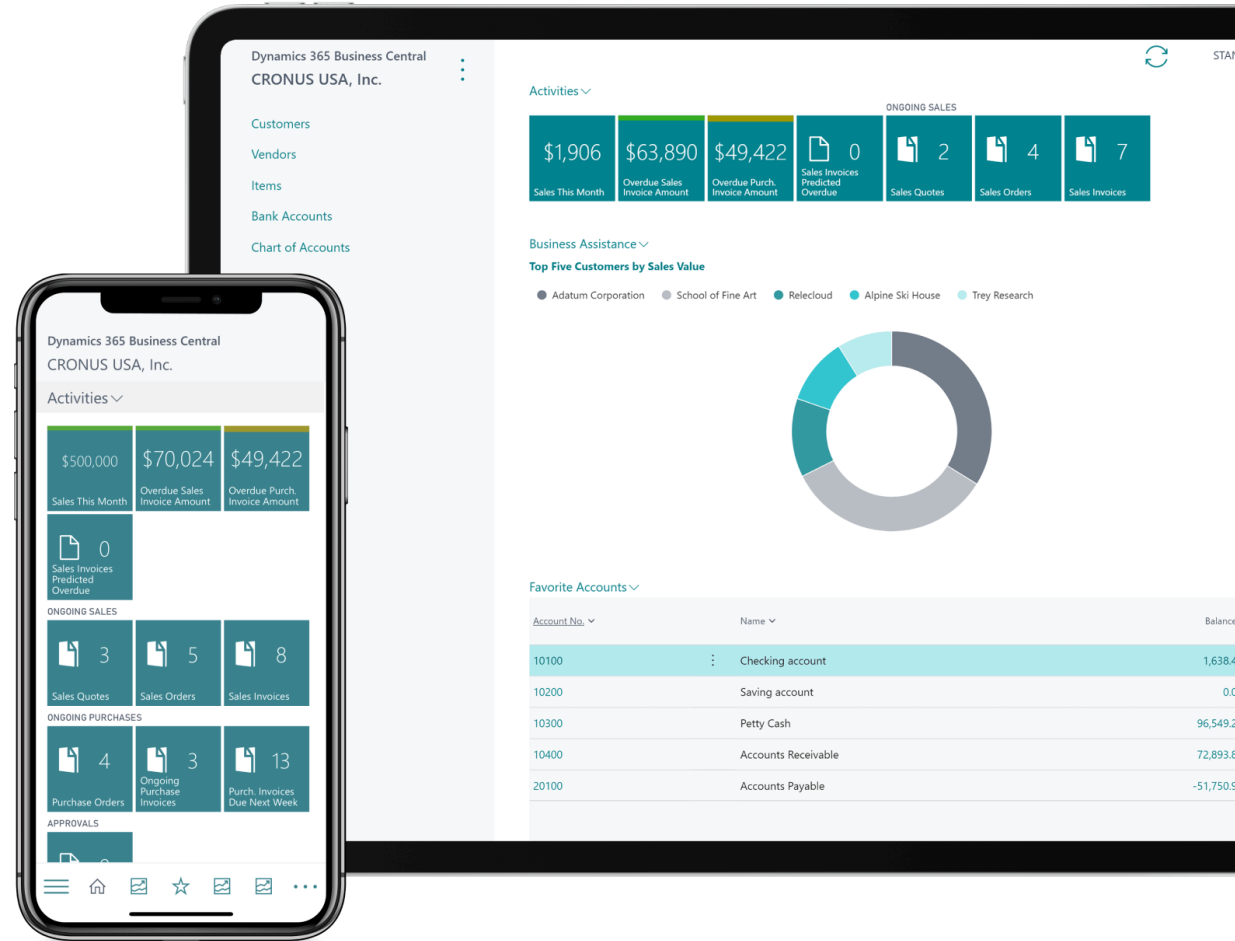




848 Sure Start UNDERSTAND Business Central (WORKSHOP)

[\[https://848.co\]](https://848.co)



Would you like to understand exactly what **Dynamics 365 Business Central** is, and what it offers that specifically benefits **YOUR** business?

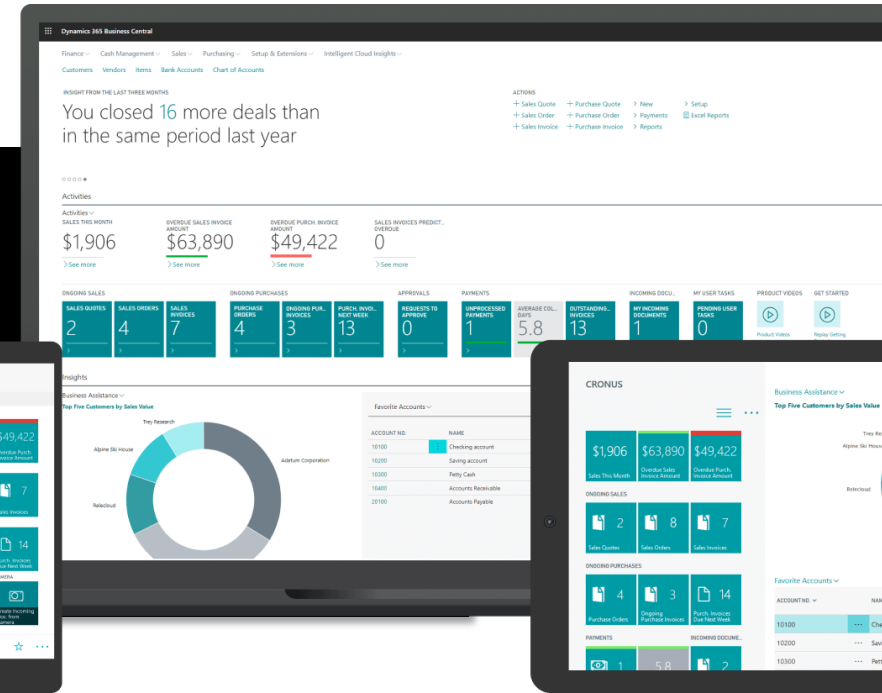


WE WILL...

A 3-day workshop that enables business owners to understand and fully appreciate what Microsoft Dynamics 365 Business Central offers their business. We work with you and your team to understand your business requirements and to examine how Business Central would improve your business and financial operations, focusing on what matters for your business, not just the capabilities on offer from the technology.

Once we have understood your needs, we will help you to UNDERSTAND the relevance and value offered by Business Central, and we will make recommendations which outline the high-level business case for an investment in it.

MICROSOFT DYNAMICS 365 BUSINESS CENTRAL



RUN YOUR ENTIRE BUSINESS WITH A SINGLE SOLUTION

Business Central offers everything you need that allows you to run your business. It helps you to streamline your processes, make smarter decisions, and accelerate growth. Ideally suited to small to medium sized businesses, Dynamics 365 Business Central delivers an easy to use, yet fully comprehensive Business Management solution



RUN YOUR BUSINESS ANYWHERE

Choose cloud or on-premises. Business Central runs where you need it, offering the same user experience no matter how you deploy.
Take your business on the go. The mobile version supports both cloud and on-premises users with a consistent experience across Windows, Android, and iOS devices.
Remove language barriers. Business Central supports 25 languages to help increase your productivity.
Store and transmit data across your systems. Help protect your data from unauthorized access with automatic Microsoft datacenter encryption



MANAGE YOUR FINANCIALS

Make informed decisions using connected data from reports, charts, and Microsoft Power BI dashboards across finance and accounting, sales, purchasing, and stock. The late payment prediction extension helps you reduce receivables.
View charts and reports in real time through built-in reports, Excel, or Power BI. Use unlimited dimensions for your data to identify patterns and trends.
Accelerate financial closing and reporting by using the integrated sales ledger and payable capabilities. Streamline the process with approval workflows and Microsoft Power Automate integration.
Track financial performance with custom general ledger (G/L) and account schedules reporting. Evaluate cost, revenue, or profit reporting in the cost accounting module.



OPTIMISE YOUR SUPPLY CHAIN

Predict the best time to replenish stock using built-in intelligence. Use sales forecasts and expected stock-outs to automatically create purchase orders.
Get a holistic view of your stock, and use the same costing method or different methods for your stock items. Freely move items between locations, and control the quantity on hand using cycling counting.
Engage with your suppliers proactively and cost-effectively. Register potential suppliers, send enquiries, and convert the best offers to orders. Configure required approvers to help ensure compliance with internal and external policies.
Use system-generated suggestions to replenish stock based on actual and forecast demand and availability.

MICROSOFT DYNAMICS 365 BUSINESS CENTRAL



ACCELERATE YOUR SALES PROCESS

Predict the best time to replenish stock using built-in intelligence. Use sales forecasts and expected stock-outs to automatically create purchase orders.

Get a holistic view of your stock, and use the same costing method or different methods for your stock items. Freely move items between locations, and control the quantity on hand using cycling counting.

Engage with your suppliers proactively and cost-effectively. Register potential suppliers, send enquiries, and convert the best offers to orders. Configure required approvers to help ensure compliance with internal and external policies.

Use system-generated suggestions to replenish stock based on actual and forecast demand and availability.



DELIVER PROJECTS ON TIME AND UNDER BUDGET

Predict the best time to replenish stock using built-in intelligence. Use sales forecasts and expected stock-outs to automatically create purchase orders.

Get a holistic view of your stock, and use the same costing method or different methods for your stock items. Freely move items between locations, and control the quantity on hand using cycling counting.

Engage with your suppliers proactively and cost-effectively. Register potential suppliers, send enquiries, and convert the best offers to orders. Configure required approvers to help ensure compliance with internal and external policies.

Use system-generated suggestions to replenish stock based on actual and forecast demand and availability.



RUN YOUR WAREHOUSE EFFICIENTLY

Optimise your storage facilities by setting up bins and zones in Business Central to reflect the layout of your warehouse and its racks and shelves.

Streamline receiving and storage by using a template to determine the best placement of items based on type, size, and bin capacity.

Get recommendations on where to move items to optimise the space and the picking process. Speed up shipments and reduce friction caused by cross-docking.

Use real-time data on every item's zone, bin, and quantity to better fulfil your customers' orders.



REACH YOUR OPTIMAL LEVEL OF OUTPUT

Optimise your storage facilities by setting up bins and zones in Business Central to reflect the layout of your warehouse and its racks and shelves.

Streamline receiving and storage by using a template to determine the best placement of items based on type, size, and bin capacity.

Get recommendations on where to move items to optimise the space and the picking process. Speed up shipments and reduce friction caused by cross-docking.

Use real-time data on every item's zone, bin, and quantity to better fulfil your customers' orders.



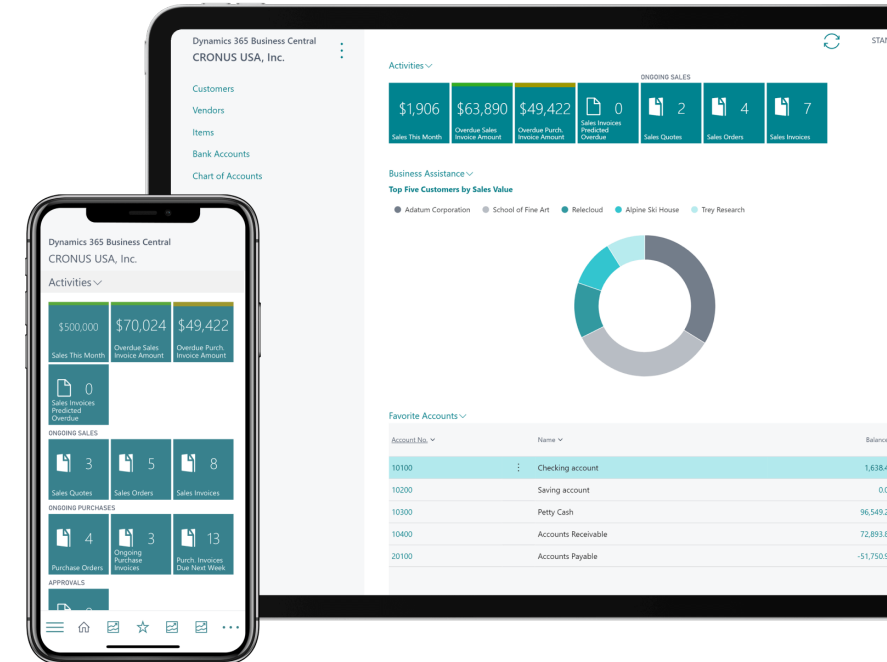
LIVE UP TO YOUR SERVICE PROMISES

Gain a comprehensive overview of your service tasks and workloads to effectively assign personnel to work orders. Keep track of service agreements to deliver reliable service to your customers.

Ensure a smooth transition from sales to after-sales by automatically registering shipped goods as service items. Keep the required details in one place for optimal service.

Manage after-sales issues, whether adjustments require a full replacement or a simple repair.

Track repair details, including used service items, spare parts, and labour charges, in one service order. Boost customer loyalty by providing spare equipment to customers while their equipment is under maintenance.



WHAT WILL 848 DO FOR YOU?



PLAN **Scope of the 3-day workshop**

- **100% focused on reviewing your business requirements and the level of fit for Business Central (Fit-Gap)**
- Complete explanation of focused demonstration of Dynamics 365 Business Central
- **Understand Key Business Functions to manage Business Operations**
- Explore potential systems integration, driven by your business requirements
- **Understand the core functional capabilities and suitability – is out of the box enough?**
- Understand the end user experience – get to know the ‘look and feel’ (positive user adoption)
- **Discuss Fit-Gap analysis – understand if additional configuration or customisation is required**
- Understand the typical implementation effort for your business
- **Understand Microsoft Licensing and Subscription pricing for what you need**
- Understand and prepare for the impact of positive business change

Business Operations in Scope (3-day workshop):

- Financial and Accounting
- Supply Chain Management
- Sales and Customer Relationship Management
- Warehouse & Inventory
- Project Management
- Assembly

Business Operations Out of Scope (requires additional 2-day workshop):

- Manufacturing
- Service Management
- Human Resource Management

**So, what does it cost
to fully *Understand*
Microsoft Dynamics
365 Business Central, and
to enable you to make
the right investment for
your business?**

Cost £3,000

What we call a wise
investment in helping
to deliver **BUSINESS CHANGING IT!**

We have over a decades’ experience in Planning, Building and Running intelligent Microsoft products and solutions that enhance and add value to organisational operations, delivering Business Changing IT.

848 are the provider of *Business Changing IT* for national SMBs and Enterprises. We have over a decade of experience in Planning, Building and Running intelligent Microsoft and Google products and services, deploying Modern Workplace, Business Applications, Cloud & Hybrid Platforms and Managed Services into business’ models, all of which are tailored, built and run by our Microsoft and Google certified team of professionals.

A LEADING MICROSOFT GOLD PARTNER SPECIALISING IN MICROSOFT CLOUD SOLUTIONS

We are considered in the highest accolade of Microsoft Partners, achieving thirteen Gold Competencies that illustrate our expertise, knowledge and strength in the provision of Microsoft Technologies.

848 ACCREDITATIONS & PARTNERS

Microsoft
Partner



- Gold Application Development
- Gold Application Integration
- Gold Cloud Platform
- Gold Communications
- Gold Cloud Productivity
- Gold Collaboration and Content
- Gold Datacenter
- Gold Data Platform
- Gold DevOps
- Gold Messaging
- Gold Small and Midmarket Cloud Solutions
- Gold Data Analytics
- Gold Windows and Devices
- Silver Enterprise Resource Planning
- Silver Enterprise Mobility Management
- Silver Project and Portfolio Management
- Silver Security



WHO DOES 848 HELP?

RICOH

Deloitte.

ORBITAL
GLOBAL SOLUTIONS

Hermes

Keepmoat
PROMISE. DELIVERED.

hortor

Guernsey Electricity

Rosti
AUTOMOTIVE

H&T
PAWNBROKERS

HAYLEY

IChemE
Institution of Chemical Engineers

Swift-Cut
AUTOMATION

Somo.

ecta
European Competitive
Telecommunications Association

SALLYBEAUTY
HOLDINGS, INC.

2 sisters
Food Group
Every Meal Occasion

ECTA

JUTEXPO

incentive
fm group limited

MBNL

COMMERCIAL EXPRESS

Solicitors Regulation Authority

CIM The Chartered
Institute of Marketing

The Law Society



Contact us today to take advantage of our hosted or 848 Sure Start UNDERSTAND Business Central Workshop

Call for more information:

03449 848 848 or **01785 503 848**

Ask a question via email: info@848.co



Go to 848.co to find out more

Gold
Microsoft
Partner

