



**HONEYWELL
FORGE**

PRACTICAL ASSET PERFORMANCE MANAGEMENT: Honeywell Performance+ Industrials Asset Performance

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Honeywell

THE CHALLENGES FOR MODERN INDUSTRIALS



HUMAN CAPITAL

DEPENDENCY ON EXPERTISE

20-25% EXPERIENCE
LOSS

5-10_{YR.} WORKFORCE
RETIRING WINDOW

98% LACK OF DATA
DRIVEN DECISIONS



OPERATIONAL

RELIABILITY / AVAILABILITY TARGETS

99% DESIRED **85-95%** ACTUAL

OEM BUDGET CONSTRAINTS

5% COST OUT OF
TARGET

FRAGMENTED VIEWS

20+ IT SYSTEMS

CAPACITY CONSTRAINTS

Improve Output & Performance

SAFETY RISKS

Need Better Visibility



APM SOLUTIONS

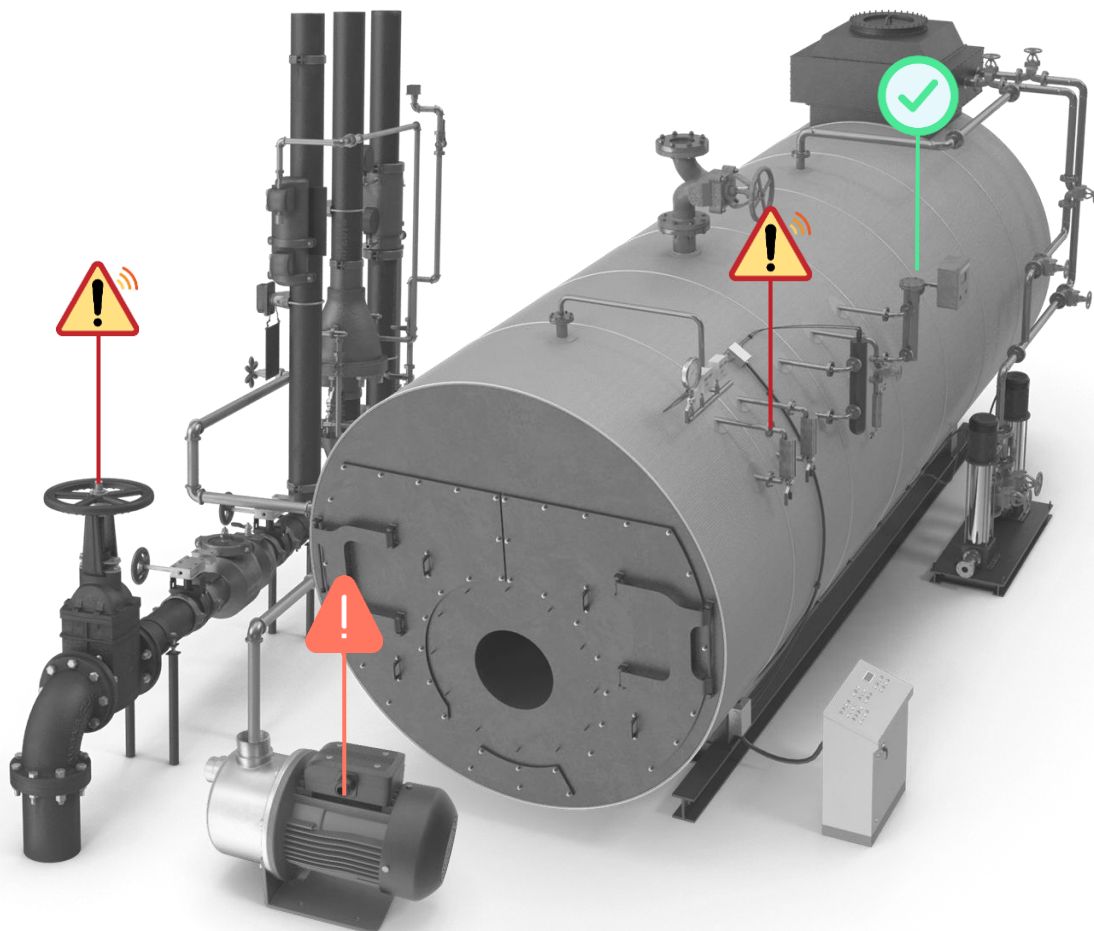
~2-5_{YR.} DIFFICULT TO ADOPT /
CONFIGURE

6_{MOS.} LONG DEPLOYMENT
TIMES

INSUFFICIENT EARLY WARNINGS

HARD TO JUSTIFY INVESTMENT

WHAT IS ASSET PERFORMANCE MANAGEMENT?



INCREASE EQUIPMENT UPTIME

- Predictive Problem Solving
- Incident Investigation
- Risk Analysis
- Scheduling & Planning

5% UP TO RELIABILITY & AVAILABILITY IMPROVEMENT

IMPROVE EFFICIENCY

- Performance Visibility
- Objective Driven Improvements
- Constraint Analysis

5% UP TO EFFICIENCY OUTPUT

REDUCE MAINTENANCE COST

- Operations Management
- Workflow Management
- Personnel Training & Analytics
- Inventory Analysis

5-10% UP TO O&M COST REDUCTION

REDUCE OPERATIONAL RISK

- KPI & Performance Tracking
- Lost Opportunity Identification
- Actionable Recommendations
- Maintenance Strategy Optimization
- Benefit Quantification

30% UP TO WORKER PRODUCTIVITY

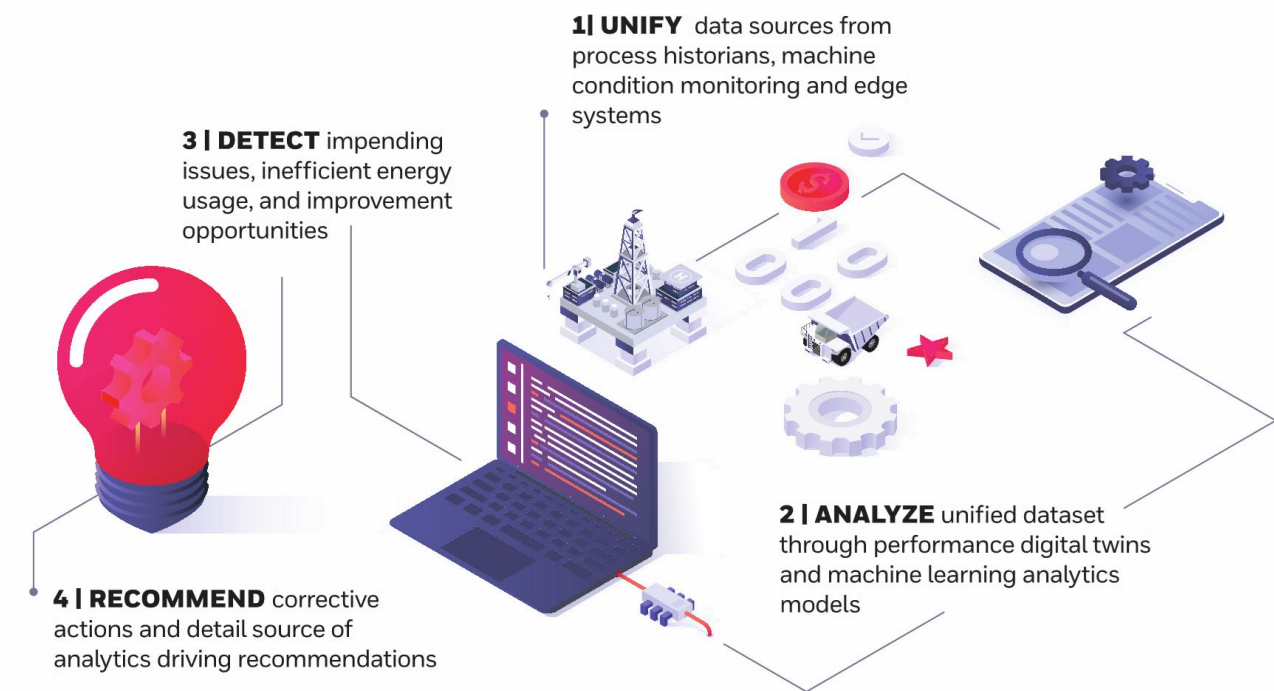
SUSTAINABILITY CARBON EMISSIONS

- Analytics & Content
- Process Optimization
- Energy Consumption
- Environmental Analysis

5% UP TO EMISSION REDUCTION

HONEYWELL FORGE ASSET PERFORMANCE MANAGEMENT

IMPROVE RELIABILITY & AVAILABILITY | MINIMIZE RISKS AND OPERATING COSTS



UNPARALLELED VALUE FROM DAY ONE



**PLUG-AND-PLAY
DEPLOYMENT**



**EARLY DETECTION OF
EQUIPMENT CHANGES**



**AUTONOMOUS DATA
PROCESSING**



**DECISION MAKING AID WITH
RECOMMENDATIONS**



**MODEL VALIDATION WITH
REAL EQUIPMENT**



**LONG TERM FUNCTIONALITY
WITHOUT MAINTENANCE**

Powered by Azure IoT Hub

Experience the simplicity of a scalable SaaS solution



Straightforward
deployment



Connect devices
at any scale



Consolidate data and
visualize insights



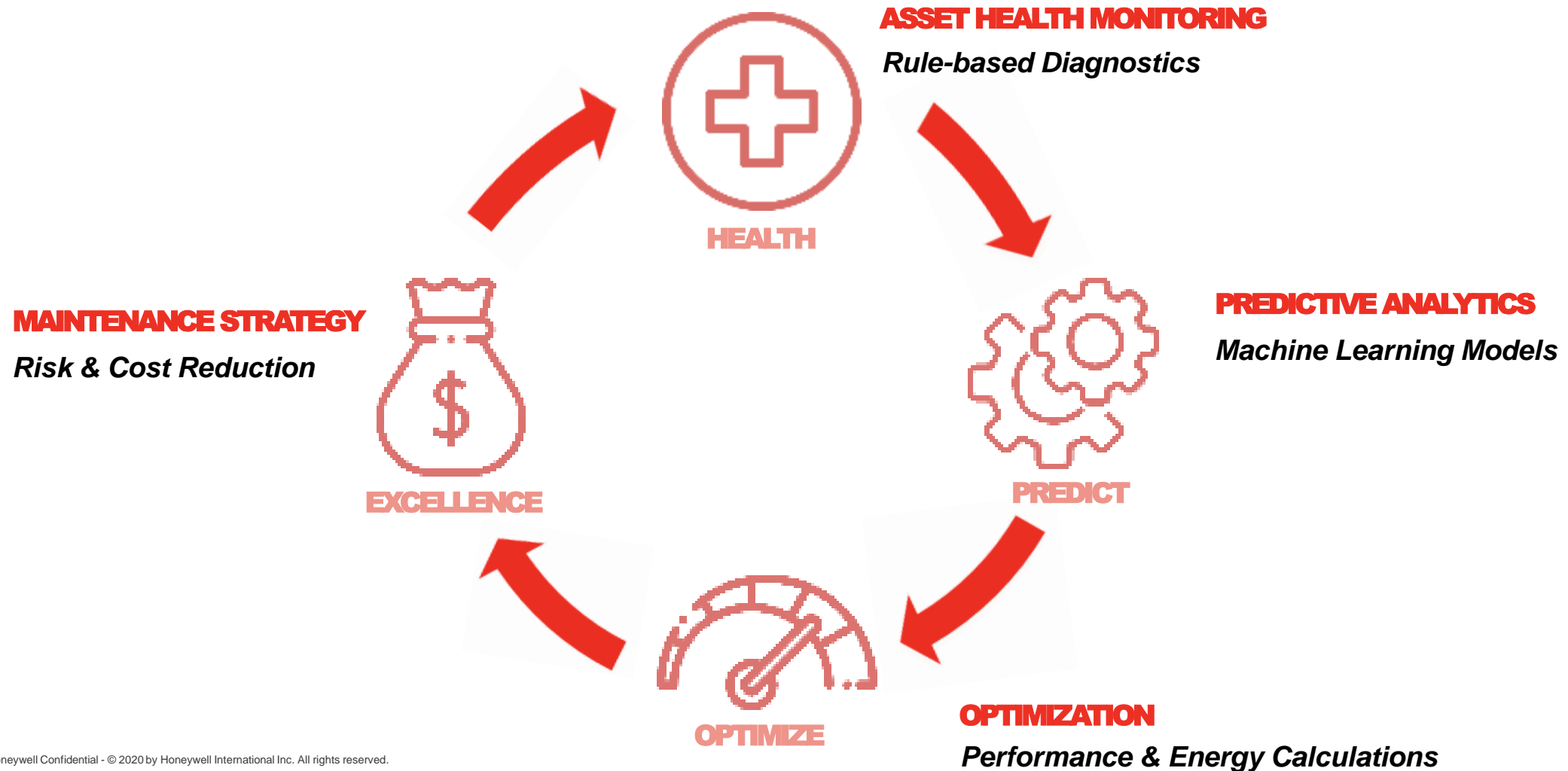
Best-in-class security
and enterprise-grade
services



Full integration into
business systems

HONEYWELL FORGE ASSET PERFORMANCE MANAGEMENT

Cloud-based Modules Designed to Optimize Assets



HONEYWELL FORGE ASSET PERFORMANCE MANAGEMENT (APM) FOR INDUSTRIALS

A PRACTICAL APPROACH
TO APM TO ACCELERATE
TIME-TO-VALUE



HEALTH

Asset Health Monitoring & Performance in Near Real-Time



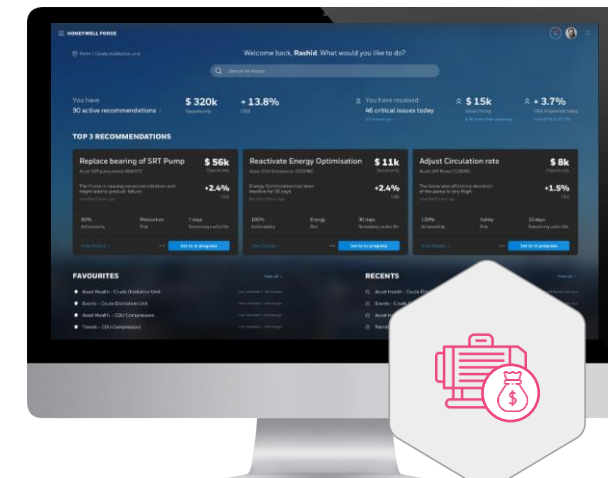
PREDICT

Predictive Analytics Using AI/ML to Predict Health and Performance Degradation in Advance



OPTIMIZE

Identify Sources of Performance Losses and Inefficiencies Including Energy Use



EXCELLENCE

Outcome-Based Strategy for Maintenance and Cost Reductions

HOLISTIC ASSET MODELING

PERFORMANCE MODEL

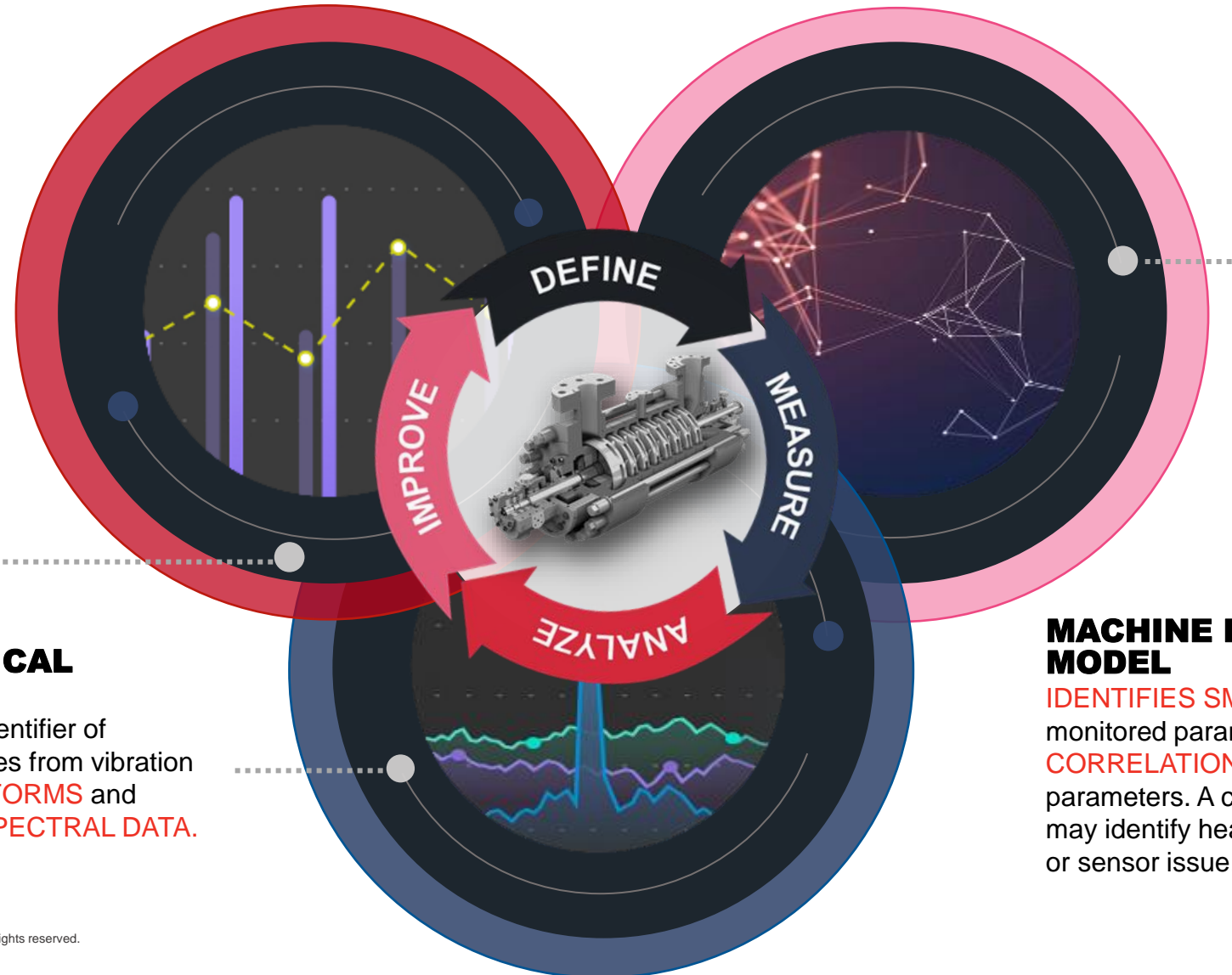
QUANTIFIES the **WORK** done by the machine. Imperative to measure efficiency and associated cost of inefficiency.

MECHANICAL HEALTH

EARLIEST identifier of machine issues from vibration **TIME WAVEFORMS** and associated **SPECTRAL DATA**.

MACHINE LEARNING MODEL

IDENTIFIES SMALL VARIATION in all monitored parameters. Calculates the **CORRELATION** between measured parameters. A correlation change may identify health deterioration or sensor issue, etc.



HONEYWELL FORGE APM FOR INDUSTRIALS

ADVANCED ANALYTICS PORTFOLIO



HEALTH

- Condition Monitoring by adaptive threshold analytics
- Fault and symptom Management, with cause, consequence and corrective actions
- Reliability KPIs-OEE, Availability, Running Status, Run Hours, Downtime
- Instrument Health option with HPS Field Device Manager
- Maintenance Request and work order tracking *
- Downtime Reporting*

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*Roadmap planned feature. Any descriptions of future product direction, intended updates or new or improved features or functions are intended for informational purposes only and are not binding commitments on us and the sale, development, release or timing of any such products, updates, features or functions is at our sole discretion.



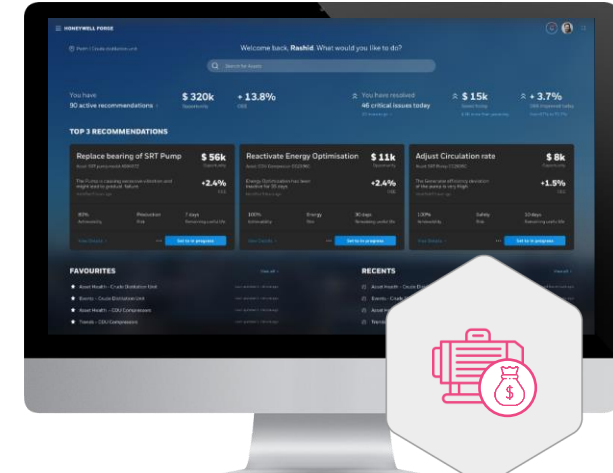
PREDICT

- Overall Health Index
- Anomaly Detection
- Failure Prediction and diagnostics*
- Statical RCA
- Prognosis -Time to Reach Limit, Remaining Useful Life*
- Analytics Workbench supporting BYOML
- Prebuilt ML Models for Industrial assets



OPTIMIZE

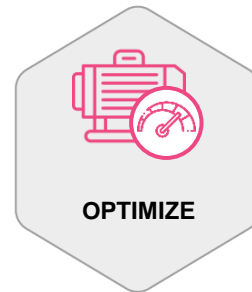
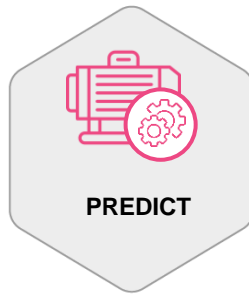
- Operate within Design limits
- Actual Vs Design Performance
- Thermodynamic Library
- Energy Efficiency
- Real-Time Perf Monitoring with UniSim
- Performance Models and performance faults library



EXCELLENCE*

- FMEA
- Criticality Analysis
- Risk / Cost
- Maintenance Actions
- CMMS & Work Order

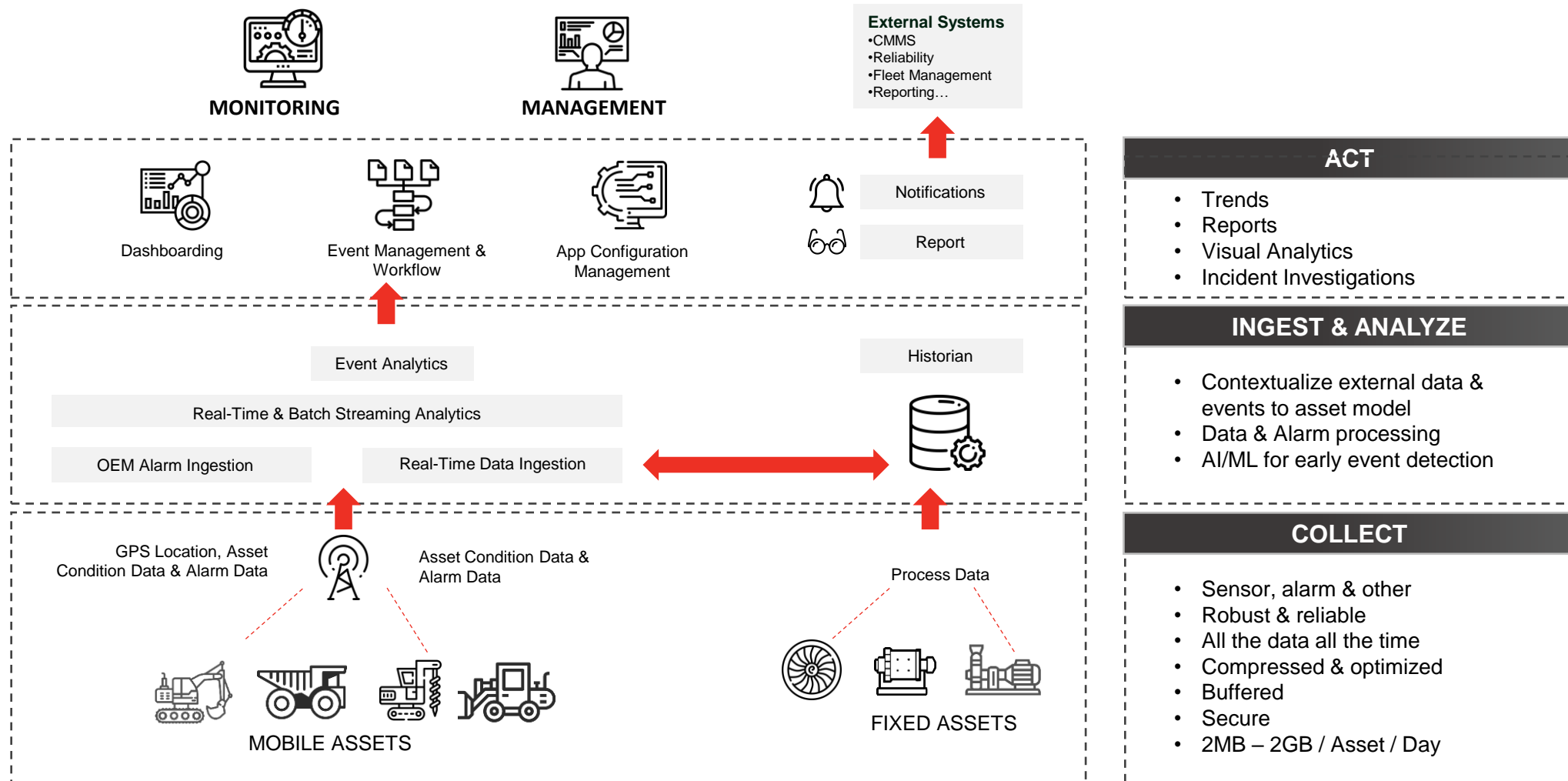
PRE-BUILT ASSET TEMPLATES ACROSS INDUSTRIES



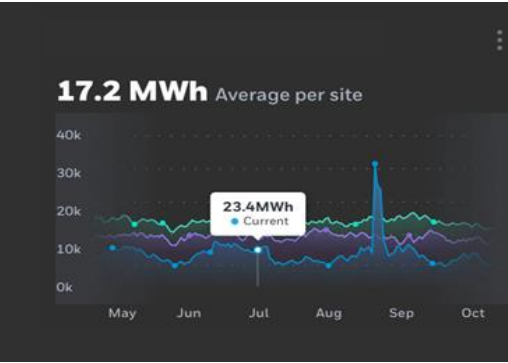
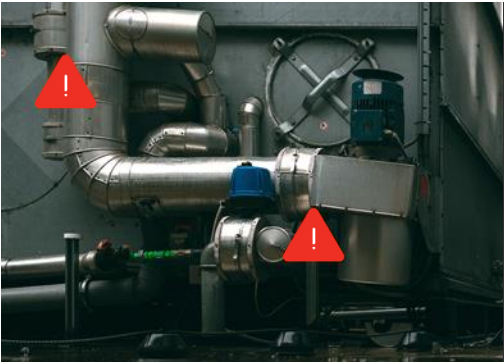
- ✓ AGITATORS
- ✓ AUXILIARY EQUIPMENT
- ✓ BLOWERS AND FANS
- ✓ CASING
- ✓ CHOKE
- ✓ COLUMN
- ✓ COMBUSTION ENGINE
- ✓ COMPRESSOR
- ✓ CONVEYOR AND ELEVATORS
- ✓ CRANES
- ✓ CRUSHER
- ✓ CURRENT RECTIFIERS
- ✓ DOWNHOLE SAFETY VALVE
- ✓ DOWNHOLE WELL COMPLETION
- ✓ DOZER
- ✓ DRILL
- ✓ DRUM
- ✓ ELECTRIC GENERATOR
- ✓ ELECTRIC MOTOR
- ✓ ELECTRICAL / TRANSFORMERS
- ✓ ELECTRICAL PANELS
- ✓ ELECTRICAL SUBMERSIBLE PUMPS
- ✓ EXCAVATOR
- ✓ FANS & BLOWERS
- ✓ FILTERS
- ✓ STRAINERS
- ✓ FLOWLINES
- ✓ FREQUENCY CONVERTER
- ✓ GAS LIFT VALVES
- ✓ GAS TURBINE
- ✓ GEARBOXES
- ✓ GRADER
- ✓ HEAT RECOVERY STEAM GENERATOR
- ✓ HEATER / TREATER
- ✓ HEATERS & BOILERS
- ✓ HYDROCYCLON DEVICES
- ✓ INFLOW CONTROL VALVES
- ✓ INFLOW CONTROL VALVES
- ✓ LOADER
- ✓ MECHANICAL SEALS
- ✓ MILL
- ✓ MIXERS
- ✓ MULTIPHASE PUMPS
- ✓ ONSHORE PIPELINES
- ✓ OXIDIZER
- ✓ PERFORATION
- ✓ PIPING
- ✓ PLUNGER LIFT EQUIPMENT
- ✓ POWER TRANSFORMERS
- ✓ PRESSURE VESSELS
- ✓ PUMP
- ✓ SCREENER
- ✓ SHOVEL
- ✓ SILOS
- ✓ STEAM TRAPS
- ✓ STEAM TURBINE
- ✓ STORAGE TANKS
- ✓ SUCKER ROD PUMPS
- ✓ SURFACE WELL HEAD & X-MAS TREES
- ✓ SWITCH GEAR
- ✓ SWIVELS
- ✓ TANK
- ✓ TANK LEVEL
- ✓ THICKENER
- ✓ TRUCK
- ✓ TUBING
- ✓ UPS
- ✓ VAPOUR RECOVERY UNITS
- ✓ VARIABLE SPEED DRIVES
- ✓ WINCHES

HONEYWELL FORGE APM FOR INDUSTRIALS

HIGH-LEVEL SYSTEM ARCHITECTURE



THE HONEYWELL FORGE APM **ADVANTAGE**



**REDUCE
MAINTENANCE
LEAD TIME**

**ACCELERATE TIME-
TO-VALUE FROM
MEM DEPLOYMENT**

**INCREASE OEE
& OPERATIONAL
MARGIN**

**FOSTER A
CRAWL-WALK-
RUN APPROACH**

**LEVERAGE EXISTING
MONITORING
SOLUTIONS**

**IDENTIFY
MAINTENANCE
ISSUES
2-3X EARLIER**

**LOWER
DEPLOYMENT
LABOR BY 50%**

**\$2-3M/YR SMALL SITES
\$7-10M/YR LARGE SITES**

**6-MONTH AVG.
BREAK EVEN
PER PHASE**

**EMBED SITE
KNOWLEDGE AND
UNIFY INSTALLED
SYSTEMS**

REAL OUTCOMES WITH HONEYWELL FORGE

(Estimated average from over 100 Asset
Sentinel Installations and over 50,000 assets monitored globally from 2015-2017)

OUTCOME: UNIFIED ASSET MANAGEMENT



HUMAN CAPITAL IMPROVEMENTS

Embed Knowledge – site specific and SME defined
Continuous-Automatic – data stream/KPI calculations
Free Personnel – to manage more assets concurrently



OPERATIONAL IMPROVEMENTS

Identify – new levels of untapped productivity
Predict-Plan – potential downtime and maintenance needs
Unified workflow – across all plant teams

PROCESS DATA LIKE EXPERTS DO

Asset Digital Twins



Performance Models



Machine Learning



Plant Developed KPI's



Opportunities

Performance Metrics

Recommendations

ACCENTUATE YOUR EXPERTS

Asset Performance Management (APM) for Industrials accentuates what your experts already do well, **by automating initial analysis in a manner they already trust.**

- Created by SMEs for SMEs, Honeywell Forge Asset Sentinel automates and accelerates issue detection and data analysis

APM for Industrials is an extension of SMEs, **augmenting their efforts to highlight issues early from data they cannot readily consume**

- SMEs have more time to focus on issues revealed from data, rather than collating and hunting through mass data to understand an issue

Asset Sentinel houses all plant implicit knowledge **and embedded knowledge from decades of Honeywell experience**

- SME's can embed the knowledge they have evolved over years
- Where you're short on SME's, draw from Honeywell embedded knowledge

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**HONEYWELL
FORGE**

DEEP DIVE: THE ENGINE INSIDE APM FOR INDUSTRIALS

HOLISTIC ASSET MODELING

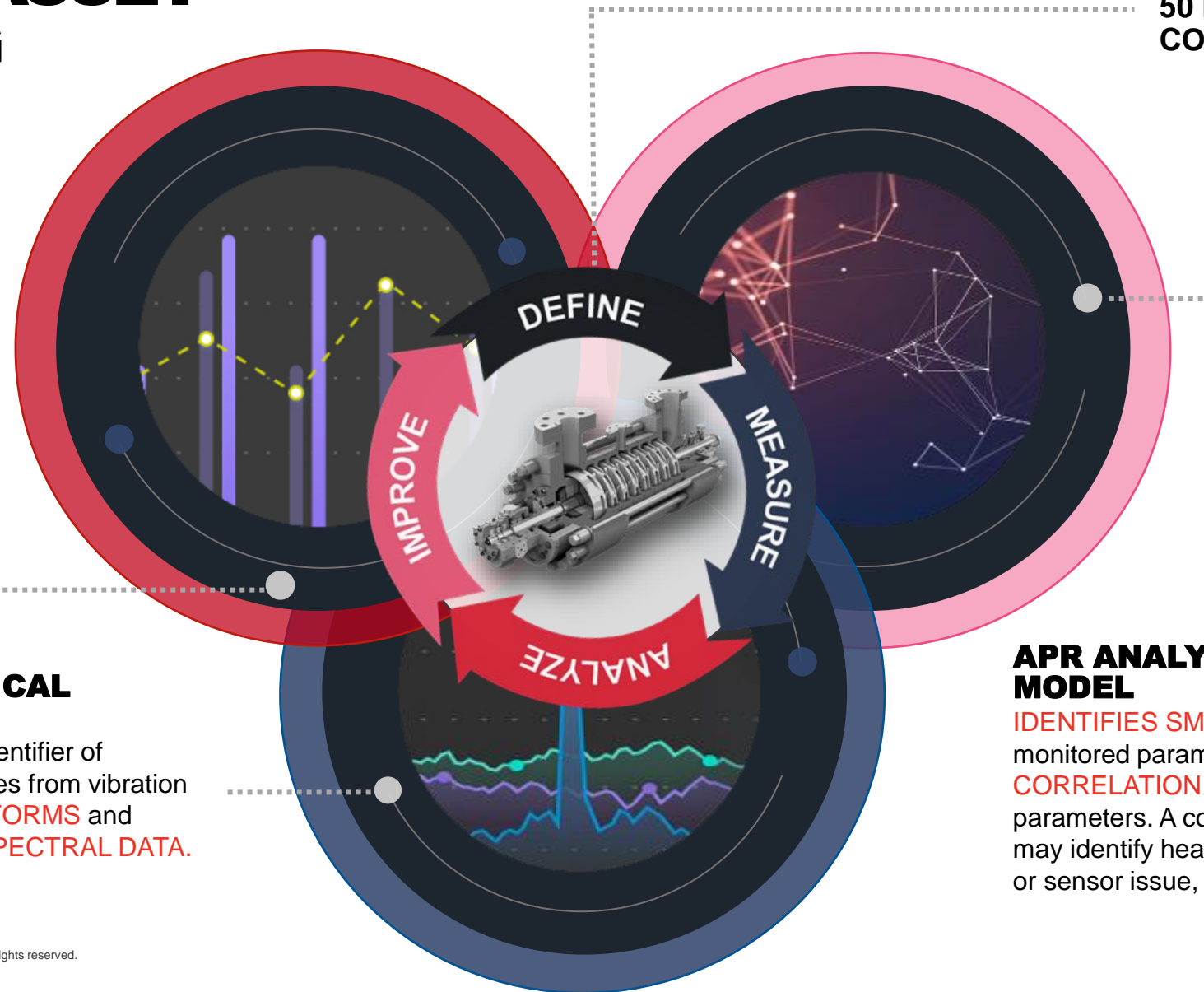
PERFORMANCE MODEL

QUANTIFIES the **WORK** done by the machine. Imperative to measure efficiency and associated cost of inefficiency.

MECHANICAL HEALTH

EARLIEST identifier of machine issues from vibration **TIME WAVEFORMS** and associated **SPECTRAL DATA**.

50 MW TURBINE COMPRESSOR



APR ANALYTIC MODEL

IDENTIFIES SMALL VARIATION in all monitored parameters. Calculates the **CORRELATION** between measured parameters. A correlation change may identify health deterioration or sensor issue, etc.

PERFORMANCE MODEL

PLANT DATA



PROCESS TEMP'S



PROCESS PRESSURES



MACHINE SPEED



GAS COMPOSITION



PROCESS FLOW RATES



VIBRATION LEVELS



LUBE/SEAL OIL PRESS



BEARING TEMP'S



OIL FILTER PRESS DROP

PERFORMANCE MODEL

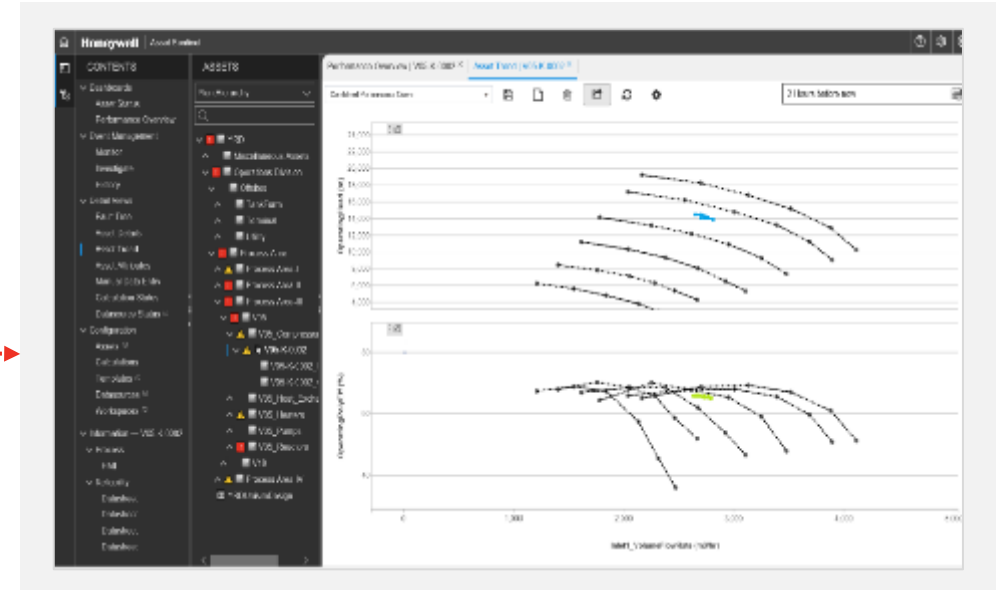
$$Po = \frac{Ho \times \text{vaporflow}}{\eta_o \times 3600} \times MW$$

$$Pe = \frac{He \times \text{vaporflow}}{\eta_e \times 3600} \times MW$$

$$\eta_{Polyo} = \frac{H_{Polyo}}{H_M}$$

$$\text{Head} = H_{Polyo} - \frac{1545 n_1 T_1 Z_1}{M_G} \left(\left(\frac{P_2}{P_1} \right)^{\frac{1}{n_1}} - 1 \right)$$

INVISIBLE TO PERFORMANCE MODEL



PERFORMANCE MODEL – AXIAL COMPRESSOR

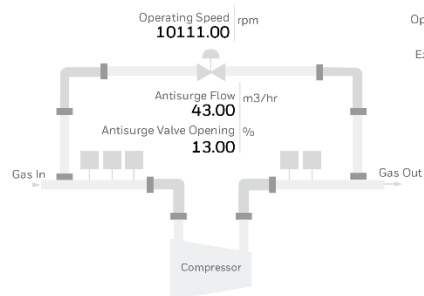
Centrifugal Compressor



Operating Polytopic Efficiency %
56.28
Expected Polytopic Efficiency %
74.04

Suction Temperature deg C
54.47
Suction Pressure barg
49.36
Suction Flow m3/hr
2936.58

Running Status

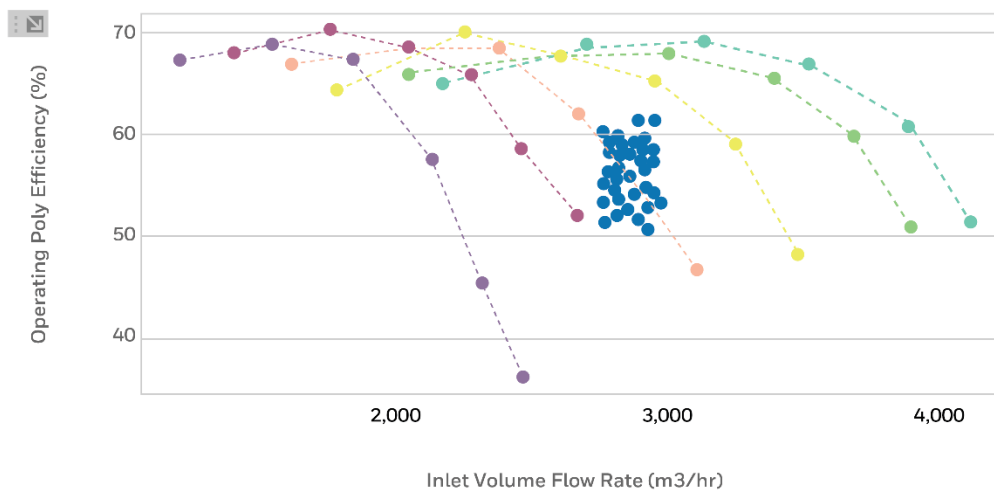
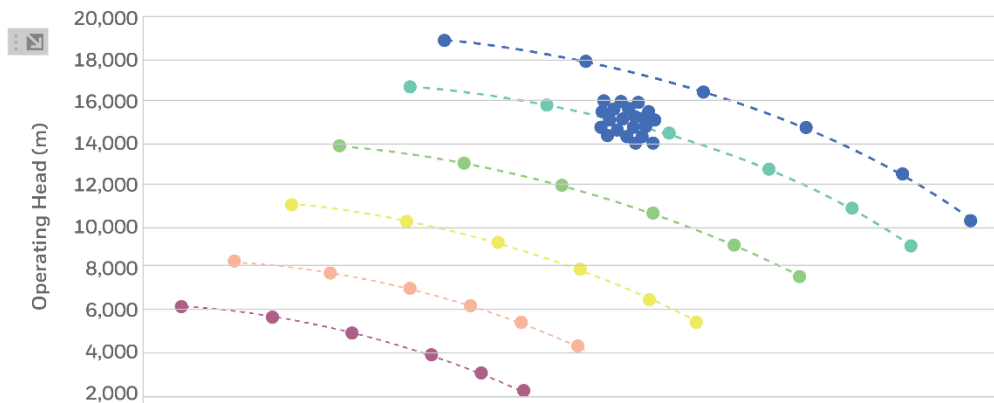


Operating Polytopic Head m
8592.50
Expected Polytopic Head m
9109.20

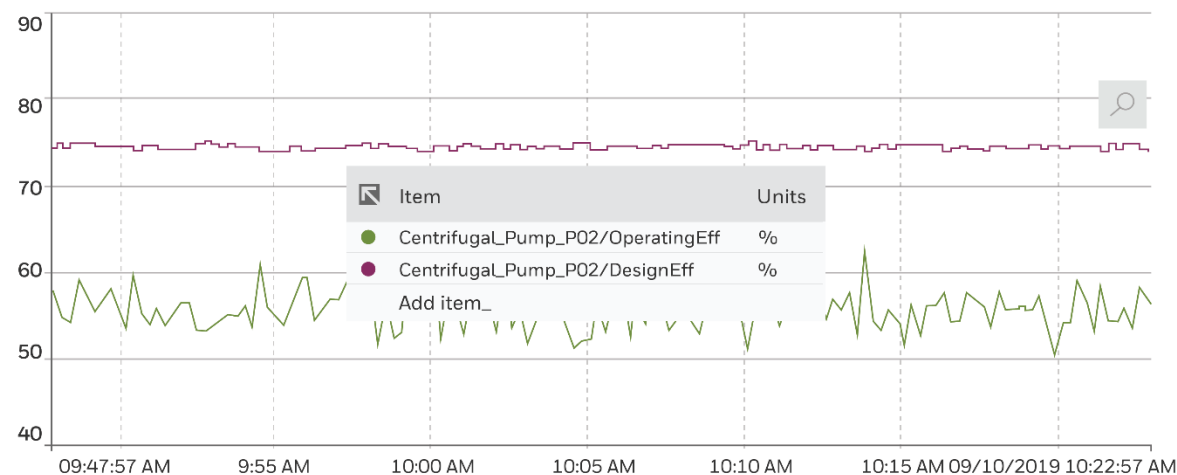
Discharge Temperature deg C
97.13
Discharge Pressure barg
63.36

Operating Shaft Power kW
1950.47
Expected Shaft Power kW
1571.75

Comp Performance Curve



Stacked scale Custom



8:02:57 AM 8:37:57 AM 9:12:57 AM 9:47:57 AM 1:32:20 PM

9/10/2019 9:47:57 AM to 9/10/2019 10:22:57 AM










Last refreshed 10:22:57

5 sec

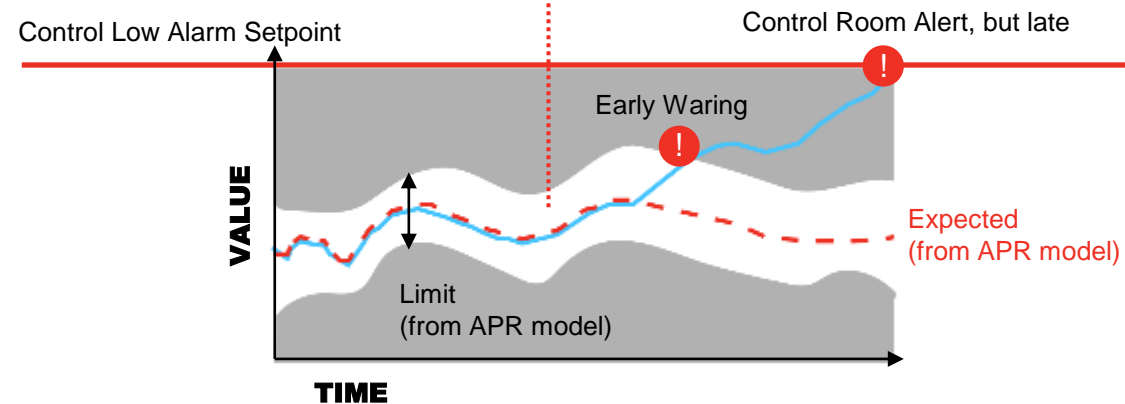
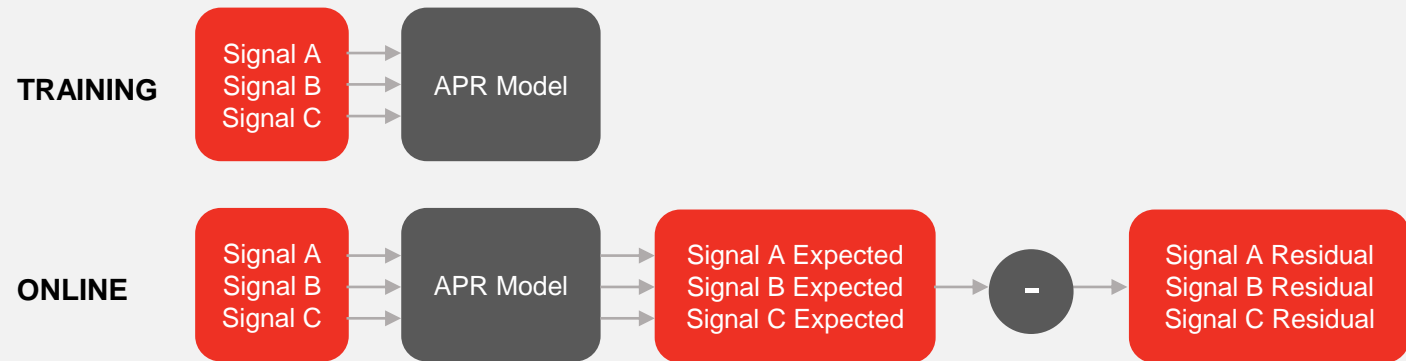
Playing

ADVANCED PATTERN RECOGNITION & ML MODEL

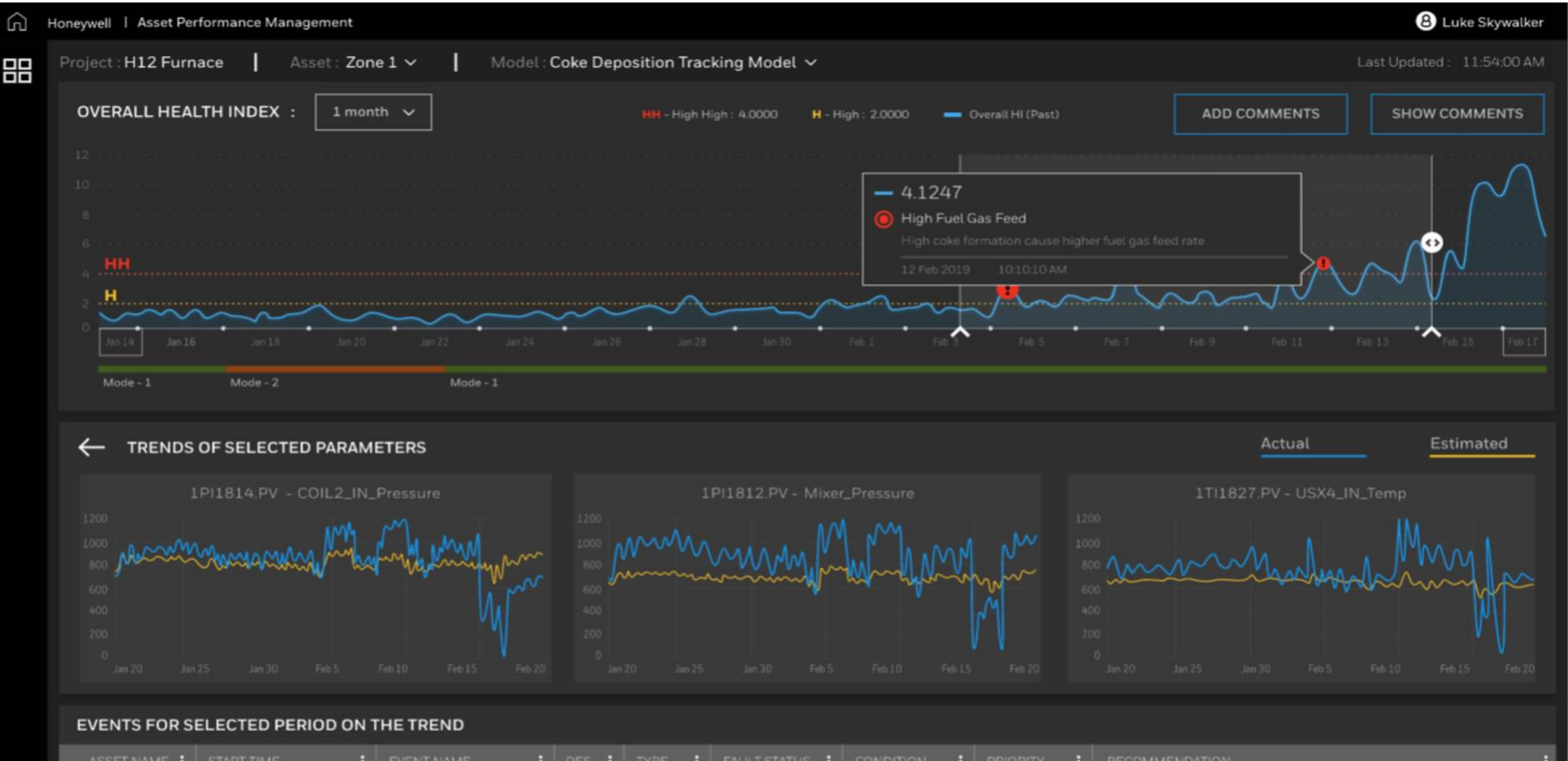
PLANT DATA

-  PROCESS TEMP'S
-  PROCESS PRESSURES
-  MACHINE SPEED
-  GAS COMPOSITION
-  PROCESS FLOW RATES
-  VIBRATION LEVELS
-  LUBE/SEAL OIL PRESS
-  BEARING TEMP's
-  OIL FILTER PRESS DROP

ANALYTIC MODEL



ANALYTIC MODEL – FURNACE



HEALTH MODEL

PLANT DATA



PROCESS TEMP'S



PROCESS PRESSURES



MACHINE SPEED



GAS COMPOSITION



PROCESS FLOW RATES



VIBRATION LEVELS



LUBE/SEAL OIL PRESS



BEARING TEMP'S



OIL FILTER PRESS DROP

HEALTH & FAULT MODEL

Asset Index = Availability * Performance / 100

Availability – percent of time available

Metrics Start Date – time stamp on all metrics

Performance – percent of “no faults” time

Status (Faulted) – in/out of fault; potential fault

Status (Maintenance) – in/out & planned/unplanned

Status (Running) – running/not running

Status (Uptime) – available/unavailable

Time (Downtime)

Time (Faulted)

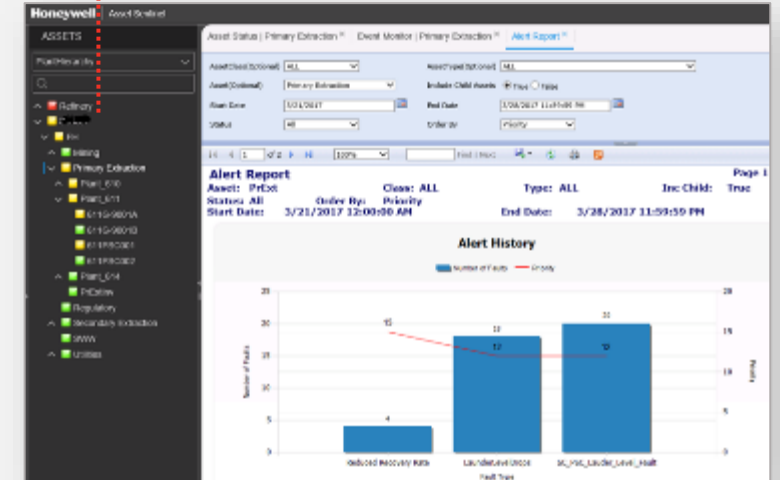
Time (Maintenance)

Time (Running Cumulative)

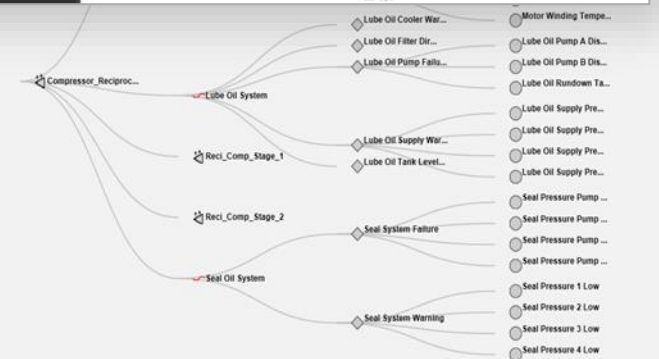
Time (Running)

Time (Uptime)

STANDARD KPI METRICS



FAULT TREE





**HONEYWELL
FORGE**

CASE STUDIES



APM IN A PERFORMANCE MATERIALS & TECHNOLOGIES PLANT

THE CHALLENGE

Honeywell PMT was struggling with several unplanned shutdowns, lack of performance analysis & reporting, and reactive maintenance practices.

THE RESULTS

2.2% **CAPACITY**
ADDED

3% **OI**
INCREASE

2.2% **REVENUE**
INCREASE

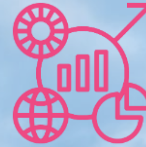
6 **MONTHS**
TIME-TO-VALUE



**CLOUD-BASED
REAL-TIME APM**



**EMBEDDED SITE
KNOWLEDGE**



**RELIABILITY
DASHBOARDS**



**HCP DESCRIPTIVE
ANALYTICS**



CONNECTING REFINING DISTRIBUTED ASSETS IN KAZAKHSTAN



THE CHALLENGE

- Diagnostic notifications went to control system “journal”; not visible to maintenance
- Rudimentary performance calculations lacked definitive issue identification

THE SOLUTION

- Connected stranded systems to the rest of the enterprise

THE RESULTS

\$2-3M/yr COST
REDUCTION

PAVLODAR REFINERY:

- 1350 assets
- 2 units – downtime reporting and OEE tracking
- 300 UI displays linked in Honeywell APM

ATYRAU REFINERY:

- 1340 assets
- 2 units – downtime reporting, OEE tracking
- 90 UI displays contextually linked to APM



ADNOC DEPLOYS THE LARGEST PREDICTIVE ANALYTICS & DIAGNOSTICS PROJECT IN THE INDUSTRY



Upstream & Downstream
Asset & Process
Performance Management



Connected Worker
Productivity & Assistance
Mobility Solutions

\$1.5M

Best Run Unit Savings
After Implementing
Digital Twins

\$20-25M

Total Yearly
Prospected Project
Benefit

INDIA'S LARGEST REFINERY INTEGRATES ENTERPRISE DATA AND MAINTENANCE OPERATIONS



Centralized Asset
Performance Data &
Reporting



Standardized & Integrated
Field Inspection
Operations

7

SITES
COVERED

1,000+

ASSETS
MONITORED

2,500

FIELD OPERATORS
CONNECTED

2,000

PLANNER / SUPERVISORS
ENABLED

\$3M

Annual Productivity Increase
Due To Data Centralization,
Field Workflows Digitization &
Automated Reporting



SUSTAINABILITY IN THE MIDDLE OF THE NORTH SEA



THE CHALLENGE

Lundin Norway partnered with Honeywell to obtain insights of energy usage and identify energy waste across platform operations.

THE RESULTS

\$1.2M Annual Energy Savings*

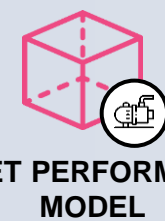
5.6KMT Annual CO2 emission reductions*

*Investment outcomes assume US\$110,000 invested over 5 months, leveraging pre-existing installed Honeywell APM software solutions

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+



- CALCULATION OF PERFORMED WORK
- ITEMIZATION OF ENERGY LOSS SOURCES



- GAS TURBINES
- DIESEL GENERATORS
- PUMPS
- COMPRESSORS
- POWER TRANSFORMERS
- HEAT EXCHANGERS
- FILTERS
- CHOKE VALVES

Honeywell

MONITORING WELLS AND PROCESSES IN THE GULF OF MEXICO



THE CHALLENGE

- Need for greater visibility of well condition and productivity measures
- Numerous unmanned wells in addition to major platforms

THE SOLUTION

- Single health & performance platform integrating process & assets

300+
WELLS

12
PLATFORMS

THE RESULTS

\$8-10M/yr
COST REDUCTION



Honeywell

CENTRALIZED ASSET MANAGEMENT AND REPORTING



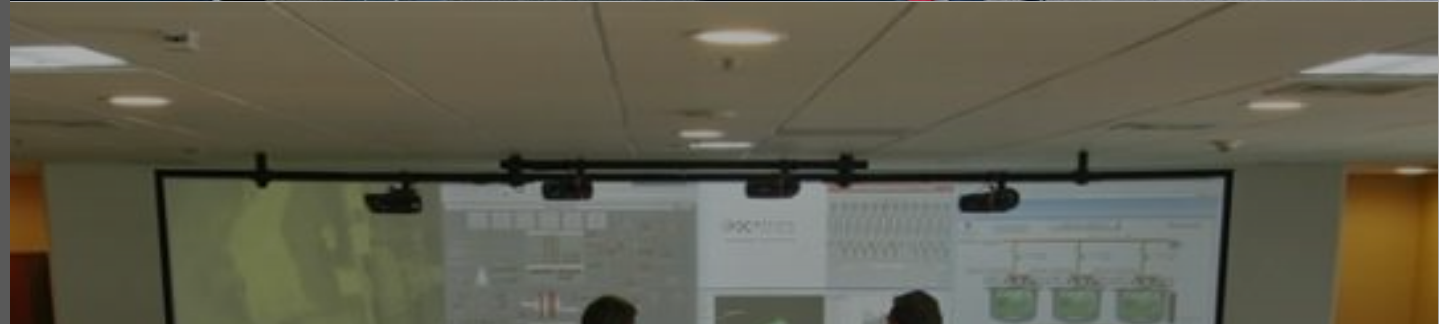
THE CHALLENGE

- 5 mines without systematic reporting
- Slow and labor-intensive data gathering impeded timely action
- Needed improved data collection
- Delayed reporting often too late for timely action

THE SOLUTION

- Automated, near real-time monitoring and reporting of 7 sites
- Enterprise scalable cloud solution for future expansion
- Roll-up of machine performance calculations to unified KPI dashboard
- Automatic, continuous data collection

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THE RESULTS

\$45M/yr

REVENUE IMPROVEMENT

* Combined incremental revenue derived from Honeywell automation technologies, APM, APC, and other optimization thru Honeywell Connected Plant.

Honeywell

START TODAY. GET RESULTS FAST.

Honeywell APM solutions increase asset reliability and operational efficiency - reducing unnecessary maintenance and unscheduled downtime

Honeywell Forge Asset Performance Management for Industrials connects disparate data sources, uses advanced analytics, and drives stakeholder collaboration from actionable insight



Make every day your best day of production

Honeywell

INTEGRATE ASSETS & PROCESS

- Interconnect systems to a unified data-stream
- Integrate workflow across operational, engineering & maintenance personnel

ANALYZE

- Real-time data driven models drive issue identification
- Embed your site implicit knowledge and experience
- Digital twins built from Honeywell SME's

IMPROVE

- Uncover and discover root causes of unit inefficiencies
- Create an objective-based decision making culture
- Act decisively in all situations

A photograph of an industrial facility, likely a water treatment plant, featuring a long row of large red centrifugal pumps connected to a complex network of silver metal pipes. The scene is brightly lit, with a white line on the floor leading into the distance.

LET'S TAKE THE NEXT STEP IN YOUR APM JOURNEY TODAY!

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