

# Intelligent Enterprise Performance Management (i-EPM)

# i-EPM has become even more urgent as finance faces three major challenges, based on lessons from the pandemic

The COVID-19 crisis shifted a new urgency to an entirely virtual model. CFOs need to determine the right balance between physical and virtual work locations.

CFOs discovered the importance of operating finance as a cross-functional team with greater agility and collaboration, gaining improved insights into profitability and liquidity.

Both CFOs and CIOs have led in assessing priorities and outcomes to support the enterprise during massive volatility. Quickly identifying the company's priorities & potential outcomes precisely has become very important

# Reap the benefits of Intelligently enabled-EPM

In financial consolidation, close and financial planning and analysis, there are more variables at play than ever before and high volatility. Companies need the ability to develop detailed action plans for multiple scenarios and respond with precision and agility to deal with the heightened uncertainty. i-EPM monitors the operations across the enterprise by establishing desired targets and comparing it with the actual condition, with the aim of gaining visibility across business functions. Avanade combines the power of RPA + Intelligence (cognitive, machine learning and advanced analytics) to automate data preparation, alert monitoring, insight discovery and sharing to provide smart suggestions on which business goals to prioritize and ultimately improve business performance.



# **Key challenges of Enterprise Performance Management**



#### **Disparate Systems**

Disconnected systems and data sources make it impossible to provide a consolidated view to help organizations link their strategies to their plans and measure their performance.



#### **Data Analytics**

Traditional EPM has limited ability to analyze data sets, accelerate unstructured analysis and reporting and embed analytical insights into day-to-day decision making.



#### **Data Driven Decision**

Reviewing available enterprise tools and resources to determine how those are used to support informed decision making across the enterprise to reach identified business goals.



#### **Resource Allocation**

Plans and budgets take months to develop and are obsolete the day they are created as disruption roils the marketplace, the latest example being the COVID-19 crisis.



# Transforming EPM with Intelligent Automation

## **Intelligent Automation impact on EPM**

Increase in Productivity<sup>1</sup>

2X-3X

40%-50%

Effectiveness<sup>2</sup>

Higher Financial

Manage and Drive **Profitability** 



Auditability Compliance



**Typical Benefits** 

Planning



Agile Integrated Streamlined Account Optimized Financial Close Reconciliation

# Intelligent Automation 'Art of the Possible' across the Enterprise value chain based on our experience with clients

## **Financial Planning & Analytics**

>50%

Cost Takeout<sup>1</sup>

- **Employee compensation** & benefit planning
- Capex Planning (new asset planning, depreciation, cash flow, amortization)
- Project Revenue and expense planning
- Contract Mgmt.

## **Financial Consolidation** & Close

- Variance Analysis
- Currency conversion Mgmt.
- Transaction Matching
- Accounts Receivable & accounts payable optimization
- Bottleneck Identification

#### **CORE SERVICE AREAS**

## **Strategic Modeling** & Analysis

- Profitability analysis by various drivers
- Profit curve analysis
- Scenario analysis
- Treasury Impact
- Predictive forecasting
- **Detailed RCA**
- M&A planning

## **Operational Planning**

- Strategic Workforce Planning
- · Demographic Planning
- IT Financial Mgmt.
- Integrated Business Planning
- Territory and quota for sales planning

#### Account Reconciliation

- Transaction Matching
- Automate preparation of high volume, labor intensive reconciliations
- Reconciliation Compliance & Audit trail
- Reduce Risk

