

Example: Company "X"
D365 Finance Health Check

1

Gold
Microsoft Partner



Example: D365 Health Check Timeline

Pre-Discovery

Identify key dependencies, major pain points, and supporting processes, key SMEs.

Produce Detailed Discovery and Engagement Plan with timeline.

06/16 - 06/22

06/23 - 08/31

09/01 - 9/07

Final Report – Results and Prioritized Roadmap

Compile findings and recommendations. Present Report with Roadmap with critical issues prioritized for resolution.

Technical and Functional Assessment

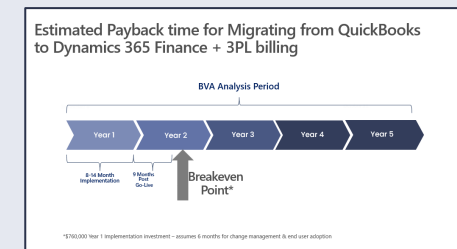
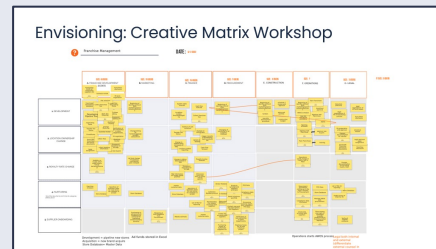
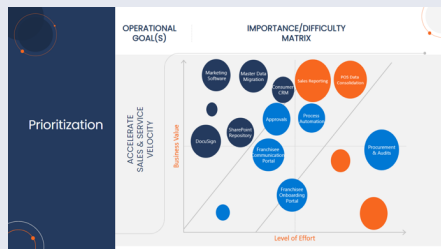
Perform Technical Assessment on system (Code, Customizations, ISVs) Perform P2P Health Check /Audit - Procurement and AP.

Keep Stakeholders informed by weekly status updates, interim reports and targets for next reporting period.

Example: D365 Health Check Process



DELIVERABLES



Example: Ranking Findings



Pain Level

How much time and energy does each issue take?

Risk

How much risk does this issue bring to the company?

Complexity

How complex would a potential resolution to this problem be?

Perceived Value

Based on our understanding of your business, how valuable would the resolution of this issue be?

Example: Executive Summary – Key Findings

Functional

- Discussed and ranked 124 pain points related to AP, GL, Reporting and Procurement
- Pain points are primarily due to System Design, Process, and Reporting deficiencies
- Estimated annual time waste of almost 42,000 hours

Technical

- Overall, very positive review
- Handful of adjustments to process recommended incl OneVersion frequency

Reporting

- Lack of current reporting is restrictive and inhibits management of day-to-day business
- Lagging behind other businesses of similar size, key opportunity to drive this initiative forward

Security

- Recommend overhaul of AP/Procurement security roles
- Recommend application of standard D365FO segregations of duties rules

Example: Executive Summary – Cost and Value

Break Pain Points into “Waves” to address issues by theme

Wave 1: Training and Configuration

- Cost: 3-4 weeks, \$30K – 50K
- **Value: 1800 Hrs/Yr Saved**
- Risks: data errors, accounting inaccuracies, payment duplication

Wave 2: Purchase Agreements and Reporting

- Cost: 7-10 weeks, 70K – 110K
- **Value: 12000 Hrs/Yr Saved**
- Risks: pricing control, Budget to Actual disconnects, lack of visibility to liabilities

Wave 3: GL and Portals

- Cost: 5-8 weeks, 70K – 90K
- **Value: 9800 Hrs/Yr Saved**
- Risk: approvals bypassed, broken vendor communication, freight visibility

Wave 4: PR/PO Approval Optimization

- Cost: 4-6 weeks, 50K – 70K
- **Value: 1200 Hrs/Yr Saved**
- Risk: wasted time, redundant approvals

*Waves 5 and 6 are TBD as they involve implementation of 3rd party solutions that are already in flight and changed since the start of this health check

** Estimating 2 consultants working 20 Hours/Week for the duration of the sprints plus Sprint Planning and PM time

Example: Phased Solution Roadmap

