



Microsoft Partner  
 Azure Expert MSP  


Data sheet

# VMWare on Azure with Dimension Data

## Azure VMWare Solution (AVS)



As a Microsoft Azure **Expert Managed Services Provider** and a VMWare Cloud **Provider Program partner**, Dimension Data is extremely **well-positioned** to take your VMWare estate to **Azure Cloud**

Companies want lower costs, less complexity, more security, and ease of compliance, however often they may feel that cloud functionalities conflict with their desires to streamline costs and efficiencies. That's why having the right partner with the right knowledge and skills is so important to help guide our clients to see the desired value and ROI. Through the right partnership and planning, companies can fine-tune costs and efficiencies, operate as a secure, agile, and automated entity, and provide a consistent user experience.

**Redeploying VMware workloads to Azure VMware Solution enables organisations to leverage and retain their VMware investments and personnel expertise, while benefitting from the elasticity, scalability, security and increased performance of the cloud. All of this without disruption to business operations.**

- Avoid overprovisioning, refreshes, and **decommissioned infrastructure spend**
- Increased application performance and **drastically decreased down-time**
- Access to the **Microsoft Azure native functions and services**
- Improved **Disaster Recovery** and **Business resilience**



### Reliability and Scale

Azure VMware Solution nodes can be deployed much faster than hardware can be provisioned increasing speed to value for business without downtime to business.

Performance and availability increases on the powerful Azure infrastructure. By redeploying onto Azure, availability increases while applications and VMware workloads perform better.



### Reduce total cost of ownership

Azure VMware Solution reduces Total Cost of Ownership for your VMware estate.

We will guide you through the TCO business case which will include:

- AVS Solution Hosting Costs
- Time for Architecture and Migration
- Cost of Redundancy
- Business Downtime
- Realisation of Value Time



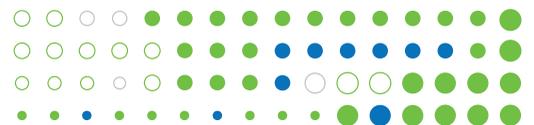
### Integration

Azure VMware Solution enable services running out of AVS to integrate with Azure native services.

Use DevOps to maintain VM templates for workloads running on-premise and in AVS. Create and publish these in the vSphere environment.

Azure Automation supports management of functions running in vSphere.

Gateways are provided in Azure to facilitate access to complimentary Microsoft technologies such as Power BI and Power Automate.



## Dimension Data Azure VMWare Solution Data Sheet

### Dimension Data Cloud Accreditations

#### Microsoft Azure Expert Managed Service Provider

We are honoured to be recognised by Microsoft with the highest accolade for Azure Cloud experience, being named an **Azure Expert Managed Services Provider (MSP)**. This achievement helps to differentiate us as a top tier partner to enable and support Azure cloud implementations, from mission-critical apps, entire data centre footprints, to hybrid environments.

This unique differentiator highlights our capacity to offer clients a full stack of services that have moved us to be recognised and awarded in the cloud development arena. The achievement further strengthens our strategic partnership with Microsoft, and together we're committed to driving digital transformation with our clients.

#### VMware Cloud Verified Partner

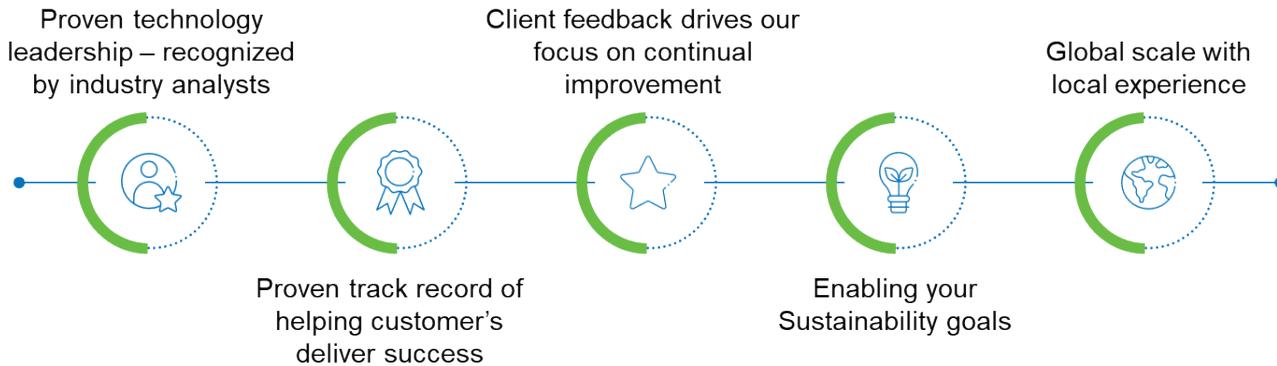
We are also proud to share that we have achieved VMware Cloud Verified status and that we are one of the largest service providers in Africa to have achieved this verification.

The migration from legacy infrastructure demands that organisations focus on solutions that are not just capable of meeting their needs today, but the changing needs of tomorrow. Modern infrastructure needs to be secure, agile, and automated, ensuring consistent user experience in a transforming cloud-first and edge computing environment.

By achieving VMware Cloud Verified status, we are further extending the VMware support we offer our clients, who are strategically digitising their operations. When leveraging its secure, reliable, and agile cloud environment built on a VMware backbone, clients have the flexibility of innovating in multi-cloud environments and ensuring secure access.

The achievement further strengthens our strategic partnership with Microsoft, and together we're committed to driving digital transformation with our clients.

### Why Dimension Data?



### Broad Offering for your Move to Cloud

Dimension Data has a broad offering for your move to cloud. From our Microsoft-approved Cloud Transformation Framework, our Landing Zone solutions, and our Managed Security Auto-Detection and Response platform, we will meet you wherever you are on your cloud journey.

#### Get in touch

If you'd like to find out more, visit our website: [www.dimensiondata.com](http://www.dimensiondata.com)

