

Our vision of a reinvented Procurement is the introduction of a S2P Platform that can harmonize people, process, technologies and data, creating end-to-end intelligent workflows and revolutionizing our Clients business experience

Streamlining, digitising and automating Source-To-Pay can drive significant benefits:

50%+

Operating
Cost Reduction

70%+

Cycle Time
Improvement

90%+

Touchless
Transactions

50%+

Headcount
Reduction

<\$2

Cost per Invoice

95%+

Payment on Time

IBM's Source to Pay Platform focuses on orchestration of end-to-end processes and changes how the work is done



ERP “Extend and Innovate” Platform

- Built upon a Microsoft reference architecture following a ERP Clean Core approach
- Delivers a unified UX across the ERP landscape
- Enables low-code end to end process orchestration
- Drives end to end process automation including “co-pilot” capabilities through Generative AI



... with Fully Digitized Processes

- Touchless Invoice to Pay
- Contract Intelligence
- Contract & PO Automation
- Source-To-Pay Analytics as a Service
- Enable and accelerate additional Procurement and Finance use cases



... to Capture and Sustain Value

- Governed by the Value Orchestration Office incorporating IBM Garage and IBM Process Excellence methods
- Continuous execution and orchestration of value leveraging IBM Digital CoE



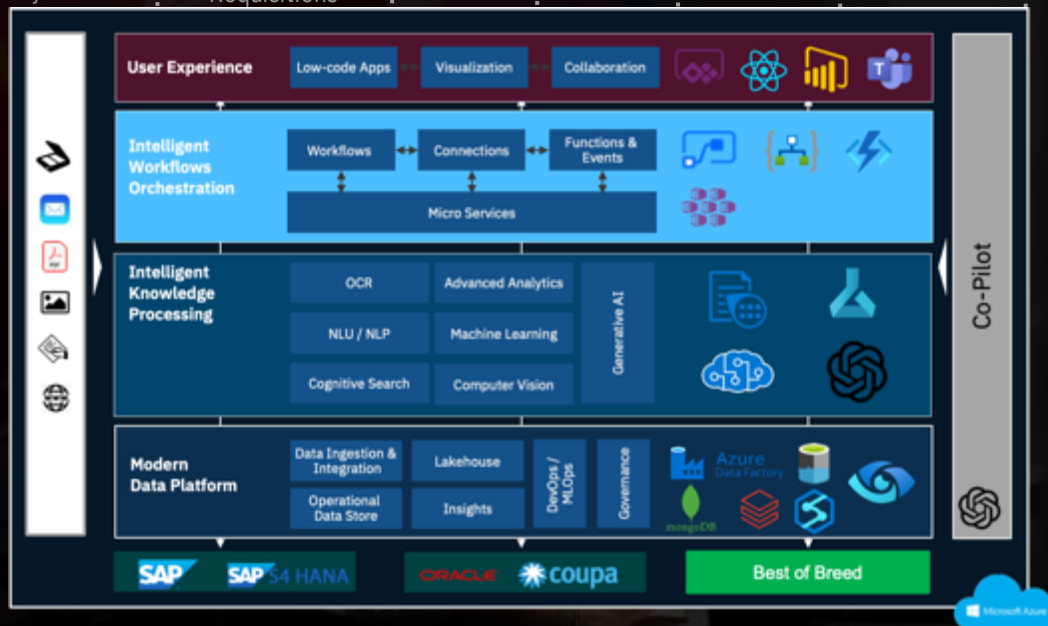
Leveraging IBM's ERP Extend & Innovate Platform

IBM's Source to Pay specific Intelligent Workflows overcomes system fragmentation, increase visibility and drives efficiencies



ERP “Extend and Innovate” Platform

- Configurable (low-code Power Apps based) User Experience to support Source to Pay user journeys
- Pre-defined and configurable process flows (low-code Power Automate based) for Invoice to Pay
- Pre-trained extraction models for invoices, POs and Contracts. ML based matching and validation algorithms for Account Payables
- Out of the box data integration with SAP (ECC and S/4) and Oracle for Source to Pay entities. Pre-packaged Source to Pay Analytics and Reporting

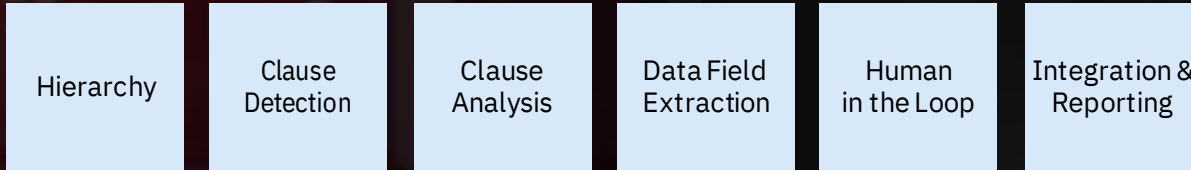




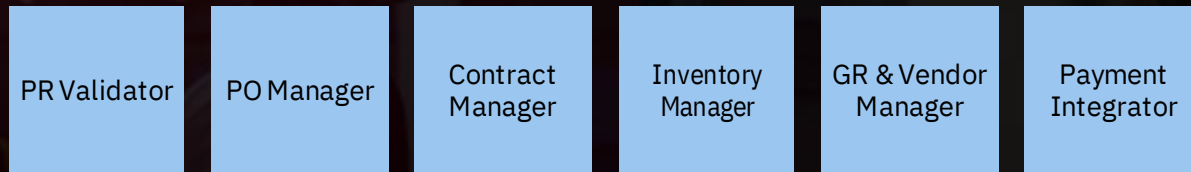
Fully Digitized Processes

Four S2P specific use cases enabled through pre-built Composable Business Services

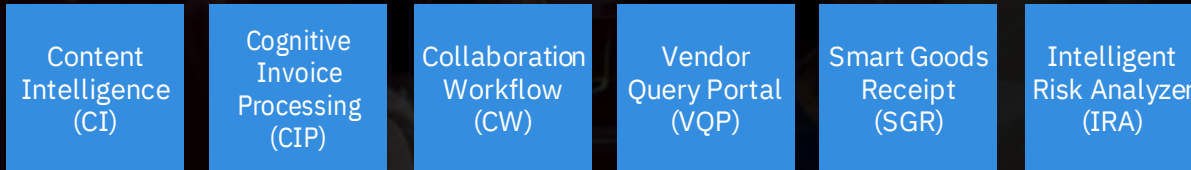
Source to Contract



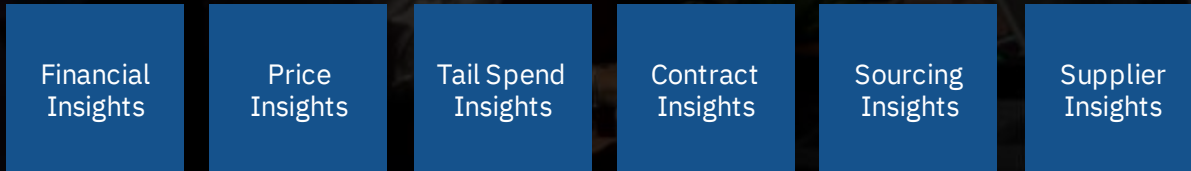
Procure to Receive



Invoice to Pay



Supplier Lifecycle



Additional Finance and Procurement use cases can be added leveraging the Platform's capabilities

Start your S2P transformation journey with a Discovery exercise (2 -3weeks)

Data Gathering & Design Thinking Workshop (Week 1-2)

Information about I2P process, pain points, KPIs and volumetric data, System Landscape, Invoice Analysis

Availability of I2P stakeholders (Process Owners/ SMEs, IT application owners etc) for workshop / discussion

Final Report (Week 3)

- Final Report Preparation
- Business Case
- Final Presentation

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Data Gathering

Design Thinking Workshop

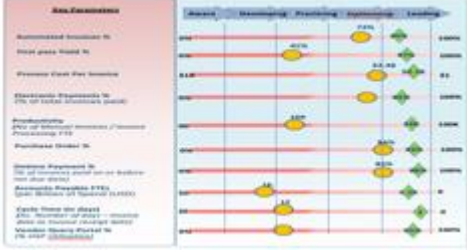
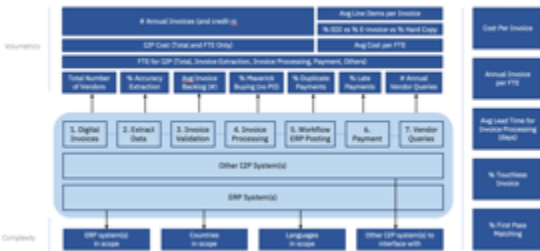
Deliverable

1. KPI And Volumetric Data

3. Process Pain Points

Benchmarking

High Level Business Case



2. Invoices Analysis

4. System Landscape

Proposed System Landscape

- Debrief report on qualified I2P sub-processes with automation opportunities
- High level solution recommendations with technology interventions to automate prioritized I2P sub-processes

ERP SYSTEMS	NUMBER OF INVOICES			
	Country A	Country B	Country C	Total
JDE	XXXXX	XXXXX	XXXXX	XXXXX
SU 1	XXX	XXX	XXX	XXX
SU 2	XXX	XXX	XXX	XXX
SAP ALFA	XXXXX	XXXXX	XXXXX	XXXXX
SU 3	XXX	XXX	XXX	XXX
SAP BETA	XXXXX	XXXXX	XXXXX	XXXXX
SU 1	XXX	XXX	XXX	XXX
SU 3	XXX	XXX	XXX	XXX
Total	XXXXX	XXXXX	XXXXX	XXXXX

