

Aptean Food & Beverage ERP is an end-to-end business management software designed exclusively for food and beverage companies. From the moment ingredients enter your facilities until the finished product is delivered, Aptean Food & Beverage ERP is the perfect tool for managing all of your business processes. By consolidating every department and every piece of data into a single source of truth, you'll have unparalleled insight, visibility and control needed to reach the next level. From production, quality and safety to purchasing, sales and reporting, our feature-rich ERP system can handle anything in the industry.

# **Improve Your Productivity and Overall Performance**

Built on Microsoft Dynamics 365 Business Central, our solution brings in food-specific functionalities to address the actual needs of the industry. All phases of the production cycle—from R&D and costing to planning, scheduling and batch processing—are managed through a central repository that houses all of the relevant data. This provides greater oversight of your entire business, allowing you to introduce new efficiencies and ensuring you hit your profit targets.

Our forecasting, planning and budgeting tools incorporate features that are specific to food and beverage instead of using generic algorithms commonly found in other ERP solutions. Our features are designed to ensure you are in line with the latest safety and compliance standards; in the event of a recall, you can quickly access the items you need to address, as well as the contacts you need to notify. Our team of project managers, business analysts and solution architects have decades of food industry experience. We know the issues your business faces, and Aptean Food & Beverage ERP was created to address these.



▶ Improve Your Lot Management - Lot profile definition tools allow you to generate lot numbers according to a variety of different elements, such as dates, production machines, item records and vendor information. You can also record more information against your lot records, including a lot's country of origin, production date, vendor lot number(s), grower information and certification values.

- ➤ Streamline Your Order Management The Customer Item Catalog allows your team to easily and quickly add products you want to promote and sell to specific customers, and record customers' item numbers within the catalog. The Vendor Item Catalog is designed to streamline repeated orders from the same vendor on a specific cadence, resulting in fewer errors and improved accuracy.
- **> Enforce Your Processes -** Creating and implementing business workflows among your employees can eliminate ambiguity while improving productivity. Using Status Management, you can be sure employees are performing activities based on defined business processes.
- ▶ Implement Inspection Status Successfully manage and control the flow of lots within your warehouse. By assigning an inspection status to a lot, its status becomes clear before allocating it to a production order, sales order or any other transaction. Using the flexible configuration options, your company's requirements can always be accommodated.
- ▶ Integrate More Flexible Pricing Aptean Advanced Pricing gives you the ability to support more complex pricing scenarios like hierarchical pricing (multiple pricing tiers that span different customer groups and even individual customers). You're also able to express discounts in currency amounts rather than just percentages, and your pricing calculations can reference various dates.
- **Ensure Food Safety -** Using Expiration Management, you can configure proactive warnings that alert your team when items are approaching their expiration date. These advanced warnings provide you with time to ensure the correct actions take place. The Compliance Documents app consolidates all regulatory and financial documents in one place, while also tracking vendors' quality certifications.
- Create Trade Agreements Create and manage trade plans comprised of multiple levels that support a wide range of agreements like variable prices, discounts, promotions, rebates, broker commissions and bill-backs. Agreements can be indefinite or defined for specific time periods, and support the accrual of estimated payouts that can be realized at a later date.
- **Utilize Production Planning and Scheduling -** Stop relying on manual planning and scheduling tools. Our scheduling algorithms allow you to easily streamline resource consumption. Centralize information and improve data accuracy across the company.
- ➤ Capture Data To Calculate Totals Using Product Specification, you're able to input food-specific data in Dynamics 365 Business Central, including: ingredients, additives, allergenic, nutritional values, dietary information, packaging materials, country of origin and more. After the data is inputted, bottom-up calculations are performed on the raw materials to determine the product specifications.
- **Leverage Catch Weight Records -** Record and maintain catch weights for individual lot and license plate records throughout all major transactions, such as purchases, sales, production output/consumption and warehouse movements; plus, you can define catch weight tolerance percentages.



# **Different App Bundles For The Perfect Fit**

Aptean Food & Beverage ERP is comprised of focused, modular applications that target specific food and beverage industry requirements. We've split the solution into distinct app bundles so you can be sure you're picking the right solution for your business.

The Advance App Bundle is split between food and beverage wholesale/distributors and manufacturers to ensure its features are tailored to the actual industry you operate within. This bundle is perfect for small to mid-sized operations looking for advanced food-specific functionality within a feature-packed, comprehensive ERP system. This is our top-tier solution for companies in the food and beverage space and goes far beyond a generic solution. If your needs are less complex, check out the Activate App Bundle or the Advance App Bundle.

	Activate	Accelerate	Accelerate	Advance	Advance
	for manufacturing, wholesale and distribution	for wholesale and distribution	for manufacturing	for wholesale and distribution	for manufacturing
Advanced Attributes	J	√	<b>√</b>	<b>√</b>	√
Advanced Pricing	1	√	√	√	1
Labeling	1	1	√	√	1
Non Conformances	1	1	√	√	1
Audit Trail	1	1	√	√	1
Lot Management	1	1	√	√	1
Sub Lot Management	1	1	√	√	1
Shop Floor Logistics	1	1	1	√	√
Packaging	1	1	√	√	1
Inspection Status	√ ·	1	√	√	√
Expiration management	1	1	√	√	1
Quality Control	1	1	√	√	1
Compliance Documents	1	1	√	√	1
Advanced Comments		1	√	√	1
Status Management		✓	√	√	√
Over + Under Delivery		√	√	1	1
Customer Item Catalog		√	√	√	1
Vendor Item Catalog		√	√	√	1
Transport		√	√	√	1
SSCC		√	√	√	1
Trade Management		√	√	√	1
Mobile Warehouse	[	<b>√</b>	√	√	1
Shop Floor Production	_		√	√	1
Over- and Under Picking			√	√	1
Production Planning			√	1	1
Production Scenarios			√	1	1
Production Scheduling			√	√	1
Product Specification				√	1
License Plating				√	1
Process Manufacturing					1

### **Additional Capabilities**

The unique architecture of our platform means your system is always current and always improves, with new and improved features and capabilities made available with every release. Gone are the days of multi-year ERP update and upgrade cycles. We push updates to you on your schedule so you're never out-of-date and your ERP never needs to be replaced. Simply put: we're always ready for what's next.

- ➤ Shop Floor Control Production\* Take your Aptean Food & Beverage ERP system even farther. Load this application onto your tablets and other devices, and enjoy the ability to view and record production data directly from your shop floor in real-time.
- **Mobile Warehousing\* -** Trade a paper-based system for handheld mobile devices with barcode scanning functionality. Record receiving activities, inventory movements, picking activities and more. This information is then transmitted directly to the ERP, giving you a real-time picture of your inventory.
- **Future-Proofed** By building our solution on Microsoft Dynamics 365 Business Central, you get the latest technologies from an already proven ERP system that covers everything we don't. You and your team will already be familiar with applications from Microsoft like Office, Excel and Outlook, making the transition smoother and faster.
- **Best of All Worlds -** Aptean Food & Beverage ERP was created by taking the best features from each of our most popular food and beverage ERP systems. We wanted this new system to consolidate every functionality a customer would need in one place, ensuring the best value and the greatest feature-set.
- ▶ Leverage The Aptean Advantage Aptean is a market leader of industry-specific software systems, and our suite of products is constantly evolving and growing. We are working to bring new products to the market that will natively integrate with some of our most popular software systems to make them even more powerful. Even now, we are in the process of creating BI, EDI, digital payment, eCommerce and CRM platforms for Aptean Food & Beverage ERP.

We are food and beverage experts at Aptean. We pride ourselves on understanding the industry and your specific needs so that we can deliver the tools you need to succeed. This is not cookie cutter ERP—this is food-driven functionality to run your business, truly managing every step from farm to fork.



<sup>\*</sup> Shop Floor Control Production & Mobile Warehousing licensed separately.



# Are you Ready to **Learn More?**

Interested to see how Aptean can help you better manage your food and beverage business?

Contact Us at info@aptean.com or visit www.aptean.com.



#### **About Aptean**

Aptean is one of the world's leading providers of industry-specific software. Our enterprise resource planning and supply chain solutions are uniquely designed to meet the needs of specialized manufacturers and distributors, while our compliance solutions serve specific markets such as finance and life sciences. With both cloud and on-premise deployment options, Aptean's products, services and unmatched expertise help businesses of all sizes, across many industries, to scale and succeed.

For more information, visit www.aptean.com.