Sales to Billing Business Process Automation: 3-week Requirement & Fit-Gap Assessment

If you are looking to automate your entire Sales to Billing process to gain more visibility and optimize your business operations, our experienced consultants at CloudFronts can help.

Our Sales to Billing Process Automation: 3-week Requirement Assessment is a consultation designed to help you identify areas of improvement in your current sales and billing process. We will work with you to understand your current sales process, identify gaps and inefficiencies, and provide you with a roadmap for successful automation.

Our team of experts will perform a thorough analysis of your current system, including a review of your business processes, identification of key pain points and bottlenecks, and evaluation of existing systems. We will then provide you with a detailed report that outlines our findings and recommendations for successful sales-to-billing process automation with Dynamics 365 and Power Platform.

AGENDA

- Document the current and future state of your processes.
- Our recommendations (from integrations to customizations to platform recommendations).
- Our proposed approach including change management and project methodologies.
- A clear roadmap for your Sales to Billing business process automation.

DELIVERABLES

- High-level Project estimates and timelines.
- A formal presentation (ideally in person at your offices) to stakeholders.

By the end of our 3-week consultation, you'll have a clear understanding of the areas of improvement in your current sales and billing process, and a roadmap for a successful automation implementation with Dynamics 365 & Power Platform.

CloudFronts is a premier Services Automation Microsoft Partner with a proven track record of successful Sales-to-Billing Automation across geographies and industries. In addition, our Microsoft Business Applications Solutions Partner Competency further establishes our expertise to deliver consistent customer success.