



Azure Readiness workshop

BT Azure services



BT Enterprise Cloud Framework

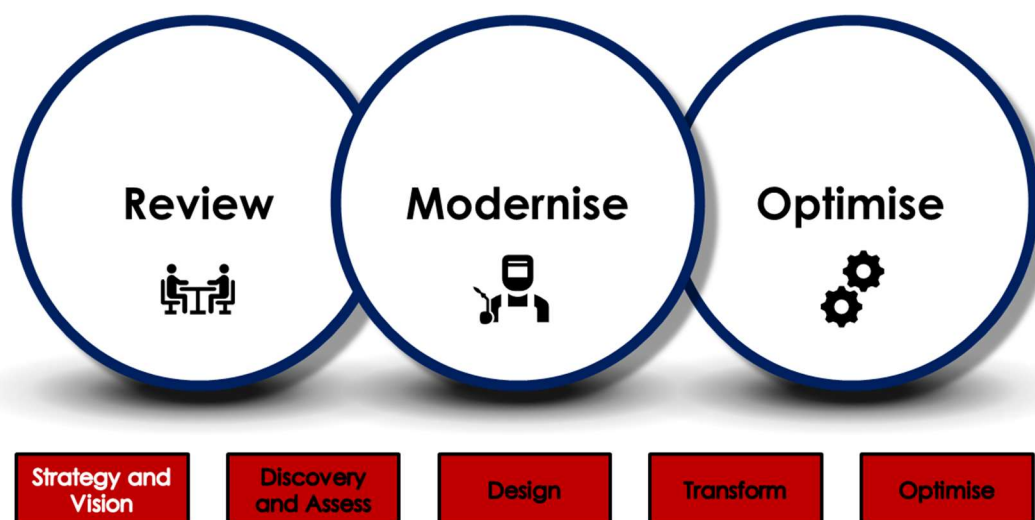
BT have developed a three-step model aimed at providing insights into the processes and costs associated with transitioning services to the Cloud. The model is modular in its design and enables an organisation to pick and choose the services they require or work with BT to deliver the model in its entirety. This means if you are in the process of planning a migration and require validation or guidance, then the model can deliver the relevant support and assistance. If you already have services in the Cloud and want to ensure they are running optimally or want to rearchitect to take advantage of newer Cloud services, the model can handle this.

Our approach has been designed to:

- ensure any service transitioned to a Cloud delivers the full investment potential to an organisation.
- safeguard services hosted in the Cloud using the most advanced technologies available to meet your security and regulatory obligations.
- provide support to ensure services are delivering optimal performance and scale based on business trends.
- ensure Cloud services are built in-line with both the current and future needs of the organisation.

If used correctly, our model will enable you to:

- reduce the impact on your business and end user estates during the transformation/migration to a Cloud service.
- demonstrate tangible cost savings through a structured transformation program.
- implementation of ongoing optimisation processes and procedures ensuring services running in a Cloud provide maximum availability and investment returns.



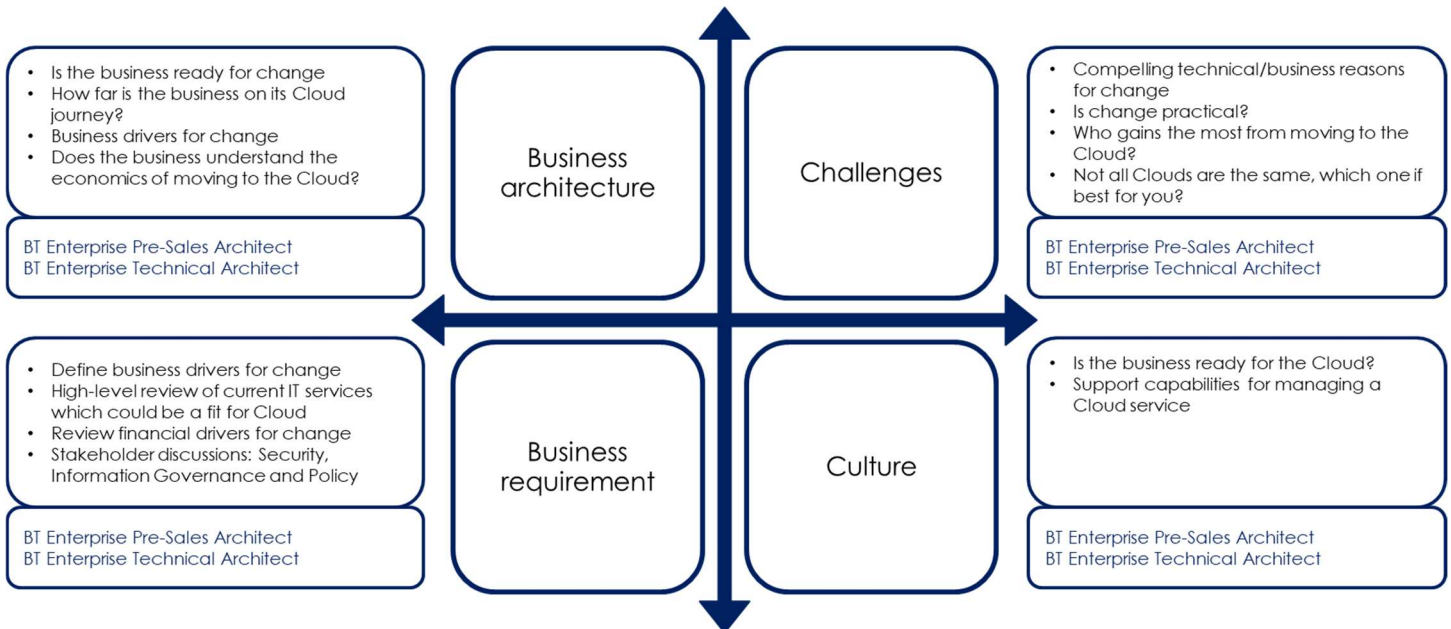
Azure Readiness workshop

It is important that your business understands the benefits of adopting Microsoft Azure as your Cloud service of choice, be that technically, commercially or just for general interest. At BT we recognise that selecting a Cloud service can be complex, confusing and expensive. Businesses today must be confident that decisions made today are correct and will meet their future growth expectations and aspirations. As part of the process for selecting a Cloud service a number of considerations should be addressed, these can include:

- ‘Is the Cloud right for my business?’
- ‘We’ve invested a lot in our current IT services and staff and every year costs seem to go up. I believe Cloud is cheaper, is it?’
- ‘How do we migrate to the Cloud and long will it take to move all of our services into Azure?’
- ‘We want to migrate **all** of our services to Azure?’
- ‘Why should we adopt Azure?’

At BT we hear these concerns on a regular basis and recognise that transitioning line of business services to the Cloud has its challenges. These concerns are not insurmountable if the information used to make key decisions is up to date. To facilitate this we’ve formulated a series of workshops that focus on information gathering pertinent to your business. Included in our workshops is a one day readiness module focused at key business stakeholders where we will decimate awareness of Cloud benefits, Cloud terminology, how to adopt the Cloud and how BT can help.

Strategy and Vision model



Deliverables

The workshop is hosted by a BT Architect, fluent in Cloud services. After the workshop you should be able to articulate the following:

1. What is Microsoft Azure
2. Component element of Microsoft Azure
3. Understand how to adopt Microsoft Azure Cloud services
4. BT and Microsoft Azure

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For BT, managing information, data and communications has been part of our DNA for over 70 years. Today, we operate and secure one of the world's largest networks, extending across 180 countries and including the largest fixed and mobile network in the UK. We provide services to millions of customers –households, businesses, governments and entire nation states –who trust us to seamlessly connect and protect them.

Our Microsoft Gold Partner status, combined with our vast experience of delivering best-in-class solutions, means BT are uniquely capable of delivering the best for your business.



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Offices worldwide

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