

# Agent Enablement Solution Deck

Let's create something brilliant together!

May 10, 2023



#### **Summary**

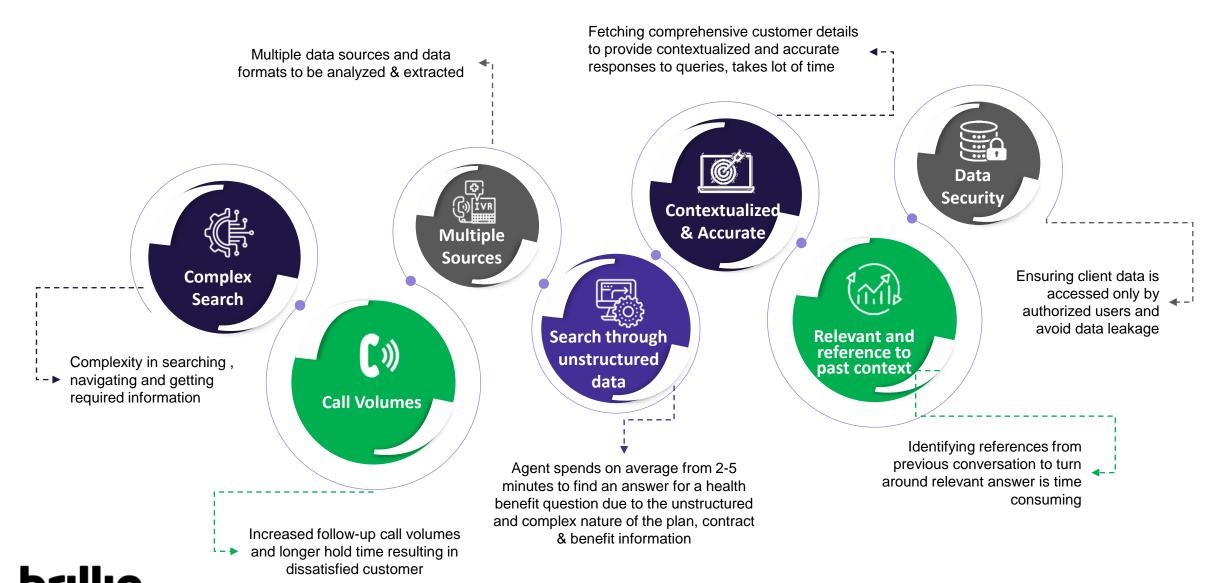
In today's fast-paced world, contact centre agents are expected to deliver prompt and accurate responses to customer inquiries, regardless of the complexity of the questions or the volume of the queries they receive. However, the challenge lies in finding relevant answers quickly when searching across multiple repositories containing structure and unstructured content.

#### **Industry Trend**

- Forbes observed that 79% of contact centres invest in personalization, to create tailored experiences for its customers through embedded CAI and VAI solutions
- To improve outsourcing, more than 93% of firms are contemplating or have already implemented the use of cloud services



## **Key Challenges**



# **Agent Enablement Summary**

Enables businesses to quickly integrate their content management systems into a knowledge center powered by Cognitive Search & GPT. With this solution, contact center agents can effortlessly access the knowledge center and generate contextualized and relevant responses for their queries in seconds

### 1 Exhaustive AI/ML Search capability

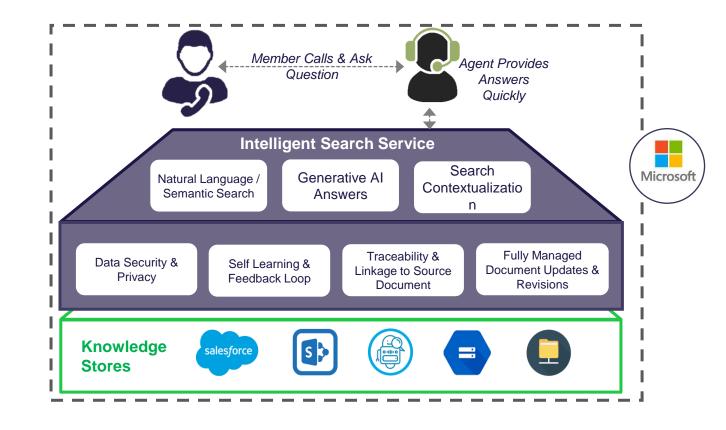
- Support of Natural Language / Semantic Search and investigative search
- Generative Model Transparency and Control to ensure that the generated response is for the enterprise context.
- Data Lineage, offering the full flexibility by supporting multiple different data formats, types and languages.
- Built-in feedback loop to offering the continuous learning and response accuracy improvements over time.
- Harnessing the full potential power of cloud native capabilities and OpenAI

## 2 Layered and Scalable architecture

- Extensible connectors (Built in & extendable) to support different types of CMS and content store
- API driven layered allowing the expendability to create futuristic experiences and be able to easily integrate into enterprise systems as needed

## 3 Personalization & Contextualization

 The search is contextualizable and personalisable by associating the search to LOBs to combination of LOBs and member context and intent.





## **Solutions Details**



#### **Advisory & Regulatory**

- Data Acquisition & Interoperability Strategy
- Public Health Reporting

#### **FHIR Enablement**

- FHIR based Interop Solution
- FHIR Foundation for analytics
- FHIR Migration

#### **Interface Development and API Management**

- API Management & Integration engine implementation
- Interface Analysis, Development & Support

#### AI/ ML driven Automation

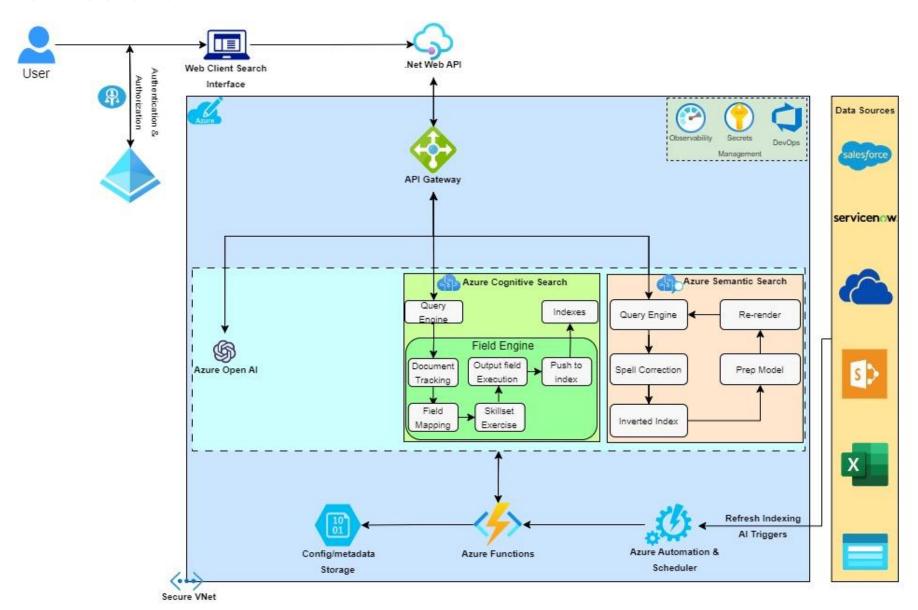
- Al/ ML for Patient Matching
- RPA bots for accelerated data gathering, preparation and transformation

#### **Operational Support**

• On-going interface, SMART on FHIR applications support



## **Solution Architecture**





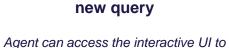
# **User Journey - Agent**



Name: Kevin Role: Call center executive @HLS care center Equipped by the right channels and tools, the contact center agents will be able to resolve a greater number of member queries in less time resulting into efficient performance and improved member satisfaction by avoiding call transfers and delays



Member asks questions or updates on a query



Case 1: Member registers a

Agent can access the interactive UI to leverage AI/ML search capability to extract contextualized answers and is also equipped with a rich repository of commonly asked questions

# Case 2: Member inquires about existing query

Provide quick updates to the customer with the help of a holistic view of information without multiple call transfers



Quickly understand member profile through the knowledge stored in enterprise content management system



Validates member information with the phone number/member ID



The built-in feedback loop offers continuous learning and improvises response accuracy over time



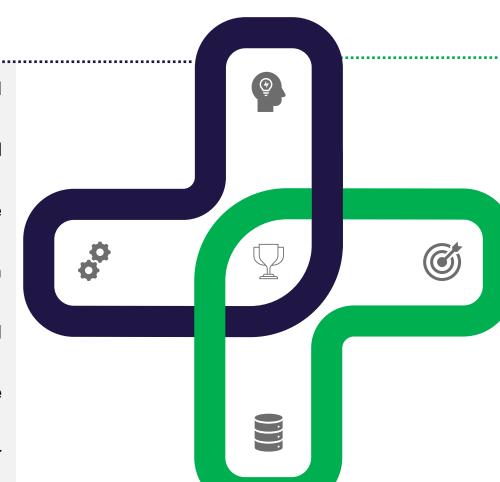


# Solutions Benefits of a Cutting-Edge Digital Contact Center

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**Business Benefits** 

- Optimized contact center personnel and improved productivity
- 100% fully managed Cloud based solution
- Agile methodology with observable changes in weeks than months
- Highly scalable & elastic with customization advantages
- Dynamic, personal & natural contact flows
- Easy to use self-service configuration
- Faster response time for customer queries



#### **Customer Benefits**

- Up to 40% Customer Experience Improvement
- Save up to 40% compared to traditional contact center solutions
- Up to 25% improvement in agent productivity
- Reduced Customer Efforts
- Reduced rework
- Decreased time-to-resolution of customer issues
- High Value delivered to end customers





THANK YOU

