



Agilisys

Initial Discovery

Microsoft Azure Marketplace

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Partnership Integrity Innovation Passion

1 Introduction

Public sector organisations within the UK are seeking to rapidly transform the way that they deliver services, and having an agile, flexible ICT platform is a must-have, if significant transformation is to be achieved. Many organisations have been under severe budget pressure for many years, with platforms that will struggle to support the required change.

Public cloud services have become mainstream and are reliable and cost effective, many authorities have adopted cloud services and are achieving their objectives, however, migrating services to the cloud is only one of the steps in the process.

Agilisys has supported UK authorities for 20 years, providing professional and managed ICT services. We understand the needs and drivers of the UK public sector and the regulatory and statutory requirements that need to be considered when providing ICT. We have been supplying cloud services since 2012 and have migrated numerous authorities to Microsoft Azure. With a cloud team of over 80 dedicated cloud specialists, we have successfully migrated most UK Local and Regional Government applications to the cloud.

2 Approach

Our approach to delivering cloud services are provided within a framework, the Agilisys Cloud Lifecycle, designed to accelerate cloud adoption and enable transformation. We combine technology, tested methodologies and skills which unleash the power of cloud and minimise the complexity which can sometimes come with migration.

Because we understand how to manage ICT services, our programmes ensure that services are transitioned into management, to your team, or our managed service, ready for ongoing optimisation.

We put business need before technology and deliver the skills, experience and capacity needed to make the right cloud decisions and transform public services. Let us help your organisation make cloud work by engaging with our team of specialists. Our services are summarised below. We would, of course, be happy to discuss your specific requirements and tailor a solution that meets your needs.

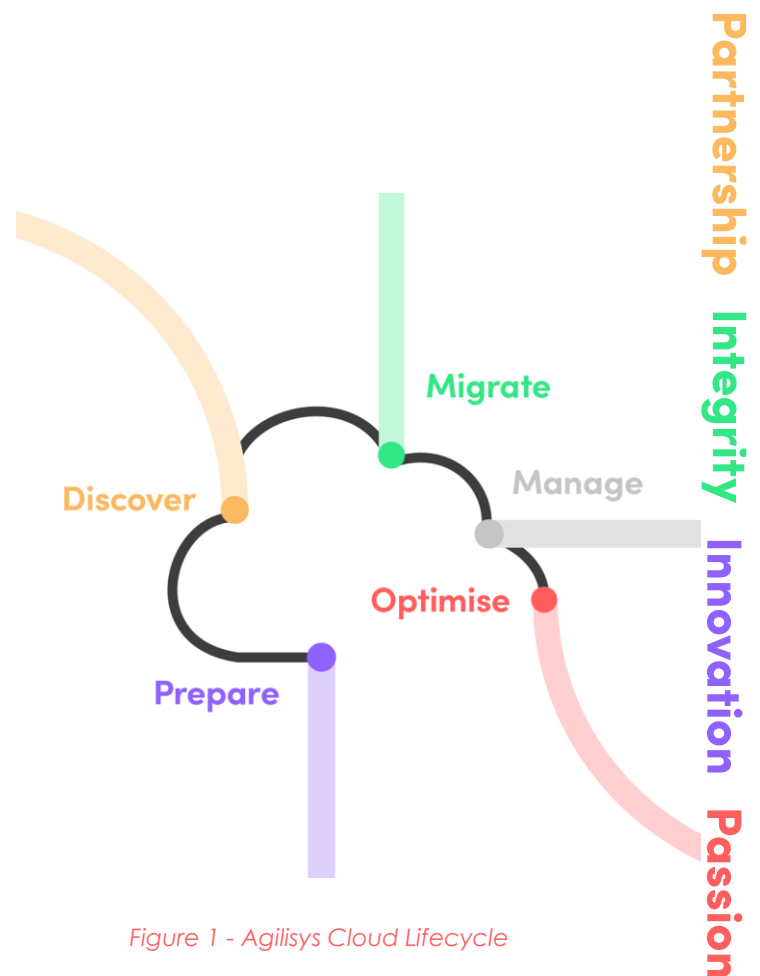


Figure 1 - Agilisys Cloud Lifecycle

3 Initial Discovery

Initial Discovery provides an assessment of your back-office server infrastructure for suitability to migrate to Azure. This is a low impact process that assesses the information that your team provides about your back-office server, storage and backup infrastructure and uses a clientless discovery tool over a one-week period to quickly identify the server estate, configuration, utilisation, and basic system interdependencies. The information is then used to provide Rough Order of Magnitude timescales and costs for an Azure migration and ongoing Azure running costs.

Our Initial Discovery service is summarized in the following diagram:

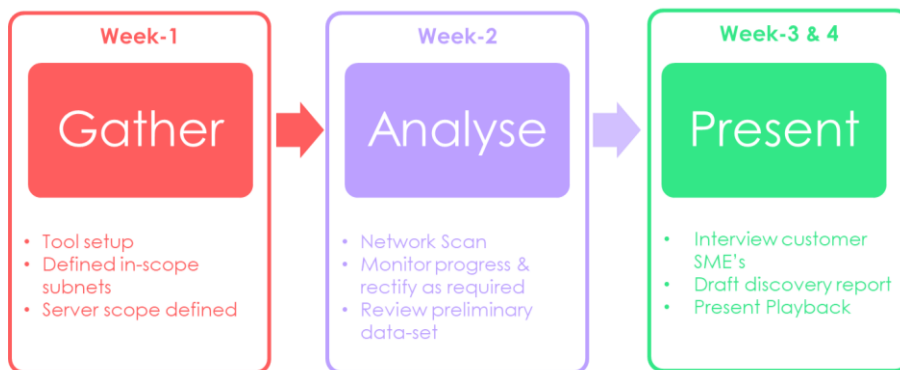


Figure 2 - Initial Discovery

We provide a questionnaire that we will use during the workshop and pre-requisite document for deployment of our discovery tool (which can be deployed as a VMware appliance), this will also include guidance on firewall rules that will be needed to allow the tool to scan the in-scope networks.

The on-site process will be initiated with a workshop to introduce the project team, finalise the scope, review the discovery appliance installation, detail the end-to-end process, council provided information and establish a joint working party.

Our discovery tooling is agentless and has near to zero impact on the servers targeted during the scanning period. Data collected by the appliance is securely stored on Amazon Web Services.

3.1 Prepare

In this stage, we:

- Work with the your key ICT stakeholders to fully understand the scope, requirements and business objectives.
- Run a first-pass audit in order to clarify the server estate, sizing's, configurations, OS and other infrastructure services versions which provides insight into Azure readiness and any corrective actions that might need to be planned.
- Publish a report that summarises the Azure readiness assessment, pricing and estimations, identifies consolidation and rationalization opportunities, application interdependencies, an outline solution definition, benefits and risks, project schedule, business case and next steps.

Our Cloud Migration services help our clients to execute and plan their transformation from their legacy IT infrastructure by undergoing some of the below activities:

- Utilize our expertise of adopting the Cloud first approach
- Minimising risk using industry known migration tools
- Managing your end to end cloud journey.

Our Cloud Migration are well known for minimising risk whilst transforming and minimising your total costs of ownership.

The scope of the migration can cover partial cloud migrations leaving a hybrid hosting model, to multi-supplier cloud environments and can cover differing complexities of approach, from lift-and-shift approaches to full-service transformation. The scope is defined at the outset of the engagement and reviewed at each stage boundary.

4 Key outputs and outcomes of the service

Our team provide the discovery report in Powerpoint format in a final presentation to your team where we provide:

A presentation providing a

- High-level overview and assessment of your current back-office ICT infrastructure
- Rough Order of Magnitude costs for the migration and ongoing run of systems on Microsoft Azure, including our assessment of the potential optimisation and transformation of your estate
- System formation information, server mapping, resource profiles and inter-dependency information

5 Inputs

For this service, we will require the following inputs:

- Engagement with the IT technical management within your organisation
- Ability to host a VMware appliance to host the discovery tool (this can be created on a laptop if a VMware environment does not currently exist)
- Access to technical resources to facilitate the discovery process (this is a clientless process, nothing is installed on the systems that we analyse), including firewall rules and credentials for in-scope systems.

- Access to technical resources to validate the application names and details discovered during the process.

6 Why choose Agilisys?

Agilisys, an employee-owned organisation, is one of the UK's fastest growing and innovative cloud and digital transformation specialists, enabling organisations to adopt technologies, platforms and processes that promote new ways of working. An established partner for both the public and private sector for nearly two decades, we have earned a strong reputation and hold deep domain expertise delivering change and innovation, particularly within local and central government.

We support our customers through a network of offices and centres of excellence throughout the UK, employing over 1,500 staff.

Our cloud and IT services have been designed to accelerate Microsoft Azure cloud adoption and enable transformation. We combine technology, tested methodologies and skills which unleash the power of cloud and minimise the complexity that can sometimes come with migration. We put strategy before technology and deliver the skills, experience and capacity needed to make the right cloud decisions.

Our migration and management teams have extensive experience, achieving highly successful outcomes for our public sector customers who enjoy the reassurance of partnering with an ISO27001:2013 accredited PSN Service Provider. We hold several gold partnerships with Microsoft, including:



Gold Application Development
Gold Cloud Platform
Gold Cloud Productivity
Gold Collaboration and Content
Gold Communications
Gold Datacenter
Gold Data Analytics
Gold Data Platform
Gold Messaging



Partnership

Integrity

Innovation

Passion

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