

# End User Virtualization Azure Virtual Desktop Quick Start

## Offering Highlights



Scalable and cost-effective virtual desktop environment built on Azure with ease of operation and management for IT.



Implement Identity Security with Multi-Factor authentication that blocks up to 99.9% of security breaches.



Implement a nearly instantaneous secure Windows 10 environment that End Users know and trust and that cloud management for IT Admins.



Accelerated onboarding experience to provide a secure, productive environment for remote workers.

## Customer Challenges

**Deploy a cloud virtual desktop (VDI) solution avoiding the complexities of traditional VDI** – Scale and Cost. VDI environments traditionally suffer from either or both of these levers. Deploying a VDI solution in the Cloud supported by near real-time scale and cost management reduces the concern and allows customers to focus on the End User experience.

**Accelerate user onboarding by modernizing user provisioning and device deployment** – Remote work allows businesses to seek talented workers across the countryside. Getting a secure, managed device in the hands of those End Users can be difficult with traditional device deployment and management technology. Autopilot is a streamlined, cloud managed capability that can get a device in the hands of End Users - even without IT "touching" the physical device.

**Knowing how to create an effective cloud device management strategy to support remote workers** – IT Admins were already stretched, then they were told to work from home like all End Users. This moved them further away from the tools and systems they need to support and manage Endpoints. At a time when malware and bad actors are more active than ever, IT needs help to better manage, monitor, and support their End Users to keep them secure and productive. Centrally managed VDI and policy driven Autopilot solutions bring these tools to the fingertips of IT Admins wherever they work



**Implement** a solution that provides your end users a secure always available Windows 10/11 workspace

**Learn** how to manage, secure, and scale a Virtual Desktop Infrastructure for all your end users.

**Secure** your users' identities with multi-factor authentication & conditional access from any device.

**Enable** your users to be productive with the applications they need, on the devices they want.

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## Execute With Confidence



**#1**

Microsoft Software  
Asset Managed Services Provider  
in North America



**3000+**

EA's Managed  
Across North America



**Top Five Globally recognized  
Managed Services Provider**



**400+**

Cisco, VMware  
& Microsoft Sales Professionals

## Solution

- Deploy Azure Virtual Desktop
- Enable application deployment with MSIX App Attach
- Knowledge Transfer and introduction to Softchoice Managed Workspace
- Enable basic Identity Management security and introduction to basic governance of M365 portal

## Value

Softchoice can provide end to end services and support of the customer journey for these solutions. From license transaction and management to services scoping and delivery to adoption and communications to hardware and devices to optimization with managed services – Softchoice has the expertise across this spectrum to gain the trust of customers to continue helping in their cloud journey.

# Softchoice & Microsoft Partnership



Hundreds of public cloud projects delivered



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Successful Cloud migrations, annually