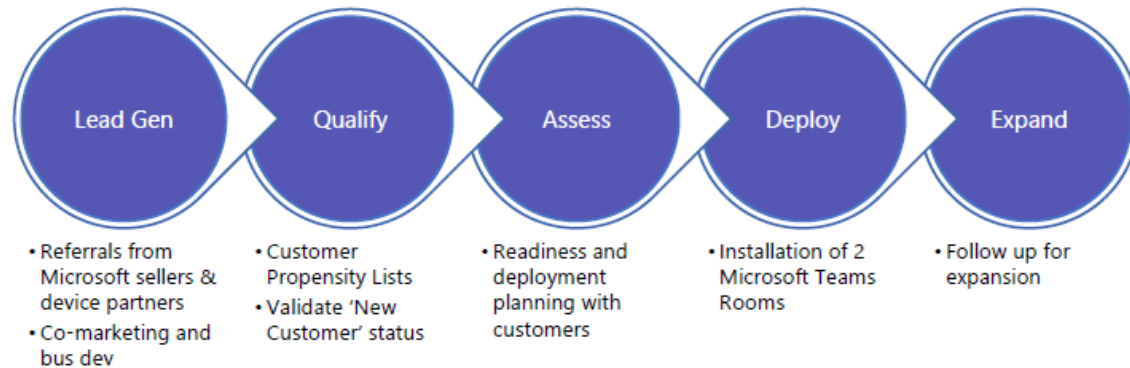


IComm can help deploy two Microsoft Teams Rooms at no charge! Customers are turning to Microsoft Teams and Microsoft Teams Rooms for their meeting and collaboration solution across the new hybrid workplace. To help our customers get going quickly, Microsoft's key integration partners are offering qualifying customers, on-site installation services for up to two Teams Rooms, at no charge.

How it Works



Call To Action



Build
the offer



Target
customers
meeting the offer
criteria



Position
value of Teams
Rooms & present
offer



Deploy
2 x Teams Rooms



Follow Up
with customers
for expansion

Funded Hardware Offer

For customers who do not have Teams Rooms hardware and need support acquiring hardware, we have a Funded Hardware Offer.

- Select from pre-configured room kits for small and medium rooms
- Teams Rooms on Windows or Teams Rooms on Android
- 2 room kits must be from a single manufacturer
- Hardware kit bundles sourced by partners from 'Rapid Rooms' price list at participating distributors using '\$0 Bid Reference'

Offer FAQ

HOW long does Offer last? until Jun 30, 2022

Cost — IComm does not Charge a fee for this Offer. on the type Of installation. Customer may incur additional costs. such as: • Display hardware. input switching. or custom AV control devices. • Additional room modifications. e.g.. cabling. holes in the wall for mounting. physical installation of mounts. displays and related Rems.

What are the supported room sizes? Standard small and medium. (no executive rooms)

Can the offer be used across multiple locations? No. the offer is valid for two Teams Rooms at one location only.

Customer Requirements

- No Teams Rooms devices already active
- 2 x Meeting Spaces with:
 - Power & Data at Table,
 - Power & Data at Front of Room,
 - Existing large format display
- Customer must provide the Teams Rooms license (either Microsoft Teams Rooms Standard or Microsoft Teams Rooms Premium SKUs, paid and/or trial licenses, can be used).
- Customer must participate in assessment workshops and provide access to O365 tenant and physical locations.
- An executive sponsor and intent to expand deployment in the six months following the 2-room deployment.