

# OneView Mobile Point of Sale

## Offer: 15-day Free Trial

### **Mobile Point of Sale**

This plan provides your team with free access to the OneView Mobile Point of Sale solution, including out-of-the-box, vertical-specific data sets (products, pricing, categories, and promotions) to leverage in building out trial use cases and exploring functionality. Full access to training videos and documentation portal, including API schemas, guides your team to maximize the trial period and gain insight into the full capabilities of OneView Mobile Point of Sale.

### **Description:**

15-Day Free Trial Plan includes:

- Ready-to-Use Trial Data
- Trial On-Boarding
- Live Trial Support (*M-F, 9AM-5PM EST*)
- Fast-Start Accelerator Access
- Cloud Infrastructure and Maintenance
- Developer Portal, API Documentation
- Knowledge Base Access

### **Benefit:**

This trial is designed to give retailers of all sizes exposure to the OneView technology that powers both mid-size and some of the world's largest retailers. The trial goal is to provide untethered access to our award-winning technology in an environment that enables your team to test and learn at their pace to validate critical use cases..

With the significant time and effort required to build awareness and gain budget approvals for disruptive technology projects, the free trial positions retailers to go hands-on with the system gaining awareness and momentum for critical unified commerce strategies like Mobile Point of Sale.

A successful trial outcome will provide retailers with a deeper understanding of the value and benefits of the OneView Mobile Point of Sale offering and align those benefits to the strategic initiatives of the organization.

## Offer: Lab Starting at USD 18,000 (30 days)

Upon successful completion of a trial, most retailers take our technology in-house and “walk around the building” to showcase the full potential that unified omncommerce has to offer. All of our trials are also available for the lab environment:

### Fast Start Accelerators:

- Pickup and Delivery
- Mobile Point of Sale
- Omnichannel Point of Sale

A comprehensive OneView lab gives your team deeper exposure to both the technology powering our unified commerce platform and the business features available to support all phases of your omncommerce journey. The lab provides deep dive workshops allowing your team to test drive the API’s for both data import and export, and to participate in business sessions to learn more about the comprehensive features of the platform. Your team can also gain access to hardware and payment devices (including test payment cards) through our certified partners (additional charge).

### Description:

A 30-Day Lab includes:

- Ready-to-Use Trial Data
- On-Boarding workshops
- Live Lab Support (*M-F, 9AM-5PM EST*)
- Fast-Start Accelerator Access
- Cloud Infrastructure and Maintenance
- Developer Portal, API Documentation
- Knowledge Base Access
- Retail App Access for Device (with test Payment)
- Deep Dive Workshops
  - Technical workshops include:
    - Platform/Architecture  
Review of the OneView Platform, Architecture, Technology Stack and introduction to our microservices

- Best Practice Workshop  
Learn more about our APIs and how to navigate them to import data and export the tLog to you downstream systems
- Practice loading retailer specific data
- Business workshops include:
  - Understanding the data
    - products, pricing, promotions, merchandise hierarchy, locations and taxes
    - Customer lookup
  - Transaction processing
    - Sales, returns, voids
    - Pick, substitute, pack, and deliver
    - Promotions, coupons, and discounts
    - Customer lookup
    - Payment integration
    - Receipts
  - Best practice consultation on use case implementation
  - Use on pre certified, mobile device (additional charge may occur)
  - Optional Test Payment (via certified partner, additional charge may occur)

**Benefit:**

With the ability to see, touch, and feel the technology in their own environment, retailers will be empowered to build the most compelling business case for their executives. The lab environment allows retailers to spend significant time with the solution to determine how OneView aligns with their business and technology vision to deliver on key strategic initiatives.

In a quick-start, low cost format, retailers have the opportunity to “test drive” all major aspects of the OneView solution. Unlike a traditional software sales cycle, OneView enables the retailer to access the platform in their own environment with OneView specialists and certified partners available to provide subject matter expertise and best practice guidance for a successful lab experience.

## **Offer: Pilot Starting at USD 98,000 (90 Days)**

Piloting the solution in a live store is the best way to prove fit for purpose and “test and learn” about strategic initiatives. OneView’s Pilot program has enabled each of our retail customers to “test drive” the OneView technology in a live environment. The pilot provides fast-track exposure to the potential of a larger initiative and its ability to deliver on customer value, return on investment, and time to market. Most importantly, the Pilot proves how the solution can effectively co-exist with legacy technology versus “rip and replace” to rapidly enhance customer journeys and speed time to market.

Working with one of our certified partners, your team can build out the vision and resource requirements of a larger program while at the same time prove the platform’s ability to deliver new features in an agile way by iteratively adding new features to the live environment as often as every week.

All of our labs are also available for the pilot environment:

### **Fast Start Accelerators:**

- Pickup and Delivery
- Mobile Point of Sale
- Omnichannel Point of Sale

Traditional retail pilots provide valuable information about business and technology fit with OneView now making this even more powerful by streamlining cost, commitment, and time to market. A retailer selects the length of the pilot and is expected to see results within 90 days. The pilot program can be refined a sprint at a time, allowing your team to react to learnings in real time to amaze the business with the power of a microservices cloud architecture that can adapt in ways that were previously unheard of.

Hardware and payment devices (including payment) are obtained through our certified partners (additional charge will occur).

### **Description:**

90 Day Pilot includes:

- Up to 5 Stores
- Fast-Start Accelerator Access
- Cloud Infrastructure and Maintenance
- Developer Portal, API Documentation
- Knowledge Base
- Retail App Access for Device (with test Payment)
- 24x7 Application and Infrastructure Support
- Data Importers
- Product Support & Remediation
- OneView Transaction Log Detail to a Standard Queue
- Payment Integration, Including EBT & WIC (*Choose from our certified list of service providers*)
- Pre-Production and Production Environments