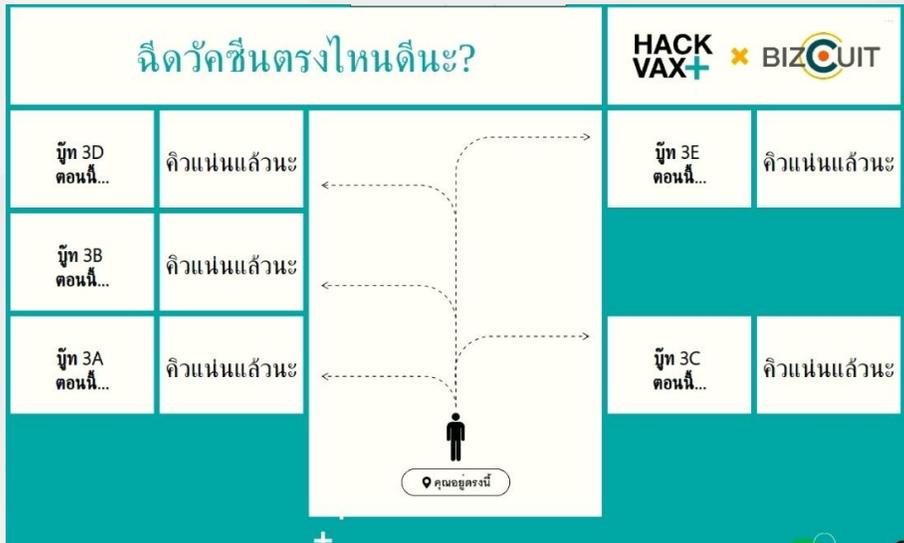
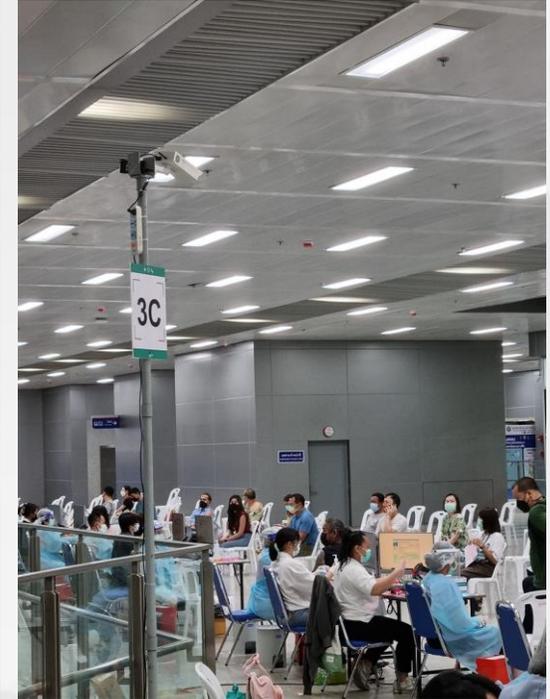


Store conversion and product display engagement

# BIZCUIIT

## VISION ANALYTICS

### Bizcuit X HackVax+ Traffic management







# RETAILER



# Store Conversion (Identify level of engagement):

Passerby, Interest, Engage



Use AI for Store Purchase Funnel Completely

**Pass By**

(How many people in the store. If the number is low, this implies location problem)

**Interest**

(If the number is lower than Pass by, this implies the store may not being attractive)

**Engage**

(If the number is lower than Interest. This implies product in the store is not interesting enough)

**Actual sale**

(Once you know traffic funnel, you will see the real cause of decreasing sales)

- Count people who pass by store
- If a person stops and look at the promotion in the limited time e.g. 10 sec, it will consider that the person is interested in product
- If this person stays still more than 30 sec, it will consider that the person certainly have engagement with the product. This suggested that the staff should close the deal.

# Staff Engagement (Using Uniform Detection)

\*Time & cost consuming for development



**Using for Retail Operation and Compliance:** camera can be determined customer and staff by staff uniform



- Evaluate sales performance via how attentive staff is approaching customer (Staff = wearing grey apron in the right corner)
  - Attend in Green = approaching time,
  - Attend for Blue = spending time with customers
- For example, when customer enter into the store, (step from ROI0 to ROI2) the staff should approach the this customer with 20 sec. If there is no staff, system will alert to the store manager immediately.

# Shelf/Display Engagement

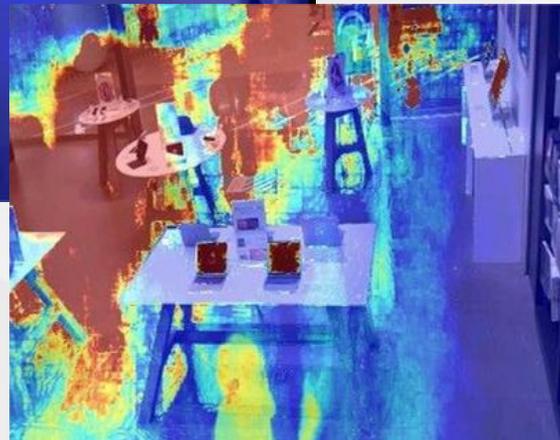


To analyze which shelf/ display customer interested the most.  
(Able to see data via heatmap analysis)

In pic: Customer ID 170 spends time with shelf ROI1 for a while, so that our AI considers this action as *Interest* and turn to *Engage*



# Heat Map



Hot zone and cold zone can be easily detect using Heat Map capabilities

In this picture,

- **Above left hand side** : there are lot of traffic in this zone
- **Below down left hand side** : there are a bit traffic in this zone
- **On the right hand of the shop** : There is few traffic zone, meaning that the shelf is not interesting → have to re-adjust the shelf, make area as a promotional area

This results can help marketing/ store layout team plan the effective promotion area by using heatmap data

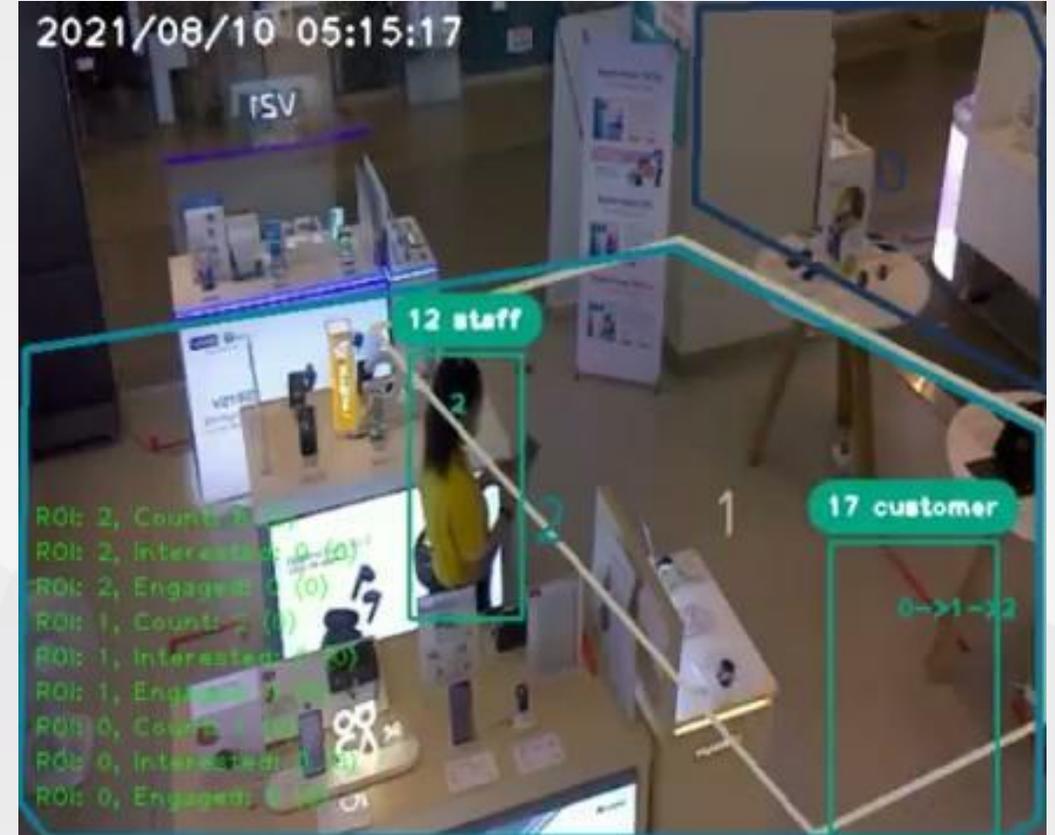
# Customer Path Tracking



1 → 2 (Left to right)

2 → 1 (Right to left)

- Camera will be tracked which direction people walk from and walk to in order to figure path tracking
- Seeing customer's entering direction can be using for strategy planing e.g. sales booth, promotion booth, or planing for advertisement



*In pic: A man is walking from 0-->1-->2*

# Queue Management



Camera will detect people once they are waiting for queue over the limited area (**ROI2**) then alert store manager to open more cashier to manage the queue and to reduce time waiting and improve customer experience

*ROI1 = long queue, ROI0 = medium queue, ROI2 = no queue, long queue = ROI is changed from red to yellow*

If people standing in ROI2 for a long time, meaning that it has a queue to take some action



# Stock Out Detection



- Camera detect product on shelf and check if the product is missing out and alert team to refill the stock in order to prevent sales loss opportunity and decrease manpower for checking often time

Camera detect empty area on shelf via color element

Seeing the color elements of shelf that have empty area is different from the shelf full of products

**(In pic: the portion of black in grid is much more than the portion of other products)**



Alert  
Criteria

# Trolley & Basket Detection



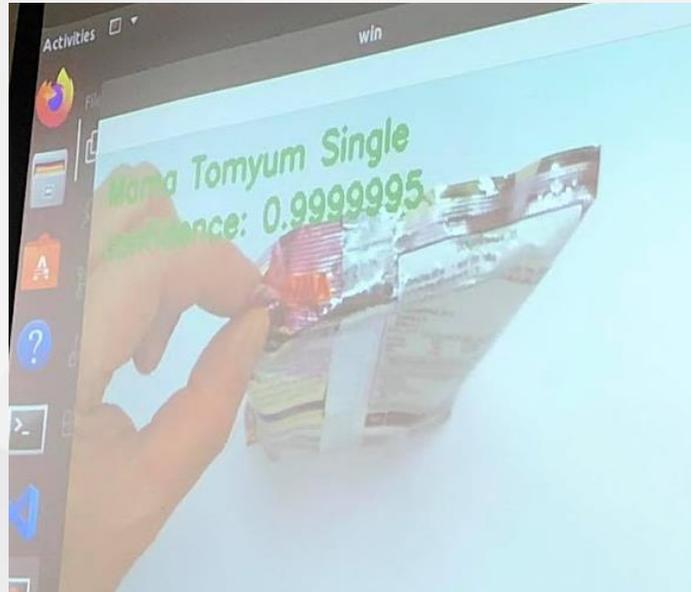
Camera will detect the area where the trolleys or shopping baskets are located.

If it is out of stock (less than the ROI), then alert to store manager to refill immediately for smoother shopping experience

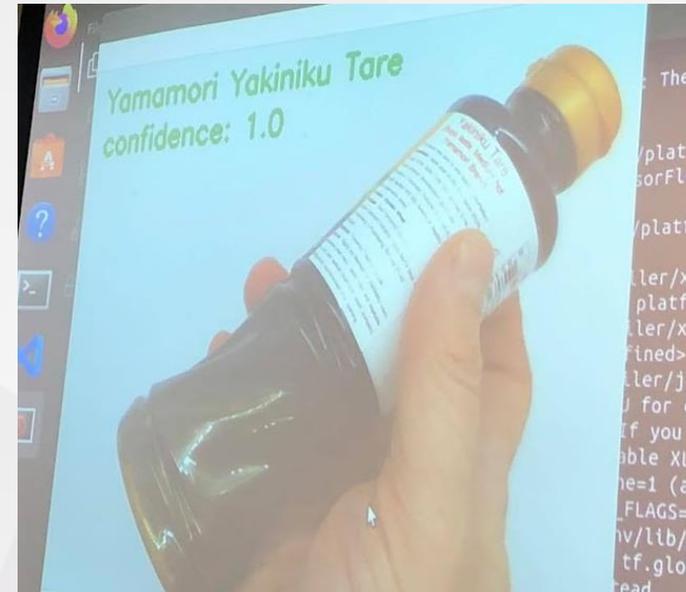
# Product Identification when checking out



**BVA is able to identify product in each SKU using training data in many product's angle**



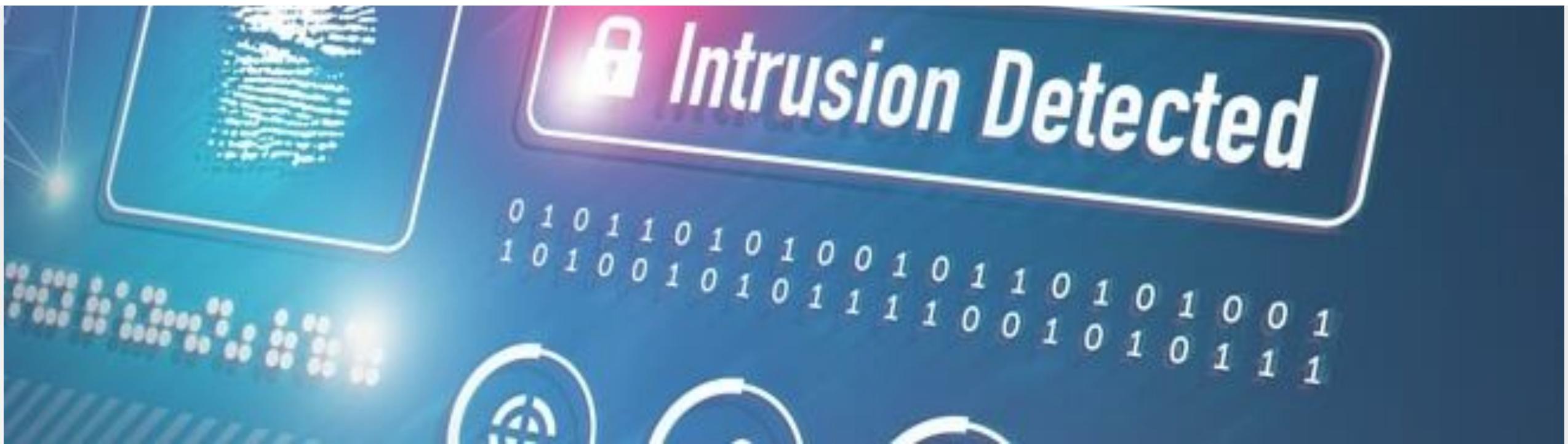
In this picture, it is detected as a **MAMA Tomyum** at 99% accuracy



In this picture, it is detected as **Yamamori Yakiniku** at 100% accuracy

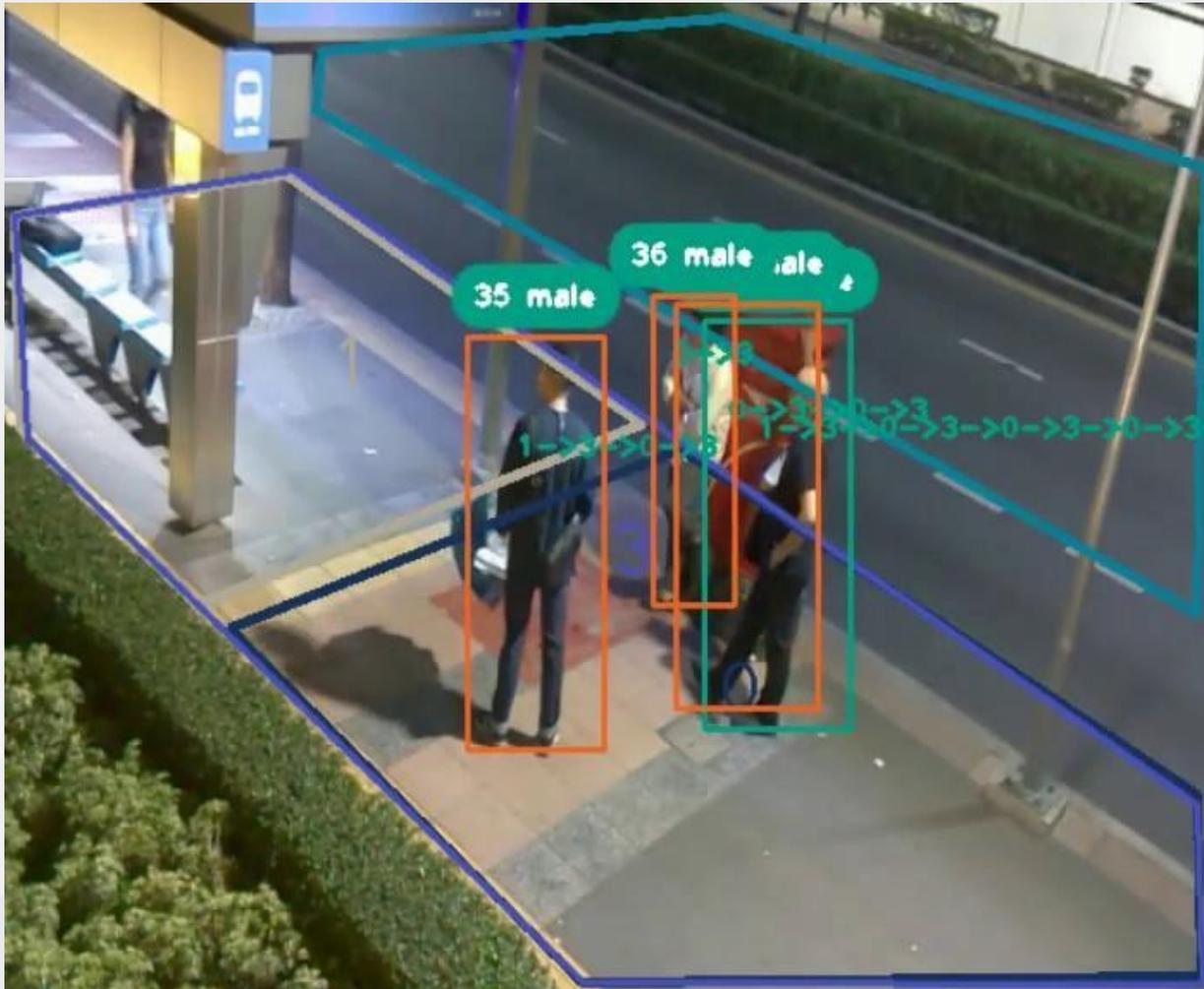


# SAFETY & SECURITY





# Ensure Civilian Safety

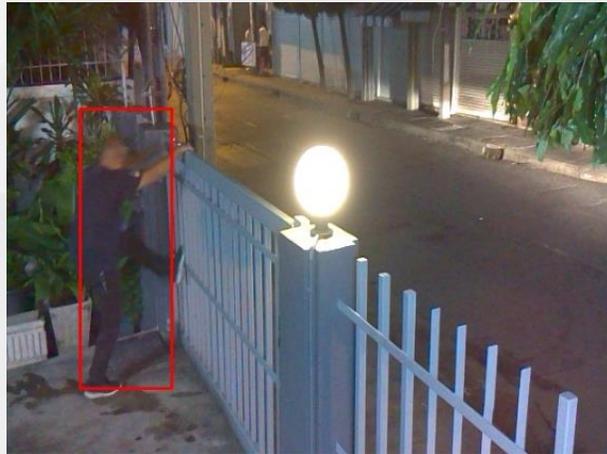


Alert if female suddenly  
being surrounded by many  
males

Alert if human is detected  
on the road during  
restricted hour







# Intrusion Monitoring and Alert

# Suspicious Object Detection



If there is some suspicious object on the floor, system will send alert to assigned team to take action immediately

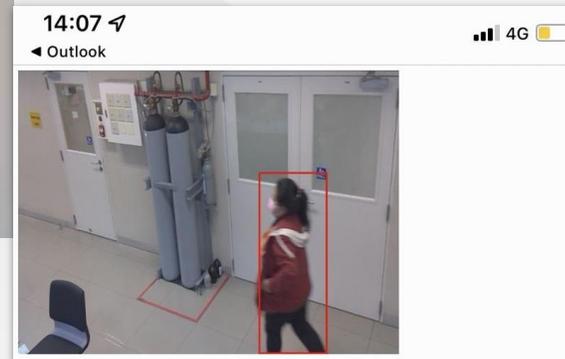
ROI will turn from blue to pink

# Staff Detection by Uniform



Accessing in control room, it is required to wear an assigned uniform (Yellow and Orange ones)

If there is anyone else come into the room without assigned uniform, system will alert and capture incident and send to team



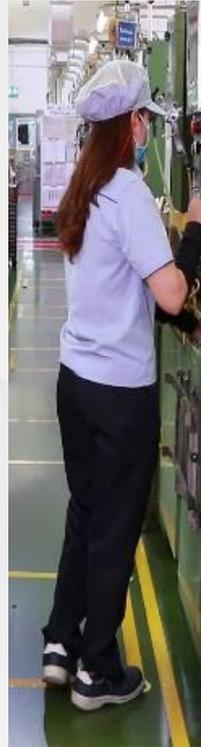
# Uniform Detection (PPE) for Production Line



```
{  
  "ppe": "True",  
  "ppe_detail": {  
    "hair": "pass",  
    "glasses": "pass",  
    "armcloth": "pass",  
    "earplug": "pass",  
    "shoe": "pass"  
  }  
}
```



```
{  
  "ppe": "False",  
  "ppe_detail": {  
    "hair": "pass",  
    "glasses": "fail",  
    "armcloth": "pass",  
    "earplug": "fail",  
    "shoe": "pass"  
  }  
}
```



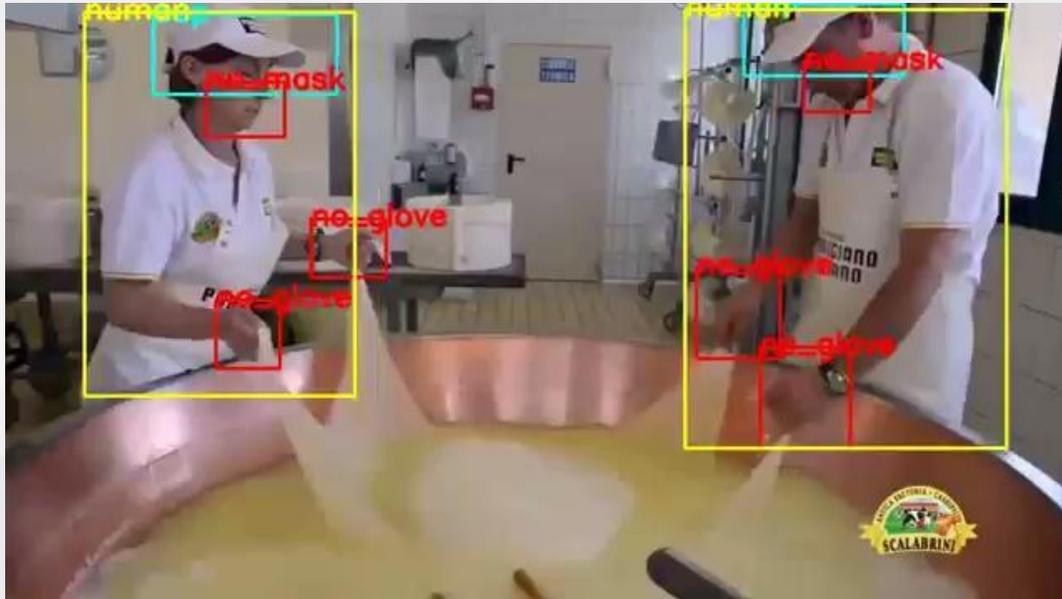
```
{  
  "ppe": "False",  
  "ppe_detail": {  
    "hair": "fail",  
    "glasses": "fail",  
    "armcloth": "fail",  
    "earplug": "pass",  
    "shoe": "pass"  
  }  
}
```

Working in production line must be well dressed

- Hair
- Glasses
- Armcloth
- Earplug
- Shoe

AI is able to detect people who are working if they comply the uniform policy or not

# Uniform Detection for Production Line



Working in production line must be well dressed

- Hair
- Glasses
- Armcloth
- Earplug
- Shoe

AI is able to detect people who are working if they comply the uniform policy or not

# Restricted Parking Area Detection



In front of the entrance of warehouse  
Green ROI is prohibited area

If there is any vehicle parking in front of the entrance (let's say  $\frac{1}{3}$  of ROI), system will send alert to team to take an action

# Flare Detection



- AI will detect flare in real-time (e.g. within 3 seconds) with sending incident to assigned team

# Flood Detection



AI will detect flood by capturing glossy of surfaces and calculate as a percentage of total area. If it exceed the setting, system will alert to relevant team

# Forklift Detection



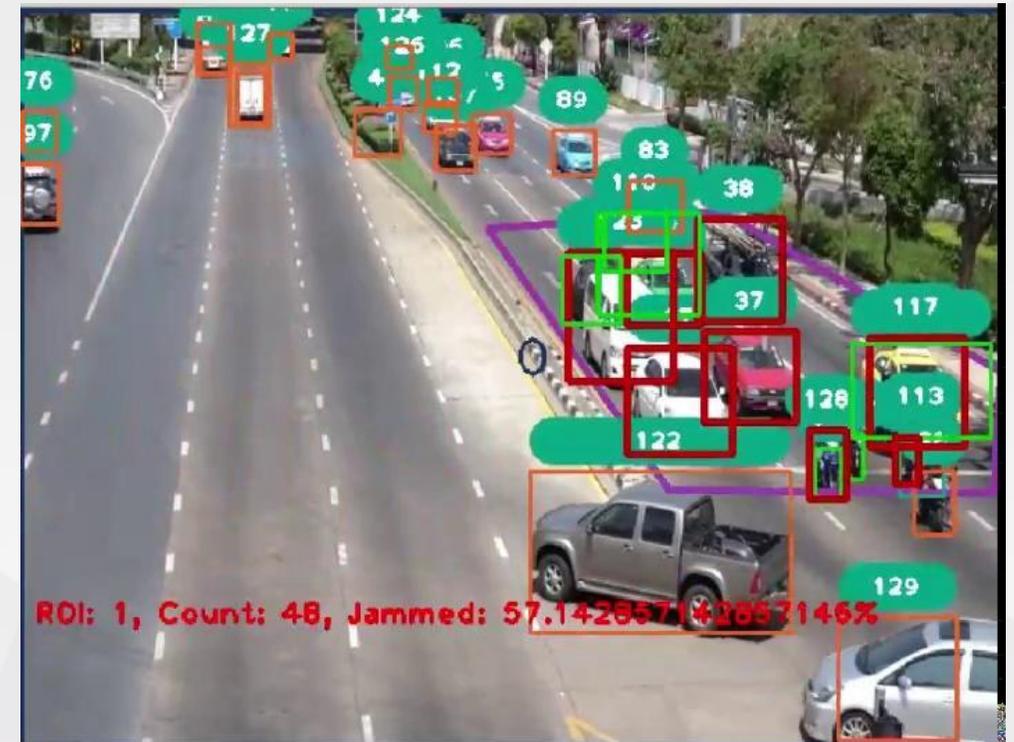
- If there is a human around forklift and tractor that is working, system will alert to assigned team to take an action immediately to prevent the accidents



# VEHICLE (SMART PARKING/ TRAFFIC)



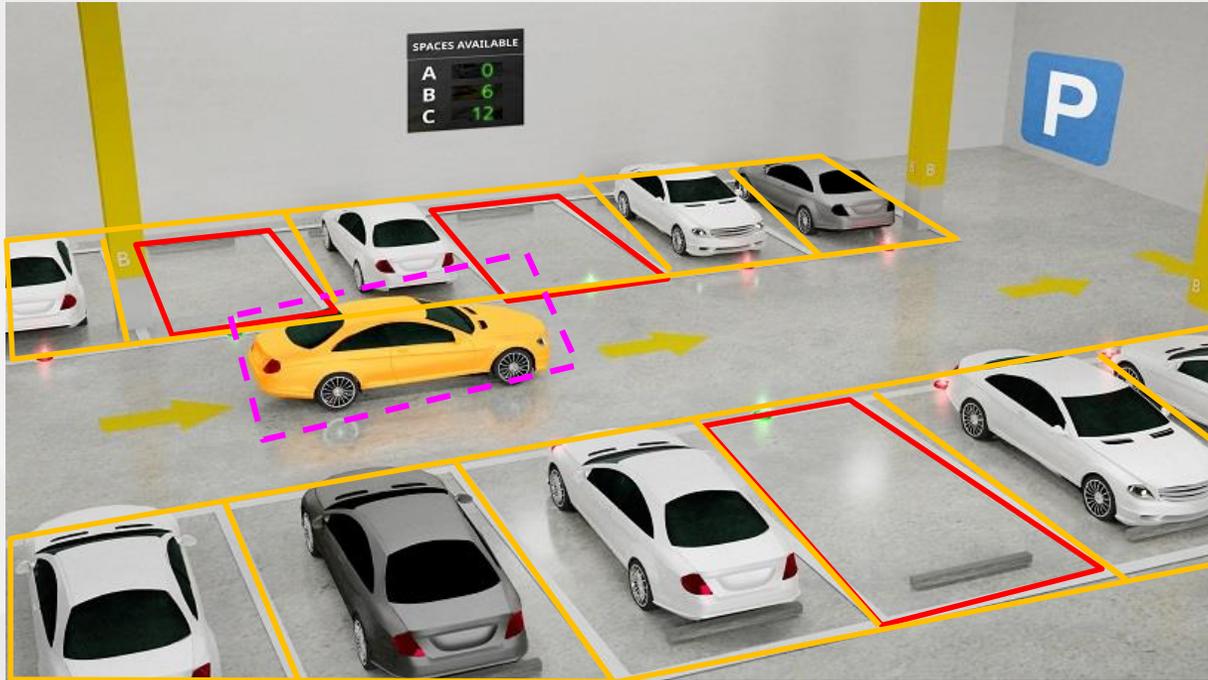
# Vehicle Classification/ Traffic Control



- Count number of passing car in interested area (display in **red letter** on the upper left corner)
- classify type of car (car truck van tractor) (display in **yellow letter** on the upper left corner)

- Detect traffic jam on each road
- If cars fully enter into ROI1, the ROI frame will be changed to **red** and alert that the traffic is jam with Jam Index is at 55%

# Parking Spaces Availability

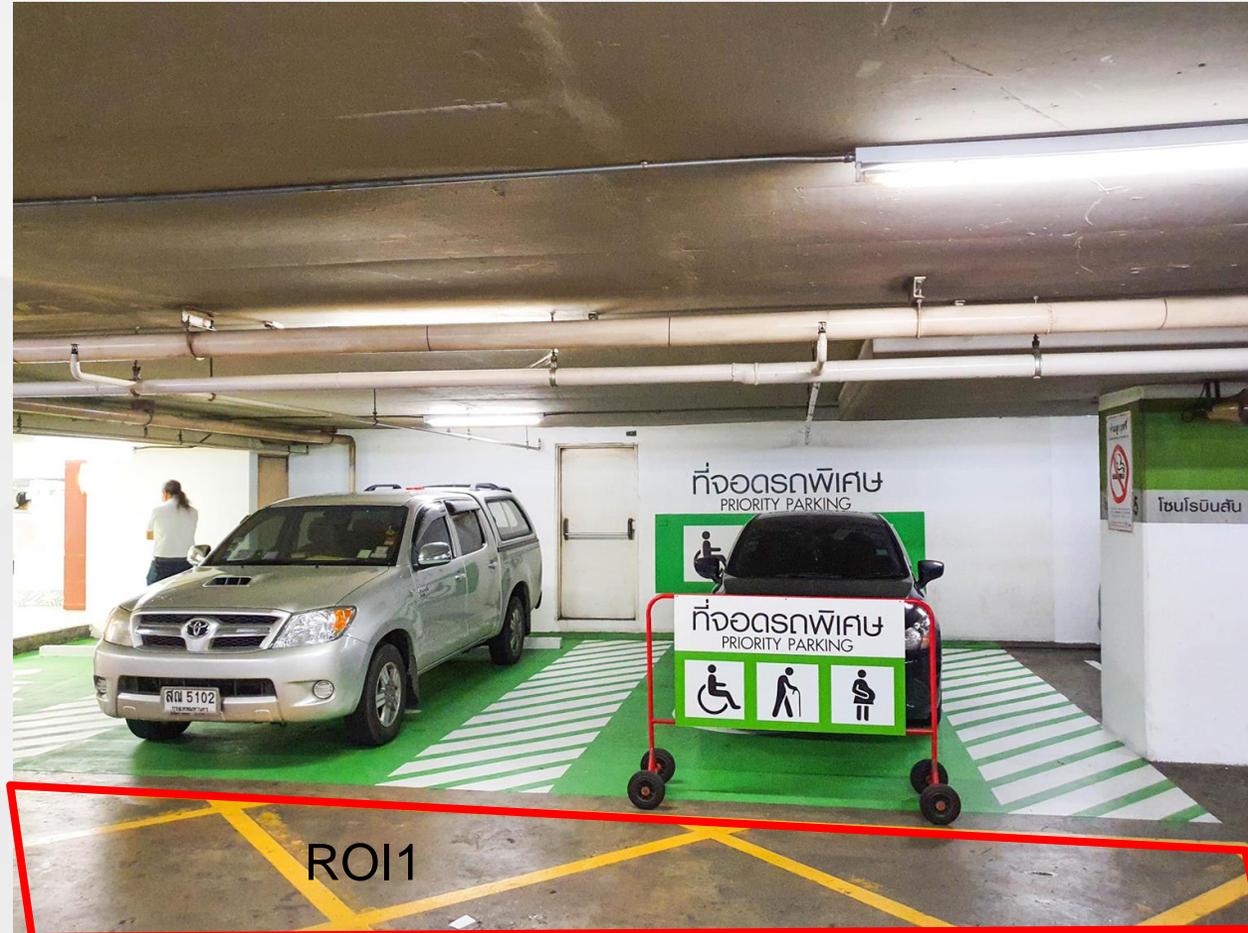


- Detect a free spaces in ROI, and send the data to be shown in the system without using any sensor which is costly
- Be able to detect double parking in prohibited areas, then alert to security guard to handle just in time

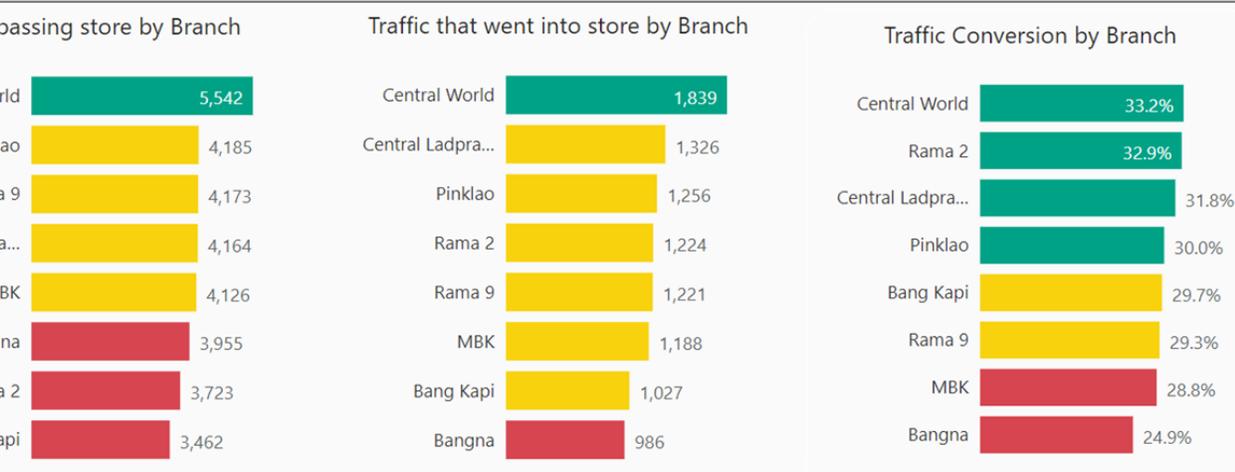


# Restricted Parking Area

- AI detects when there is a car parking in prohibited area (ROI1) and also capture the incident and send to security guard to take action

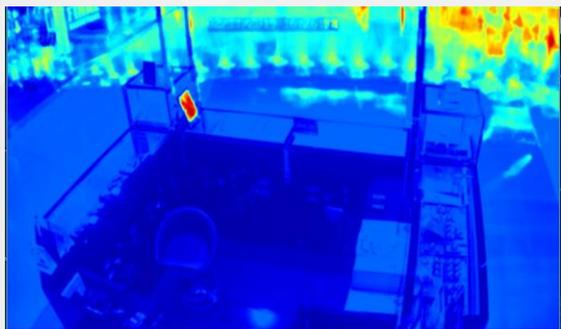


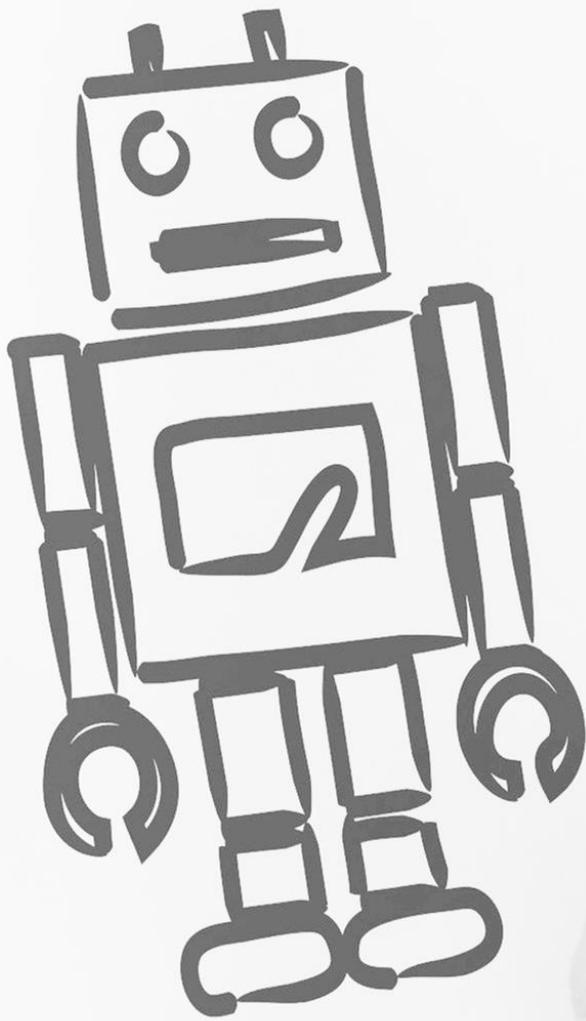
### AVERAGE TRAFFIC OF THE PAST WEEK



## Come with powerful business performance real-time reports

- All camera with different functions can be sync into one report
- Report can be customized and include external data like sale transaction or marketing calendar
- Can specify which user will see what information





# THANK YOU

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