

NP Retail Price Management

Training document in NP Retail's price and discount management features.

The training is targeted at users who already have solid experience with Business Central and its functionalities and/or have completed NaviPartner Retail Starter and Retail Operations.

The NP Retail Price Management program is divided into several sub-elements of the NP Retail, including price management and promotions, as well as specific discounts, prices, and the ability to define discount buttons in the POS layout.

The training is scheduled to last 5.5 hours including 1 hour of preparation for the consultant. The aim of the training is for the participants to gain further knowledge of these NP Retail and Business Central price and discount functionality.

Use of mix discounts (0.5 hours)

In this part of the training, there will be an introduction to mix discounts and their functions as well as use situations. We will discuss how you in NP Retail can control the duration of the given campaign and how to define different types of mix discounts: package offers and different combinations of goods that trigger different discounts. Also, we will show how to import product lines and save time on manual work. The client will in collaboration with the consultant learn how to set up 2 different mix discounts.

Use of Promotions (0.5 hours)

Review of the Retail Campaign module. Here we look at how to put together and structure multiple discounts in one campaign. Here, it will also be possible for the client, in collaboration with the consultant, to create 1-2 campaigns.

Use of Multi-piece price (0.25 hours)

In this section, we will look at multi-unit prices and their functions as well as scenarios of use. We will look at how to control the duration of the campaign. Also, we will look at the difference between providing discounts on unit price and total price. Here, the client, in collaboration with the consultant, will learn how to set up for two different multi-price campaigns.



Debtor price- and discount groups (0.75 hours)

Here we will review what the Customer price- and discount groups are and what they can be used for. The setup for the date delimitation of the changes and number control will be reviewed. Also, the setup of a few individual customers and item groups will be reviewed. Finally there will be a review of sales price management. The customer will, in collaboration with the consultant, set up two different customer price groups with up to four different price management options.

Discount hierarchy (0.25 hours)

Here, the consultant will go through the hierarchy of discounts and how to change them.

Definition and creation of "fixed discount keys" in the POS layout (0.5 hours)

In this section, the customer will have the opportunity to configure up to 2 different buttons with discount options in the POS layout. The customer and the consultant will first have a conversation about which buttons to set up, then the consultant will show the different POS Action Codes to use to set up the different types of discounts on the buttons on the POS.

Adjustment of sales prices (0.25 hours)

Here, the consultant will briefly show you a few options on how to adjust sales prices. Normally there will also be time for a few prices to be adjusted in collaboration with the consultant.

Reporting opportunities and sales statistics by discount types (0.5 hours)

In this section, the consultant will talk to the customer about what reporting needs the customer has, and together you will look at the different reporting options available as standard in NP Retail.

Follow-up / Q&A session (1 hour)

When the sessions are done, the customer and the consultant will, typically, set up a time and date for a short follow-up session. This will give the customer a chance to catch up on elements from the session after having worked with the system.