

Use case

Offices: occupancy and capacity monitoring

The COVID-19 pandemic has paved the way for offices with a much bigger focus on flexibility, wellness, and collaboration.

But to implement a great new strategy, companies need the right information.



The challenges

- Employees need to be able to social distance effectively throughout the day
- Certain areas tend to become overcrowded at specific times
- It is difficult to ascertain how much space is really required





Our solution

- See how many people are on each floor or in certain areas, and if desks are occupied or vacant
- Analyse the flow of utilisation over the course of the day to identify peak hours where social distancing may be most at risk
- Set up alerts to manage the flow of staff, directing them to underutilised floors or empty desks
- Make more informed decisions about downsizing



Our solution in action: a major investment bank

Based on manual headcounts and an estimated 71% floor peak occupancy, our customer was being asked by HR and FM to contract a new lease worth £500,000.

Real-time occupancy monitoring immediately gave an accurate and detailed insight into utilisation within the space. We recommended that occupancy levels stayed between 80-90%, enabling a 34% increase in staff allocation.

With an investment of
£5,856 and £573,750
saved, we delivered
an ROI of >98x