

NextGen Windows Workshop

NextGen Windows Overview



Agenda

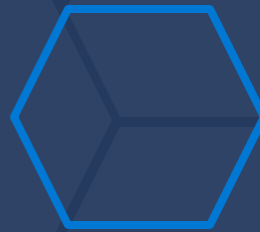
Windows in the Cloud

Windows 11 designed for hybrid work

Unified Management with Microsoft Intune

Summary

Windows in the Cloud



How and where we work has changed



57%

of remote workers are considering going hybrid in the year ahead



52%

of workers are considering going hybrid or remote in the year ahead



38%

of workers say that flexible work hours are 'very important'

Windows 365 unlocks enterprise hybrid work scenarios



Data security

Improve regulatory compliance and IP protection via data centralization and a reduced threat surface.



High-capacity computing

Cloud-scale compute and storage to support specialized workloads like design and development.



BYOPC programs

Enable secure Cloud PCs, even on personal devices.



Disaster recovery

Help ensure continuity and access for your workforce and company data even in the most challenging circumstances.



Temporary workforces

Simplify and accelerate the onboarding and offboarding process for elastic workforces.



Mergers and acquisitions

Provide seamless transitions and access for growing businesses.

Hybrid work creates new opportunities, and new challenges



Onboarding and provisioning

Zero-touch approach to getting employees, vendors, and contractors up and running across a variety of devices and locations.

Business continuity

Responding quickly to changing workplace situations to mitigate negative impact and seize opportunities.

Security and regulation

Securing organizational and customer data while addressing growing complexity in compliance, without sacrificing productivity.

Today's computing solutions

Client PC



Virtualization

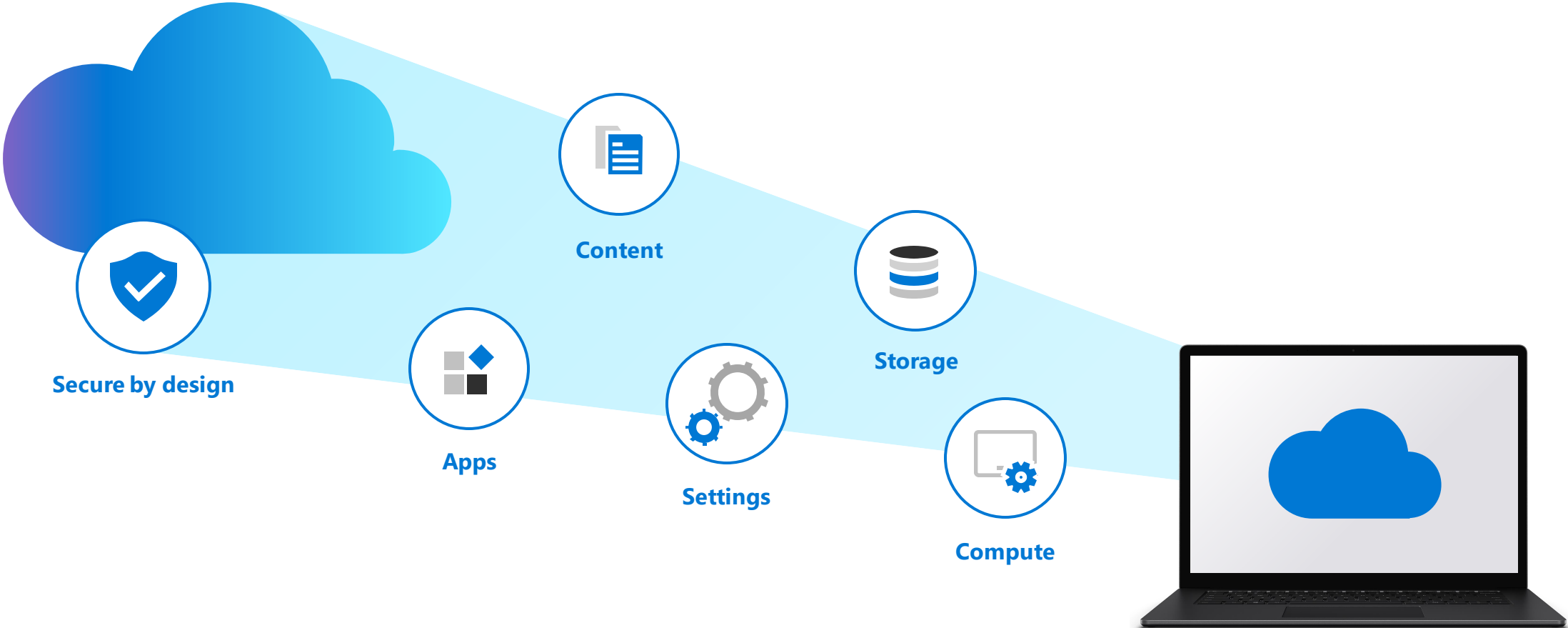


Desktop as a Service
(DaaS)



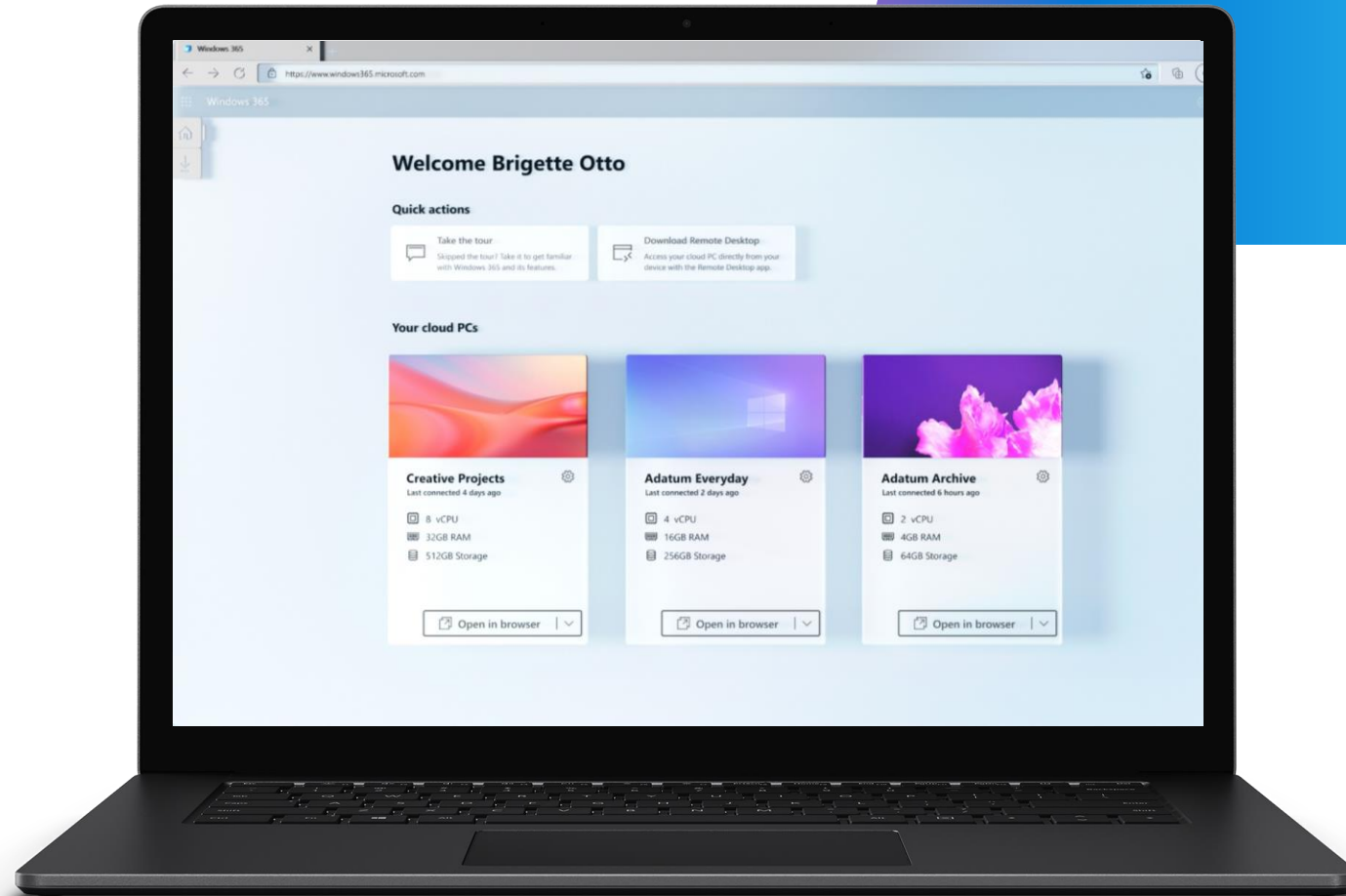
Cloud PC

A new solution for today's hybrid workforce



Windows 365

Hybrid Windows for a hybrid world



Welcome to your Windows 365 Cloud PC

A new solution for today's
hybrid workforce



Your content
wherever you go



Compute options
for different users



Consistent settings
across devices



The **apps** you need,
when you need them



Scalable storage
based on your needs



Integrated **unified
security** and **identity
management**



Windows 365, your Windows in the cloud

Loved by users



Trusted by IT



Streamed
across devices



Always ready
and updated



Personal
and familiar



Scalable
and resilient



Predictable
costs



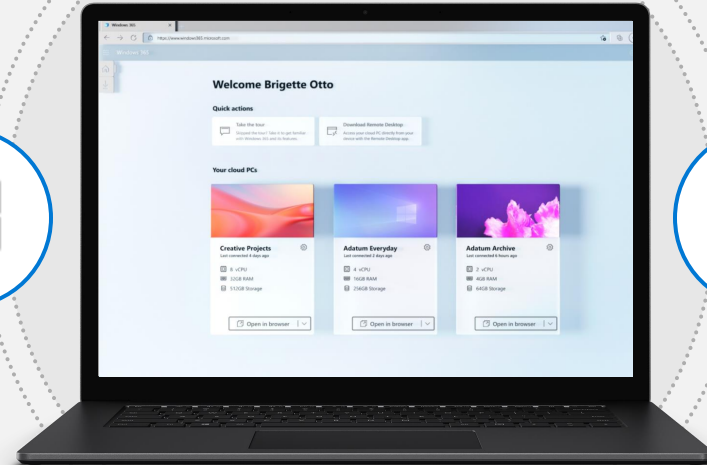
Simple to buy,
deploy, and manage

Works seamlessly with
Microsoft cloud services

Microsoft
365 Apps



Azure Active
Directory Identity



Microsoft
Defender



Microsoft
Intune

What it means for your enterprise workforce

Windows 365 securely streams your personalized Windows desktop, apps, settings, and content from the cloud to any device, leveraging the unified management of [Microsoft Intune](#) and natively integrated with [Microsoft cloud services](#).



End users

Securely access a familiar personal Windows experience, wherever and whenever, across devices.

Business

Enable hybrid work scenarios, unlock new opportunities, improve business continuity, and mitigate risk.

IT

Simplify cloud-powered computing with a complete service to securely buy, manage, and scale, all in one place.

Windows 365 Enterprise:

Versatile options to meet your needs

Access from a variety of devices and operating systems

Form factor

Desktop / Laptop / Tablet / Phone

Platform

Windows / Mac, iOS / Android

Provision with your choice of Windows

Windows 11

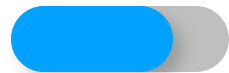
Windows 10

Choose from a range of compute and storage configurations—each offered at a predictable monthly per-user price



8vCPU

32GB / 128GB
32GB / 256GB
32GB / 512GB



4vCPU

16GB / 128GB
16GB / 256GB
16GB / 512GB



2vCPU

4GB / 64GB
4GB / 128GB
4GB / 256GB
8GB / 128GB
8GB / 256GB



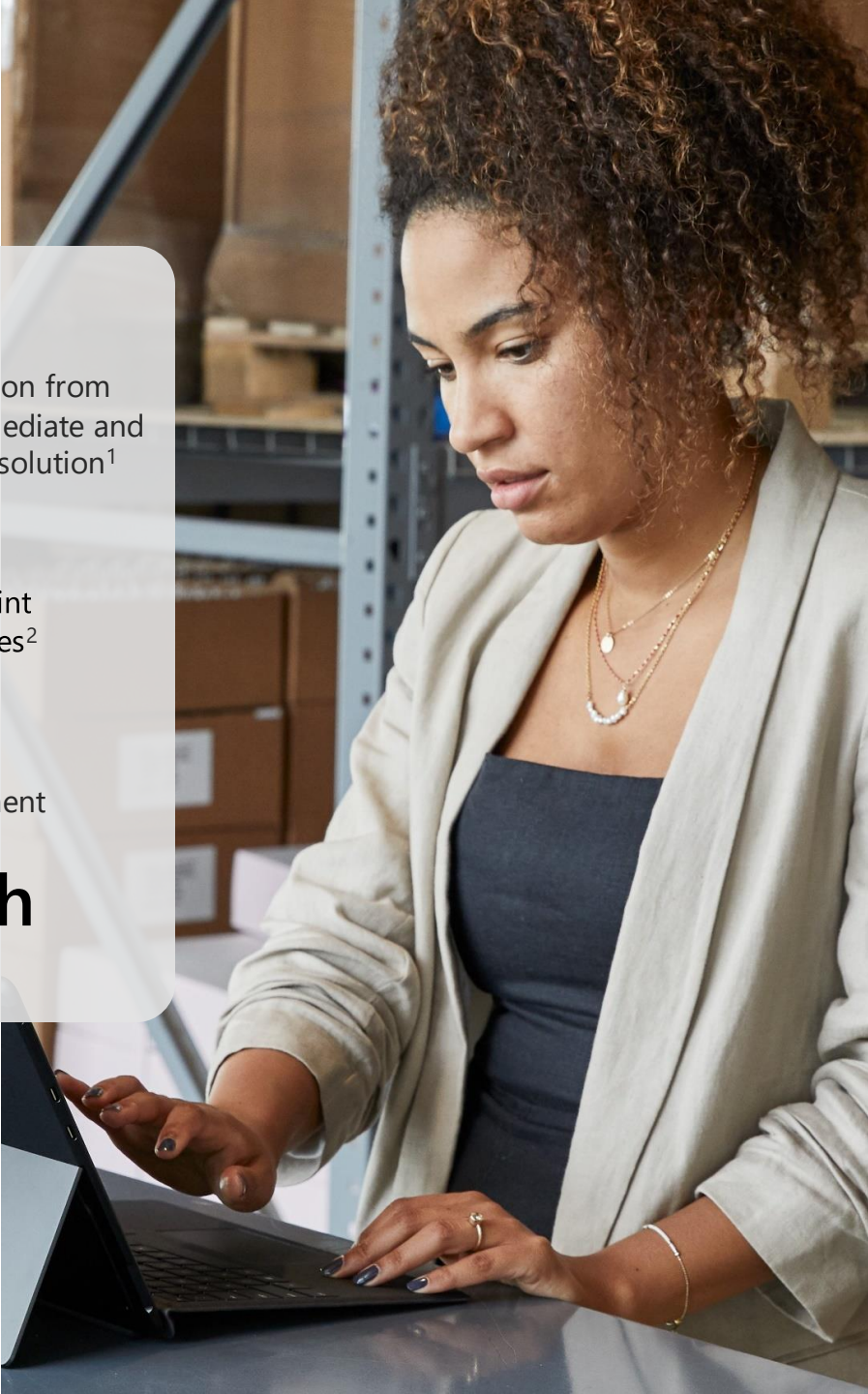
Cost savings and benefits of Windows 365





Annual cost savings will be different for every customer. Business Value & Cost Savings here are estimated from the Microsoft Value Calculator based on the Forrester Total Economic Impact & Enterprise Strategy Group product analysis referred to in the disclaimer.

Vendor license cost consolidation	\$480,000
IT admin, deployment savings	\$1,800,000
Reduce total cost of risk	\$1,800,000
Savings on automation, process improvement	\$2,800,000
Capex to Opex Cash Flow	\$982,000

An organization with 10,000 licenses of Windows E3 and Intune and 2,000 licenses of Windows 365 may recognize benefits of **\$16.5 million** over three years, adding up to a **net present value of \$13.7 million**, or **\$1,370 per user**.

Source: Results from the Microsoft Value Calculator for the Windows E3, Microsoft Intune, and Windows 365 license combination. Results based on multiple studies* by Forrester Consulting and the Enterprise Strategy Group, commissioned by Microsoft, combined with Microsoft research. The cost savings in this presentation are illustrative and only intended for your internal use. Prices may vary by reseller and channel. The results may not be accurate or appropriate for your needs and should not be relied upon as your sole reference. MICROSOFT MAKES NO WARRANTIES OF ANY KIND, EXPRESS OR IMPLIED, ABOUT THE RESULTS WITHIN THIS PRESENTATION *Third party research used as inputs for this Sales Play: The Total Economic Impact™ Of Microsoft 365 E3, December 2020²; The Total Economic Impact™ Of Microsoft Endpoint Manager, April 2021. Enterprise Strategy Group Economic Validation; Exploring the Economic Benefits of Windows 365, May 2022¹.



-  **9%**
increase in retention from providing an immediate and professional EUC solution¹
-  **75%**
Decreased endpoint configuration times²
-  **227%**
return on investment
-  **5-month**
payback period

Economic overview of Windows 365

Financial benefits



Lower costs

Moving to Windows 365 can reduce or eliminate costs in multiple areas.

For example: VDI licenses, server OS, RDS licenses, administration, power and cooling.



Predictable price model

Most VDI pricing models are consumption based. This may seem like an advantage.

But: Organizations sometimes find that their monthly costs far exceed expectations, e.g., when consumption unexpectedly skyrockets.



Maximize existing IT investments

Manage your physical and Cloud PCs using your existing tools and skills.

With Microsoft Intune, you can provision a single Windows 365 Cloud PC or thousands at the same time, allowing you to reduce endpoint configuration times.

Economic overview of Windows 365

Business and user agility



Cut onboarding time

Moving to Windows 365 can reduce or eliminate costs in multiple areas.

For example: VDI licenses, server OS, RDS licenses, administration, power and cooling.



Provide employees with a highly secure Windows experience on any device

Most VDI pricing models are consumption based. This may seem like an advantage.

But: Organizations sometimes find that their monthly costs far exceed expectations, e.g., when consumption unexpectedly skyrockets.



React to seasonal trends with fast enablement of temporary work force

Manage your physical and Cloud PCs using your existing tools and skills.

With Microsoft Intune, you can provision a single Windows 365 Cloud PC or thousands at the same time, allowing you to reduce endpoint configuration times

Economic overview of Windows 365

Improve security posture



Ensure business continuity and governance

Supply chain issues are often a problem. These can impact business continuity.

Cloud PCs mitigate this concern and provide business continuity and governance, regardless of the user's location.



Prevent data loss through isolation

Cloud PCs offer a layer of isolation that provides strong protection for the work environment and helps prevent data leakage or loss. Customers have configurable options for how the Cloud PC interacts with available physical devices.



Protect your digital workforce

Windows 365 is managed just like a physical device.

This means that the Cloud PC can help you secure end user computing environment in the same way as other devices without incremental costs.

Windows for hybrid work

Options for maximum flexibility



**Native on a PC or
Tablet**

across price points and form factors



**Cloud VDI with
Azure Virtual Desktop**

*optimized for **flexibility** and **control***



**Cloud PC on any device
with Windows 365**

*optimized for **simplicity** and **experience***

Microsoft cloud solution options



Windows 365

A complete SaaS solution that securely streams your personalized Windows desktop, apps, settings, and content from the Microsoft Cloud, to any device



Azure Virtual Desktop

A cloud VDI platform that delivers hosted desktops and apps with maximum flexibility and control

	Windows 365 Cloud PC	Azure Virtual Desktop Cloud VDI
OS Support	Windows 11 or Windows 10	Windows 11, Windows 10, single- or multi-session, Windows Server
Admin	<ul style="list-style-type: none">• Microsoft Intune (Enterprise)• Web self-service (Business)	<ul style="list-style-type: none">• Azure Portal• VMware or Citrix management panel
Service	SaaS: complete end-to-end Microsoft service	PaaS: granular controls over configuration and management
Pricing	Per-user, per-month	Consumption-based
Scale	Unlimited based on subscription	Unlimited based on consumption
End-user	Full Windows like-local experience	Single or multi-user, pooled, remote app



Finding the right Microsoft solution for your needs

Windows 365



Secure work on personal PCs



Onboard and offboard employees



Simple to buy, deploy, and manage

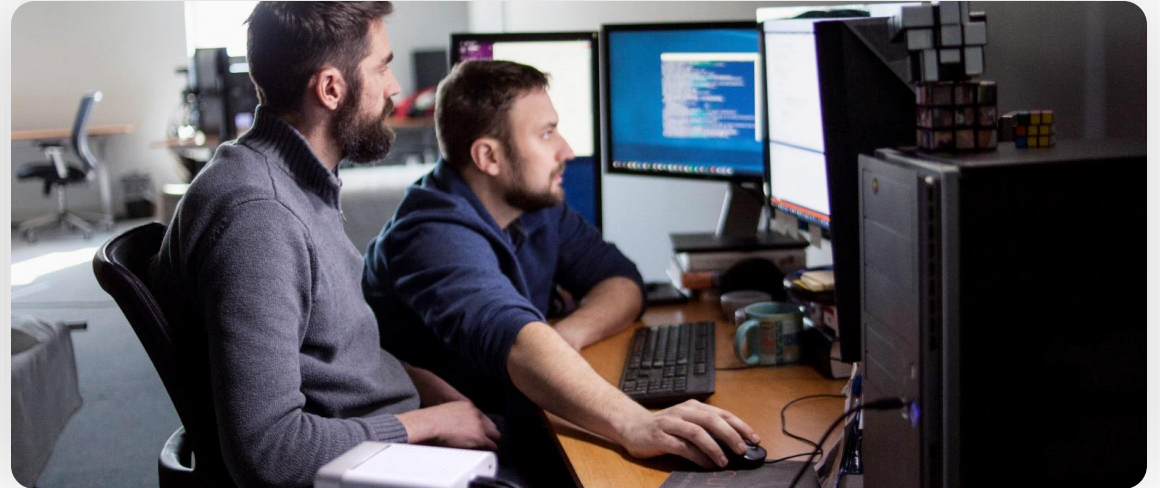


No employee or IT special skills or training



Quickly scale and resize

Azure Virtual Desktop



Shift on-prem VDI to the cloud



Leverage existing VDI infra and expertise



Enable remote app streaming and non-persistent desktops

Windows 365 and Azure Virtual Desktop IT management

MANAGED BY CUSTOMER

MANAGED BY MICROSOFT

CAN BE MANAGED BY MICROSOFT OR CUSTOMER

Responsibility	Windows 365	Azure Virtual Desktop (+Citrix/VMware)	Remote Desktop Services (RDS)/ Citrix/VMware	RDS/Citrix/VMware on Azure IaaS
Identity	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT
End user devices (mobile and PCs)	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT
Application security	CAN BE MANAGED BY MICROSOFT OR CUSTOMER	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT
Operating systems	CAN BE MANAGED BY MICROSOFT OR CUSTOMER	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT
Deployment configuration	CAN BE MANAGED BY MICROSOFT OR CUSTOMER	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT
Network controls	CAN BE MANAGED BY MICROSOFT OR CUSTOMER	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT
Virtualization control plane	MANAGED BY CUSTOMER	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT
Physical hosts	MANAGED BY CUSTOMER	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT
Physical network	MANAGED BY CUSTOMER	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT
Physical datacenter	MANAGED BY CUSTOMER	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT	MANAGED BY MICROSOFT
	SaaS	PaaS	IaaS	On-premise

Windows 365 supports your hybrid workforce needs

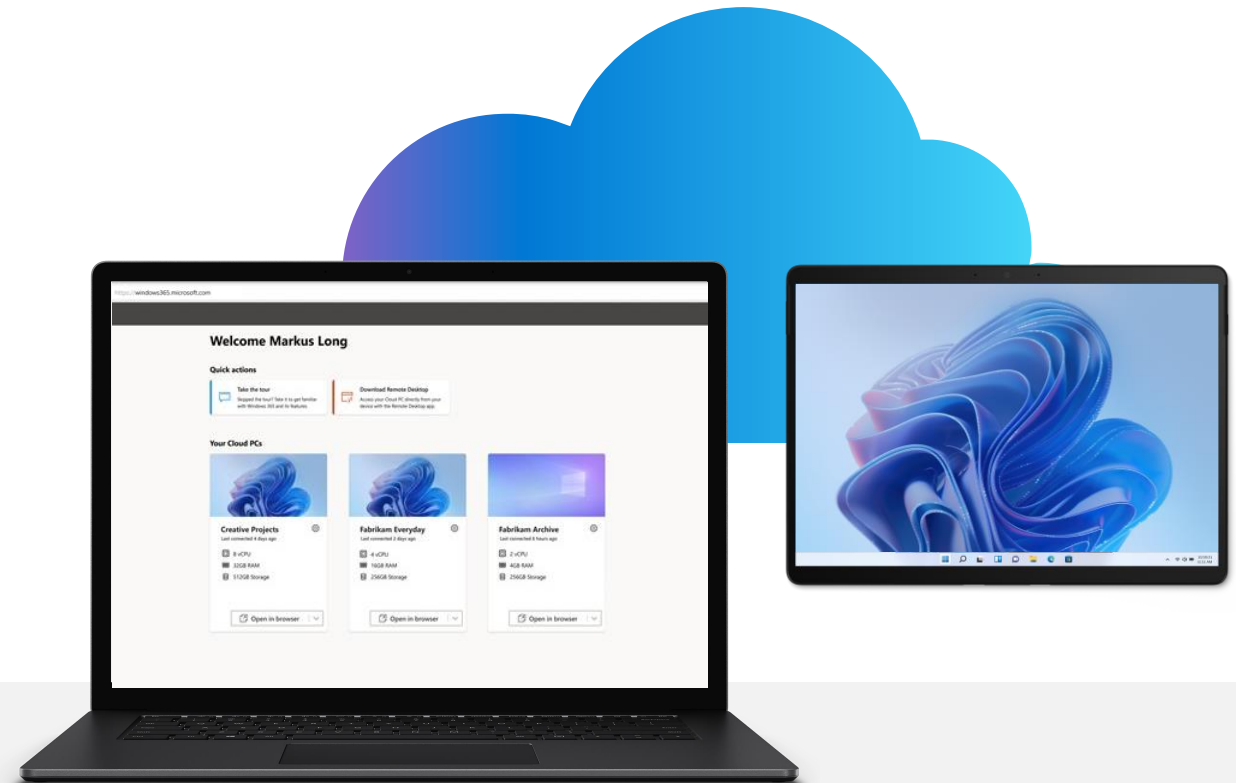
Windows 365 is a complete SaaS service that provides a **personalized, powerful, simple,** and **secure** full Windows 10 or 11 experience

Personalized: all your apps, content and settings, streamed from the Microsoft Cloud to any device

Powerful: scalable Cloud PCs bring the Windows 11 experience to you, on any device

Simple: provision and deploy Windows on a Cloud PC today, right from Microsoft Intune or at windows365.microsoft.com

Secure: enhancing the security benefits of Cloud PCs with new Windows 11 security features



Azure Virtual Desktop is a cloud VDI solution designed to meet the challenges of remote work

Enable a secure, remote desktop experience from virtually anywhere

Access Windows 11 and Windows 10 from virtually anywhere

Maintain full control over configuration and management

Get the security and reliability of Azure

Optimize cost with multi-session and pay for only what you use

Azure Virtual Desktop helps companies improve productivity while keeping costs in check

22 ↑

Hours of **increased productivity** per person annually*

34% ↓

Reduced licensing and IT infrastructure costs when moving from on-prem solutions to Azure Virtual Desktop*

*The Total Economic Impact™ of Microsoft Azure Virtual Desktop, a commissioned study conducted by Forrester Consulting, January 2021



Three ways to save when migrating RDS to Azure Virtual Desktop



Infrastructure costs

- Scale infrastructure up or down in Azure based on your business needs
- Pay only for what you use
- Leverage multi-session and reserved instances to maximize VM usage



Licensing costs

- Use existing eligible Windows or Microsoft 365 licenses
- No Windows Remote Desktop Service (RDS) required with multi-session
- [App Assure](#) available to address compatibility issues



Total Cost of Ownership

- No requirement for brokering, Gateway or Web Access
- Track performance and resolve issues with Log Analytics and Azure Monitor
- Automate deployment with ARM and Azure DevOps

Windows 11

Designed for hybrid work



Attackers haven't wasted any time capitalizing on the rapid move to hybrid work. Every day, cybercriminals and nation-states alike have improved their targeting, speed, and accuracy as the world adapted to working outside the office.



David Weston

VP, Microsoft Enterprise and OS Security

The world of hybrid work is evolving...



38%

A donut chart with a blue segment representing 38% of the total. The rest of the chart is light gray.

of people are already
working hybrid



52%

A donut chart with a blue segment representing 52% of the total. The rest of the chart is light gray.

of people are
considering a transition
to remote or hybrid
work



50%

A donut chart with a blue segment representing 50% of the total. The rest of the chart is light gray.

Of people use a
personal device for
work

And so are the threats and challenges...



83%

Organizations that experienced at least 1 firmware attack in the past 2 years



25%

Organizations that identified unauthorized access to sensitive data as a top security threat



921

Passwords attacked every second



How do you
secure your
distributed
endpoints?



How do you
reduce the
complexity of
IT workloads?



How do you ensure
protection while
enabling workforce
flexibility and
productivity?

Technology must allow us to stay connected and productive while at the same time reinforcing our security posture in an increasing sophisticated and complex world.



Windows 11 was built to help employees and teams focus on what is important: **get the job done and efficiently communicate and collaborate.**



Windows 11 is smart about how to achieve these goals that are so important for a hybrid workstyle.



Windows 11 is an evolution of Windows 10. **It is fresh, but also consistent,** for your employees and IT.



It delivers the **security and management** needed for hybrid work and can be **deployed alongside** Windows 10 devices without interrupting the business.



Windows 11 Enterprise is built to protect your hybrid workforce



Security by default
from chip to cloud

Secure your corporate
data, content, apps,
and people



Simplify IT
management

Streamline deployment
and management for a
distributed workforce



Power **exceptional**
experiences

Empower flexible
workstyles and
smarter work



Security by default from
chip to cloud

**Secure your people,
data, and devices**



Security by default

In Windows 11, hardware and software security work together to help keep people, data, and devices protected and private.

- Security controls are **on by default**¹ to protect out-of-the-box
- Protects against threats with **hardware root-of-trust** for powerful security from the start
- Delivers **robust application security** and prevents execution of unverified code
- **Protects identities** with passwordless security



* Some features require a new PC or a clean install of the OS.

Reduce security risks

Advance the journey across the **Zero Trust** security model

What you can do

Modernize your endpoints, select devices with Windows 11 hardware requirements

Require strong multi-factor authentication methods

Secure devices with tailored baselines

Encrypt all local data storage.

Protect the OS from ransomware threats


Prevent unknown apps from running

How you can do it

Follow Windows 11 minimum hardware requirements, to [get the latest security capabilities](#).

Simplify MFA & SSO with [Windows Hello for Business](#).¹

Enable [advanced Phishing protection](#) with Microsoft Defender SmartScreen.

 Implement a security [baseline across all versions of Windows](#) in your estate and monitor drift with Microsoft Intune.²

 Set [BitLocker policies and key escrow](#) ^{1,2}

[Application Guard](#) isolates Edge and Office apps and [Application Control](#) only allows trusted apps

Why it matters

"86% of Security Decision Makers agree outdated PC hardware leaves organizations more vulnerable."

2021 Security Signals

Data encryption ranked as the 2nd highest software security investment, with 32% of those surveyed investing in data encryption.

2021 Security Signals

In 2021 alone, ransomware attacks shot up by 935 percent.

Ransomware study, Microsoft

¹Azure AD required. ²Microsoft Intune sold separately; baseline can also be established with 3rd party MDM systems.



Simplify IT management

**Streamline deployment
and management for
distributed workforces**



Streamline deployment and management for a distributed workforces

Prepare before you start

Proactively identify update targets proactively with **analytics**.

Feel confident migrating to Windows 11 with over **99.7% application compatibility**.¹

Engage FastTrack services to help you plan your deployment or overcome application compatibility issues.

It's an update, not an upgrade

Build on the same foundation and **deploy Windows 11 alongside Windows 10**.

Zero touch deployment of **new company PCs** for hybrid workers.

Manage BYO scenarios with policies that protect company data.

Manage Windows 11 with the tools you own

Establish processes to upgrade, and service PCs with Windows services included in your subscription

Manage devices for the hybrid workforce with **insights** and **remediate** issues before employees know about them.

¹ Based on Microsoft App Assure data 2018-2021.



Automatic and managed deployments and proactive management

Save time with automation and endpoint compliance enforcement

What you can do

- Rapidly onboard digital workers
- Ensures app & user data are available
- Upgrade eligible Windows 10 devices
- Modernize endpoint security configuration in the cloud
- Reduce risk

How you can do it

Deploy new PCs with [Windows Autopilot](#)



Use analytics to determine [upgrade readiness](#).



Control quality, driver, and feature updates with [Windows Update for Business deployment service](#).



Let Microsoft automate quality updates with [Windows Autopatch](#).



See and remediate endpoints that don't meet policies with [Endpoint analytics proactive remediation](#)

Why it matters

"We have a lot of people who work from home, remotely, or from client sites, before Autopilot and Intune, they would have had to spend an entire workday coming to the office just to set up their devices. Today, they can tackle that same setup in under two hours, from home."

-- Ralf van Houtem, Global Manager, Digital Workplace, ATOS

"Windows 11 early adopter feedback has been positive, with comments on the modern interface and tighter integration with Microsoft Teams that enables deeper collaboration across our hybrid workforce."

-- Brad Nyers, Global IT Infrastructure Services Lead, Accenture



Power exceptional experiences

**Empower flexible workstyles
and smarter work**



Empower flexible workstyles and smarter work

Bolster productivity and amplifies participation

Better user experience. Low learning curve; Snap assist; control Teams from the task bar; wake up the PC when you walk into your 'office'; start and adjust Focus time.

Eliminating print servers with Universal Print and enable employees to **print from anywhere on any**

Choose for maximum flexibility and inclusivity

Flexible virtualization options help you enable diverse work and BYO scenarios with Windows 365 and Azure Virtual Desktop and set policies that protect company data.

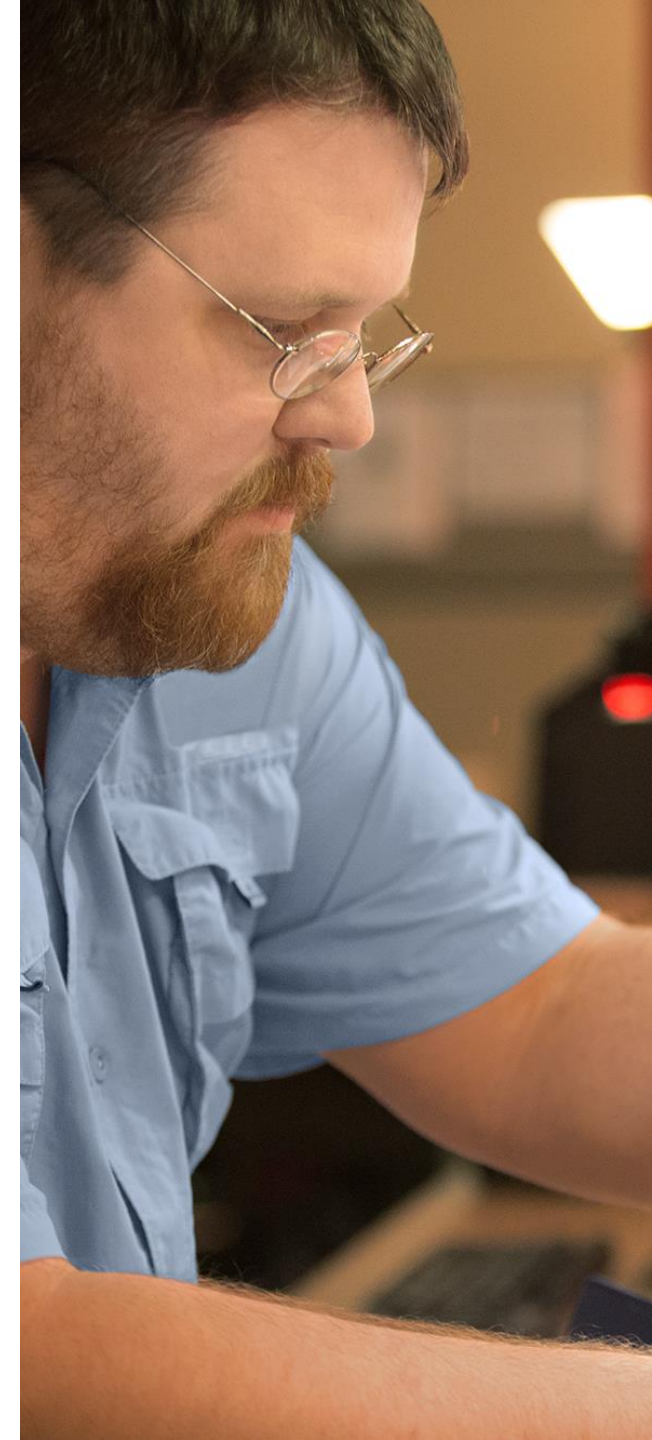
Embrace inclusivity to deliver the best experience for all your workers. Accessibility is built-in, for people with disabilities, Windows 11 is inclusive by design.

Minimize disruption with unobtrusive IT.

Better IT experience. Reduced update size; less-disruptive updates; cloud management; streamlined onboarding.

Inform employees with organizational messages directly to an operating system surface, such the right above the taskbar, notification center, and the Get Started app

Better helpdesk experience. Self-serve features significantly reduce calls.



Proactively manage worker experiences and support costs

Power exceptional Windows experiences

What you can do

Get ahead of issues with device health and performance monitoring






Optimize productivity: update off hours

Onboard flex workers on BYO or partner devices

Reduce cost of maintaining on premises print servers

Mitigate the need for additional training and support

How you can do it

-  Endpoint analytics with [proactive remediation](#)
-  Reduce vulnerability with [Windows Autopatch](#) or [Windows Update for Business deployment service](#)
-  Provision Windows 11 with [Cloud PC](#) for contractors and temp workers
-  Move print to the cloud with [Universal Print](#)
-  Deliver [organizational messages](#) within the Windows experience

Why it matters

"Windows 11 is that extra step in productivity that I didn't know I was missing. It's smarter, faster, and didn't break a thing."

-- Comvalius, IT Infrastructure Specialist, Invendows B.V (Nextxpert)

Realizing the value of Windows 11
Enterprise and lower TCO

Get started today



Secure the digital workforce with Windows 11 Enterprise and Intune



Protect the digital worker
Security by default

Windows, Microsoft Intune and Azure AD can reduce the data breach risk



Simplify IT management
Proactive remediation and automation from a single source

Improve operational efficiency with Windows Enterprise and Intune



Power better experiences
Protected and productive without downtime

Increase in end-user productivity and give IT more time for other projects

TCO and cost savings benefits from Microsoft 365 E3

Total Economic Impact study Windows 11 Enterprise

aka.ms/Windows11EconomicValue

Total Economic Impact study Microsoft Intune

aka.ms/IntuneEconomicValue

Total Economic Impact study Microsoft 365 E3

aka.ms/Microsoft365EconomicValue

Next steps

- ✓ **Operating systems** Upgrade eligible PCs to Windows 11 and stay current on Windows 10 in a mixed environment.
- ✓ **Devices** Plan for modern Windows 11 devices and get Windows on any device with Windows 365.
- ✓ **Management** Adopt cloud management to unlock key deployment and analytics tools in Microsoft Intune.
- ✓ **Endpoint security** Implement Zero-Trust security and utilize common security baselines across client and cloud.
- ✓ **Windows Autopatch** Let Microsoft automate quality updates with Windows Autopatch.



Resources

Windows 11 Enterprise [Onboarding Kit](#)

What: The Windows 11 Onboarding Kit helps you prepare, educate and support people in your organization before, during, and after deploying Windows 11.

The onboarding kit includes templates and documents that will help you communicate and support employees. The content can be customized and adapted to your needs.

Available in English only.

Where: aka.ms/WindowsOnboardingKit

Feedback: Anything missing? Let us know at aka.ms/windows/OnboardingKitFeedback

New Technology: [The Projected Total Economic Impact™ Of Windows 11](#)

July 2022

A commissioned study conducted by Forrester Consulting on behalf of Microsoft.

Report: aka.ms/Windows11EconomicValue

Calculator: aka.ms/Windows11EconomicValue/calculator

Infographic: aka.ms/Windows11EconomicValue/infographic

Learn more about Windows 11 Enterprise at aka.ms/we3

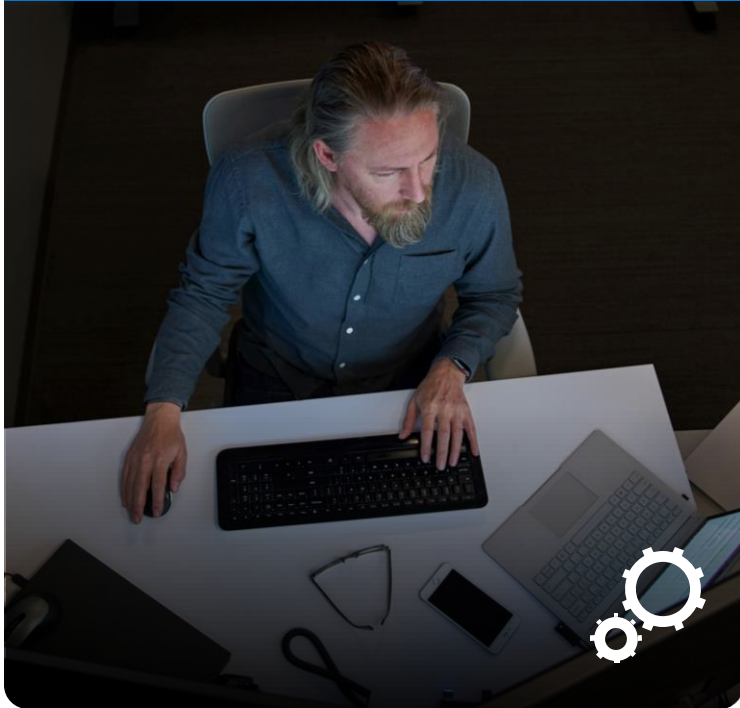
Microsoft Intune



Microsoft Intune

A unified solution to manage endpoints anywhere

SIMPLIFY ENDPOINT MANAGEMENT



PROTECT A HYBRID WORKFORCE



POWER BETTER USER EXPERIENCES



Imagine if...

...you could **simplify your IT processes** and reduce complexity and costs

SIMPLIFY ENDPOINT MANAGEMENT



Today

Multiple tools
Limited resources for IT
Limited cross visibility

The future powered by Microsoft Intune.

Management and security tools in a single solution



Complete visibility and actionable data



Manage any device, regardless of ownership



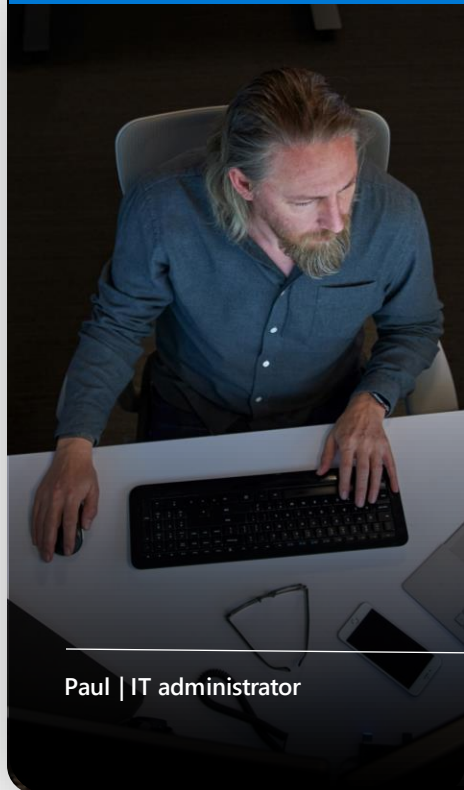
Increase IT efficiency and reduce cost



Manage cross-platform endpoints

Day-in-the-life scenario

SIMPLIFY ENDPOINT MANAGEMENT



Paul | IT administrator

Paul needs to support workers' device preferences.



Paul realizes he can manage most devices and majority of OSs within Intune.



He can also use Intune for devices on premises and BYO.



Paul saves time and money with a single solution for most endpoints.

Unified management saves time and resources

SIMPLIFY ENDPOINT MANAGEMENT

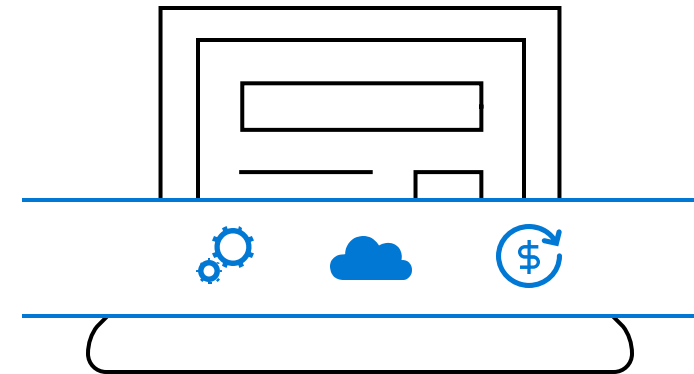


Centrally manage on-premises and cloud-based endpoints.

Empower advanced endpoint management and security tools from a single, cloud-powered solution.

Reduce costs across hardware, licensing, maintenance.

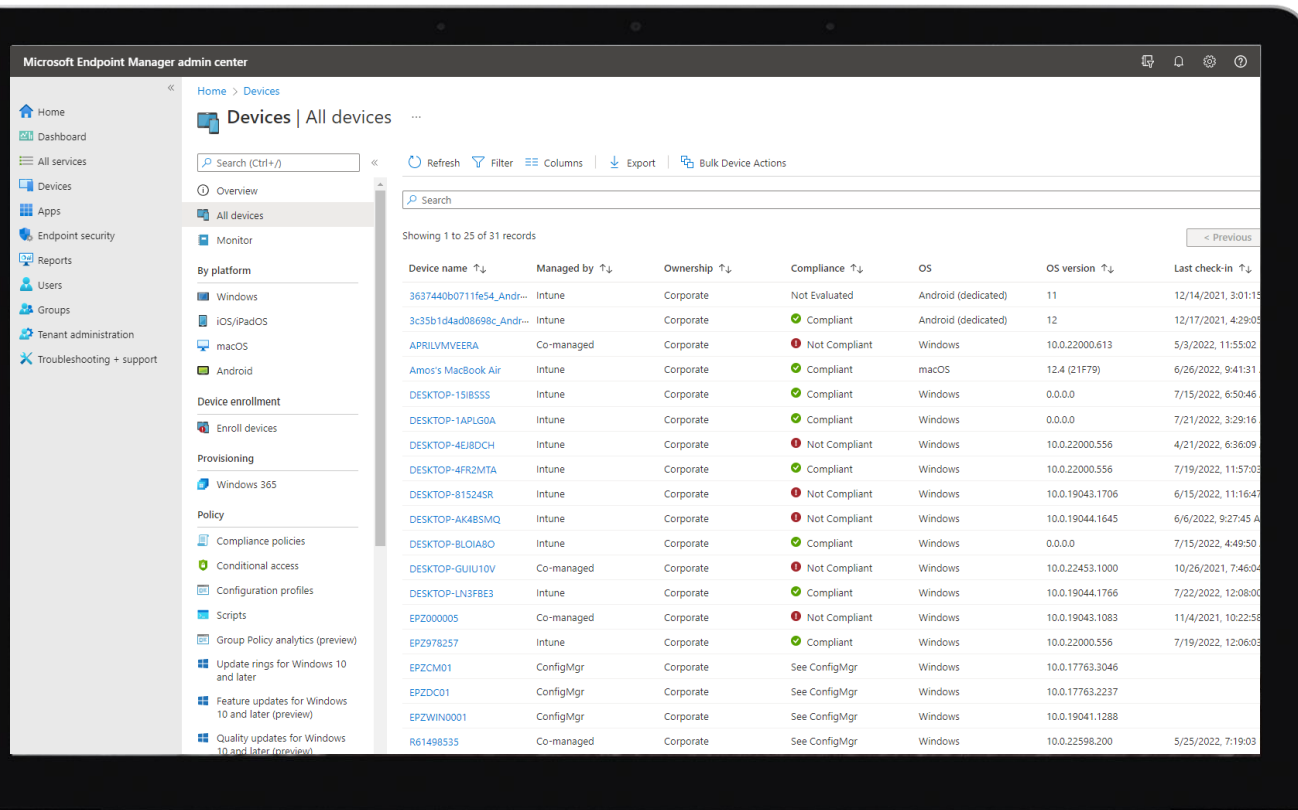
Reduced IT time **freed up more than \$479,000 in human capital** to apply to under-resourced projects.*



**"The Total Economic Impact™ Of Microsoft Intune,"
commissioned by Microsoft, Forrester Consulting, April 2021.

Proactive visibility and control

SIMPLIFY ENDPOINT MANAGEMENT



Know the health, compliance, and security status of any device.

Secure access to cloud and on-prem apps.

Proactively manage updates, patching, and policy across platforms and apps.

Imagine if...

...you could **protect hybrid workers** with integrated management and security

PROTECT A HYBRID WORKFORCE



Today

The future powered by Microsoft Intune.

Growing attack surfaces
Frequency of security breaches

Complex corporate devices, BYOD, shared devices

Data protection regardless of enrollment



Risk-based policies for conditional access



Controls to enable threat protection across platforms



Integrated endpoint security and compliance for Zero Trust



Securing people and devices

Day-in-the-life scenario

PROTECT A HYBRID WORKFORCE



Tony | IT manager

Patti | Security manager

Both Tony and Patti care about endpoint performance.

Patti can deploy and adjust **security configurations**.

Transparency gives Tony the ability to avoid security configuration conflicts with **device configurations**.

Tony and Patti collaborate to ensure endpoint security.



Endpoint security is integral to a Zero Trust approach

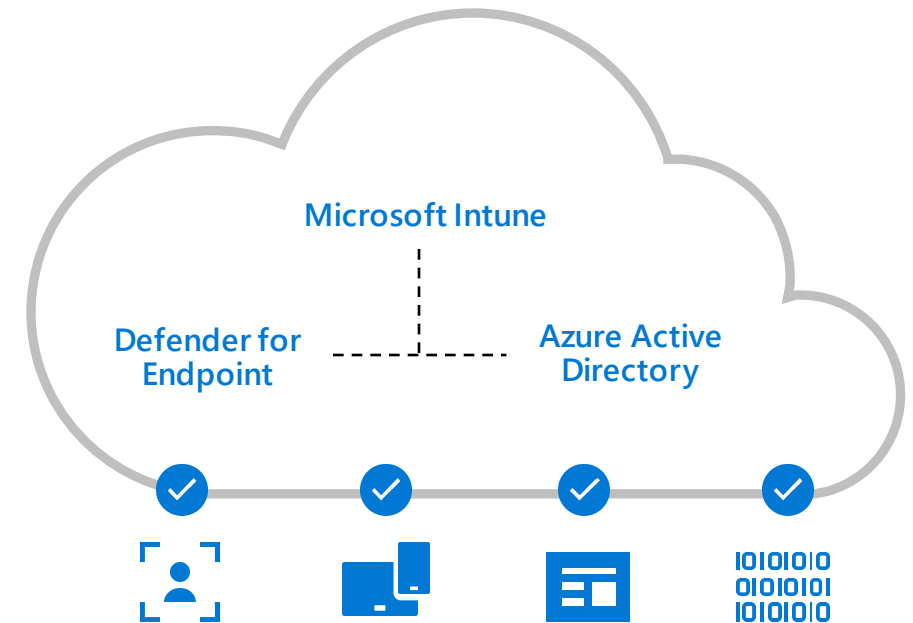
PROTECT A HYBRID WORKFORCE



Verify user identities with strong authentication methods.

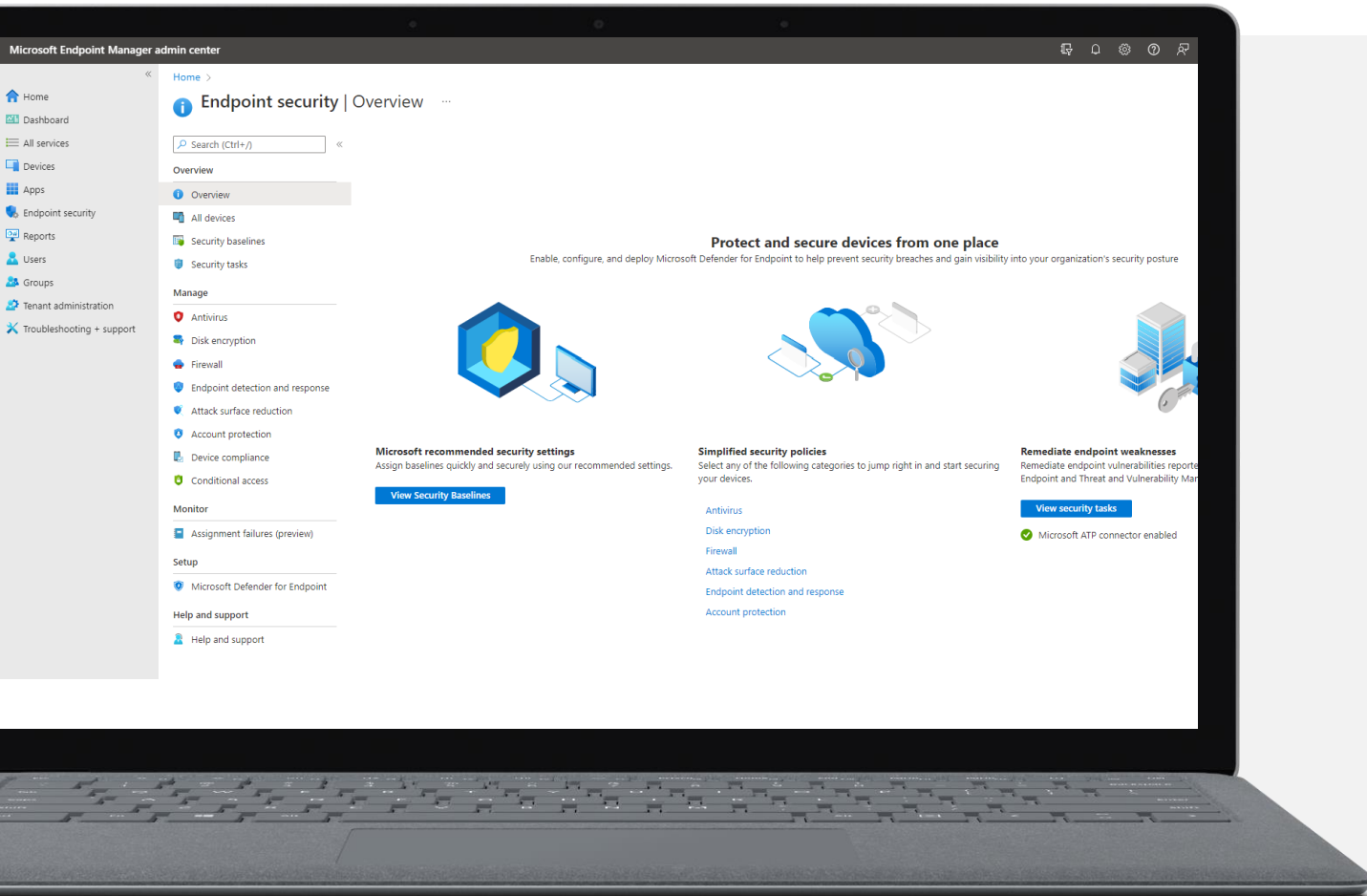
Allow only verified apps and devices access to cloud and on-prem resources.

Reduce risk with data protection on all devices regardless of ownership.



Proactive detection and response

PROTECT A HYBRID WORKFORCE



Improved security adds **\$1.2 million** to the bottom line.*

Automatically investigate alerts, remediating threats faster.

Stop malicious activity from trusted and untrusted applications.

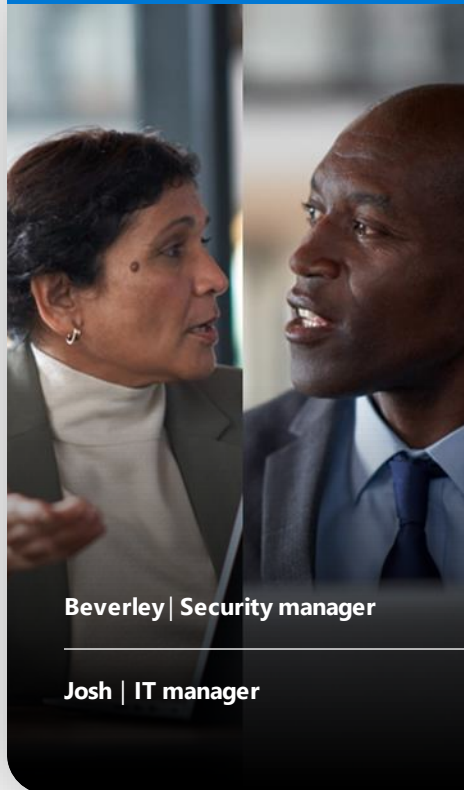
Revoke access to exploited resources in near real time.

*"The Total Economic Impact™ Of Microsoft Intune," commissioned by Microsoft, Forrester Consulting, April 2021.

Improve security with automatic updates

Day-in-the-life scenario

PROTECT A HYBRID WORKFORCE



Beverley | Security manager

Josh | IT manager

Beverley wants to understand how device update compliance impacts their security posture.



Josh must evaluate updates and schedule the rollout process in addition to addressing competing priorities.



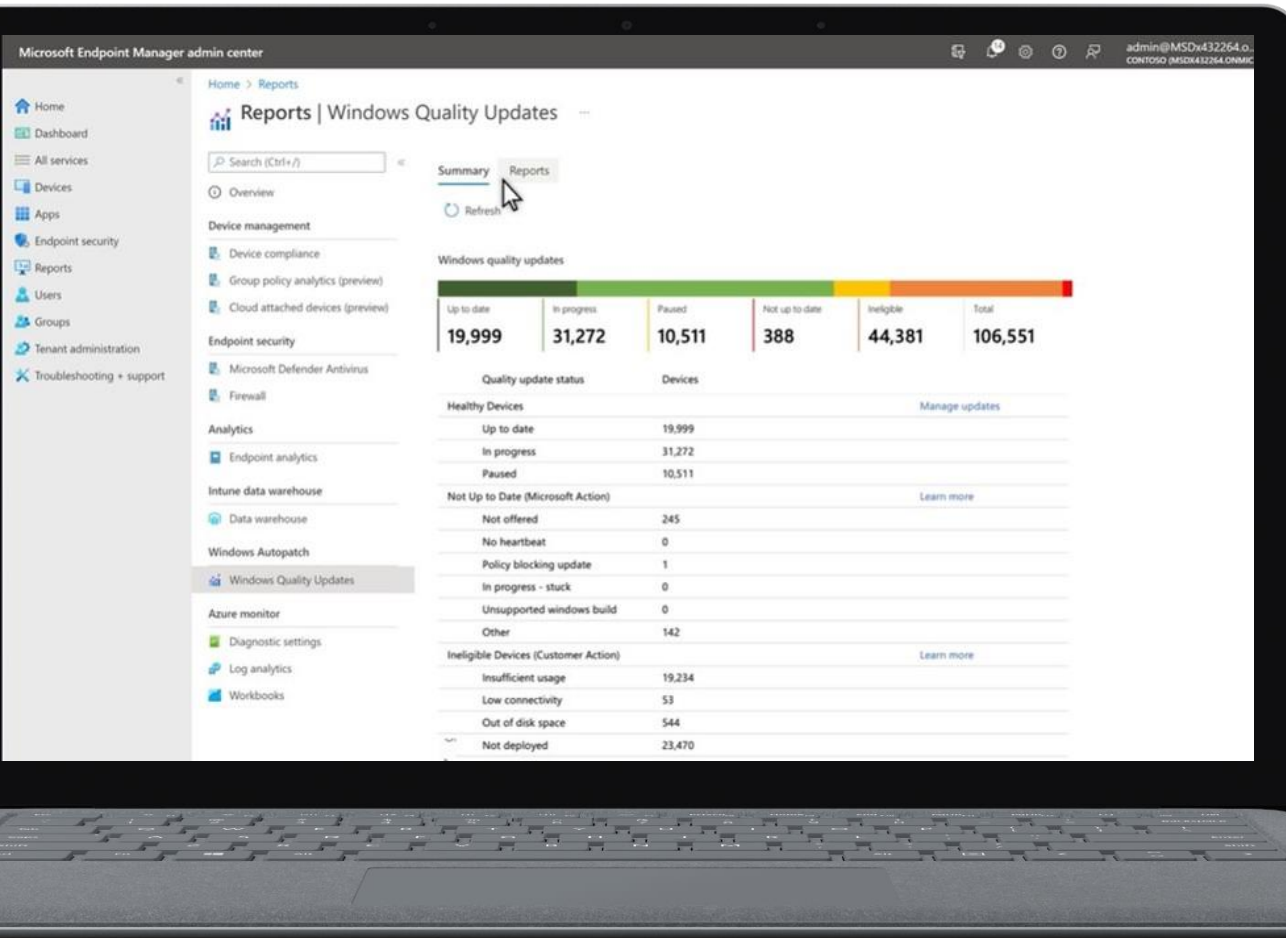
With **Windows Autopatch**, Josh can delegate updating to Microsoft.



Beverley gets detailed compliance reports – and Josh's team has increased capacity to address other needs.

Keep current, stay secure

PROTECT A HYBRID WORKFORCE



Automated updating **gives time back to IT admins and peace of mind** to security teams

Trust Microsoft to manage updates for Windows and Microsoft 365

Harden your posture against exploits and ransomware

Transparency and reporting keep you in control

Microsoft leverages insights to proactively address challenges and limit interruptions

Imagine if...

...you could **empower end-user needs**, no matter the workplace, no matter the endpoint

POWER BETTER USER EXPERIENCES



Today

The future powered by Microsoft Intune.

Fragmented technology experience

Access challenges

Devices not customized for roles and needs

Insights and proactive recommendations



Windows experiences: native, virtual Cloud PC, or BYOD



Integrated protection across virtually all endpoints



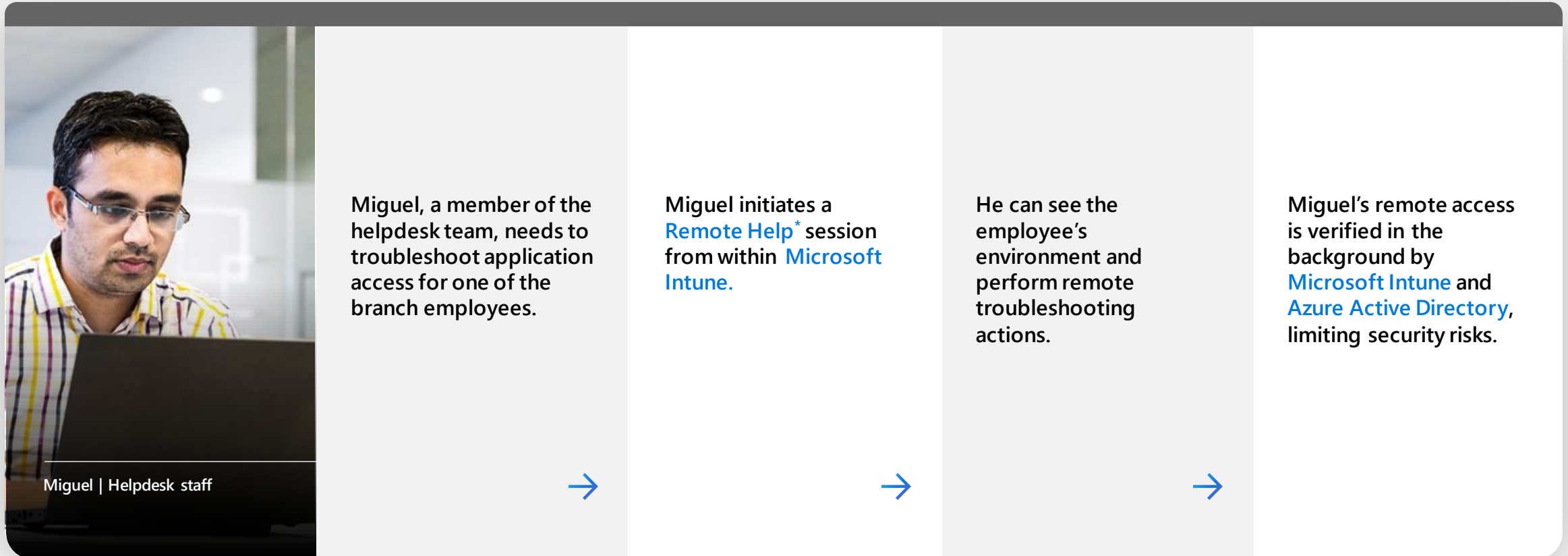
Zero-touch deployments and frictionless access



Support frontline workers with remote troubleshooting

Day-in-the-life scenario







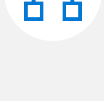
POWER BETTER USER EXPERIENCES



*Remote Help service is a premium add-on feature

Start with remote help

Bring together mission-critical management and security tools into a single, cloud-powered solution.

-  Secure, **cloud-based**, helpdesk-to-user connections for Windows desktops, no matter where they are
-  **Role based access control** that allows administrators to configure who can help whom and with what permissions (view only, full control or elevate)
-  Helpers can use their credentials within User Access Control prompts to complete actions that require **administrative rights**
-  Device **compliance warnings** to alert helpers if user's device is out of compliance, informed by Microsoft 365 integration
-  Session **reporting** that indicates who helped whom, when and on what device
-  Build trust between helpdesk and sharer before connections are made by showing **Azure AD profile** picture, company, name, title, and verified domain to each other
-  Centralized experience in Intune admin center helps get you started for **a trial or to purchase additional licenses**



Streamline endpoint experiences for remote and temporary workforces

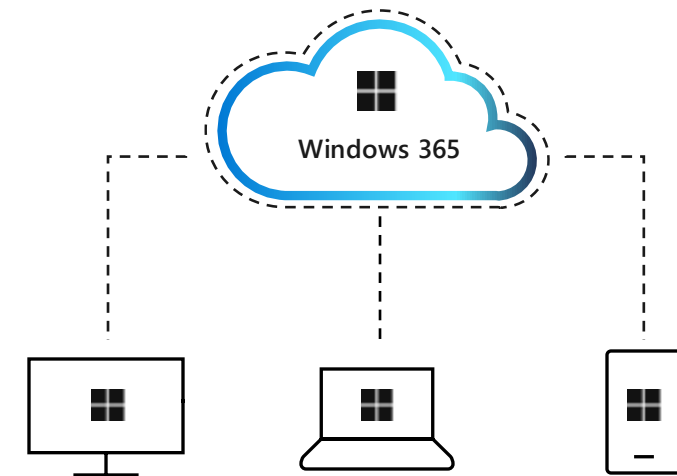
POWER BETTER USER EXPERIENCES



Zero-touch deployment provides employees ready-to-use, secured devices.

Automation enables IT to set up the process and scale to distributed workforce.

Provide virtual or cloud-delivered endpoint experiences to rapidly onboard workers using their own devices.

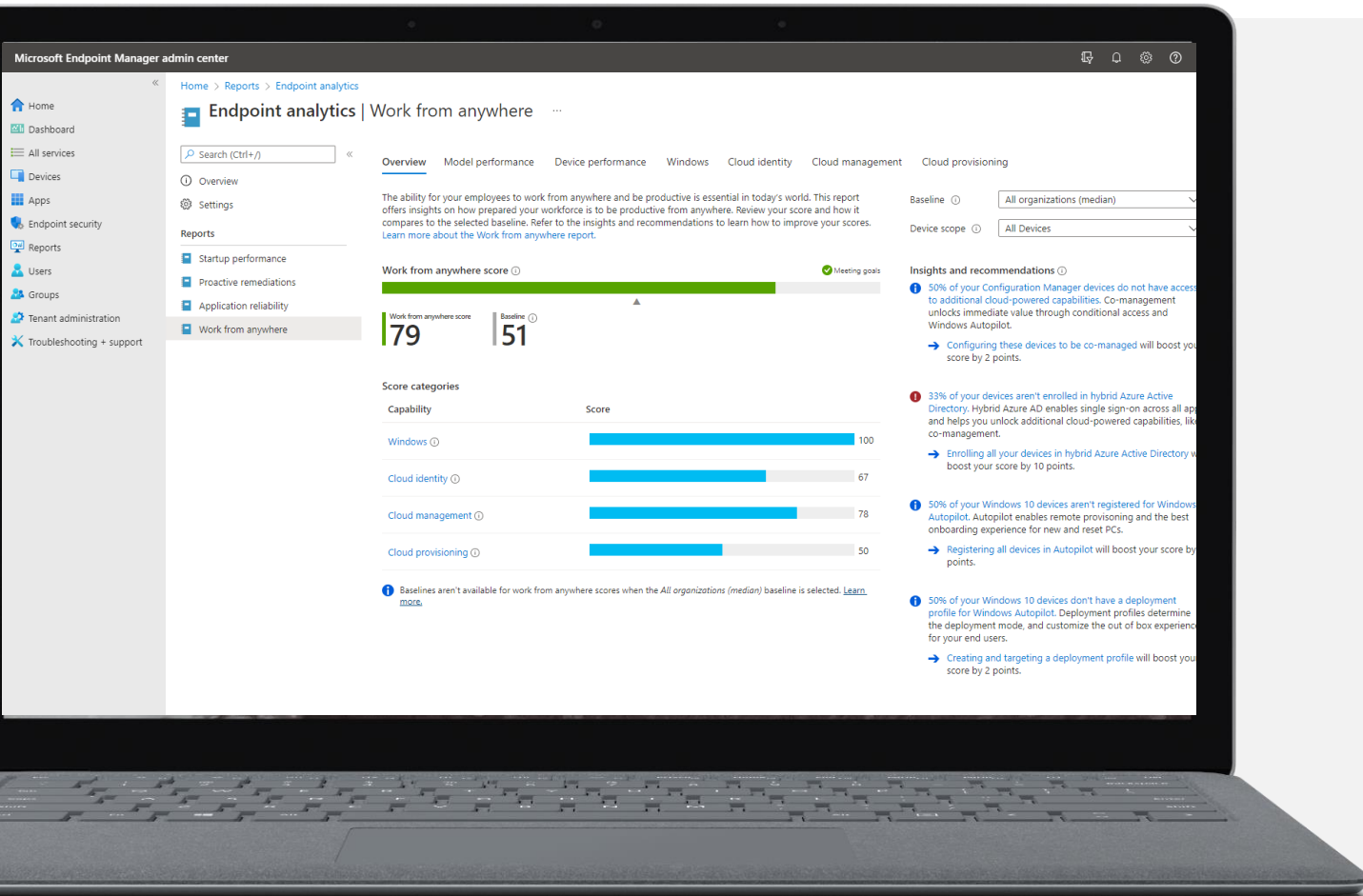


80% deployment time saved with Microsoft Intune.*

*"The Total Economic Impact™ Of Microsoft Intune," a commissioned study conducted by Forrester Consulting, April 2021. Forrester based all savings estimates on the composite organizations developed for its TEI studies.

Proactively manage the quality of user experiences

POWER BETTER USER EXPERIENCES



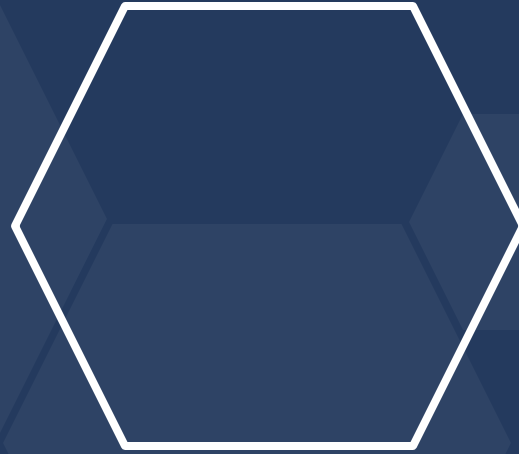
Use app and device health scores to improve the everyday experiences of end users with Endpoint analytics.

Remediate issues before they impact end users and provide Remote Help* for live troubleshooting.

Provide unobtrusive application protection with unified mobile application management.

*Remote Help service is a premium add-on feature

Summary



Your NextGen Windows powered by Microsoft Solutions

Windows 11



Windows 11 Enterprise

Windows 365



Cloud PC –
Windows 365

Microsoft Azure



Cloud VDI –
Azure Virtual Desktop



Microsoft Intune



Intelligent
Security



Risk-based
Control



Unified
Management



Zero Touch
Provisioning



Advanced
Analytics



Deep Microsoft
365 Integration

Microsoft 365

Next steps

Options for next steps:

1. Schedule a workshop with us.
2. Work with us to start implementing Microsoft next generation solutions today.



Resources

Windows 365 solution website
windows365.com

Windows 365 Innovation blog
<https://aka.ms/AAd173w>

AVD and Windows 365 Inspire blog
<https://aka.ms/AVDImpireblog>

Microsoft Intune solution website
aka.ms/microsoftintune



Thank you.



