





Long View
Dynamics 365
Business Central in 12 Weeks

### A Company that takes the "Long View"



### Dynamics 365



"That complete notion of Business Transformation is something that only Microsoft can do. That is why I care so much about the mainstreaming of Dynamics. It's not about Dynamics on its own, it's about Dynamics at the centre of the company. Microsoft's best interest is for its partners to educate customers on the value of the full Microsoft stack"

- Satya Nadella

Chief Executive Officer at Microsoft

1. Prepare

Long View and Customer teams set up required tools and collect business details required for a successful implementation.

2. Configure

Together, we review collected data, refine Solution Blueprint, and complete initial configuration.

# Long View D365 – BC12

3. Build

Review the configured solution, import sample data, and build required custom components.

4. Launch

We conduct a final User Acceptance Test, train end users, and release our MVP to production.

5. Operate

We monitor and provide support to your team members through your first month-end close.

### Solution Scope



General Ledger



Accounts Receivable



Accounts Payable



Budgeting & Forecast



Time & Expense | | Management



Financial Reporting & Analytics



Purchasing



Credit and Collections



Cash & Bank Management



Fixed Assets



Public Sector Financials



Revenue Recognition



Project : Accounting



Inventory Management



Cost Accounting



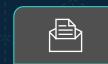
Consolidations



Regulatory Compliance



Configurable E-invoicing & Payments



Configurable Tax & Regulatory Reporting



Regulatory Discovery & Alerting Service



Sales

- Conduct walkthrough of data entity workbook
- LCS, Azure DevOps, and Teams setup
- DEV and TST Environments provisioned
- · Project team assigned
- · Workshops scheduled

Workshop (2 Weeks)

- Project kickoff
- Joint review of workbook
- Populate backlog
- Configure TST



Config & Build (7 weeks)

- Prepare DEV and GOLD environments
- Release every sprint
- Iterative Technical Testing
- Conduct project team training
- Refine configurations
- Mock Cutover #1



Test & Launch

- Support End User Training
- Mock Cutover #2
- Support completion of Microsoft go-live assessment checklist



Operate (hours/month)

- Go-live support
- Managed Services handoff
- Project Closure

- Procure required licenses
- Complete customer workbook

- Project kickoff
- Joint review of workbook
- Provide master data for import
- Provide details for check report and invoice report

- Attend project team training
- Validate imported data
- Create user test scripts
- End User Training
- Validate imported data
- User Acceptance Testing
- Complete Microsoft golive assessment checklist
- Cutover

 Run end-of-month, endof-year processes in Dynamics

### Detailed Scope (part 1)

### **General Ledger**

- General Journal entry using D365 forms
- General Journal entry using Open in
- Complete General Journal created via Accounts Receivable Write Off process
- General Journal Template Creation and Retrieval
- Periodic Journal Creation, Completion, and Retrieval
- Foreign Currency Revaluation
- Financial Period Close Workspace
- Ledger Allocation Rules, Process

  Allocation Request, and Allocation
  Journals
- Year End Close
- Utilize General Journal Processing Workspace

### **Accounts Payable**

- Create and Manage Vendors
- (US) Import W-9s (US)
- Invoice Journals
- O Debit Memos
- O Vendor Payments and Prepayments
- () 1099 (US)
- Review and Approve Workflow-related Items
- Settle and Unsettle Transactions
- Process Payment to Tax Authority
- Invoicing Workspace

### **Accounts Receivable**

- Create and Manage Customers
- O Process Free Text Invoices
- Free Text Invoice Credit Memos
- Customer Payments and Prepayments
- Settle and Unsettle Transactions
- Customer Reimbursement
- Write Offs

### **Budgeting**

- O Budget Register Entries using D365 forms
- Budget Register Entries using Open in Excel
- Utilize Ledger Budgets and Forecasts Workspace

### **Cash & Bank Management**

- Process Balance Transfer
- (Basic) Bank Reconciliation
- Process Bank Fees
- Checks (Check Register)
- Set Up and Void Check Numbers (for Fixed, pre-printed check numbering)
- Calculate Cash Flow Forecasts
- Utilize Bank Management Workspace

#### Tax

- Report Sales Tax for Settlement Period
- Settle and Post Sales Tax

### Detailed Scope (part 2)

### **Purchasing & Receiving**

- Purchase Orders
- O Purchase Requisitions & Approvals
- Receiving & Inventory Allocation
- Product Management

### **Inventory Management**

- O Product Catalogues
- Bill of Materials
- Inventory Counts, & Costing
- Tracking (Serial, Lot, Batch, etc.)
- Transfers & Cross Docking

### **Data Migration**

- Vendors
- Customers
- Open AP
- Budgets for current and 2 prior fiscal years
- Open Bank items
- Opening Balances for current and 2 prior fiscal years
- Workers
- Open POs
- Inventory & Products
- B.O.M

### **Standard Reports**

- Standard AP Reports
- Standard AR Reports
- Standard Cash and Bank Reports
- Budgeting Reports Actuals vs Budget,
  Actuals vs Budget by Period
- Tax Reports
- 10GL Reports
- Finance Reporter Training
- O Power BI CFO Dashboard Package\*

### **Modifications**

- Custom Check
- Custom ACH
- Minor entity changes to support data migration

### Business Central – By the Numbers

### **Services Estimate**

\$250K FY Budget

### **Internal Estimates**

2 SME, 1 PM at %50 FY Budget



### **One-time Costs**

\$250K 2 SME,1 PM at %50 FY Budget

#### License

### **Business Central Essential**

\$89.6/user/month -> Full user) \$10.2/user/month -> (Light user)

#### License

### **Business Central Premium**

\$128/user/month -> (Full user) \$10.2/user/month -> (Light user)



### **Annual Expenses**

#### \$TBD

Based on License Subscription and Total user count

### **Managed Services**

\$TBD per year

### **Add-Ons**

\$TBD per year



### **Optional Annual Expenses**

\$TBD per year

# Where it ranks



# Interested in learning more?

https://www.longviewsystems.com/data-applications/data-modernization/