



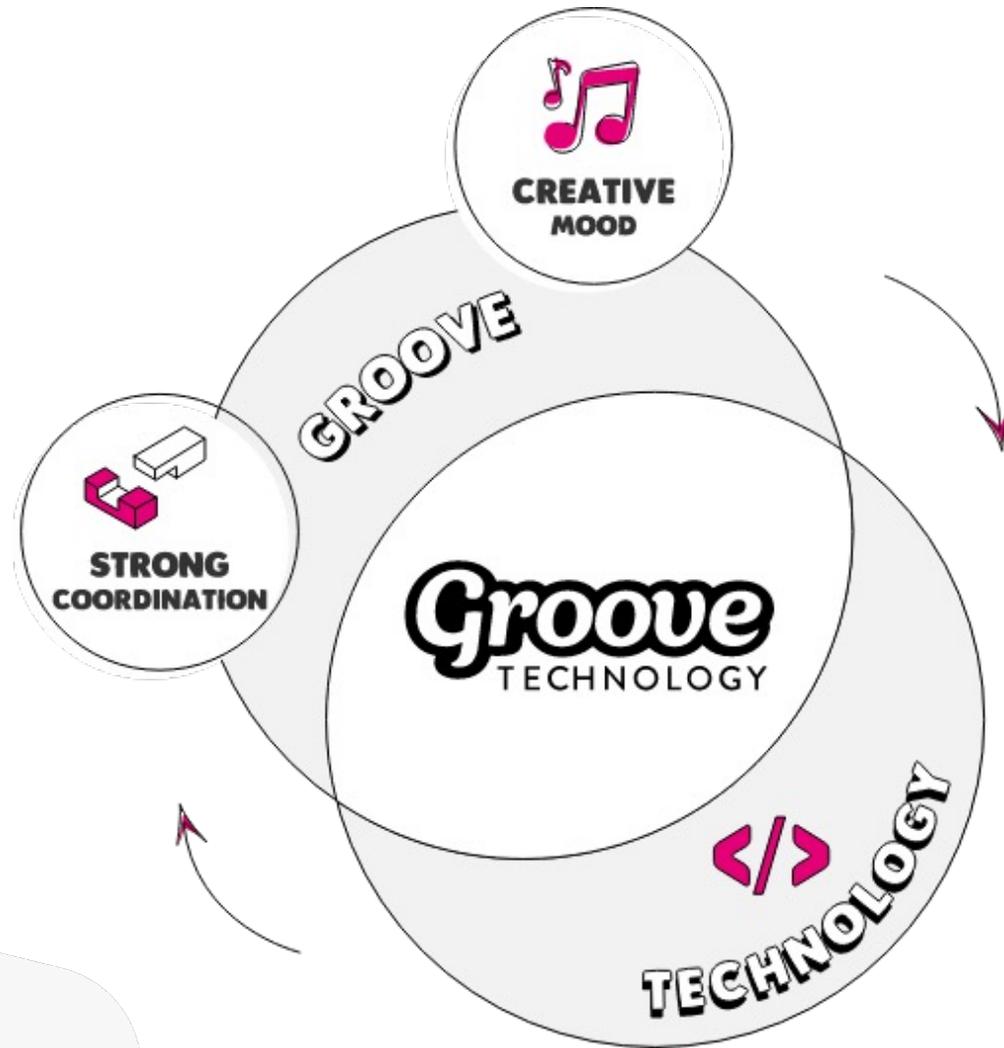
COMPANY INTRODUCTION & SERVICE BRIEF

WE BUILD **AMAZING SOFTWARE FOR YOUR BUSINESS**

OVERVIEW

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ABOUT US



Groove Technology is the first and last stop for companies worldwide that need support to develop digital products and custom software solutions. Our integrated resource model paves the way for your technology projects to be completed sooner, with less effort.

We help businesses expand their software development capabilities. How?

- Ready-made and well-oiled offshore teams at your disposal
- Proactive and innovative software development approaches
- A partner that prioritizes trust and delivering quality solutions

OUR STORY



2016 - Out-staffing for 1 customer



Offer **QUALITY – INTEGRITY - SUPPORT**



More staffs, more projects in **Australia, Europe, Asia,...**



Sharing difficulties with customers to **overcome the pandemic**



2022 – Keep on building **AMAZING SOFTWARE**

“ABOVE ALL IS OUR PASSION FOR BUILDING **AMAZING SOFTWARE”**

Groove

TECHNOLOGY

160+

Technology Professionals

150+

Projects

6

Years Of Operation



KEY COMPETENCIES

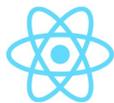
Backend



Frontend



Mobile Apps



Database

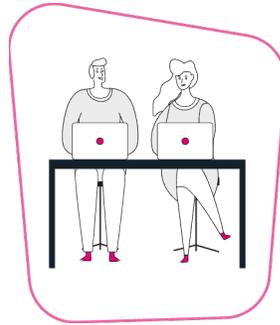


Cloud



"ABOVE ALL IS OUR PASSION FOR BUILDING **AMAZING SOFTWARE**"

OUR ENGAGEMENT MODELS

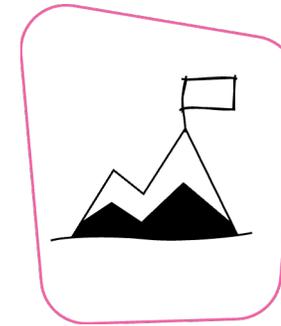


Dedicated teams

Groove Performs the HR, Training & Performance Management functions.

Charge a monthly fee per role.

Includes fully outsourced teams & partial team augmentation.



Fixed Scope Projects

Groove performs Discovery, Design, Development, Testing & Support functions.

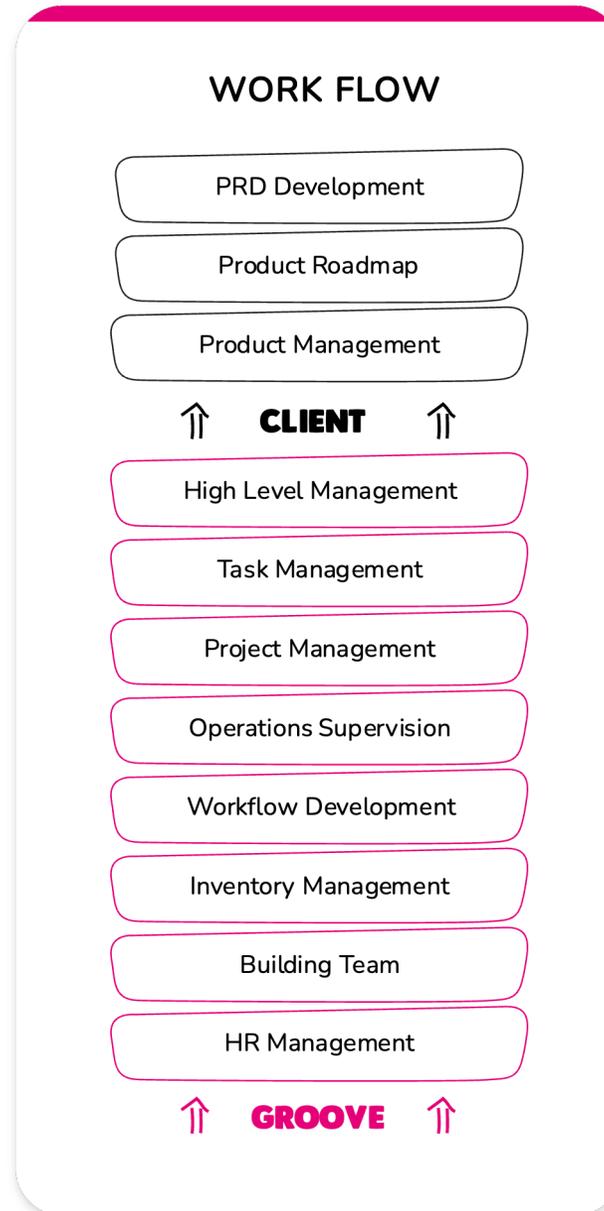
Charge a fixed price based on a fixed scope.

Includes bespoke projects, ad hoc feature implementations.

Dedicated Teams Model

BUDGET – FLEXIBLE

We offer a dedicated team which integrates with your teams and works on the project, shared risks and quality responsibility.



When to choose

Customers have an existing development team and want to scale up to demand and realise opportunities.



Prospect

Generally, we pre-built teams and tailored to the project requirements. Save set-up time and resources with full control of performance and technology. Quickly access to Groove's expertise.



Consequently

Possibility of a new team to interrupt the current process.
Possibility of communication gaps and difficulties in collaboration.



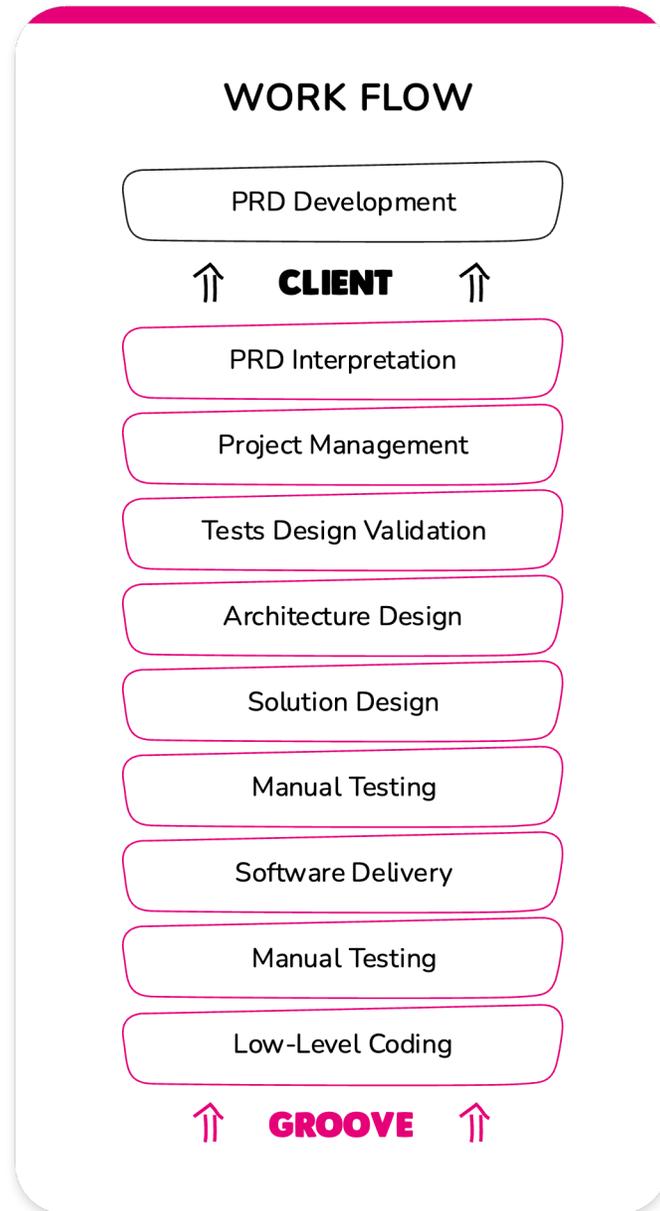
How to set the cooperation right

Integrated your development
Set up communication environment

Fixed Scope Projects Model

BUDGET – FIXED

Our fixed-scope model guarantees a fixed budget for your project, regardless of the time and expense.



When to choose

If you have a clear vision of the software and it is unlikely to change, as in Waterfall projects.



Prospect

Precise, transparent and well-planned roadmap requirements.

Minimum customer supervision.

The price-fixed project will be completed within budget and terms.

Low cost for consumers and a fixed pricing model fits well for small pilot projects.



Consequently

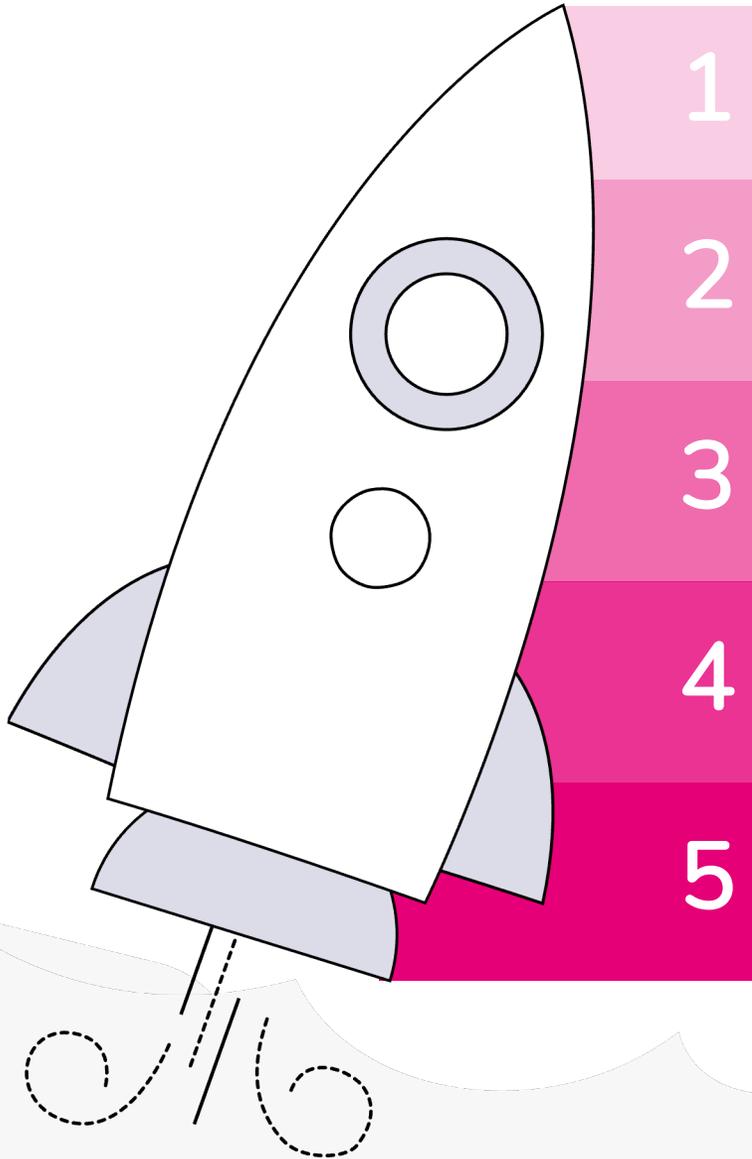
Lack of flexibility. If you settle on the budget and software features, any adjustment in scope leads to extra expenditures that can only be arranged by additional agreement. Lack of communication.



How to set the cooperation right

Excellent product requirements document (PRD) writing
Transparent reporting
Software consulting

OUR PROCESS



1



Requirement Discovery

2



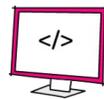
Proposal & Pilot Team

3



Contract & Development

4



On-boarding

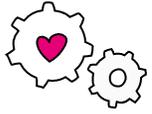
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Scale-up

Our professional process aims to deliver **quality** and **productivity** to our customers





EXTENSIVE SUPPORT

We support you throughout the project's lifecycle:



Project handover



Backup services



Future Integrations



Minimize maintenance



Great Place To Work®

Certified

APR 2022-APR 2023

VIETNAM™

*“To grow our business,
we grow our people”*

OUR WORKING ENVIRONMENT



Culture



Physical health



Mental health



Technical skills



Soft skills

→ We advance your team capacity in the long run



OUR CLIENTS



<https://groovetechnology.com/case-studies/>





START YOUR JOURNEY



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