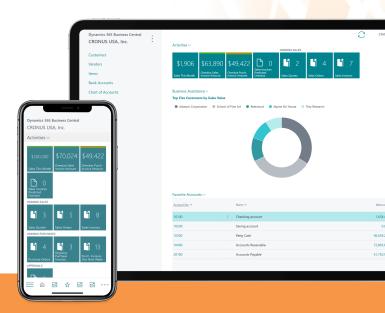
# 848 Sure Start UNDERSTAND

### **Business Central**

(WORKSHOP)

Would you like to understand exactly what Dynamics 365 Business Central is, and what it offers that specifically benefits YOUR business?





A 3-day workshop that enables business owners to understand and fully appreciate what Microsoft Dynamics 365 Business Central offers their business. We work with you and your team to understand your business requirements and to examine how Business Central would improve your business and financial operations, focusing on what matters for your business, not just the capabilities on offer from the technology.

Once we have understood your needs, we will help you to UNDERSTAND the relevance and value offered by Business Central, and we will make recommendations which outline the high-level business case for an investment in it.



### Scope of the 3-day workshop

- 100% focused on reviewing your business requirements and the level of fit for Business Central (Fit-Gap)
- Complete explanation of focused demonstration of Dynamics 365 Business Central
- Understand Key Business Functions to manage Business Operations
- Explore potential systems integration, driven by your business requirements
- Understand the core functional capabilities and suitability – is out of the box enough?
- Understand the end user experience get to know the 'look and feel' (positive user adoption)
- Discuss Fit-Gap analysis understand if additional configuration or customisation is required
- Understand the typical implementation effort for your business
- Understand Microsoft Licensing and Subscription pricing for what you need
- Understand and prepare for the impact of positive business change

## Business Operations in Scope (3-day workshop):

- Financial and Accounting
- Supply Chain Management
- Sales and Customer Relationship Management
- Warehouse & Inventory
- Project Management
- Assembly

## Business Operations Out of Scope (requires additional 2-day workshop):

- Manufacturing
- Service Management
- Human Resource Management

So, what does it cost to fully *Understand*Microsoft Dynamics 365 Business Central, and
to enable you to make the right investment for
your business?



## **BUSINESS CENTRAL**



## RUN YOUR ENTIRE BUSINESS WITH A SINGLE SOLUTION

Business Central offers everything you need that allows you to run your business. It helps you to streamline your processes, make smarter decisions, and accelerate growth. Ideally suited to small to medium sized businesses, Dynamics 365 Busines Central delivers and easy to use, yet fully comprehensive Business Management solution





#### **RUN YOUR BUSINESS ANYWHERE**

Choose cloud or on-premises. Business Central runs where you need it, offering the same user experience no matter how you deploy.

**Take your business on the go.** The mobile version supports both cloud and on-premises users with a consistent experience across Windows, Android, and iOS devices.

Remove language barriers. Business Central supports 25 languages to help increase your productivity.

Store and transmit data across your systems. Help protect your data from unauthorized access with automatic Microsoft datacenter encryption



#### **MANAGE YOUR FINANCIALS**

**Make informed decisions** using connected data from reports, charts, and Microsoft Power BI dashboards across finance and accounting, sales, purchasing, and stock. The late payment prediction extension helps you reduce receivables.

View charts and reports in real time through built-in reports, Excel, or Power BI. Use unlimited dimensions for your data to identify patterns and trends.

Accelerate financial closing and reporting by using the integrated sales ledger and payable capabilities. Streamline the process with approval workflows and Microsoft Power Automate integration.

Track financial performance with custom general ledger (G/L) and account schedules reporting. Evaluate cost, revenue, or profit reporting in the cost accounting module.



#### **OPTIMISE YOUR SUPPLY CHAIN**

Predict the best time to replenish stock using built-in intelligence. Use sales forecasts and expected stock-outs to automatically create purchase orders.

Get a holistic view of your stock, and use the same costing method or different methods for your stock items. Freely move items between locations, and control the quantity on hand using cycling counting.

**Engage with your suppliers** proactively and cost-effectively. Register potential suppliers, send enquiries, and convert the best offers to orders. Configure required approvers to help ensure compliance with internal and external policies.

Use system-generated suggestions to replenish stock based on actual and forecast demand and availability.



#### **ACCELERATE YOUR SALES PROCESS**

Predict the best time to replenish stock using built-in intelligence. Use sales forecasts and expected stock-outs to automatically create purchase orders.

Get a holistic view of your stock, and use the same costing method or different methods for your stock items. Freely move items between locations, and control the quantity on hand using cycling counting.

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#### **DELIVER PROJECTS ON TIME AND UNDER BUDGET**

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Microsoft Partner

Microsoft

#### **BUILT TO BE TAILORED TO YOUR NEEDS**

Offering deep and broad industry functionality, Business Central is a comprehensive, customisable platform for improving productivity.

Learn more:

https://dynamics.microsoft.com/en-gb/business-central/