



Azure Expertise

Join Hands With A Premier
Azure Partner With Proven
Commitment To Customer
Success



About CloudFronts

CloudFronts is a premier Microsoft Partner helping Teams & Organizations worldwide solve their Complex Business Challenges with Microsoft Cloud. Our head office and robust delivery center are based out of Mumbai, India, and branch offices in Singapore & U.S.



Microsoft
Solutions
Partner



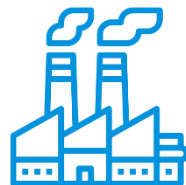
Attained all Azure
Solutions Partner
Competencies



10+ years,
100+ Successful
Implementations



Projects across
the U.S., Europe,
Asia & Australia



Sectors: Professional
Services, Financial Services,
Manufacturing, Retail,
Nonprofit



Seamless Project
Delivery
Methodology

Azure Powered Customer Success



Büchi's customer-first vision accelerates innovation using Azure Integration Services

CHALLENGE

- ▶ Being a global organization, they had siloed, disparate systems with a massive repository of data coming in from multiple branches, affiliates and subsidiaries across the world.
- ▶ Lack of integration between disparate systems made it difficult to analyze data and gain actionable insights to make informed business decisions.
- ▶ Time & resource-intensive process of updating the same data across multiple systems hampered organizational productivity.

SOLUTION

- ▶ Azure Integration Services unified API Management, Logic Apps, Service Bus, and Event Grid as a reliable, scalable platform for integrating on-premises and cloud-based applications, data, and processes across their enterprise.
- ▶ The integration enabled a seamless flow of data across Financial Management, CRM, and Sales Management systems.
- ▶ To leverage the goldmine of business data across multiple systems, Microsoft Power BI will be deployed, and we will source the data from multiple client applications, customize and consolidate it into interactive reports & dashboards to enable them with business intelligence & data analytics capabilities to drive data-driven strategies.

IMPACT

- ▶ **Reduction in Costs** – Due to the replacement of SQL Server Integration Services (SSIS) with Microsoft Azure Integration services, they will incur significantly lesser costs, since now they will have to pay only for data transferred and services will be run only when required.
- ▶ **Scalability & Reliability** – With the introduction and usage of a new framework called Azure Integration Services, they are now able to scale up to any number of applications thus increasing their scalability hugely.
- ▶ **Transparency** – They are now able to track and monitor the path of data on a real-time basis from creation to consumption transparently.
- ▶ **Enhanced productivity** – With Azure Integration Services, they can now connect any new applications within their business to accelerate time to market with ease and enhance productivity greatly.
- ▶ **Robust Data Analytics** – The Power BI report will help BUCHI management to access valuable insights they need from all over their affiliates, subsidiaries across the globe to make timely and accurate decisions, subsequently increasing their operational efficiency and revenue

CUSTOMER
Büchi Labortechnik AG

INDUSTRY
Manufacturing

SIZE
501-1,000 employees

COUNTRY
Switzerland

PRODUCTS AND SERVICES

Azure API Management
Azure App Configuration
Azure App Service
Azure Event Grid
Azure Functions
Azure Integration Services
Azure Key Vault
Azure Logic Apps
Azure Monitor
Azure Service Bus
Azure Storage
Azure Virtual Network
Azure Cost Management

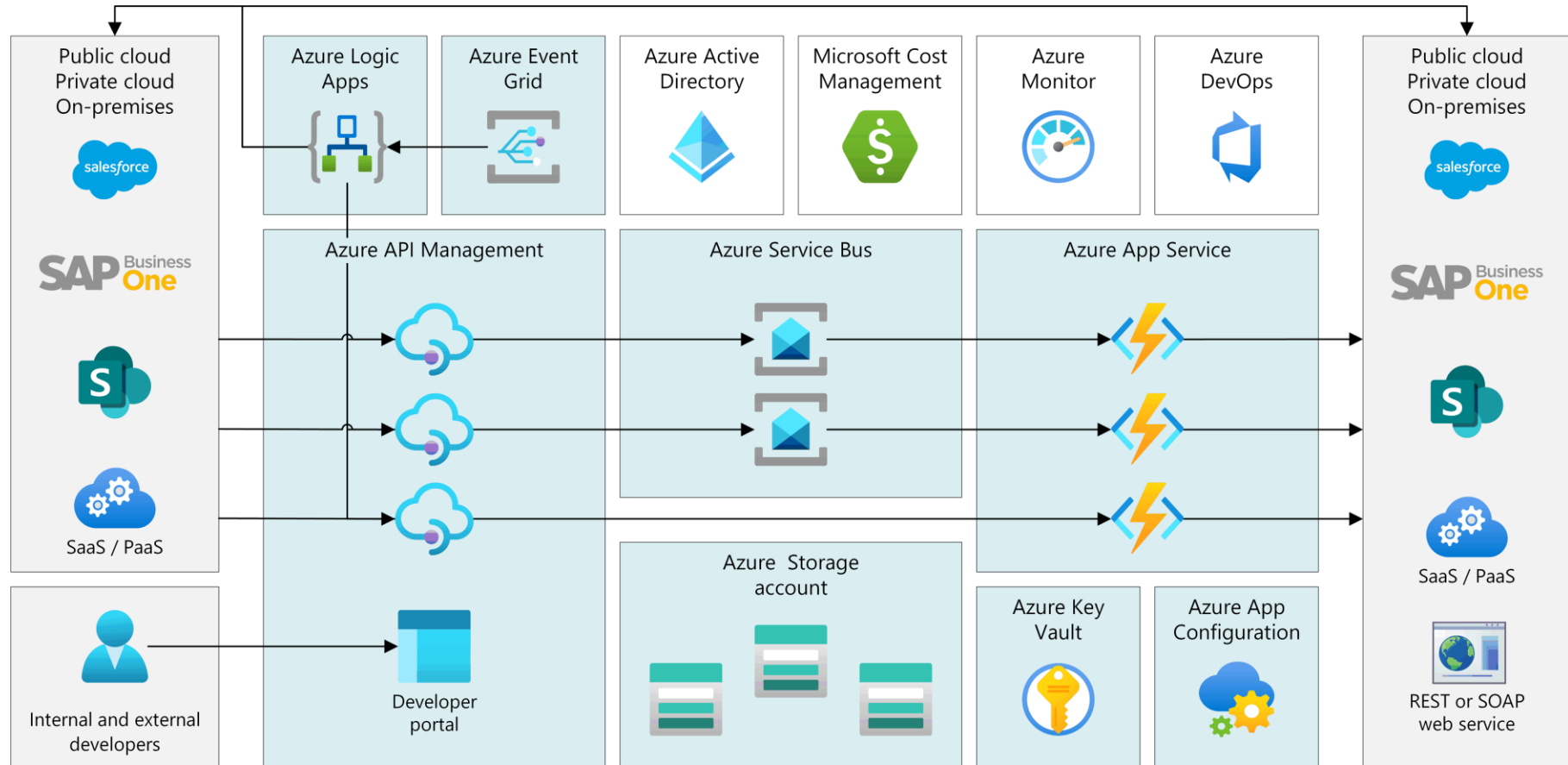
[Read the full story →](#)

“The CloudFronts Team has deep Azure & Power BI expertise and hence are an integral part of our strategy to move to the Azure Cloud and the Power BI Analytics Platform.”

— Reto Hossmann, Global Head ICT, Büchi Labortechnik AG



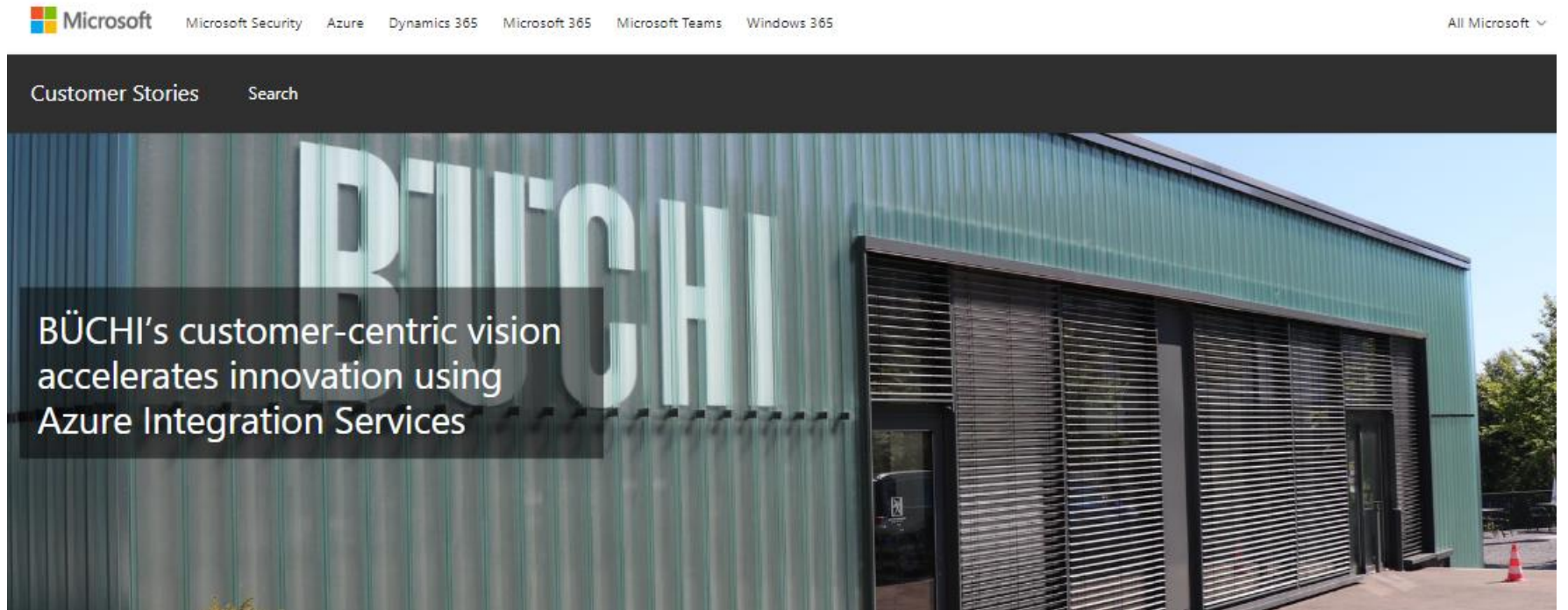
Büchi's customer-first vision accelerates innovation using Azure Integration Services





**Büchi's
customer-first
vision accelerates
innovation using
Azure Integration
Services**

Success Story Published on Microsoft Site





EmCon achieves enhanced visibility across all business entities through Microsoft Dynamics 365 ERP on Azure

CHALLENGE

- ▶ Existing disparate ERP systems across five legal entities made it challenging to have a single system of truth.
- ▶ Getting insights & analyzing siloed data from multiple disparate Accounting & ERP systems was a challenge and made it difficult to drive data-driven strategies.

SOLUTION

- ▶ The client's core business modules, including Accounting, Inventory, Warehousing, Purchasing, Sales, and Budgeting, were migrated to Microsoft D365 Business Central on Azure cloud. This enabled centralized management across their subsidiaries in Maldives and UAE.
- Additionally, to generate actionable insights from the data, a Power BI report was developed by integrating data from multiple systems such as Oracle NetSuite, Microsoft Excel, QuickBooks (Microsoft Excel data), and Business Central. The integration was performed using Azure Data Factory to move the data into a SQL DB.

IMPACT

- ▶ With Microsoft Dynamics 365 Business Central and Power BI, the client now has an integrated solution that allows for seamless sharing of information across all their five entities based throughout the UAE and Maldives. Azure-enabled Power BI reports provide management with real-time insights on all activities across the entities on a single screen, eliminating silos and improving agility and flexibility.

CUSTOMER
Emirates Consortium

INDUSTRY
Investment Management

SIZE
201-500 employees

COUNTRY
Maldives/UAE

PRODUCTS AND SERVICES
Azure Hosting
Azure Data Factory
Dynamics 365 Business Central
Power BI

[Read the full story →](#)

“CloudFronts is a well-structured team of professionals, who have a tried and tested methodology for accounting system implementation, supported by a cohesive project management, tracking and reporting framework that works. Congratulations to the team for the support in our project”

— Thomas Rebollini, Group CFO, Emirates Consortium



Buggy (Fast Track Mobility) streamlines operations with unified, integrated systems powered by Azure

CHALLENGE

- ▶ Difficulty in managing driver and car on-boarding processes manually.
- ▶ Tedious and time-consuming manual calculation for amortization schedules and accounting.
- ▶ The need to integrate with Fleetio App to track vehicles and streamline fleet management.
- ▶ Lack of an efficient system to create rental and lease contracts, automatically generate invoices and manage documents.
- ▶ Inability to analyze data and gain insights.
- ▶ No mobile application to enable drivers to access the system on-the-go.

SOLUTION

- ▶ The challenges of managing driver and car onboarding, creating rental and lease contracts, and automating invoice creation were addressed by deploying a customized solution using Microsoft Dynamics 365 on the Azure platform. This solution effectively eliminated errors and saved valuable time.
- ▶ To seamlessly integrate the functionalities of Dynamics 365 Business Central and Customer Engagement, TIBCO Cloud Integration was utilized as the integration platform. This resulted in a unified and efficient system.
- ▶ To gain actionable insights into their ongoing business operations, data from Dynamics 365 was leveraged by Power BI to provide sophisticated analytics. This enabled faster and more accurate decision-making.
- ▶ CloudFronts developed a sophisticated mobile application for drivers. The application seamlessly communicates with the company and enables drivers to carry out their operations using features like viewing payments, contracts, reporting, referrals, updates, and activities history.

IMPACT

- ▶ Since deploying the integrated platform on Azure, Fast Track has achieved significant efficiency improvements across the organization.
- ▶ Management can now easily measure the gains from the platform, and key systems challenges have been successfully resolved.
- ▶ To further enhance operations and drive greater driver engagement, Fast Track harnessed the power of the mobile application.
- ▶ This enabled them to unlock the full potential of their business and drive even greater success.

CUSTOMER
Buggy

INDUSTRY
Automotive Fleet Mgmt

SIZE
51-200 employees

COUNTRY
US

PRODUCTS AND SERVICES

Azure Hosting
Azure Data Factory
Azure Functions
Dynamics 365 Business Central
Dynamics 365 CE
Microsoft 365
TIBCO Cloud Integration
Power BI

[Read the full story →](#)

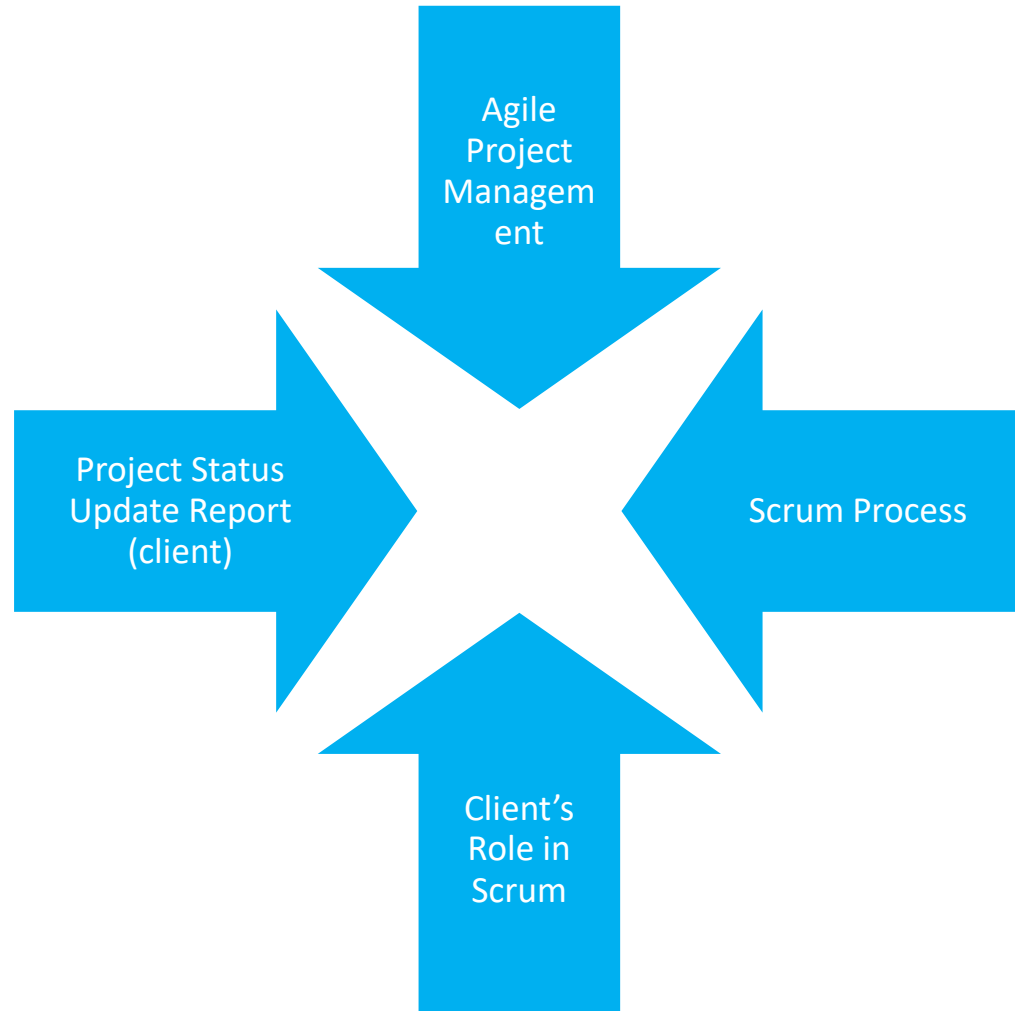
“The benefits to Fast Track has been measurable. As far as working with them is concerned, it has been really a great experience. You can track and operate the business at all levels after deployment of CRM and NAV into one single platform.”

— Joshua Bleiberg, General Manager, Fast Track Leasing LLC (Buggy)

Our Customers (By Industry)

Retail/ Wholesale	     
IT/Professional Services	      
Manufacturing/ Logistics	     
Financial Services	    
Non-Profit	   

Project Methodology



We believe Customer Success begins with a Proven and **Transparent** Project Delivery Methodology.

[See how we deliver your project >>](#)

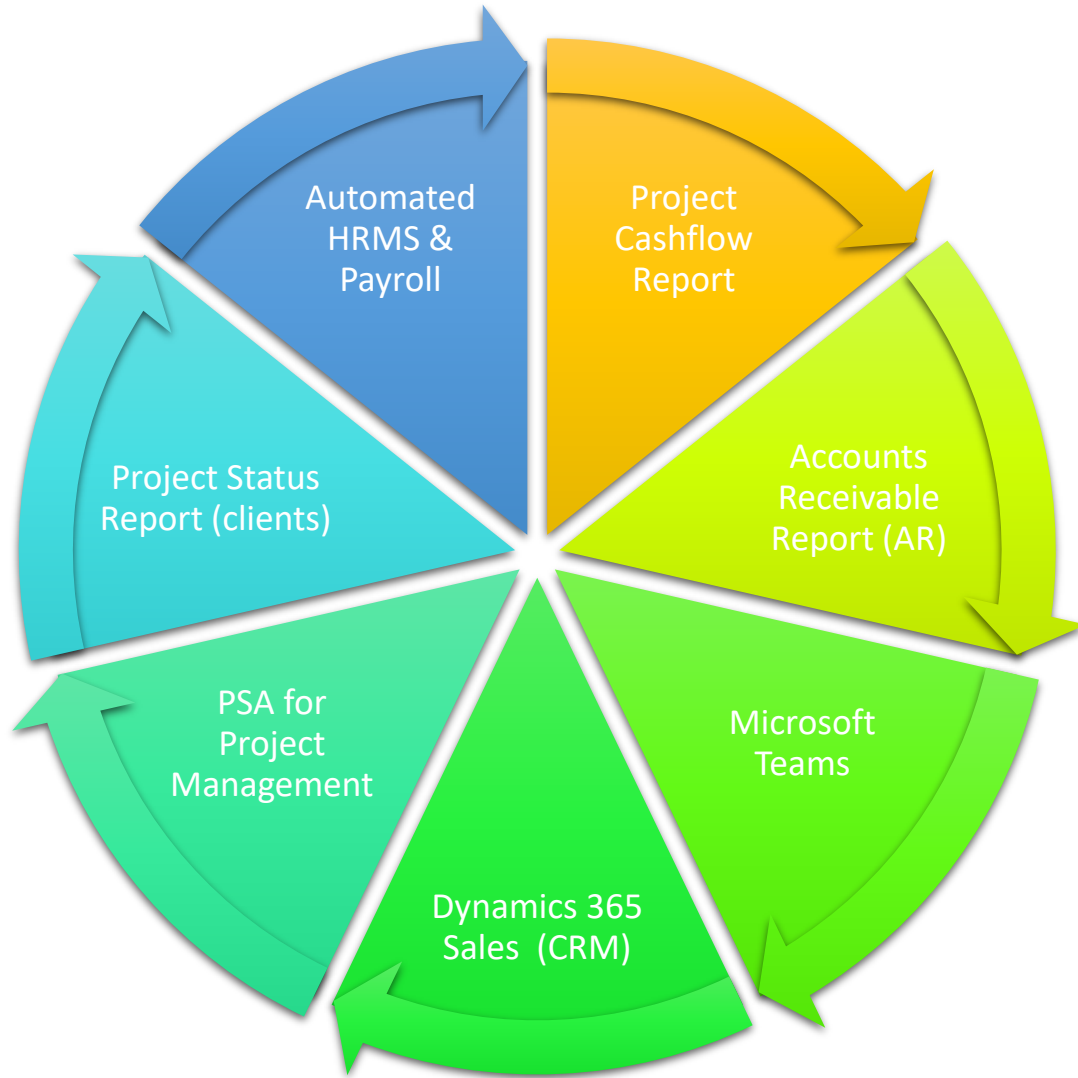


Business Empowering Solutions Team

CloudFronts has a Single Collaborative Team to Solve your Complex Business Challenges using Microsoft Cloud

[See our team on LinkedIn >>](#)

Our Internal Systems



Dynamics 365 & Power Platform are the backbone of CloudFronts. As they say, we practice what we preach!

[Read more >>](#)

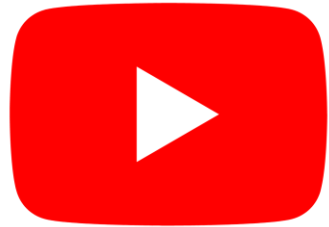
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Empowering Teams & Organizations by Solving
Complex Business Challenges with Microsoft Cloud