



We **manage** the information  
flow to accelerate the  
**energy revolution**

# The digital integration hub Utilihive

Digital integration hub **built for utilities** delivering  
**electricity, gas, distributed heating and water**

**Connects enterprise data and machine data**

**Replaces the need for an integration project**  
delivered by a system integrator



# What is the Future Role for Your Utility?

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The future role for utilities in the energy revolution is not determined yet.

## CATEGORY 1

### Traditional Utility

A few utilities will probably **keep on going with an aging IT infrastructure** and dedicated focus on **traditional grid operation**.

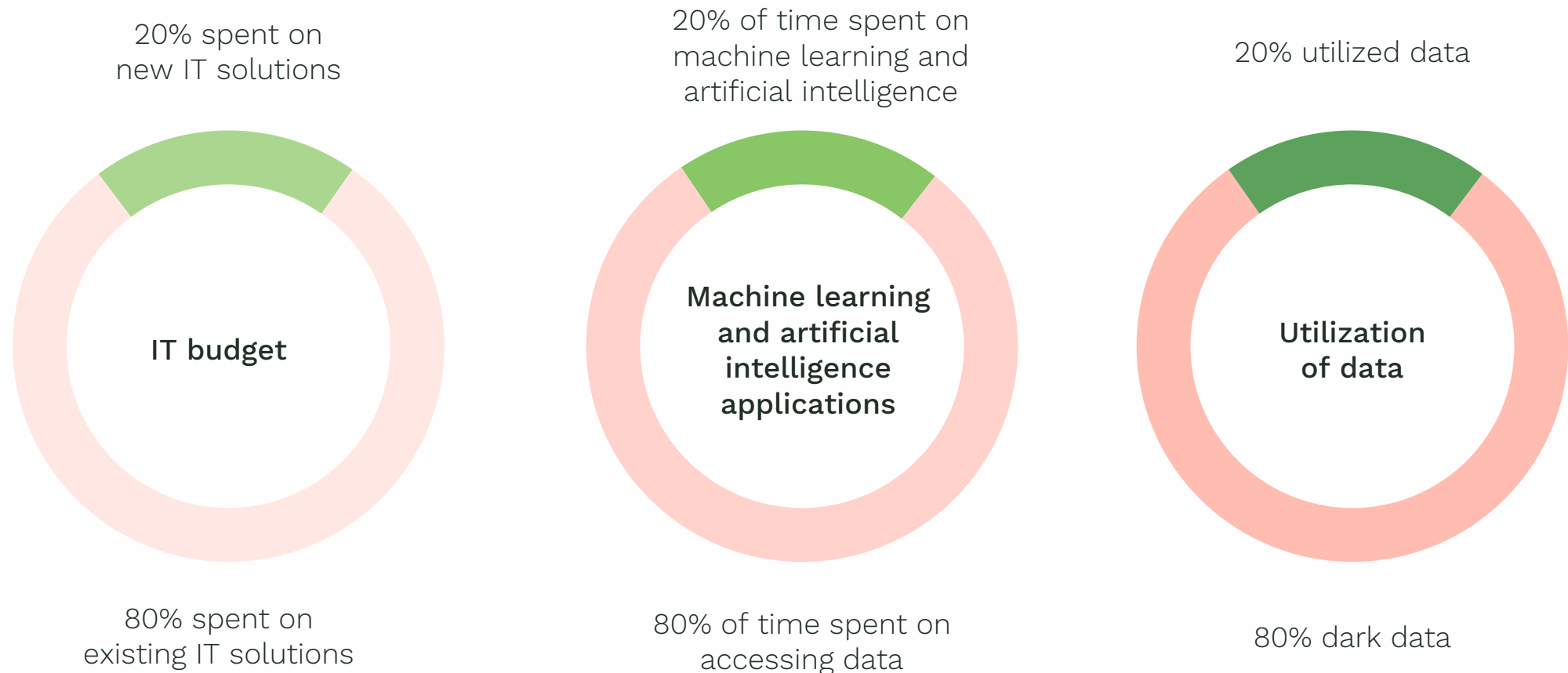
## CATEGORY 2

### Platformed Utility

Other utilities will **grab the opportunity to become a platformed utility** driving innovation by **integrating energy data across the entire value chain**.

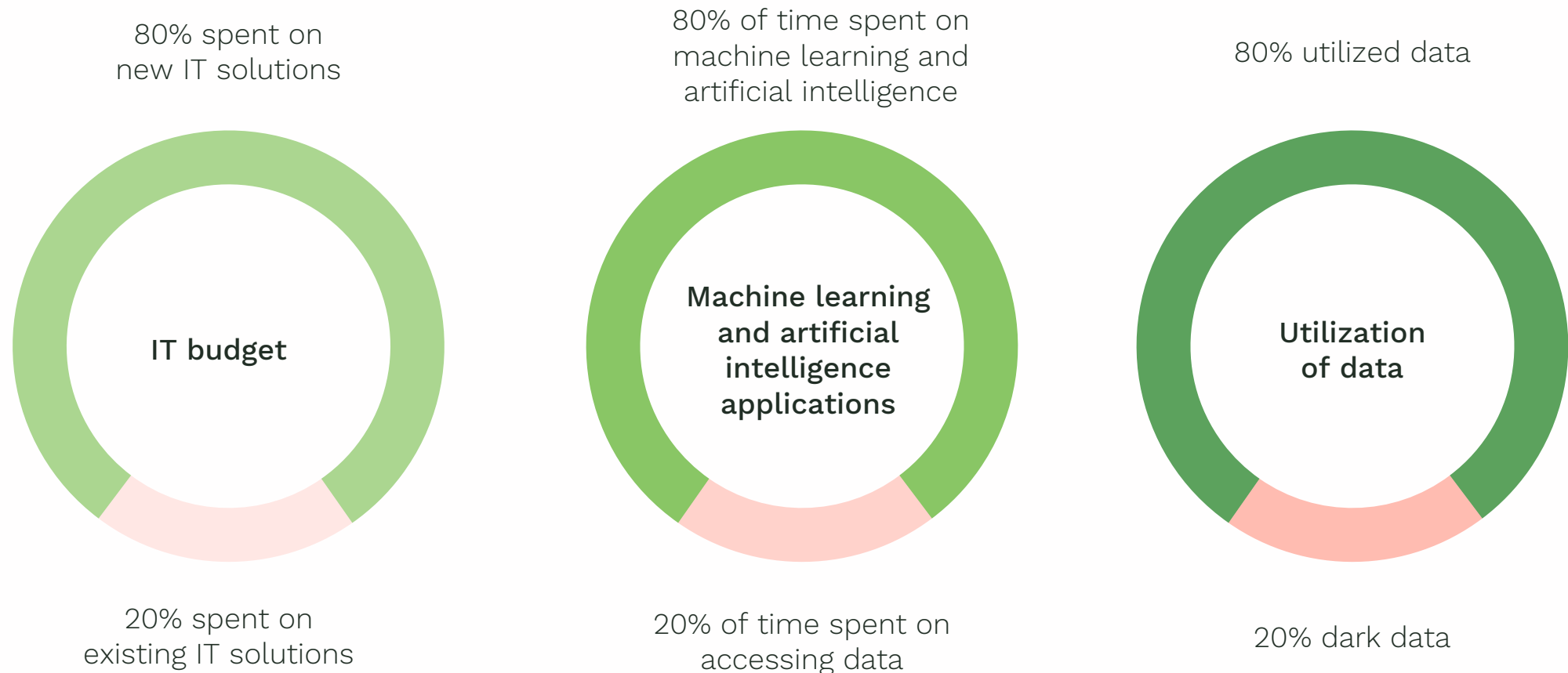
# The Challenge of Accessing Data

Most utilities spend 80% of their IT budget for data driven business models on accessing data



# Digital Platform Utilities

Digital platform utilities succeeding with data driven business models make data easily available to their ecosystem of technology providers

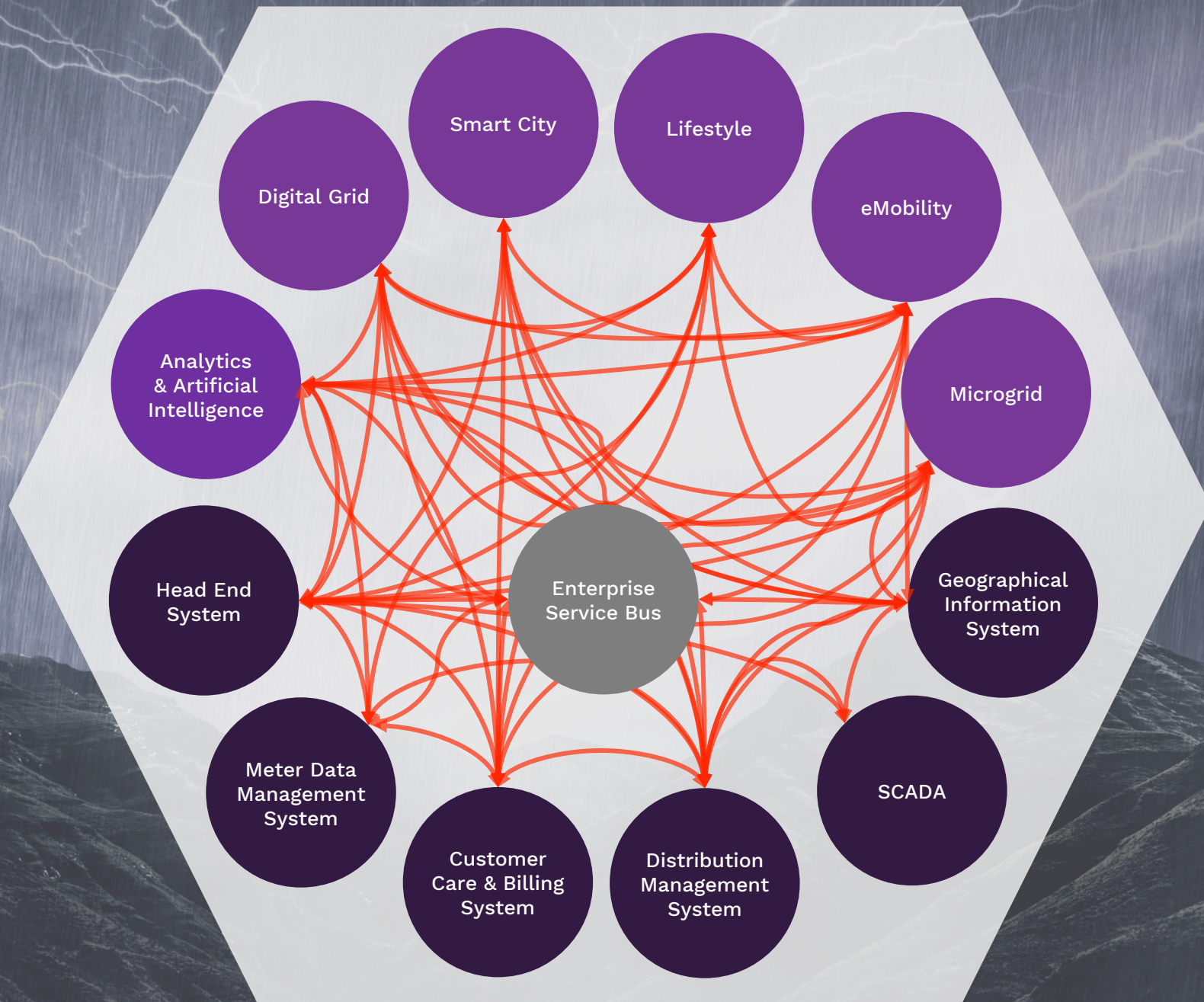


# Why is Digital Transformation Failing?

Enterprise Service Bus (ESB) with **expensive development, high operating costs** and **low flexibility for unlocking data**.

High degree of **point-to-point integrations** because of high costs associated with ESB.

Limited opportunities for the **new breed of technology companies** to **access data in systems of record**.



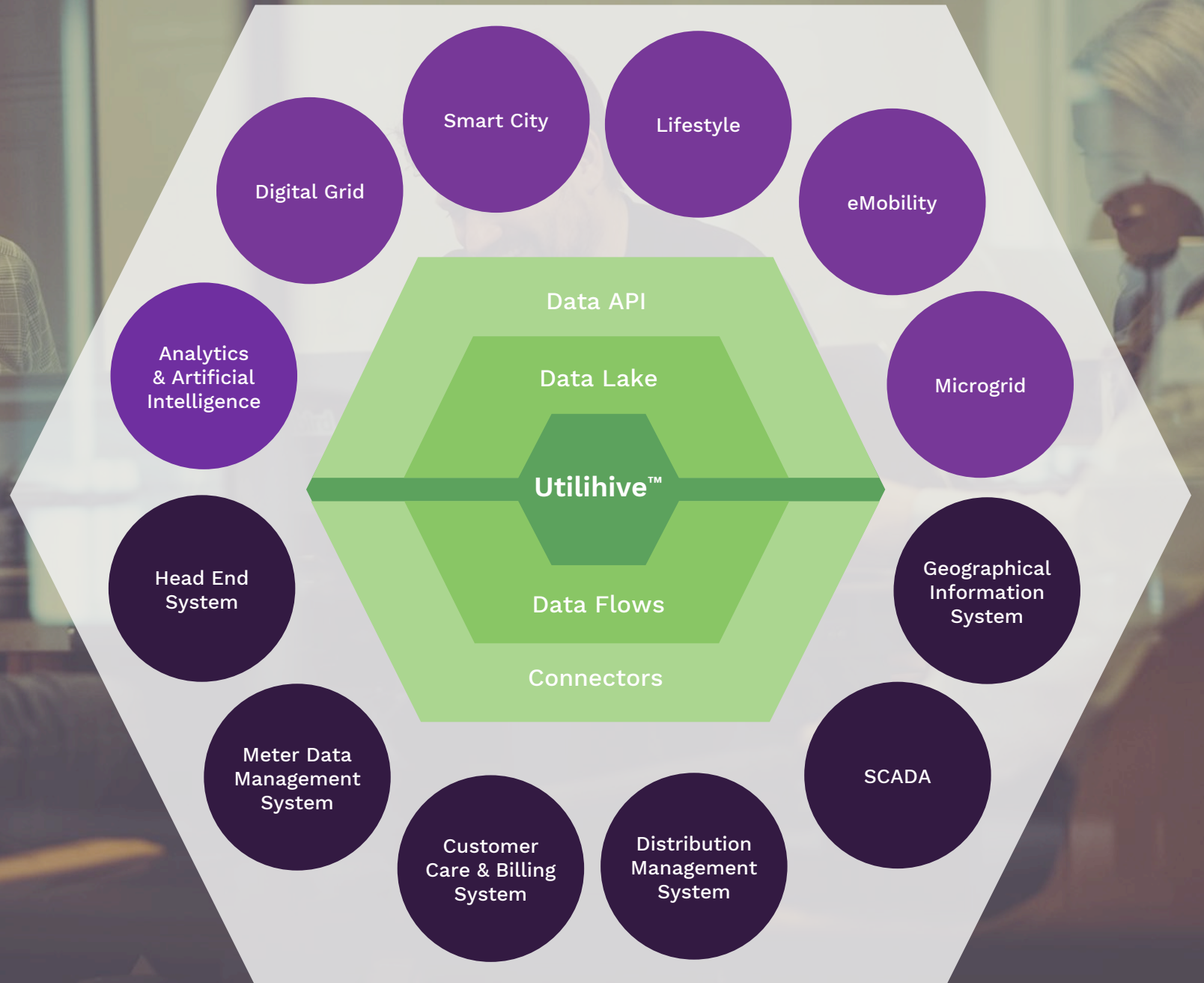
# Utilihive

A **digital integration hub** is the most vital component for **data driven business models**, according to Gartner

**Hybrid capabilities** utilizing on premise software and cloud computing

Integrate **machine data** and **enterprise data**

Delivered as a service with **fixed subscription fee**

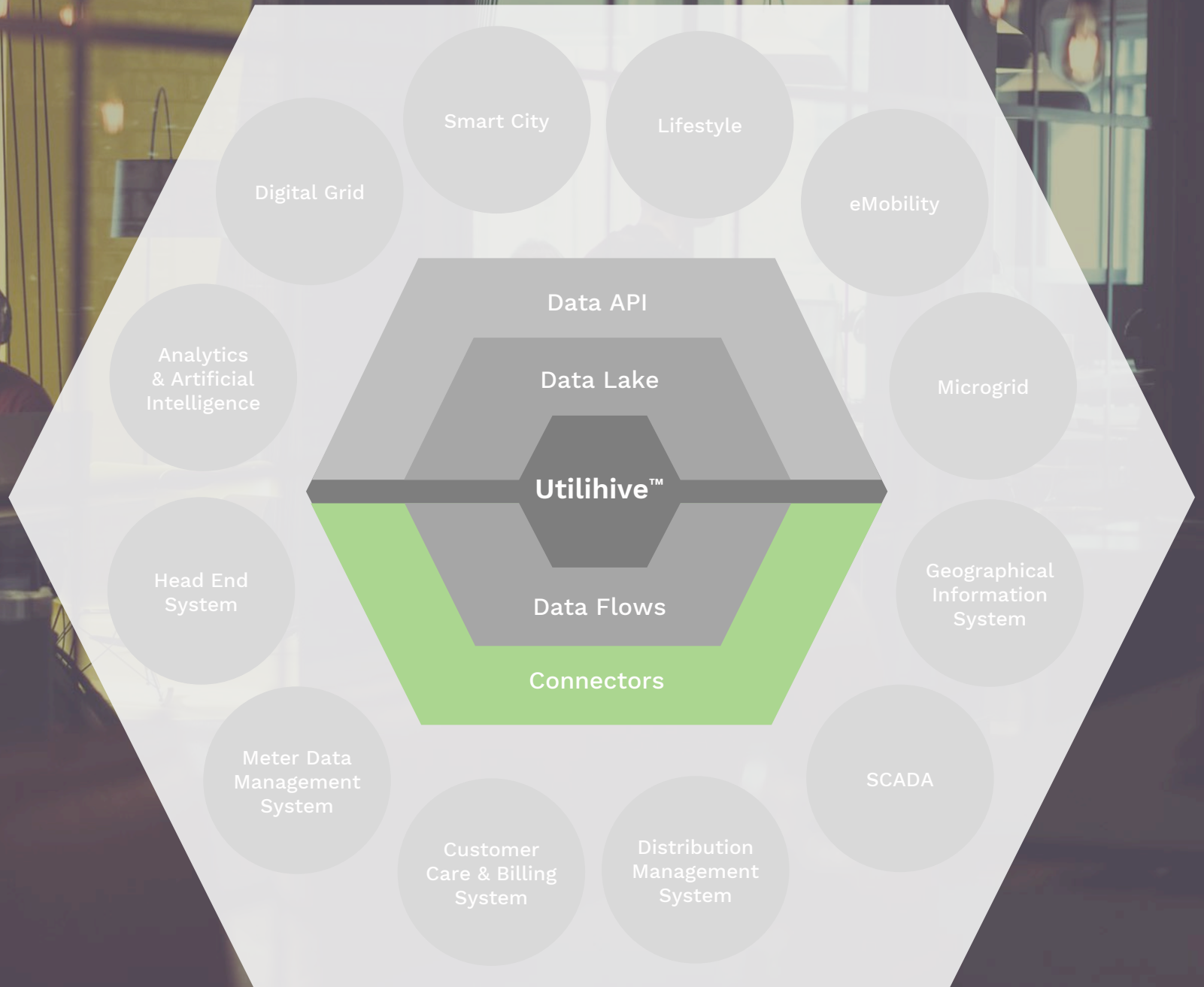


# Utilihive Connectors

Prebuilt **Utilihive Connectors** for **leading software vendors** for utilities

**Connects** new software solutions **in days** instead of spending months on custom development

**Required updates** are included in **the Utilihive subscription**



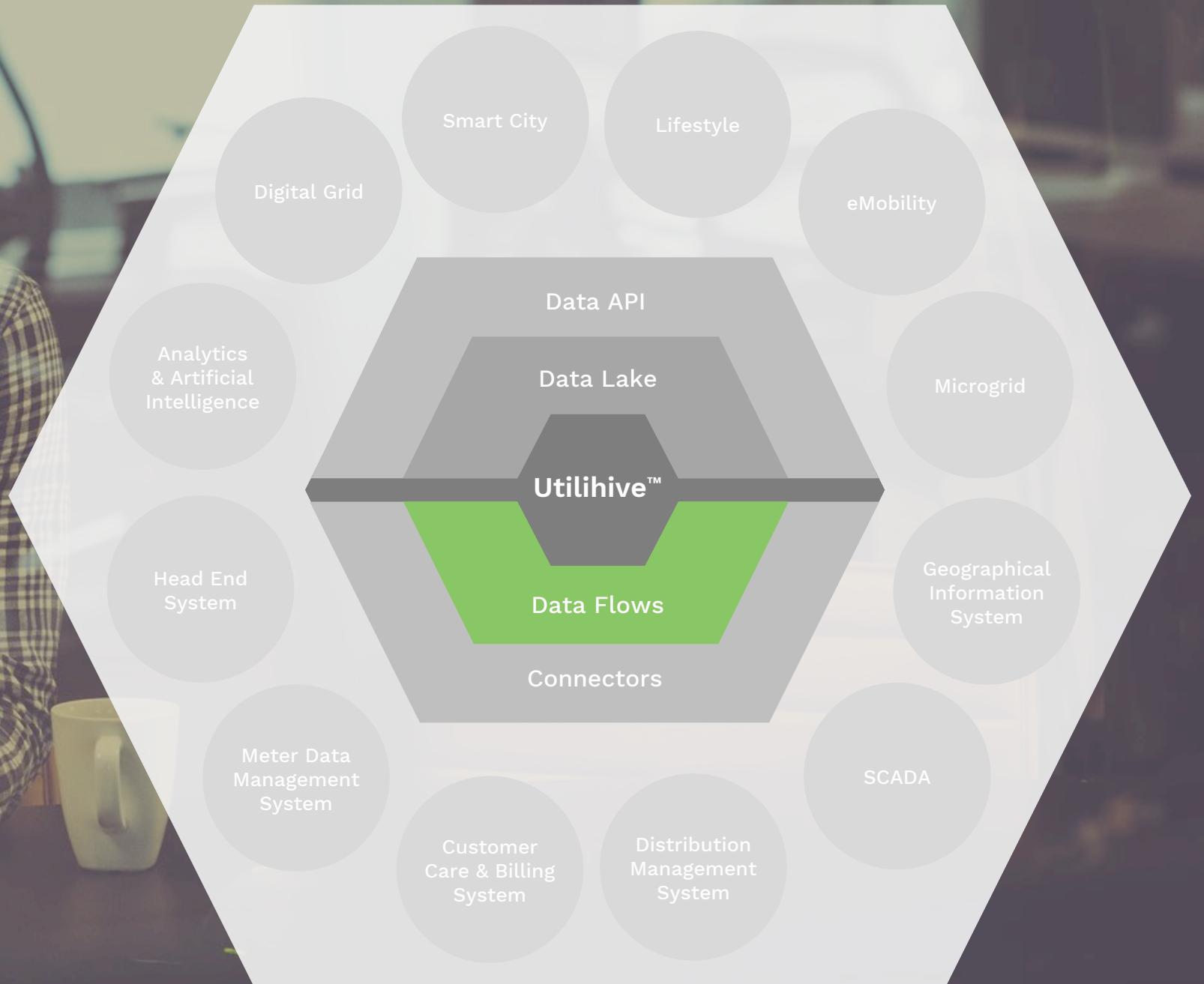


# Utilihive Data Flows

Out-of-the box **integration applications** supporting **business processes such as meter-to-cash**

Easily **share data from your smart metering infrastructure** with **meter data management systems, DMS, SCADA** and the **new breed of technology solutions** based on **artificial intelligence**.

**No lengthy integration** project and coding is required

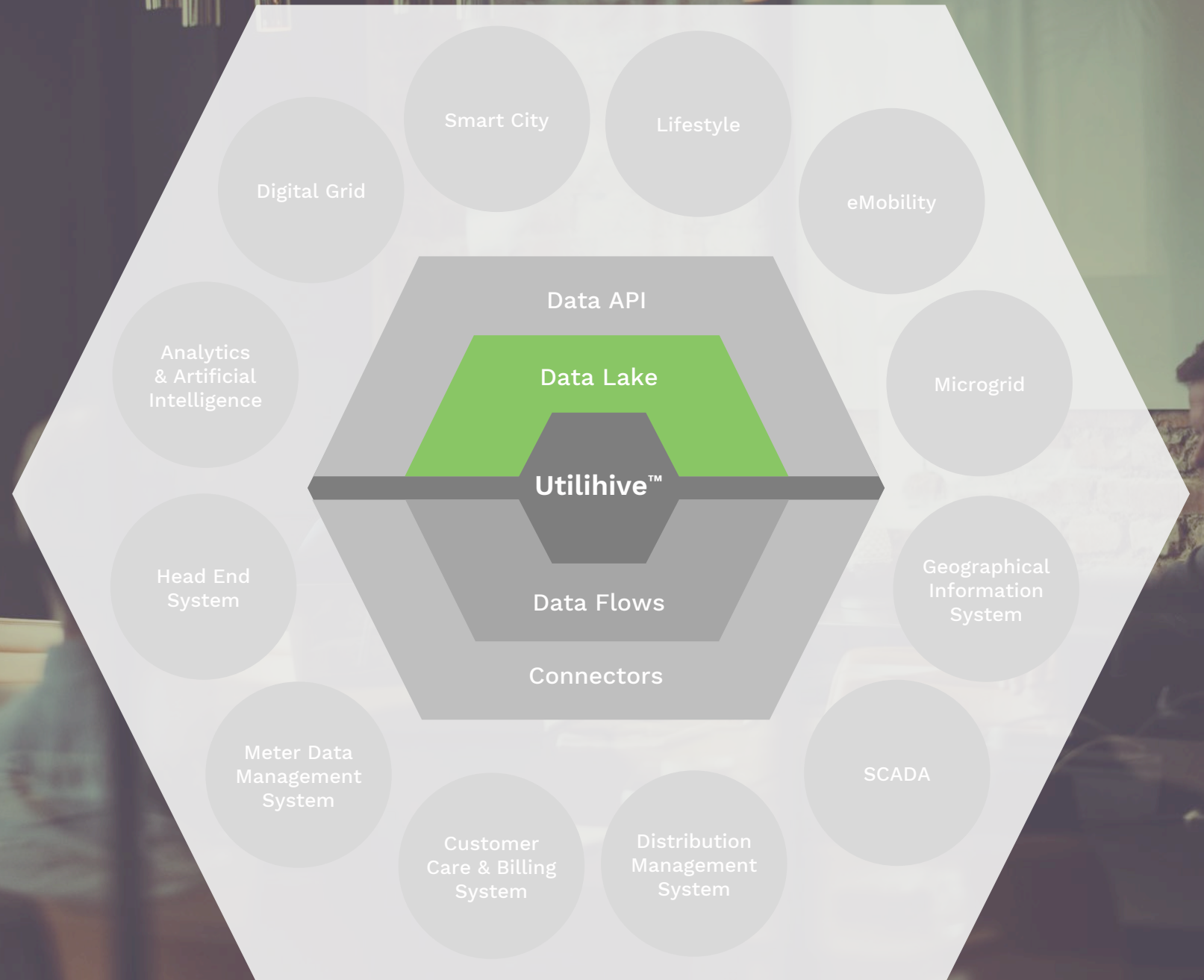


# Utilihive Data Lake

The **new breed of technology providers** enabling the **data driven utility** require **access to data** across a **wide range of legacy systems**

**Optimized storage** for **fast data** and **analytical data** to minimize costs and to **deliver required performance**

Most data is stored in the **CIM data format**, the **global industry standard for utilities**

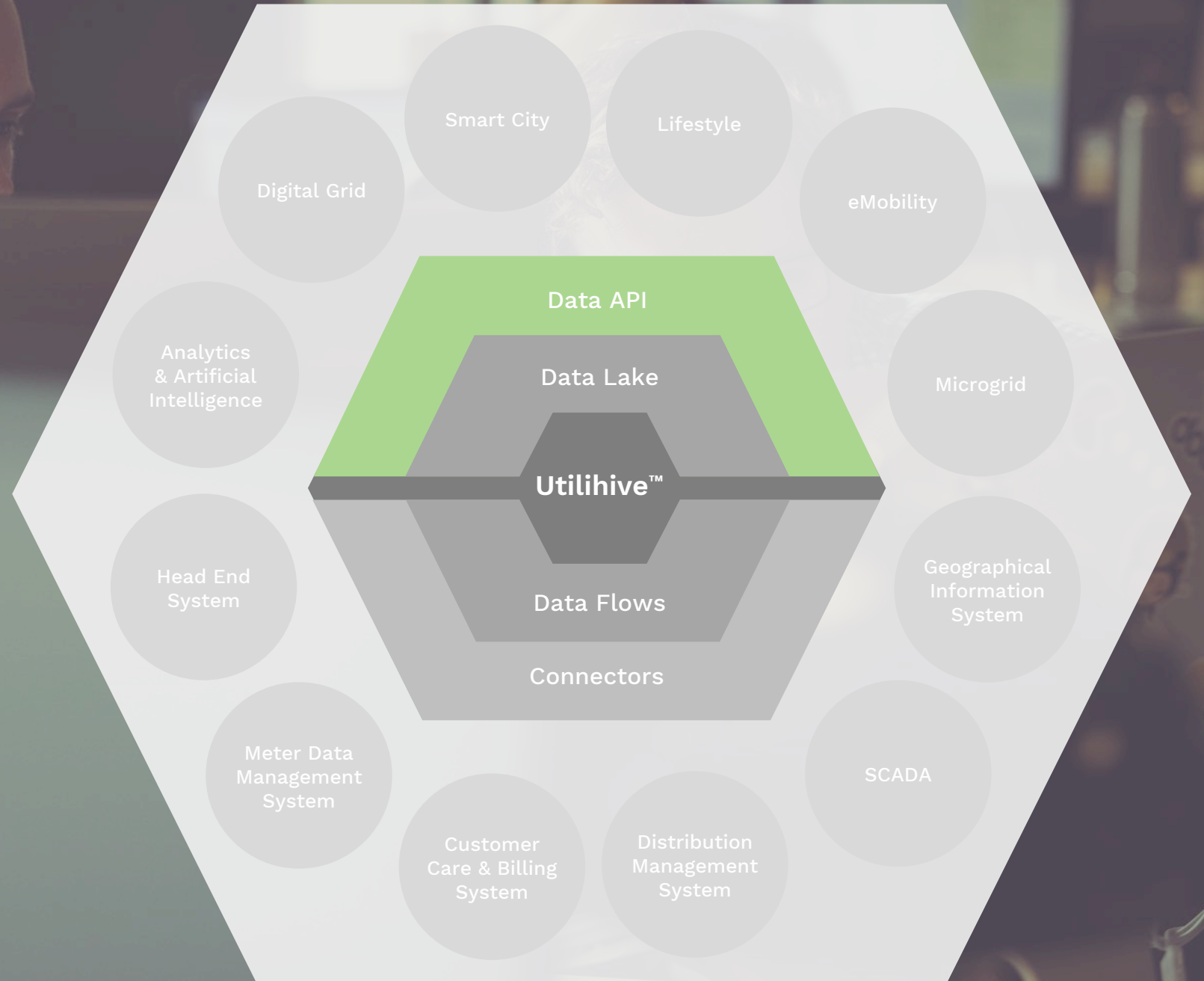


# Utilihive Data API

**Your own applications or third-party applications** can **access** all required data across legacy systems on a **uniform and modern REST API**

**High performant data delivery** built for applications utilizing **machine learning and artificial intelligence**

Includes an **advanced API gateway** for **uniform control of access to data**



# Utilihive is Powered by Microsoft Azure

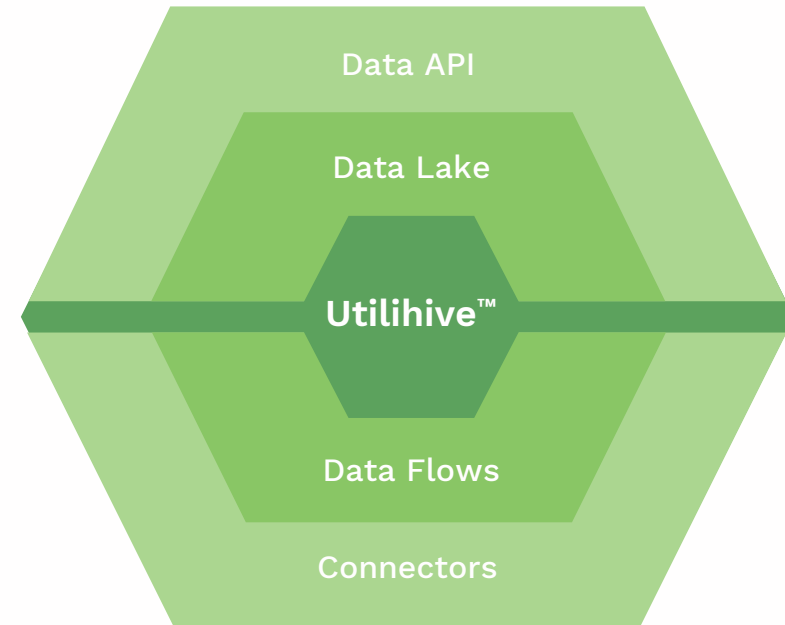
Built with cloud native components to scale in the cloud

## **Utilihive Data Lake and Utilihive Data API**

Utilihive Data Lake supports multiple underlying storage technologies like Azure Synapse, Azure Cosmos DB, Azure HDInsight, Azure Blobs and Azure SQL Database. Azure Databricks is used to support machine learning and analytics.

## **Utilihive Data Flows and Utilihive Connectors**

The core components in Utilihive is running on containers on Azure Kubernetes Service. Azure IoT Hub and Azure Event Hubs combined with Azure Functions is used for streaming ingestion and analytics.



The Gartner logo is displayed in a bold, blue, sans-serif font. It is positioned at the top of a blue rectangular box that has a gradient from light blue at the top to a darker blue at the bottom. The background of the entire slide is a dark, out-of-focus image of warm, glowing lights, possibly from a chandelier or string lights, creating a bokeh effect.

# Gartner

## Cool Vendor 2018

TM

“Application leaders responsible for **integration strategy and infrastructure for utility companies** should **evaluate Greenbird's domain-specific iPaaS offering, Utilihve**, for time-to-market-constrained **smart metering and smart grid initiatives** for which there is **substantial integration work to be performed.**”

*“Cool Vendors in Application Architecture, Infrastructure and Integration” by Eric Thoo, Massimo Pezzini, Aashish Gupta and Bindi Bhullar , May 2018*

# Utilihive Partner Ecosystem

Utilizing the **new breed of technology companies** that is accelerating the energy revolution will be **vital for digital utilities**.

**Seamless data exchange** delivered by Utilihive will empower utilities to **move fast and drive innovation**.

Technology and services from partners in the **Utilihive Partner Ecosystem** can be **configured in days instead of months with traditional system integration**





# 100 % Focused on Accelerating the Energy Revolution

- 2010 Founded to develop Utilihive
- 2013 80 % market penetration in Norway
- 2015 Signed Utilihive contract with Smarthub
- 2017 Utilihive contract in the Middle East
- 2018 Signed Utilihive contracts with EnBW, TPC
- 2020 5 million Euro Series B venture capital funding

— EnBW | New Ventures

nysnø  
Climate Investments

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