

For Microsoft



# End to End Azure Managed Services

## What We Offer

So, you have made the decision to either explore or migrate to the cloud. Now what? How do you get there, manage it, make sure you get the performance and stability you were promised and know you've made the right decisions especially when it comes to the getting predictable billing? That is where Netrix Managed Public Cloud Services for Microsoft Azure comes into play. Whether you are new to the cloud or have already started on your journey, Netrix understands that you are trying to realize the benefits of the cloud by taking advantage of its low capital expenditure, high flexibility and scalability, while minimizing the impact to the business.

## How We Do It

Our proactive service offerings go above and beyond the standard cloud management solutions, and set us apart from other cloud management providers:

#### **Protective Services**

- **Designated Service Analyst (SA):** Customers are provided with a designated Service Analyst (SA), who will prepare monthly service reviews and summarize the services delivered during the previous reporting period.
- 24x7x365 Cloud Management Center (CMC): Global Services are available worldwide to offer support and answer ticket requests.

### **Proactive Services: The Market Differentiator**

Our proactive service offerings go above and beyond the standard cloud management solutions, and set us apart from other cloud management providers:

- Change Communication: we leverage visual content and delivery mechanisms to build excitement and positive response for change, communicate details on what to expect and why, and enable the support of a consistent cadence of change communication that your business can deploy.
- Quarterly Business Reviews (QBR): A quarterly meeting will be held to review: product changes and upgrades; change communication techniques will be used to determine a plan and how to prepare and communicate changes to your business; and governance based on changing business conditions and consumption.
- **Roadmap Updates**: For larger changes identified during the QBR, including manufacturer changes and updates, Netrix will update and maintain a client roadmap specific to your business requirements and needs. Change Communication techniques will be used to ensure that delivery of updates align with the culture of your organization.



### Why We're Better

Netrix uses a cross-practice approach to all of our IT solutions, so working with our team is a one-stop-shop. Our agnostic (non-vendor specific) approach to cloud management means we can respond with more flexibility to changing requirements, and our payment model is based on monthly operating costs (OPEX). By providing both protective services as well as more tailored proactive services, we ensure that your cloud is secure, agile, and operating based on your needs. Netrix Cloud Managed Services takes away the headache of cloud management, so you can focus on core business growth.

# New Managed Service / Offering for Microsoft Azure

