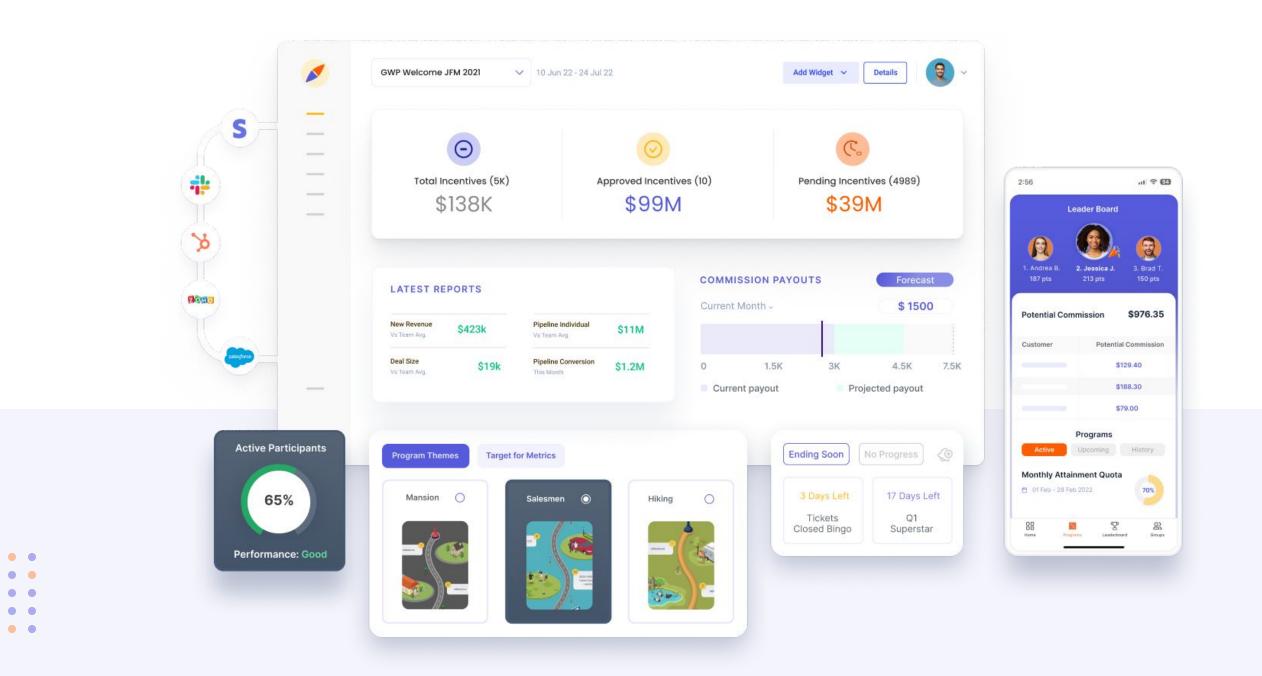
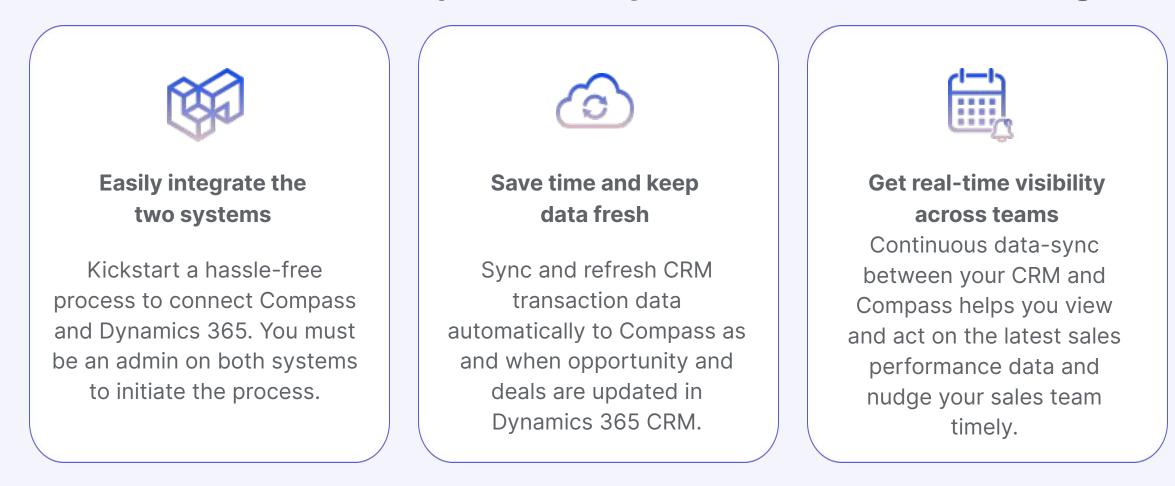
# xoxoday compass

### Xoxoday Compass and Microsoft are best suited for each other.

Xoxoday compass is an intelligent sales commission platform that automates incentive calculations and motivates sales team to maximise revenue and drive growth. With using intuitive, no-code interface, predictive analytics, real-time performance visibility, gamification capabilities and seamless integration with 20+ ERPs, CRMs, HCM, like Hubspot, Salesforce, Microsoft Dynamics 365 CRM, and more; Compass empowers sales, revenue ops and finance teams to manage complex commissions end-to-end.

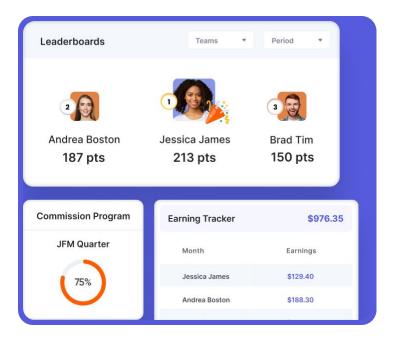


What's included in the Compass & MS Dynamics 365 Sales CRM integration



# **Design and automate**

Define complex variables, design on a visual canvas, and create logic with rules, variables and conditions. Commission plan designer | Commission automation | Incentive simulator | One click payouts



#### New Commission Plan Next Plan 3 Publish 2 Configure **Plan Components** Oustom Catalog Tier Conditional Simple AE 2022 Published Split Deal Share Deal Payees Deal- JSRM Wave 23 40% Lucas Cooper - 1 + Plan Period Jake Denis 80% - 1 + Jan 2022 Update Deal Dec 2022

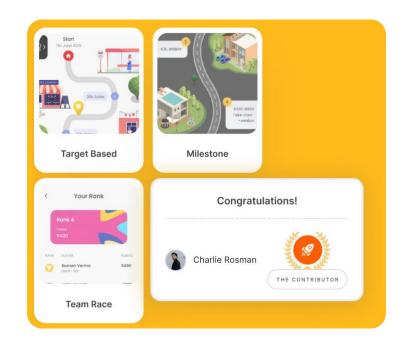
#### **Drive Performance**

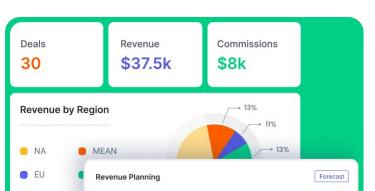
Define complex variables, design on a visual canvas, and create logic with rules, variables and conditions. Quota management | Rep cycle management | What-if scenario builder | Sales rep mobile portal

## **Engage and motivate**

Foster a competitive workspace with leaderboards & scorecard. Send personalised nudges so everyone can stay on target.

Game templates | Scorecards and leaderboards | nudges and notifications | Communities





#### **Access reports and analytics**

Define complex variables, design on a visual canvas, and create logic with rules, variables and conditions. Real-time visibility | Custom dashboard | Accurate statements | ASC 340/606 ready



#### **Build a high-performance sales culture**

Empower your Sales and RevOps teams to drive top-line revenue growth

Let us know if you're looking to invest in commission management with the <u>Xoxoday Compass and Dynamics 365</u> Integration

**Connect with our commission expert** 

www.xoxoday.com