

TechPlusTalent Introduction



Infrastructure
Azure



Data & AI
Azure



Digital & App Innovation
Azure

TechPlusTalent

Meaningful Tech and Talent

TechPlusTalent was started with a mission to combine meaningful technology and talent to create a competitive edge for every organization. Our deep expertise as a solutions in Microsoft technologies empowers our customers across their digital transformation journey.



Consulting

- Cloud Migration
- Application Modernization
- Product Development
- Solutions Assessment
- Solution Partner Certification Advisory
- Training & Workshops



Staffing

- Certified Cloud Experts
- White Label Services
- Multi-term Contracts
- On Call Requests
- Available on short notice



Managed Services

- 24x7 Support Team
- Monitor, Detect, & Resolve
- Cloud Cost Optimization
- Security & Compliance



Reselling

- Discounted Pricing on Microsoft, AWS.
- Free Security & Cost Assessment
- 24 x 7 break fix support
- Dedicated Account Manager

Technical capabilities

We have 35 plus Azure and M 365 experts currently associated with us as full time employees. In the next 3 months we plan to add 25 more employees in the technical team. Our engineers have experience of working with both large scale and SMB customers.

Team Composition

- Azure Architect – 5
- Azure migration engineers – 20
- M365 Migration engineers – 10
- Power Platform engineers – 3

Projects Delivered

- Pay-as-go to CSP migrations – 50+
- Other cloud to Azure – 40+
- Azure Green field deployments – 20+
- M365 Migrations/Deployment – 30+
- AVD deployment – 1000+ users

Note: our resources cover EST/PST time zone

STEPS FOR MIGRATION

Since our inception we have worked very closely with/for Microsoft partner ecosystem. We thoroughly understand the CSP business. We follow CAF model of delivery and can provide assistance at any stage of the project.

Step 1: Project Scoping

- Phase 1 – Introductory Call
- Phase 2 – Infrastructure Tracker
- Phase 3 – SOW Completion

Step 2 – Project Execution (Plan, Ready, Migrate)

- Phase 1 – Project Plan and RACI Matrix
- Phase 2 – Azure Landing Zone
- Phase 3 – Discovery and Readiness assessment
- Phase 4 – Migrate (Test failover and Failover)
- Phase 5 – Testing and troubleshooting

Step 3 – Project Closure (Manage, Organize)

- Phase 1 – Operational Documentation
- Phase 2 – Project Closure documentation
- Phase 3 – Project Closure

Our Management Team

- ❖ **Sumant Bakshi (CEO)**: Sumant has 10 plus years of experience in IT Industry and has previously worked with top Microsoft CSP partners like Henson Group. Mr. Bakshi has vast experience of working in Microsoft ecosystem and has helped 100 + customers to migrate to Azure and M 365. Mr. Bakshi works out of our India office in Mohali, Punjab.
- ❖ **Manbir Mohindru (President)**: Manbir has 20 years of IT experience and has worked with companies like Royal Bank of Scotland and Hanu (top Microsoft CSP partner). Mr Mohindru has rich experience in Microsoft technologies and sales. Mr. Mohindru works out of our NJ office.
- ❖ **Janet Kahr (Microsoft Partner Strategy Expert)** : Janet has 26 plus years of experience and has worked with Microsoft for over 20 years . Her last position at Microsoft was of senior partner development manager. Janet works out of Alpharetta GA.
- ❖ **Milan Thapa (Strategic Partner Relationship Head)** : Milan has 12 plus years of IT experience and works out of our India office.