

# Documentation Review Checklist

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Document Title:	Secure Collaboration – Zero Trust Workplace Solution – Customer Flyer		
Version:	1.0		
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Delivery Reviewer:		Date:	
PreSales Reviewer:		Date:	
PSOps Reviewer:		Date:	
Management Reviewer:		Date:	

## END USER VIRTUALIZATION

# Windows 365 Quick Start

### Offering Highlights



Reduce cost and complexities, by deploying a secure, Cloud-Based virtualization environment available on any device, anywhere



Utilizing core Zero Trust strategies to ensure customer interaction with Cloud PCs are secure and compliant with the Zero Trust Methodology



Design and implement a versatile, persona-based virtualization solution that ensures multiple workloads available in the Cloud



Implement a Cloud PC solution that delivers corporate applications in a secure environment, designed for a Hybrid Work environment

### Customer Challenges

- Organizations are increasingly adopting a 'work anywhere' strategy that may require multiple consumption scenarios and requirements
- Proper design of a virtualization strategy is key in providing users with a functioning, and optimal virtualization experience for users to complete their tasks.
- With multiple platforms coming from Microsoft customers are struggling to understand the key differences with platforms such as Azure Virtual Desktop, and Windows 365.
- Customers have limited time and resources to determine and develop a proper strategy to deploy Windows 365 in a timely manner



**Implement** a Cloud-Based virtualization solution that is customized to your business tasks

**Learn** how to manage and administer Cloud PCs utilizing Microsoft Endpoint Manager to ensure applications stay updated

**Secure** your users' Cloud PC sessions with multi-factor authentication & conditional access from any device.

**Enable** your users to be productive with a secure, versatile, and highly available Cloud PC

## END USER VIRTUALIZATION

# Windows 365 Quick Start

### Execute With Confidence



**#1**

Microsoft Software  
Asset Managed Services Provider  
in North America



**3000+**

EA's Managed  
Across North America



**Top Five Globally recognized  
Managed Services Provider**



**400+**

Cisco, VMware  
& Microsoft Sales Professionals

### Customer Value

- With Hybrid Work being key to our customers deployment strategy moving forward customers are looking for assistance on deployment of virtualization in the cloud to facilitate uses users to work anywhere
- Provide our customers with robust platform for virtualization integrated with Azure AD and Windows 365 Cloud PC architecture
- Help customers define required user personas to maximize employee productivity
- Assist customers and facilitate remote work scenarios from any device, anywhere while maintaining secure access to customer resources

## Softchoice & Microsoft Partnership

Designated Microsoft  
Cloud Solution Provider



Gold

**Microsoft Partner**



Microsoft Licensing  
Services Provider

Hundreds of public cloud projects delivered



**Azure  
Expert  
MSP**



**#1**

Azure Consumption  
Partner Worldwide

**230**

Successful Cloud migrations, annually