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Gold Small and Midmarket Cloud Solutions
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Migrating Hunter Benefits to Microsoft 365

Most small and medium businesses don't have a dedicated IT person, so they create accounts and technology resources as they go because in the beginning it's not a problem and making revenue is way more important and that stage! But once a company gets to 20+ people with no IT person, they quickly realize they can no longer do it on their own. That's

when we step in with our 3-day Modern IT Assessment. We ease their technology pains by producing a plan to simplify IT by migrating to Microsoft 365 and Azure. In this example we'll take about how we helped Hunter Benefits!



HUNTER BENEFITS

AT A GLANCE

Customer: Hunter Benefits

Website:
<https://hunterbenefits.com/>

Customer Size: 32 employees

Country: Chicago, IL, USA

Industry: Retirement Benefits

Products and Services: Microsoft 365 E5, Windows Virtual Desktop, Microsoft Domestic Calling Plan



BEMO, Hunter Benefits, & Microsoft 365

Customer Challenges

Hunter Benefits is a 32-employee organization that was running their business on disparate technologies from Slack for internal communications, Vonage for phone, a file server for file sharing, Gmail for email which made it hard to work, especially from home. To work from home, they needed to use a VPN to access data, and employees were always opening tickets to have something fixed

Partner Solution

Over the course of 3 business days, Brandon, Carol, and Mohamed (all pictured) met with Hunter Benefit's CEO and IT to take inventory of all their IT infrastructure, from how people print to send emails and work on files together and even their accounting systems and produced a 9-phased roadmap that would take 3 months to implement in which nearly everything would be migrated to Microsoft 365 and Azure.

Customer Benefits

Here are just a few of the customer successes:

1. Work from anywhere - no more VPN or file server, employees can access files from SharePoint, OneDrive for Business, and Teams from any device.
2. Remote business phone – no more Vonage and a landline stuck in the office; all employees can take a make phone calls from any device using Teams
3. One credential – with Azure Single Sign-On, the email and password they use to login to their computer is the credential for all their applications
4. Their QuickBooks Server used to be running on a Remote Desktop Service (RDS) and is now run-on Windows Virtual Desktop, giving them access from any web browser



60 % fewer ticket – because nearly all their applications are on Microsoft 365 and Azure the end user experience is simplified, and IT has an easier time resolving issues

<24 hours to resolve tickets – in addition to employees having fewer tech related issues, the issues that do come up are solved 3x faster because of a unified platform

One bill for everything – Hunter Benefits gets one consolidated bill for email, phone, servers, everything! Making it easier to budget and understand total cost of ownership