

#### XXI-century economy demands flexible skill set covering abstract thinking and applied science

## There's large and growing demand for STEAM\* skills ...

## ...yet schools fail to catch up with it...

... creating many opportunities in commercial edtech services



Barack Obama: "Investing in America's future means preparing students with STEAM skills."

Sluggish changes in teachers' education practices





Microsoft: "80% of jobs in the next decade will require STEAM skills."

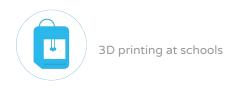
Outdated curricula and teaching methods not adjusted to today's reality





US Department of Education: "STEAM jobs in the US will grow by 14% between 2010-2020 - much faster than the national avg of 5-8%."

Growing popularity of extracurricular activities and private lessons



\* STEAM - Science, Technology, Engineering, Arts, Math



Value Proposition

Make your own robot while learning the XXI-century skill set.

We are creating a home-suited ecosystem which is comprehensive, intuitive and affordable in order to lead the new STEAM revolution.

We have put in place a set of tools covering the full process of designing, building and programming a robot.

We have created an education platform with robots and 3D printers developing engineering, programming and designing skill set.





**Skribot Factory** Designing







3D Creator / Playground Designing







Skribot App **Progra**mming



#### 1st gen 3D Printer

Ideal for a first start with 3D printing.

Robust, steel & polycarbonate construction enhancing precision.

Small and price competitive with other high-quality producers.





#### 2nd gen 3D Printer

Ideal for beginners as well as more advanced users interested in multi-material 3D printing.

Most effective construction in terms of building volume and size on the market.

A revolutionary UX at the centre of 7" multi -touch, full-colour touchscreen.







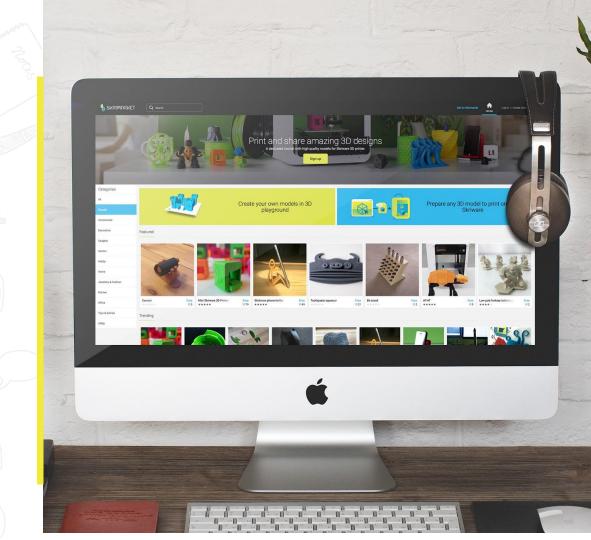
# Online 3D Model Library and Marketplace

Skrimarket works as a cloud-based platform enabling users to store saved 3D models and trade them with others

It has two fundamental features:

- Personal library of 3D models, both uploaded and created by the user - everything in one place, available free of charge for registered users
- Online marketplace, where users can purchase and talented designers can sell their models for a profit, with Skriware earning commission on completed transactions

Skrimarket is planned to be not only the source of the e-commerce and e-service revenues, but also a place gathering community of creators creating dedicated content, thus creating more value for the potential Skriware customers.





3D printed robot models (set of bricks + electronics kit + manuals)

Arduino-based electronic set, enabling coding via graphic drag&drop mobile app interface (Skribot App) or via Arduino IDE console for programming in C.

Competitive advantage of this system is its scalability and flexibility in terms of robot functionality, which depends on the set of electronic components, 3D-printed parts and coded operations.





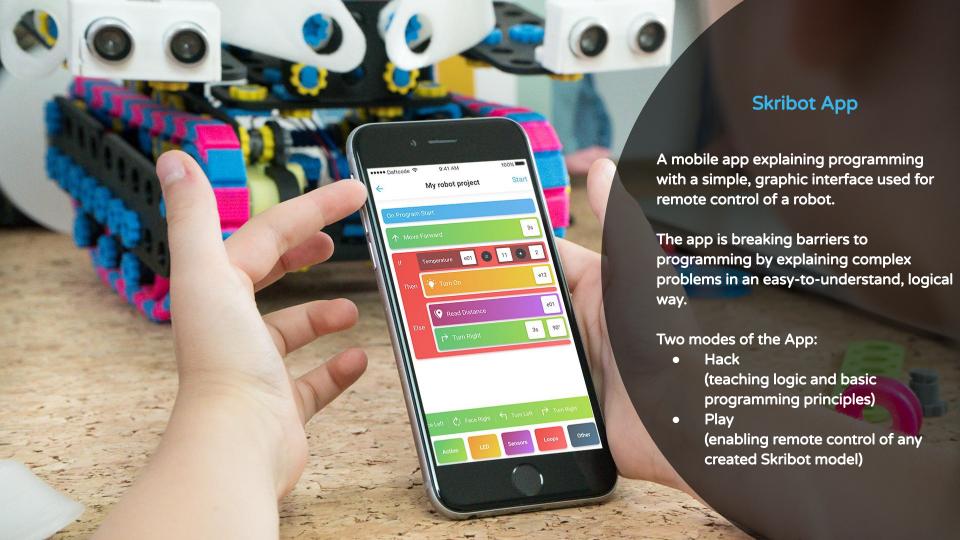
#### **Skribot Creator**

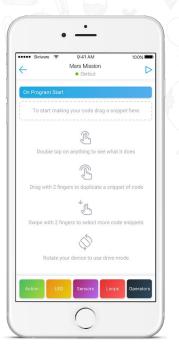
An online tool for prototyping 3D-printed constructions (eg. robots, drones) and for placement of electronic parts.

A smart tool linking design with engineering and electronics in a visually attractive form.

Ideal for home and school use to teach:

- spatial visualization ability
- basic modular electronics
- creative design
- planning and execution









Hack mode: code your Skribot functions

Play mode: control your Skribot remotely





#### **Skriware Academy**

Online knowledge base developing STEAM skill set across numerous disciplines like design, coding, engineering.

A collection of video tutorials and online courses served in a <a href="entertaining">entertaining</a> way with gamification context.

Space Exploration narrative for the user with the first scenario "Destination: Mars".

8 missions created around building a Skribot and programming new functions to accomplish conmissions.



### DESTINATION:

# MARS

This course contains 15 one-hour long lessons which provide:

- Learning the principles of programming
  - Analytical thinking
  - Arduino experience
  - Manual skills development
  - Experimenting with robots
- A thorough education in the STEAM field



Join STEAM Team on the space journey learning awesome skills while upgrading your Skirbot to face new challenges.





#### We keep securing various education partnerships in STEAM curriculum creation

Ministry of Education and Sports in Argentina

**Dartmouth University** 

CoderDojo

Perspektywy Foundation

**Kids Code Fun** 











Education content testing and hardware purchase

STEAM materials creation & testing for the follow-up rollout

Prospecting of teachers creating education content

Media reach and testing of robots for teaching purposes

Creating a robotic challenge, workshop scenarios, lesson plans

Pilot implementation in 10 schools in Argentina

3 lessons and proof of concept created with the Dartmouth faculty

Reach across 63 countries, ongoing implementations

Workshops across 25 cities during summer for 1000 kids

Leveraging 5+ years of experience in teaching kids



Our Achievements:





EY Start-up-Initiative



## **KICKSTARTER**



Top 50 innovative global startups (Kairos K50)

Shortlisted for the EY startup advisory program

**CESAwards Polish Winner** (Best IoT Startup)

Crowdfunded Skirware 1st gen 3D printer

Ivy League content (cooperation with Dartmouth College)







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