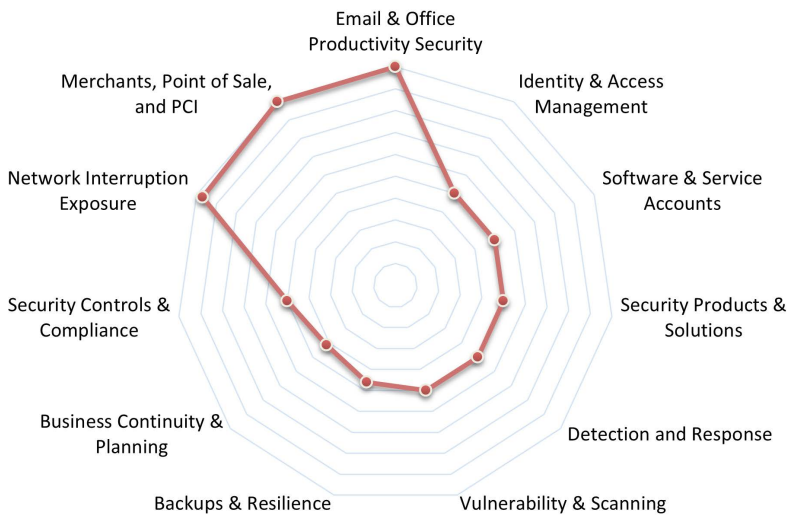


## Cyber Insurer Readiness Workshop

Uncover gaps and strengthen your position when applying for cyber insurance



Fortis by Sentinel's Cyber Insurer Workshop leads business and IT professionals from your organization through the onboarding processes of most major cyber insurers. As a managed security provider responsible for ensuring hundreds of organizations receive the strongest possible protection, detection, response, and recovery services, Fortis has extensive experience working with nearly all major cyber insurers. Our experts understand the various requirements from these insurers, and will help your organization prepare and/or remediate any issues that may prevent the approval or renewal of coverage.

This Fortis workshop covers 11 critical areas using an aggregated list of procedures and questions from no less than 12 of the top cyber insurers. Our Q&A-style review with your team will uncover any gaps that may result in a denial of coverage, along with a prioritized list of changes to help you fix them. Your responses will also be compared with the requirements of specific insurers, so your organization can better understand its current level of preparedness.

Additionally, Fortis will provide a third-party risk rating (similar to a credit score), which assesses your organization's cyber health from the perspective of honeypots throughout the internet. You can also find out how your cyber hygiene compares to similar organizations in your industry.

While this workshop cannot guarantee your organization will be insurable or will reduce current premiums, it can deliver critical insights to help strengthen your overall security posture, ensure you are not caught off guard or make critical mistakes when applying for coverage, and with the right approach may influence an underwriter to offer you more favorable coverage terms or costs.

### Benefits

- Better prepare for the application processes, questions, and requirements to obtain cyber insurance
- Identify cyber gaps that may result in denial of coverage and prioritize areas requiring remediation
- Discover how your organization compares against the various requirements of top insurers
- Position your organization to potentially influence insurers into better coverage and/or lower premiums
- View your security hygiene with a risk rating and peer comparison (powered by BitSight)
- Improve your ability to qualify for coverage from most major insurers, including but not limited to:
  - AIG
  - AXA
  - Beazley
  - Chubb/ACE
  - Countrywide
  - Dual
  - Great American Insurance
  - Marsh
  - Philadelphia
  - Tokyo Marine
  - Travelers
  - USLI/Berkshire