



# Empowering Hybrid Work With Insight and Microsoft Surface

Proposal prepared for:

Submitted by:

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## Why Insight for Microsoft Surface?



Our 30+ year partnership and substantial investment demonstrate our commitment to Microsoft® products, so we can maximize their value for your business.

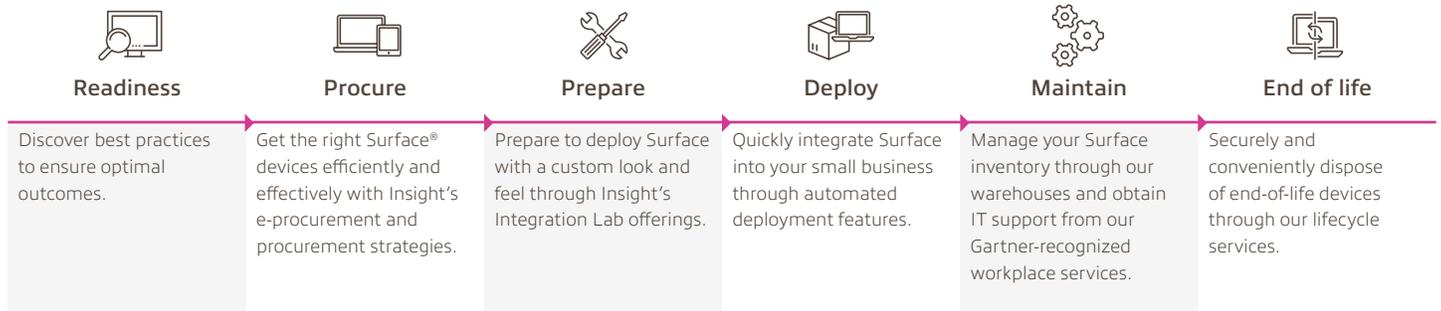
### 2022 Awards

- Microsoft North America Commercial Device Partner of the Year
- Microsoft North America Surface Reseller of the Year
- Microsoft Canada National Large Solution Provider Impact Award
- Microsoft Partner of the Year Awards for Worldwide Surface Hub reseller and Worldwide Surface PC Reseller
- Microsoft Canada Partner of the Year



### Scale

- Insight sources Surface to 49 countries, in 14 currencies and 16 languages
- 30,000+ devices are moved through Insight's distribution centers every day
- 7 ISO-certified Warehouses and Integration Facilities (US/UK/GER)



## From readiness to end of life, Insight offers full lifecycle services.

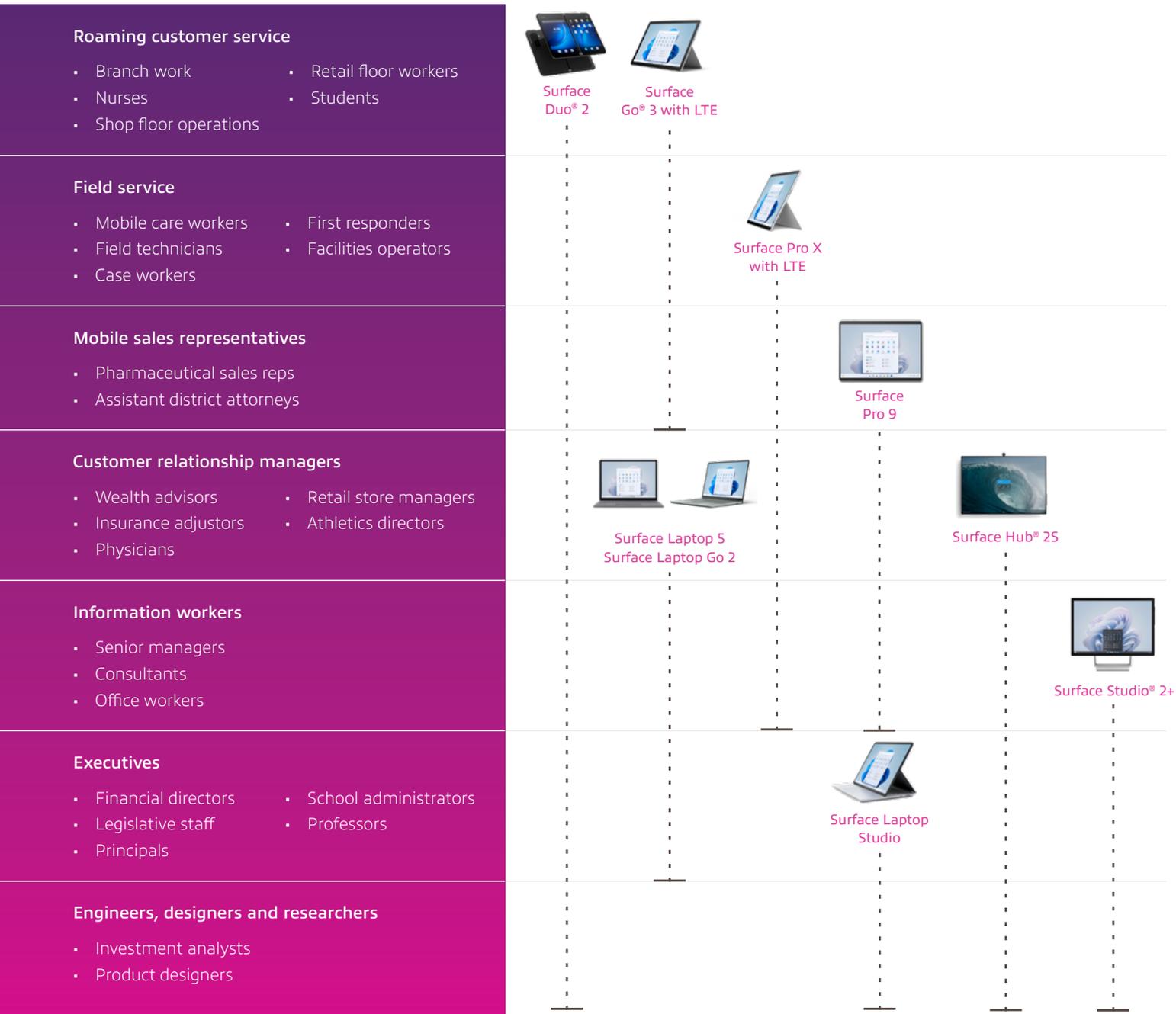


## Surface devices for every role

Our workplace has evolved to connect intelligently, enabling us to do our best work from anywhere, with modern devices that naturally adapt to our needs. In this environment, technology doesn't distract or get in the way. Instead, it empowers people, data and systems to connect, collaborate and communicate in new ways. We recognize the importance of enabling a hybrid workforce and believe that Microsoft Surface can assist in making this a reality.

Surface now has nine product lines, intentionally differentiated yet connected through a core set of experiences. When you buy Surface — any Surface — you're investing in a device intentionally designed for the future of work.

Microsoft continues to innovate and add additional products as new needs emerge in the workplace, exemplified by the latest release of the Surface Pro 9.



## Empowering Hybrid Work offer

### 1. Surface device evaluation

Dare to Compare: Select a Microsoft Surface® device to demo in your environment at no cost with the intent to test and evaluate the performance of your corporate image with Surface against your current device portfolio.\*

\*Eligibility required for participation in the Microsoft® demo program.

See page 4 for details.



### 2. Free value-added presales services

- Microsoft 365 Security & Compliance Workshop
- Microsoft Endpoint Management Workshop
- Windows Autopilot Test Flight

Plus: Free Autopilot deployments are included when you buy your devices from Insight.

See page 5 for details.

### 3. Access to exclusive pricing

As an exclusive Dare to Compare participant, you'll gain access to our exclusive pricing for evaluating and selecting Surface devices for your organization.

See page 6 for details.



Surface device evaluation — select the Surface demo that’s right for you.



**Surface Laptop 5** — This sleek and portable laptop brings virtual conversations to life with an enhanced camera function.



**Surface Laptop 4** — This perfectly balanced Surface laptop with uncompromising speed and style is available with a 13.5-inch or 15-inch touch screen.



**Laptop Studio** — The Microsoft Laptop Studio, our most powerful Surface laptop yet, combines laptop muscle with incredible flexibility to transform your workplace.



**Pro 9** — The most powerful Pro, with built-in security and improved speeds to power work all day long.



**Pro 8** — The Microsoft Surface Pro 8 combines laptop compute power with the flexibility of a tablet, and every angle in between.

Available evaluation device configurations

Product family	Screen size	CPU	Memory	Storage	MSRP
Laptop Pro 9	13 inches	Intel Core i7	16GB	256GB	\$1,699.99
	13 inches	Intel Core i7	16GB	512GB	\$1,999.99
Laptop Pro 8	13 inches	Intel Core i5	16GB	256GB	\$1,499.99
	13 inches	Intel Core i7	16GB	512GB	\$1,999.99
	13 inches	Intel Core i7	16GB	1T	\$2,299.99
Laptop 5	13.5 inches	Intel Core i5/i7	16GB	256GB	\$1,699.99
	13.5 inches	Intel Core i5/i7	16GB	512GB	\$1,799.99
	15 inches	Intel Core i7	16GB	256GB	\$1,799.99
	15 inches	Intel Core i7	16GB	512GB	\$1,899.99
Laptop 4	13 inches	Intel Core i7	16GB	256GB	\$1,599.99
	13 inches	Intel Core i7	16GB	512GB	\$1,299.99
	13 inches	Intel Core i5	16GB	512GB	\$1,599.99
	15 inches	AMD Ryzen R7	16GB	512GB	\$1,799.99
	15 inches	Intel Core i7	16GB	512GB	\$1,899.99
Laptop Studio*	14 inches	Intel Core i5	16GB	256GB	\$1,699.99
	14 inches	Intel Core i7	16GB	512GB	\$2,199.99

\* The Laptop Studio i5/16/256 will come with a demo of Windows® 11, and the Laptop Studio i7/16/512 will come with a demo of Windows 10.

## Free value-added presales services

Insight’s optional and free value-added presales services have been developed to help clients create a roadmap for empowering the hybrid workforce. These offerings help your organization envision and prepare for modernization and see the value Microsoft Surface can bring to your business.



### Windows Autopilot Test Flight

Get hands-on experience with Autopilot featuring Microsoft Surface hardware. This Proof of Concept (PoC) includes Insight’s delivery engineers assessing and implementing a Windows Autopilot workflow into your environment. Autopilot Test Flight helps you understand the functionality and value of Autopilot within your own business environments, as well as its impact to your IT and workforce, including device management modernization.



### Device as a Service

Insight’s Device as a Service (DaaS) helps you build bundles of endpoint hardware, full device lifecycle care services and Software as a Service (SaaS) solutions for your unique user personas. The needs and requirements of these personas will shape the design of your DaaS bundles and ensure your devices and support models align to your environment and help accelerate the adoption of modern IT management.

## Insight’s optional free value-added presales services

Service offering	Depth of technology discussion	Duration	Suggested attendees	Products & technology discussed	Organization profile
<p><b>Windows Autopilot Test Flight</b></p> <p>You can get hands-on experience with Autopilot featuring Microsoft Surface hardware. This PoC includes Insight’s delivery engineers assessing and implementing a Windows Autopilot workflow into your environment.</p>	400	1 day	<ul style="list-style-type: none"> <li>IT manager</li> <li>Director</li> <li>VP</li> </ul>	<ul style="list-style-type: none"> <li>Microsoft Intune</li> <li>Microsoft Surface</li> <li>Windows Autopilot</li> </ul>	<ul style="list-style-type: none"> <li>Required 300+ seats</li> <li>Small footprint for Surface devices</li> <li>No Autopilot deployment services</li> </ul>

## Surface Starter Kit promotion

Now through June 30, 2023, for eligible target clients, Microsoft is offering the opportunity to purchase a Surface Starter Kit, which provides a 20% discount when you buy 50 of any of the below eligible devices.<sup>1</sup>



### Surface Laptop 5

Experience the perfect balance of performance and power from the latest iteration of our highest rated product line, allowing your employees to get work done, while giving your IT peace of mind as a Secured-Core PC.

**50 devices:** Save up to **\$25,000**



### Surface Pro 9

With the choice of two high-performance processors, 2-in-1 flexibility, and optional ultra-fast 5G<sup>2</sup>, this device helps provide the best experience from your mobile frontline workers to your high-performance mobile workers.

**50 devices:** Save up to **\$27,000**



### Surface Laptop Go 2

Tackle projects with business-grade performance, collaborate in crisp video calls, and navigate naturally and intuitively on the 12.4-inch touch screen. A laptop for everyday use, wherever you work.

**50 devices:** Save up to **\$11,000**



### Surface Laptop Go 3

Our smallest business laptop and tablet helps you speed through touch-and-digital tasks with battery life that enables employees to work all day from anywhere. Optional LTE advanced connectivity.<sup>3</sup>

**50 devices:** Save up to **\$4,400**

### Starter Kit eligible devices:

<b>Surface Pro 9:</b>	Intel Core i7/32GB memory/1TB storage, Intel Core i7/16GB memory/1TB storage, Intel Core i7/16GB memory/512GB storage, Intel Core i7/16GB memory/256GB storage, Intel Core i5/16GB memory/256GB storage <b>5G:</b> ARM SQ3/16GB memory/512GB storage, ARM SQ3/16GB memory/256GB storage
<b>Surface Pro 8:</b>	Intel Core i7/16GB memory/256GB storage and LTE, Intel Core i5/16GB memory/256GB storage and LTE
<b>Surface Laptop Go 2:</b>	Intel Core i5/16GB memory/256GB storage, Intel Core i5/8GB memory/256GB storage
<b>Surface Laptop Go 3:</b>	Intel Core i3/8GB memory/256GB storage and LTE, Intel Core i3/8GB memory/128GB storage
<b>Surface Laptop 5 15 inch:</b>	Intel Core i7/32GB memory/1TB storage, Intel Core i7/16GB memory/512GB storage, Intel Core i7/16GB memory/256GB storage
<b>Surface Laptop 5 13 inch:</b>	Intel Core i7/32GB memory/1TB storage, Intel Core i7/32GB memory/512GB storage, Intel Core i7/16GB memory/512GB storage, Intel Core i7/16GB memory/256GB storage, Intel Core i5/16GB memory/256GB storage

### Offer terms:

- Clients must purchase the 50 eligible devices on one single order, and cannot mix and match specs, for the discount to be applied.
- Clients are eligible for only one offer, the 50-device offer.

### To learn more about this Surface offer and confirm eligibility, please reach out to your Insight sales representative.

<sup>1</sup> Offer available from April 1 – June 30, 2023. Customer must purchase up to 50-units of the same eligible SKU in one transaction. Customer cannot mix and match. Products purchased under this offer are not eligible for return unless under Warranty terms and conditions. One time only offer per customer i.e. one claim for customer based on the approved Customer List, predetermined by Microsoft based on specific criteria. Actual savings dependent on final SKU choice. Contact your partner for more details. Valid only through participating Commercial Authorized Resellers in the 50 United States and the District of Columbia.

<sup>2</sup> 5G not available in all areas; compatibility and performance depends on carrier network, plan and other factors. See carrier for details and pricing.

<sup>3</sup> LTE functionality available on select configurations only. Availability may vary by market and configuration. Service availability and performance subject to service provider's network. Contact your service provider for details, compatibility, pricing, SIM card, and activation. See all specs and frequencies at [surface.com](https://surface.com).

## Buy Surface and save.

Get up to \$50 off Surface devices or \$150 off Surface Hub 2S<sup>1</sup> through Surface+.

Qualified **U.S. small business clients** may receive a rebate or discount from Microsoft<sup>1</sup> when:

- A qualifying online service purchase is made between July 1, 2021 – June 30, 2023 and
- A qualifying Surface<sup>®</sup> device purchase or a qualifying device lease (50+ Surface devices or 5+ Surface Hub<sup>®</sup> devices) is made between July 1, 2021 – June 30, 2023 and
- You submit a valid claim code within 60 days of a qualifying Surface device purchase.

Eligible Surface product family	Eligible Surface product device configurations	Per unit rebate on qualifying device sale or lease*		
		Microsoft 365 E3/A3, Azure and Dynamics 365 clients	Microsoft 365 E5/A5 and Microsoft 365 ITP/IPC clients	Microsoft 365 F1 and Microsoft 365 F3 and Windows 365 clients
Surface Pro 7+ for Business	Only Intel Core i5/8GB memory/256GB storage and Intel Core i7/16GB memory/256GB storage SKUs	<b>\$30</b>	<b>\$50</b>	<b>\$20</b>
Surface Pro 8 for Business**	All SKUs			
Surface Pro 8 LTE for Business	All SKUs			
Surface Pro 9 and Surface Pro 9 with 5G for Business	All SKUs			
Surface Pro X for Business**	All SKUs; except Surface Pro X 8GB memory/128GB storage COMM			
Surface Laptop 4 for Business**	All SKUs; excludes AMD Ryzen 5/16GB memory/256GB storage 13 inch***			
Surface Laptop 5 for Business	All SKUs			
Surface Laptop Studio for Business	All SKUs			
Surface Go 3 for Business	All SKUs; except Intel Pentium <sup>®</sup> /4GB memory/64GB storage SKUs	<b>\$20</b>		
Surface Laptop Go 2 for Business	All SKUs; except Intel Pentium/4GB memory/64GB storage SKUs			
Surface Duo 2 for Business	All commercial SKUs			
Surface Hub 2S — 50 inch	All SKUs	<b>\$120</b>	<b>\$150</b>	<b>N/A</b>
Surface Hub 2S — 80 inch	All SKUs			

\*Limitations: Microsoft 365 and Dynamics 365<sup>®</sup>: Limit one (1) per unit rebate per client. **Azure<sup>®</sup>**: Limit 10,000 units per client

\*\*Valid for devices purchased through December 21, 2022.

\*\*\*In Canada, AMD Ryzen 5/16GB memory/256GB storage 13 inch SKU valid only for device purchases made through December 31, 2022.

**To learn more about this Surface offer and confirm eligibility, please reach out to your Insight sales representative for more information.**

<sup>1</sup> Savings based on MSRP; actual savings may vary. Limited time offer valid only for commercial customers with a minimum of fifty (50) seats of a qualifying M365, M365 Components, Dynamics 365 SKU, or Windows 365<sup>™</sup> SKU, or a \$50,000+ Azure Monetary Commitment or Azure Consumed Revenue (Qualifying Online Service Purchase) between July 1, 2020 – June 30, 2023. The Qualifying Device Purchase must be made between July 1, 2021, and June 30, 2023. Customers may reach out to [srfcplus@microsoft.com](mailto:srfcplus@microsoft.com) to validate eligibility and to receive a valid Customer Claim Code. To receive a per unit discount, eligible customers must complete a qualifying purchase of Eligible Surface Go, Pro, Laptop, and/or Laptop Studio Product(s) from a Surface Authorized Commercial Reseller in an eligible market (as described above) (Qualifying Surface Device Purchase), of Surface Hub SKUs from a Surface Hub Authorized Seller (as described above). For Surface Go, Pro, Laptop, and/or Laptop Studio Products an initial minimum order quantity of fifty (50) units (In the case of a Qualifying Device Purchase, Customer may combine eligible Surface Go, Pro, Laptop, and/or Laptop Studio SKUs within a single 30-day period to meet initial MOQ) applies. Limit of one (1) per unit discount per license seat and 10,000 per unit discounts per Azure Monetary Commitment or Azure Consumed Revenue applies, and discounts cannot be stacked. For Surface Hub, an initial minimum order quantity of five (5) units applies. Eligible Surface Product(s) must be acquired for use as an end user and not for distribution or resale. Offer is non-transferable, not valid on prior orders, not combinable with the FY22 H1 Modern Work with Surface for Small Business Microsoft Customers Offer, not valid on end-of-life SKUs, and may not be combinable with other offers. Offer is valid while supplies last and may be modified or discontinued at any time. Any taxes are the sole responsibility of the recipient. Void where prohibited or restricted by law. For full details, including list of markets where the offer is available and eligible Dynamics SKUs, visit [https://ms365surfaceoffer.com/wp-content/uploads/2022/10/FINAL\\_FY23\\_SurfaceOffer\\_TC\\_DTC\\_Oct\\_20\\_2022.pdf](https://ms365surfaceoffer.com/wp-content/uploads/2022/10/FINAL_FY23_SurfaceOffer_TC_DTC_Oct_20_2022.pdf).

## Insight's Autopilot value-added post-sales services

To help organizations empower hybrid work in their Microsoft Surface device ecosystem, Insight also offers optional, free value-added post-sales services. These offerings have been developed to allow clients to get their hybrid workforce up to speed faster and more effectively, while reducing the burden on client IT teams.

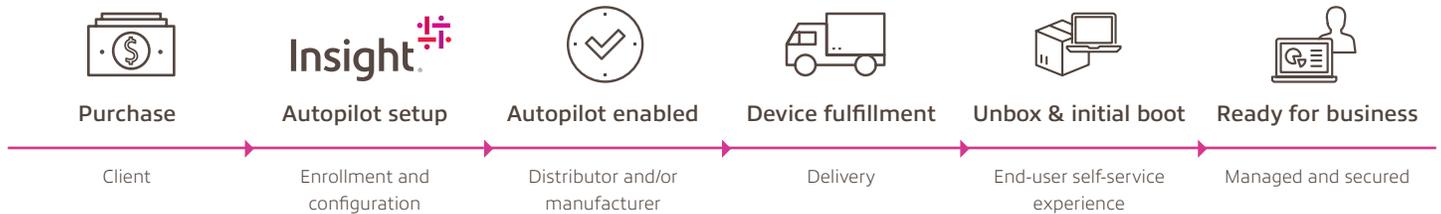
### Free Windows Autopilot standard deployment

Traditionally, IT pros spend a lot of time building and customizing images that will later be deployed to devices. Windows Autopilot introduces a new approach that allows users to easily enable and benefit from a hybrid work environment.

From the user's perspective, it only takes a few simple operations to make their device ready to use.

From the IT pro's perspective, the only interaction required from the end user is to connect to a network and to verify their credentials. Everything beyond that is automated.

#### Autopilot standard process

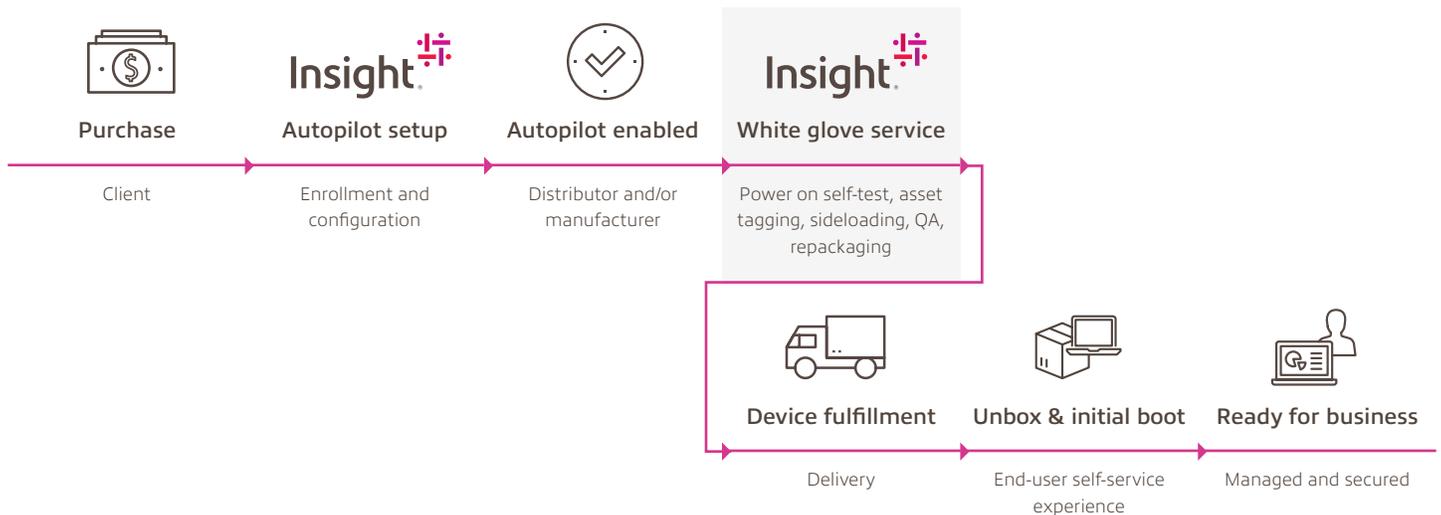


### Windows Autopilot white glove deployment

Building on the benefits you receive from the Autopilot standard offering, Insight will:

- Perform a power on self-test and visual inspection.
- Complete app sideloading, application of user settings and policies, and Windows edition reconciliation.
- Capture the serial and asset tag.
- Conduct a quality assurance check, repackage and ship to the end user with the fully completed Autopilot deployment.

#### Autopilot white glove process



## Microsoft 365 + Surface = better together

When you couple Microsoft Surface with Microsoft 365, you get the ultimate bundled experience for both users and IT. Users are empowered for hybrid work through the premium Surface devices and seamless experiences they need for everyday usage. And, IT gets the most modern and secure platform by integrating Microsoft 365 and its included security and compliance features.



### Top-tier devices for Microsoft 365 experiences

Enable everyone to connect, collaborate and create in new ways whether they're side-by-side or across the globe. Surface devices help employees get the most out of Microsoft 365 experiences. Business clients can choose to pair Surface with Microsoft 365™ commercial offerings, empowering everyone to be creative and work together securely.



### Enterprise-grade modern security

Protect data and allow IT to control user access with BitLocker, discrete and firmware Trusted Platform Module (TPM) chips, and cloud-powered intelligent security with Microsoft Defender for Endpoint.

## Windows Autopilot

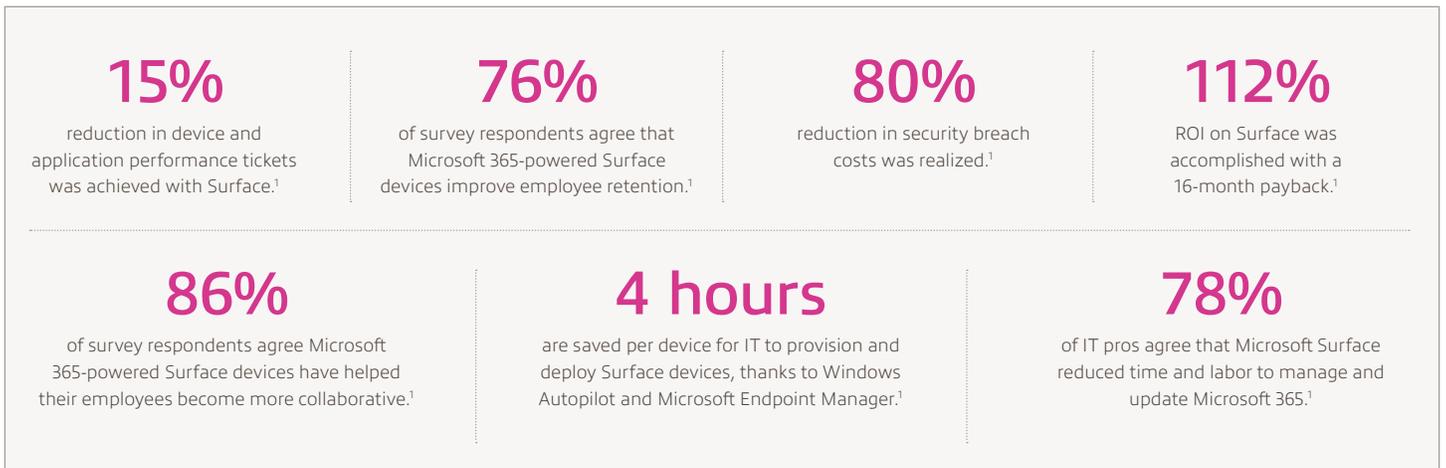
### Top-tier implementation of Windows Autopilot

Every Surface device is shipped from the factory enabled for Autopilot, saving time and money in deployment while providing a great employee experience. With a custom UEFI paired with Windows Autopilot, Surface Enterprise Management Mode (SEMM) and Microsoft Intune, Surface allows IT administrators to remotely control firmware-level functionality.



### Modern OS for business needs

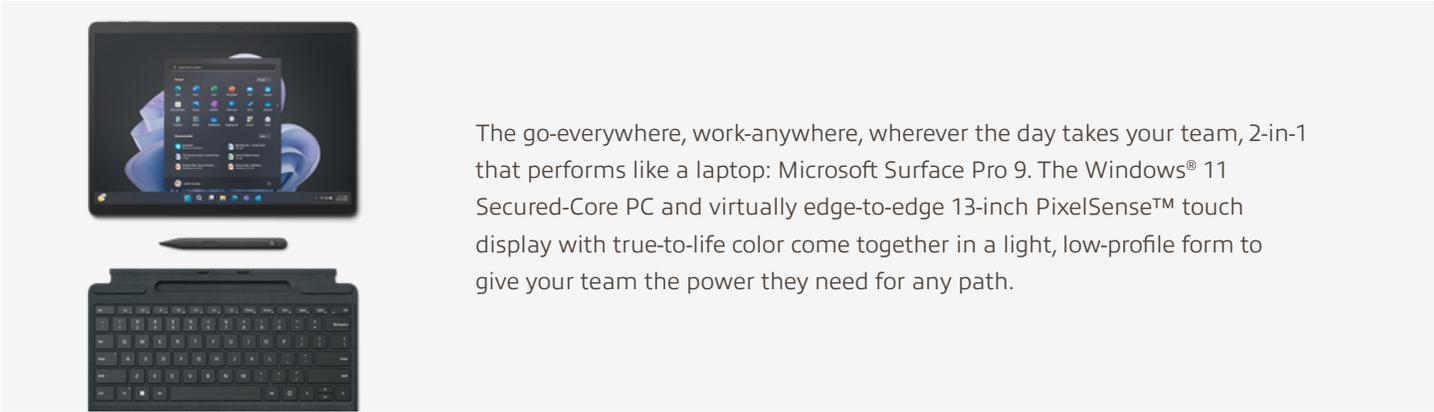
Allowing end users to work from anywhere while enjoying the most streamlined Windows experience yet, Windows® 11 features simple, flexible deployment and easy cloud management. Windows 11 provides a trusted and secure platform for seamless collaboration, adaptive productivity and reliable access. Meeting a diverse and dynamic array of business needs, it promotes employee well-being.



<sup>1</sup> A commissioned Total Economic Impact™ study conducted by Forrester Consulting on behalf of Microsoft, June 2020. "Maximizing Your ROI From Microsoft 365 Enterprise With Microsoft Surface"

## Meet Microsoft Surface Pro 9

### The most powerful Pro



The go-everywhere, work-anywhere, wherever the day takes your team, 2-in-1 that performs like a laptop: Microsoft Surface Pro 9. The Windows® 11 Secured-Core PC and virtually edge-to-edge 13-inch PixelSense™ touch display with true-to-life color come together in a light, low-profile form to give your team the power they need for any path.



#### Pro-level performance on the go

Get pro-level performance and unlock workstation-class power with optional 12th Gen Intel® Core™ processors built on the Intel Evo™ platform and Thunderbolt™ 4.



#### Securing data is foundational.

Security has never been more important; it's also never been easier with Surface Pro 9 and Microsoft SQ® 3. Pluton architecture secures sensitive data directly in the CPU, making it more difficult for attackers to access.



#### Stay connected and collaborating.

When ultra-mobile employees need a high-performance device at the edge, Surface Pro 9 with 5G keeps them in sync. Plus, with a powerful Neural Processing Unit (NPU) delivering 15 Tera Operations Per Second (TOPS) of acceleration, you can take video calls to the next level with Windows Studio Effects.



#### Unmatched flexibility

Is it a laptop or is it a tablet? The Pro 9 is whatever you need it to be. Matched with the Surface Pro Signature Keyboard, users can type away all day or use the edge-to-edge 13-inch PixelSense touch-screen display to get work done.

Technical specifications

<b>Size and weight</b>	<p>Surface® Pro 9</p> <ul style="list-style-type: none"> <li>Length: 11.3 inch (287 mm)</li> <li>Width: 8.2 inch (209 mm)</li> <li>Height: 0.37 inch (9.3 mm)</li> <li>Weight<sup>1</sup>: 1.94lbs (879 g)</li> </ul>	<p>Surface Pro 9 with 5G</p> <ul style="list-style-type: none"> <li>Length: 11.3 inch (287 mm)</li> <li>Width: 8.2 inch (209 mm)</li> <li>Height: 0.37 inch (9.3 mm)</li> <li>Weight<sup>1</sup>: 1.95lbs (879 g) (mmWave) or 1.94lb (878 g) (Sub6)</li> </ul>
<b>Memory<sup>2</sup> and storage</b>	<p>Surface Pro 9</p> <ul style="list-style-type: none"> <li>Memory: 8GB, 16GB, 32GB (LPDDR5 RAM)</li> <li>Storage: Removable<sup>3</sup> drive (SSD) options: 128GB, 256GB, 512GB, 1TB</li> </ul>	<p>Surface Pro 9 with 5G</p> <ul style="list-style-type: none"> <li>Memory: 8GB, 16GB (LPDDR4x RAM)</li> <li>Storage: Removable<sup>3</sup> drive (SSD) options: 128GB, 256GB, 512GB</li> </ul>
<b>What's in the box</b>	<p>Surface Pro 9</p> <ul style="list-style-type: none"> <li>Power supply</li> <li>Quick start guide</li> <li>Safety and warranty documents</li> </ul>	<p>Surface Pro 9 with 5G</p> <ul style="list-style-type: none"> <li>Power supply</li> <li>Quick start guide</li> <li>Safety and warranty documents</li> <li>SIM Card access tool</li> </ul>
<b>Network and connectivity</b>	<p>Surface Pro 9</p> <ul style="list-style-type: none"> <li>Wi-Fi 6E: 802.11ax compatible</li> <li>Bluetooth® Wireless 5.1 technology</li> </ul>	<p>Surface Pro 9 with 5G</p> <ul style="list-style-type: none"> <li>Wi-Fi 6E: 802.11ax compatible</li> <li>Bluetooth Wireless 5.1 technology</li> <li>Location: GPS, Glonass, Galileo and Beidou Support</li> <li>NanoSIM and eSIM<sup>4</sup> support</li> <li>Supports 5G<sup>5</sup></li> </ul>
<b>Display</b>	<p>Surface Pro 9</p> <ul style="list-style-type: none"> <li>Screen: 13-inch PixelSense™</li> <li>Flow display</li> <li>Resolution 2880 X 1920 (267 PPI)</li> <li>Color profile: sRGB and Vivid</li> <li>Refresh rate up to 120Hz</li> <li>(Dynamic refresh rate supported)</li> <li>Aspect ratio: 3:2</li> <li>Contrast ratio 1200:1</li> <li>Adaptive Color</li> <li>Auto Color Management supported</li> <li>Touch: 10-point multi-touch</li> <li>Dolby Vision IQ™ support<sup>7</sup></li> <li>Gorilla® Glass 5</li> <li>Brightness: 450 nits maximum (typical), 2 nits minimum</li> </ul>	<p>Surface Pro 9 with 5G</p> <ul style="list-style-type: none"> <li>Screen: 13-inch PixelSense</li> <li>Flow display</li> <li>Resolution: 2880 X 1920 (267 PPI)</li> <li>Color profile: sRGB and Vivid</li> <li>Refresh rate up to 120Hz</li> <li>Dynamic refresh rate up to 120Hz</li> <li>Aspect ratio: 3:2</li> <li>Contrast ratio 1200:1</li> <li>Adaptive Color</li> <li>Touch: 10-point multi-touch</li> <li>Gorilla Glass 5</li> <li>Brightness: 450 nits maximum (typical), 5 nits minimum</li> </ul>
<b>Exterior</b>	<p>Surface Pro 9</p> <ul style="list-style-type: none"> <li>Casing: aluminum</li> <li>Colors<sup>8</sup>: platinum, graphite, sapphire, forest</li> <li>Physical buttons: volume, power</li> </ul>	<p>Surface Pro 9 with 5G</p> <ul style="list-style-type: none"> <li>Casing: aluminum</li> <li>Colors: platinum</li> <li>Physical buttons: volume, power</li> </ul>
<b>Battery capacities</b>	<p>Surface Pro 9</p> <ul style="list-style-type: none"> <li>Battery capacity nominal (WH) 47.7 Wh</li> <li>Battery capacity min (WH) 46.5 Wh</li> </ul>	<p>Surface Pro 9 with 5G</p> <ul style="list-style-type: none"> <li>Battery capacity nominal (WH) 47.7 Wh</li> <li>Battery capacity min (WH) 46.5 Wh</li> </ul>
<b>Serviceability<sup>8</sup></b>	<p>Replaceable components include:</p> <ul style="list-style-type: none"> <li>Display</li> <li>Battery</li> <li>Surface connect port</li> <li>Thermal module (Surface Pro 9 with 5G only)</li> <li>Thermal module with fan (Surface Pro 9 only)</li> <li>Cameras</li> <li>Speakers</li> </ul>	

<b>Sustainability<sup>9</sup></b>	<ul style="list-style-type: none"> <li>Meets ENERGY STAR® requirements</li> <li>Registered EPEAT® Gold in the U.S. and Canada<sup>10</sup></li> </ul>	
<b>Battery life</b>	<p>Surface Pro 9<sup>11</sup></p> <ul style="list-style-type: none"> <li>Up to 15.5 hours of typical device usage</li> </ul>	<p>Surface Pro 9 with 5G<sup>12</sup></p> <ul style="list-style-type: none"> <li>Up to 19 hours of typical device usage</li> </ul>
<b>Cameras</b>	<ul style="list-style-type: none"> <li>Windows Hello® face authentication camera (front-facing)</li> <li>Front-facing camera with 1080p full HD video</li> <li>10.0MP rear-facing autofocus camera with 1080p HD and 4k video</li> </ul>	
<b>Pen and accessories compatibility</b>	<ul style="list-style-type: none"> <li>Designed for Surface Slim Pen 2<sup>13</sup></li> <li>Integrated storage and wireless charging for Surface Slim Pen 2<sup>14</sup> with Surface Pro</li> <li>Signature Keyboard*</li> <li>Supports tactile signals<sup>15</sup> with Surface Slim Pen 2<sup>16</sup></li> <li>Supports Microsoft® Pen Protocol (MPP)</li> </ul>	<ul style="list-style-type: none"> <li>Keyboard compatibility</li> <li>Surface Pro Signature Keyboard</li> <li>Surface Pro Keyboard</li> <li>Surface Pro X Signature Keyboard</li> <li>Surface Pro X Keyboard</li> </ul>
<b>Graphics</b>	<p>Surface Pro 9</p> <ul style="list-style-type: none"> <li>Intel® Iris® Xe graphics</li> </ul>	<p>Surface Pro 9 with 5G</p> <ul style="list-style-type: none"> <li>Microsoft SQ® 3 Adreno</li> <li>8CX Gen 3</li> </ul>
<b>Software</b>	<p>Surface Pro 9</p> <ul style="list-style-type: none"> <li>Windows® 11 Pro or Windows 10 Pro</li> <li>Preloaded Microsoft 365™ Apps<sup>17</sup></li> <li>Microsoft 365 Business Standard, Microsoft 365 Business Premium or Microsoft 365 Apps 30-day trial</li> </ul>	<p>Surface Pro 9 with 5G</p> <ul style="list-style-type: none"> <li>Windows 11 Pro on ARM<sup>18</sup></li> <li>Preloaded Microsoft 365 Apps<sup>17</sup></li> <li>Microsoft 365 Business Standard, Microsoft 365 Business Premium or Microsoft 365 Apps 30-day trial<sup>17</sup></li> </ul>
<b>Sensors</b>	<ul style="list-style-type: none"> <li>Accelerometer</li> <li>Gyroscope</li> <li>Magnetometer</li> <li>Ambient color sensor (Brightness and color)</li> </ul>	
<b>Accessibility</b>	<ul style="list-style-type: none"> <li>Compatible with Surface</li> <li>Adaptive Kit</li> <li>Compatible with Surface Delray</li> <li>Include Windows Accessibility Feature</li> </ul>	
<b>Processor</b>	<p>Surface Pro 9</p> <ul style="list-style-type: none"> <li>12th Gen Intel® Core™ i5-1245U processor</li> <li>12th Gen Intel Core i7-1265U processor</li> <li>Options with storage 256 GB and above built on the Intel Evo™ platform</li> </ul>	<p>Surface Pro 9 with 5G</p> <ul style="list-style-type: none"> <li>Microsoft SQ 3 processor</li> <li>Neural Processing Unit (NPU)</li> </ul>
<b>Warranty</b>	<p>1-year limited hardware warranty</p>	
<b>Security</b>	<p>Surface Pro 9</p> <ul style="list-style-type: none"> <li>TPM 2.0 chip for enterprise-grade security and BitLocker® support</li> <li>Enterprise-grade protection with Windows Hello face sign-in</li> <li>Windows 11 Secured-Core PC</li> </ul>	<p>Surface Pro 9 with 5G</p> <ul style="list-style-type: none"> <li>Enhanced security with Microsoft Pluton</li> <li>Enterprise-grade protection with Windows Hello face sign-in</li> <li>Windows 11 Secured-Core PC</li> </ul>
<b>Audio</b>	<p>Surface Pro 9</p> <ul style="list-style-type: none"> <li>Dual far-field Studio Mics</li> <li>2W stereo speakers with Dolby Atmos<sup>19</sup></li> </ul>	<p>Surface Pro 9 with 5G</p> <ul style="list-style-type: none"> <li>Enhanced security with Dual far-field Studio Mics</li> <li>2W stereo speakers</li> </ul>
<b>Ports</b>	<p>Surface Pro 9</p> <ul style="list-style-type: none"> <li>2 x USB-C with USB 4.0/Thunderbolt™ 4</li> <li>1 x Surface Connect port</li> <li>1 x Surface Keyboard port</li> </ul>	<p>Surface Pro 9 with 5G</p> <ul style="list-style-type: none"> <li>1 x nano SIM</li> <li>2 x USB-C 3.2</li> <li>1 x Surface Connect port</li> <li>1 x Surface Keyboard port</li> </ul>

## Empowering Hybrid Work With Insight and Microsoft Surface

### Disclaimers

- 1 Weight not including Surface Pro Signature Keyboard and Surface Slim Pen 2 (sold separately)
- 2 System software uses significant storage space. Available storage is subject to change based on system software updates and apps usage. 1GB = 1 billion bytes. 1TB = 1,000GB. See [Surface.com/Storage](https://surface.com/Storage) for more details.
- 3 Components available through your Surface Commercial Authorized Device Reseller. Components can be replaced on-site by a skilled technician following Microsoft's Service Guide. Microsoft tools (sold separately) may also be required for repair. Opening and/or repairing your device can present electric shock, fire and personal injury risk and other hazards. Use caution if undertaking do-it-yourself repairs. Device damage caused during repair will not be covered under Microsoft's Hardware Warranty or protection plans.
- 4 eSIM support may vary by carrier. Individual device activation for eSIM is supported, however bulk activations leveraging eSIM on devices with Windows 10 are not currently available. [China only: Remove eSIM from specs and disclaimer as eSIM is not offered in China.]
- 5 5G not available in all areas, mmWave in U.S. only. Supports Sub-6 GHz, not available in all areas; compatibility and performance depend on carrier network, plan and other factors. See carrier for details and pricing.
- 6 Requires Dolby Vision® encoded content and video.
- 7 Colors available on selected models only. Available colors, sizes, finishes and processors may vary by store, market and configuration.
- 8 Customer Replaceable Units (CRUs) are components available for purchase through your Surface Commercial Authorized Device Reseller. Components can be replaced on-site by a skilled technician following Microsoft's Service Guide. Opening and/or repairing your device can present electric shock, fire and personal injury risks and other hazards. Use caution if undertaking do-it-yourself repairs. Device damage caused during repair will not be covered under Microsoft's Hardware Warranty or protection plans. Components will be available shortly after initial launch; timing of availability varies by component and market.
- 9 [Download the full Eco profile.](#)
- 10 For more information on registration in other markets, [check here.](#)
- 11 Surface Pro 9: Up to 15.5 hours of battery life based on typical Surface device usage. Testing conducted by Microsoft in August 2022 using preproduction software and preproduction 12th Gen Intel Core i5, 256GB, 8GB RAM device. Testing consisted of full battery discharge with a mixture of active use and modern standby. The active use portion consists of (1) a web browsing test accessing eight popular websites over multiple open tabs, (2) a productivity test utilizing Microsoft Word, PowerPoint®, Excel, OneNote® and Outlook®, and (3) a portion of time with the device in use with idle applications. All settings were default except screen brightness was set to 150 nits with Auto-Brightness and Adaptive Color disabled. Wi-Fi was connected to a network. Tested with Windows Version 11.0.22621 (21H2). Battery life varies significantly with settings, usage and other factors.
- 12 Surface Pro 9 with 5G Wi-Fi: Up to 19 hours of battery life based on typical Surface device usage. Testing conducted by Microsoft in August 2022 using preproduction software and preproduction SQ 3, 128/256/512GB, 8/16GB RAM device. Testing consisted of full battery discharge with a mixture of active use and modern standby. The active use portion consists of (1) a web browsing test accessing eight popular websites over multiple open tabs, (2) a productivity test utilizing Microsoft Word, PowerPoint, Excel, OneNote and Outlook, and (3) a portion of time with the device in use with idle applications. All settings were default except screen brightness was set to 150 nits with Auto-Brightness and Adaptive Color disabled. Wi-Fi was connected to a network. Tested with Windows Version 11.0.22621 (21H2). Battery life varies significantly with settings, usage and other factors.
- 13 Sold separately
- 14 Sold separately. Software license required for some features. Charger for Surface Slim Pen 2 sold separately. Surface Slim Pen 2 can charge with Surface Slim Pen Charger, Surface Pro Signature Keyboard, Surface Pro X Signature Keyboard, Surface Laptop Studio and Surface Duo 2 Pen Cover.
- 15 Tactile signals with Surface Slim Pen 2 can be experienced on some applications on Surface B&P running Windows 11.
- 16 Surface Slim Pen 2 sold separately.
- 17 Activation required. If your device is managed by your organization's IT department, contact your IT administrator for activation. After 30 days, you will be charged the applicable monthly or annual subscription fee. Credit card required. Cancel any time to stop future charges. See <https://aka.ms/m365businesstrialinfo>.
- 18 Surface Pierce comes with Windows 11 Pro on ARM At this time, Surface Pierce with Windows 11 Pro on ARM will not install some games and CAD software, and some third-party drivers or antivirus software. Certain features require specific hardware (see [aka.ms/windows11-spec](https://aka.ms/windows11-spec)). Find out more in the FAQ.
- 19 Requires Dolby® Atmos encoded content and video.

## Meet Microsoft Surface Laptop 5

### Super powered for serious work

When your team's work speaks for itself, things can get loud. With lightning-fast performance, sleek portability, true-to-life video calls, PixelSense™ touch-screen display and built-in security, Microsoft Surface® Laptop 5 enables your team to do what it does best: deliver impact with speed and performance.



#### An enhanced camera experience

Feel like you're face-to-face with clients and coworkers in flattering, true-to-life video with great low-light capabilities.



#### The ultimate in productivity

Some days there's just no time to waste. Get back to work within seconds of opening the lid with Instant On. Plus, sign in securely with Windows Hello® password-free sign-in.



#### Built-in security

Give IT peace of mind knowing that your company, customer and employee data are safe and secure with Windows® 11 Secured-Core PC, featuring a removable hard drive for data retention.



#### Go anywhere, work from anywhere

This sleek, thin and lightweight laptop is perfect for trips and working while on the go. All-day battery life keeps you powered for up to 17 hours.

Technical specifications

<b>Size and weight</b>	Surface Laptop 5 13.5 inch	Surface Laptop 5 15 inch
	<ul style="list-style-type: none"> <li>Length: 12.1 inch (308 mm)</li> <li>Width: 8.8 inch (223 mm)</li> <li>Height: 0.57 inch (14.5 mm)</li> <li>Weight: Fabric 2.80 lbs (1,272 g)</li> <li>Metal 2.86 lbs (1,297 g)</li> </ul>	<ul style="list-style-type: none"> <li>Length: 13.4 inch (340 mm)</li> <li>Width: 9.6 inch (244 mm)</li> <li>Height: 0.58 inch (14.7 mm)</li> <li>Weight: 3.44 lbs (1,560 g)</li> </ul>
<b>Processor</b>	Surface Laptop 5 13.5 inch	Surface Laptop 5 15 inch
	<ul style="list-style-type: none"> <li>12th Gen Intel® Core™ i5-1245U processor</li> <li>12th Gen Intel Core i7-1265U processor</li> <li>Built on the Intel Evo™ platform</li> </ul>	<ul style="list-style-type: none"> <li>12th Gen Intel Core i7-1265U processor</li> <li>Built on the Intel Evo platform</li> </ul>
<b>Keyboard layout</b>	<ul style="list-style-type: none"> <li>Activation: Moving keys</li> <li>Layout: QWERTY, full row of function keys (F1 – F12)</li> <li>Windows key and dedicated buttons for media controls, screen brightness</li> <li>Keyboard backlight</li> </ul>	
<b>Battery life<sup>1</sup></b>	Surface Laptop 5 13.5 inch	Surface Laptop 5 15 inch
	<ul style="list-style-type: none"> <li>Up to 18 hours of typical device usage</li> </ul>	<ul style="list-style-type: none"> <li>Up to 17 hours of typical device usage</li> </ul>
<b>Sustainability<sup>2</sup></b>	<ul style="list-style-type: none"> <li>Meets ENERGY STAR® requirements</li> <li>Registered EPEAT® Gold in the U.S. and Canada<sup>3</sup></li> </ul>	
<b>Sensors</b>	Ambient light sensor	
<b>Warranty<sup>4</sup></b>	1-year limited hardware warranty	
<b>Serviceability<sup>3</sup></b>	Replaceable components include:	
	<ul style="list-style-type: none"> <li>SSD</li> <li>AB Cover module (display)</li> <li>C Cover</li> <li>Battery + Bucket</li> <li>Motherboard</li> </ul>	<ul style="list-style-type: none"> <li>Charging Port (Surflink connector)</li> <li>Thermal Module</li> <li>Thermal pad and Desense tape</li> <li>Feet</li> </ul>
<b>Accessibility</b>	<ul style="list-style-type: none"> <li>Compatible with Surface Adaptive Kit</li> <li>Compatible with Surface Delay</li> <li>Include Windows Accessibility Feature</li> </ul>	
<b>Display</b>	Surface Laptop 5 13.5 inch	Surface Laptop 5 15 inch
	<ul style="list-style-type: none"> <li>Screen: 13.5-inch PixelSense™ Display</li> <li>Resolution: 2256 x 1504 (201 PPI)</li> <li>Aspect ratio: 3:2</li> <li>Contrast ratio 1300:1</li> <li>Color profile: sRGB, and Vivid</li> <li>Individually color-calibrated display</li> <li>Dolby Vision® IQ™<sup>6</sup> support</li> <li>Touch: 10-point multi-touch</li> <li>Gorilla® Glass 3 display on laptop with Alcantara® palm rest</li> <li>Gorilla Glass 5 display on laptop with metal palm rest</li> <li>Brightness: 400 nits maximum (typical). 5 nits minimum</li> </ul>	<ul style="list-style-type: none"> <li>Screen: 15-inch PixelSense Display</li> <li>Resolution: 2496 x 1664 (201 PPI)</li> <li>Aspect ratio: 3:2</li> <li>Contrast ratio 1300:1</li> <li>Color profile: sRGB, and Vivid</li> <li>Individually color-calibrated display</li> <li>Dolby Vision IQ<sup>5</sup> support</li> <li>Touch: 10-point multi-touch</li> <li>Gorilla Glass 5</li> <li>Brightness: 400 nits maximum (typical). 5 nits minimum</li> </ul>

<b>What's in the box</b>	<ul style="list-style-type: none"> <li>Power Supply</li> <li>Quick Start Guide</li> <li>Safety and warranty documents</li> </ul>	
<b>Cameras</b>	<ul style="list-style-type: none"> <li>Windows Hello Face</li> <li>Authentication camera</li> <li>720p HD front-facing camera</li> </ul>	
<b>Security</b>	<ul style="list-style-type: none"> <li>TPM 2.0 chip for enterprise-grade security and BitLocker® support</li> <li>Enterprise-grade protection with Windows Hello face sign-in</li> <li>Windows 11 Secured-Core PC</li> </ul>	
<b>Pen and accessories compatibility</b>	<ul style="list-style-type: none"> <li>Designed for Surface Pen<sup>7</sup></li> <li>Supports Microsoft® Pen Protocol (MPP)</li> </ul>	
<b>Battery capacities</b>	<ul style="list-style-type: none"> <li>Battery Capacity Nominal (WH) 47.4</li> <li>Battery Capacity Min (WH) 45.8</li> </ul>	
<b>Exterior</b>	<ul style="list-style-type: none"> <li>Casing: Aluminum</li> <li>Power and Volume buttons on keyboard</li> </ul>	
	Surface Laptop 5 13.5 inch colors <sup>4</sup>	Surface Laptop 5 15 inch colors <sup>1</sup>
	<ul style="list-style-type: none"> <li>Platinum with Alcantara material palm rest</li> <li>Sage with metal palm rest</li> <li>Matte Black with metal palm rest</li> <li>Sandstone with metal palm rest</li> </ul>	<ul style="list-style-type: none"> <li>Platinum with metal palm rest</li> <li>Matte Black with metal palm rest</li> </ul>
<b>Ports</b>	<ul style="list-style-type: none"> <li>1 x USB-C® with USB</li> <li>4.0/Thunderbolt™ 4</li> <li>1 x USB-A 3.1</li> </ul>	<ul style="list-style-type: none"> <li>3.5 mm headphone jack</li> <li>1 x Surface Connect port</li> </ul>
<b>Audio</b>	<ul style="list-style-type: none"> <li>Dual far-field Studio Mics</li> <li>Omnisonic® Speakers with Dolby Atmos<sup>8</sup></li> </ul>	
<b>Software</b>	<ul style="list-style-type: none"> <li>Windows 11 Pro</li> <li>Preloaded Microsoft 365™ Apps<sup>9</sup></li> <li>Microsoft 365 Business Standard, Microsoft 365 Business Premium, or Microsoft 365 Apps 30-day trial<sup>10</sup></li> </ul>	
<b>Memory and storage<sup>11</sup></b>	<ul style="list-style-type: none"> <li>8GB, 16GB, or 32GB LPDDR5x RAM</li> <li>Removable<sup>5</sup> solid-state drive (SSD) options: 256GB, 512GB or 1TB</li> </ul>	
<b>Network and connectivity</b>	<ul style="list-style-type: none"> <li>Wi-Fi 6: 802.11ax compatible</li> <li>Bluetooth® Wireless 5.1 technology</li> </ul>	
<b>Graphics</b>	Intel Iris® Xe Graphics	

## Empowering Hybrid Work With Insight and Microsoft Surface

### Disclaimers

<sup>1</sup> Colors available on selected models only. Available colors, sizes, finishes and processors may vary by store, market and configuration.

<sup>2</sup> Download the full Eco profile, see [https://aka.ms/ProX\\_EcoProfile](https://aka.ms/ProX_EcoProfile).

<sup>3</sup> For more information on registration in other markets, check [https://aka.ms/LaptopStudio\\_EPEAT](https://aka.ms/LaptopStudio_EPEAT).

<sup>4</sup> Microsoft's Limited Warranty is in addition to your consumer law rights.

<sup>5</sup> Customer Replaceable Units (CRUs) are components available for purchase through your Surface Commercial Authorized Device Reseller. Components can be replaced on-site by a skilled technician following Microsoft's Service Guide. Opening and/or repairing your device can present electric shock, fire and personal injury risks and other hazards. Use caution if undertaking do-it-yourself repairs. Device damage caused during repair will not be covered under Microsoft's Hardware Warranty or protection plans. Components will be available shortly after initial launch; timing of availability varies by component and market.

<sup>6</sup> Requires Dolby Vision® encoded content and video.

<sup>7</sup> Sold separately

<sup>8</sup> Requires Dolby Atmos® encoded content/audio.

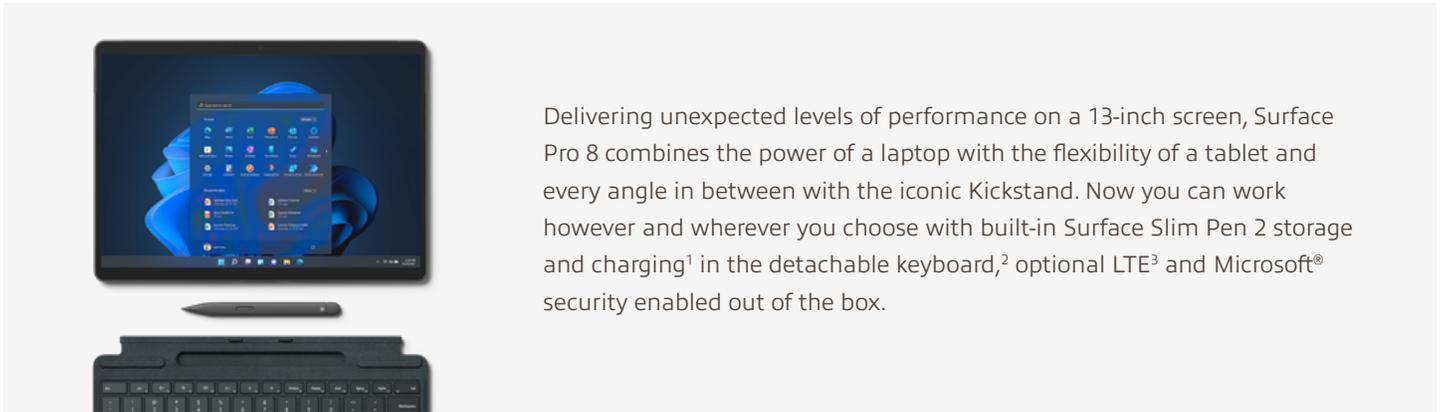
<sup>9</sup> Sold separately. Software license required for some features. (Japan versions are pre-installed. Not a trial. Need to call it out in OS.)

<sup>10</sup> Activation required. If your device is managed by your organization's IT department, contact your IT administrator for activation. If you activate your trial outside your organization, after 30 days, you will be charged the applicable monthly or annual subscription fee. Credit card required. Cancel any time to stop future charges. See <https://aka.ms/m365businesstrialinfo>. (Japan versions are pre-installed. Not a trial. Need to call it out in OS.)

<sup>11</sup> System software uses significant storage space. Available storage is subject to change based on system software updates and apps usage. 1GB = 1 billion bytes. 1TB = 1,000GB. See [Surface.com/Storage](https://www.microsoft.com/Storage) for more details.

## Meet Microsoft Surface Pro 8

### One powerful Pro



Delivering unexpected levels of performance on a 13-inch screen, Surface Pro 8 combines the power of a laptop with the flexibility of a tablet and every angle in between with the iconic Kickstand. Now you can work however and wherever you choose with built-in Surface Slim Pen 2 storage and charging<sup>1</sup> in the detachable keyboard,<sup>2</sup> optional LTE<sup>3</sup> and Microsoft® security enabled out of the box.



#### Expect more from your computer.

Employees are more flexible than ever. So is Surface Pro 8. Write in laptop mode, present with multiple screens in desktop mode or sign a contract on screen in tablet mode with the feeling of pen on paper.<sup>4</sup> Surface Pro 8 is built to adapt.



#### One powerful Pro

Double-digit performance increases and 11th Gen Intel® Core™ processors mean Surface Pro 8 will handle it all, whether you're handwriting notes on screen, multitasking while on a video call or crushing a spreadsheet — all in an ultra-versatile package.



#### Team collaboration without limits

Keep your team collaborating with high-definition connections. From Wi-Fi 6 to optional LTE Advanced, employees stay connected and productive with great cloud productivity tools that are always available for editing, sharing and collaborating.



#### Deploy, manage and stay secure from anywhere.

Unlock more value with chip-to-cloud security and modern management. Surface Pro 8 helps keep you secure from anywhere with an improved Windows Hello® camera, removable hard drive and optional LTE Advanced.

#### Disclaimer

<sup>1</sup> Pen storage and charging available on select keyboards.

<sup>2</sup> Sold separately. Software license required for some features.

<sup>3</sup> Surface Pro 8 with LTE Advanced is coming in 2022. Visit [surface.com](https://surface.com) for updates on availability in your market. Availability may vary by market and configuration. Service availability and performance subject to service provider's network. Contact your service provider for details, compatibility, pricing, SIM card and activation. See all specs and frequencies at [surface.com](https://surface.com).

<sup>4</sup> Tactile signals with Surface Slim Pen 2 can be experienced on some applications on Surface Pro 8 running Windows® 11. Surface Slim Pen 2 sold separately.

Technical specifications

<b>Dimensions</b>	11.3 x 8.2 x 0.37 inches (287mm x 208mm x 9.3mm)
<b>Display</b>	Screen: 13-inch PixelSense™ Flow display Resolution: 2880 x 1920 (267 PPI) Up to 120Hz refresh rate (60Hz default) Aspect ratio: 3:2 Touch: 10-point multi-touch GPU Ink acceleration Dolby Vision® support <sup>1</sup>
<b>Memory</b>	8GB, 16GB, 32GB (LPDDR4x RAM)
<b>Processor</b>	Dual-core 11th Gen Intel® Core™ i3-1115G4 Processor Quad-core 11th Gen Intel Core i5-1145G7 Processor Quad-core 11th Gen Intel Core i7-1185G7 Processor i5 and i7 Wi-Fi options with storage 256GB and above built on the Intel Evo™ platform i3 and LTE options not included.
<b>Security</b>	TPM 2.0 chip for enterprise-grade security and BitLocker® support Enterprise-grade protection with Windows Hello® face sign-in
<b>Software</b>	Windows® 10 Pro or Windows 11 Pro Preloaded Microsoft 365™ apps <sup>2</sup> Microsoft® 365 Business Standard, Microsoft 365 Business Premium or Microsoft 365 Apps 30-day trial <sup>3</sup>
<b>Sensors</b>	Accelerometer Gyroscope Magnetometer Ambient color sensor (brightness and color)
<b>What's in the box?</b>	Surface Pro 8 for Business Power supply Quick start guide Safety and warranty documents
<b>Weight<sup>4</sup></b>	1.96 lb (891 g)
<b>Keyboard compatibility</b>	Microsoft Surface® Pro Signature Keyboard Microsoft Surface Pro Keyboard

<b>Storage<sup>5</sup></b>	Removable Solid-State Drive (SSD) options: 128GB or 256GB 512GB or 1TB
<b>Battery life<sup>6</sup></b>	Up to 16 hours of typical device usage
<b>Graphics</b>	Intel UHD Graphics (i3) Intel Iris® Xe Graphics (i5, i7)
<b>Connections</b>	2 x USB-C® with USB 4.0/Thunderbolt™ 4 3.5mm headphone jack 1 x Surface Connect port Surface Type Cover port Compatible with Surface Dial off-screen interaction <sup>7</sup>
<b>Cameras, video and audio</b>	Windows Hello face authentication camera (front-facing) 5.0MP front-facing camera with 1080p full HD video 10.0MP rear-facing autofocus camera with 1080p HD and 4k video Dual far-field Studio Mics 2W stereo speakers with Dolby Atmos®
<b>Wireless</b>	Wi-Fi 6: 802.11ax compatible Bluetooth® Wireless 5.1 technology
<b>Exterior</b>	Casing: signature anodized aluminum Colors: platinum, graphite (only available on select configurations) <sup>9</sup> Physical buttons: volume, power
<b>Warranty<sup>9</sup></b>	One-year limited hardware warranty
<b>Pen compatibility</b>	Surface Pro 8 supports Microsoft Pen Protocol (MPP) Surface Pro 8 supports tactile signals with Surface Slim Pen 2 <sup>10</sup>

Disclaimer

<sup>1</sup> Requires Dolby Vision® encoded content and video.

<sup>2</sup> Requires license or subscription to activate and use.

<sup>3</sup> Activation required. If your device is managed by your organization's IT department, contact your IT administrator for activation. After 30 days, you will be charged the applicable monthly or annual subscription fee. Credit card required. Cancel any time to stop future charges. See <https://aka.ms/m365businesstrialinfo>.

<sup>4</sup> Microsoft's Limited Warranty is in addition to your consumer law rights.

<sup>5</sup> System software and updates use significant storage space. Available storage is subject to change based on system software and updates and apps usage. 1GB = 1 billion bytes. 1TB = 1,000GB. See Surface Storage for more details.

<sup>6</sup> Surface Pro 8 battery life: Up to 16 hours of battery life based on typical Surface device usage. Testing conducted by Microsoft in August 2021 using preproduction software and preproduction Intel 11th Gen Core i5-1135G7, 256GB, 8GB RAM device. Testing consisted of full battery discharge with a mixture of active use and modern standby. The active use portion consists of (1) a web browsing test accessing 8 popular websites over multiple open tabs, (2) a productivity test utilizing Microsoft Word, PowerPoint®, Excel and Outlook®, and (3) a portion of time with the device in use with idle applications.

All settings were default except screen brightness was set to 150nits with Auto-Brightness and Adaptive Color disabled. Wi-Fi was connected to a network. Tested with Windows Version 11.0.22000.9 (21H2). Battery life varies significantly with settings, usage and other factors.

<sup>7</sup> Sold separately.

<sup>8</sup> Requires Dolby® Atmos encoded content and audio.

<sup>9</sup> Colors available on selected models only. Available colors, sizes, finishes, and processors may vary by store, market, and configuration.

<sup>10</sup> Tactile signals with Surface Slim Pen 2 can be experienced on some applications on Surface Pro 8 running Windows 11. Surface Slim Pen 2 sold separately.

## Surface Laptop 4

Empower hybrid work with style, performance and speed.



The original Surface Laptop was launched in 2017 as a bold statement on the classic clamshell. As an ultra-slim, beautiful device that balances power, speed, performance and style, Surface Laptop has the highest client satisfaction rating in its class.<sup>1</sup>

**Surface Laptop 4 represents a level of power and choice in an ultra-slim laptop.**

### Get to know the Surface Laptop 4.

	Laptop 3	Laptop 4
Processors	<p><b>10th Gen Intel® Core™ processor</b></p> <ul style="list-style-type: none"> <li>Run the professional-grade software and the business apps your company depends on.</li> </ul>	<p><b>Quad Core 11th Gen Intel Core processor</b></p> <ul style="list-style-type: none"> <li>Ability to edit photos and videos faster with new Quad Core 11th Gen Intel Core processors and Intel Iris® Xe graphics</li> <li>Intelligent performance that adapts to you for faster responsiveness across apps</li> </ul> <p><b>Custom AMD Ryzen® Microsoft Surface Edition processor</b></p> <ul style="list-style-type: none"> <li>Up to eight CPU cores, delivering uniquely powerful performance in an ultra-thin and light design</li> <li>Outstanding speed with high-endurance, all-day battery life<sup>2</sup></li> </ul>
Battery life	Up to 11.5 hours of battery life	<ul style="list-style-type: none"> <li>Up to 19 hours on Surface Laptop 4 13.5-inch AMD Ryzen 5 Microsoft Surface Edition<sup>3</sup></li> <li>Up to 17.5 hours on Surface Laptop 4 15-inch AMD Ryzen 7 Microsoft Surface Edition<sup>3</sup></li> <li>Up to 17 hours on Surface Laptop 4 13.5-inch Intel Core i5<sup>3</sup></li> <li>Up to 16.5 hours on Surface Laptop 4 15-inch Intel Core i7<sup>3</sup></li> </ul>
Audio	Omnisonic® speakers delivering a more immersive <b>Dolby Audio™ Premium</b> sound	Cinematic sound for movies and shows with Omnisonic speakers backed by immersive <b>Dolby Atmos</b> <sup>4</sup>

Reach out to your Insight client executive or Surface specialist today to learn more about Surface Laptop 4 and discuss the possibility of trialing a device in your environment.

<sup>1</sup> Online survey of laptop users age 18-64 in China and US conducted by Ipsos; commissioned by Microsoft between April-October 2020; statistically significant at 90% confidence level.

<sup>2</sup> Battery life varies significantly with settings, usage and other factors.

<sup>3</sup> Surface Laptop 4 battery life: Up to 19 hours on Surface Laptop 4 13.5 inch AMD Ryzen 5 Microsoft Surface Edition; up to 17.5 hours on Surface Laptop 4 15 inch AMD Ryzen 7 Microsoft Surface Edition; up to 17 hours on Surface Laptop 4 13.5 inch Intel Core i5; up to 16.5 hours on Surface Laptop 4 15 inch Intel Core i7. Battery life based on typical Surface device usage. Testing conducted by Microsoft in February 2021 using preproduction software and preproduction devices. Testing consisted of full battery discharge with a mixture of active use and modern standby. The active use portion consists of (1) a web browsing test accessing 8 popular websites over multiple open tabs, (2) a productivity test utilizing Microsoft Word, PowerPoint, Excel and Outlook, and (3) a portion of time with the device in use with idle applications. All settings were default except screen brightness was set to 150nits with Auto-Brightness disabled. Wi-Fi was connected to a network. Battery life varies significantly with settings, usage and other factors.

<sup>4</sup> Requires Dolby Atmos encoded content and audio.

## Device-related services

With Insight's complementary services for your device purchases, we can help shape and modernize your approach to procurement and PC support. Shifting from legacy management and delivery options for your devices is a transformational journey, and Insight can help get you there. Choose from a variety of available services to go along with your devices and help accelerate your change and achieve your modern IT management goals.

### Global procurement services

Custom eCommerce portal

### Monitoring and management services

- PC support services
- Managed VDI
- Warranty administration support

### Prepare and deployment services

- Asset tagging
- Custom kitting
- Laser etching
- Imaging (legacy or Autopilot)
- Warehousing

### Lifecycle support services

Device end-of-life service (asset disposal or device resale)

### Add-on Managed Services

- Managed Endpoint
- Managed Security for Compliance
- Managed Adoption
- Workplace Analytics
- Managed Microsoft 365
- Managed Deployment

### Flexible billing model

- Monthly, annual, multi-year billing options
- Upfront billing



## Insight Surface Device as a Service (DaaS)

### Business challenge

The transformation of today's workplace into a less centralized, more user-focused and technology-driven environment has companies evaluating new ways of equipping and supporting their workers. Employees are pushing toward providing more flexible and modern device options so they can have a better, more productive experience. However, companies have to balance that user experience with the capacity of their IT staff.

### How we help

Insight's Surface Device as a Service (DaaS) solution has been designed in partnership with Microsoft, focused on providing full lifecycle management of Surface devices by combining procurement, service and management, and end-of-life recovery and refresh into a seamless end-to-end experience.

#### Organizations choose Surface DaaS to:

- Reduce cost and gain better control over spending for devices and their management.
- Refocus in-house IT on more strategic projects.
- Provide more flexible and modern device options for workers.



### Benefits



**Simplify device IT lifecycle management** and refocus in-house IT on more strategic projects.



**Provide staff with modern, desirable devices** for improved productivity.



**Access contracted device discounts** available through Microsoft Surface.



**Financial flexibility** to fit your financial strategy.

### Additional information

Insight Surface DaaS takes the complexity out of the device lifecycle for your IT staff and allows them to focus on improved user satisfaction and accelerated growth. Insight provides a complete solution that includes:

- Surface OEM devices: laptops, desktops, tablets and mobile devices
- Outsourced device IT lifecycle management: staging, provisioning and supporting end-user devices
- End-of-device lifecycle support: DaaS devices are retired at the end of their subscription term and refreshed

### Related services

- Managed Endpoint
- Managed Deployment
- Service Desk

## Accessories made to empower your workforce

### PC accessories

<b>Microsoft Ergonomic Mouse</b>		Work in comfort all day with reduced risk of fatigue and injury. Durable and lightweight, the Microsoft® Ergonomic Mouse is designed for exceptional control with ultra-smooth tracking on a variety of surfaces.
<b>Microsoft Ergonomic Keyboard</b>		Delivers a slim, refined design with a split keyboard, improved cushioned palm rest and dedicated shortcut keys
<b>Microsoft Ergonomic Desktop</b>		Combine the slim and refined design of Microsoft Ergonomic Keyboard and Microsoft Ergonomic Mouse.
<b>Microsoft Bluetooth Desktop</b>		Work efficiently and in style. Microsoft Bluetooth® Keyboard features time-saving shortcut keys, while Microsoft Bluetooth Mouse provides precise scrolling and navigation.
<b>Microsoft 4K Wireless Display Adapter</b>		Discover the strong, reliable way to project your content, photos and videos on the big screen.
<b>Microsoft Bluetooth Keyboard</b>		Pair to your laptop seamlessly with this solid, sleek and modern wireless keyboard that features time-saving shortcut keys and connection via Bluetooth.
<b>Microsoft Presenter+</b>		Present, participate and engage in meetings, in person or online, with the push of a button. Advance slides, focus audience attention on key content and quickly mute/unmute.
<b>Microsoft Ocean Plastic Mouse</b>		Help clean up the ocean with the Microsoft Ocean Plastic Mouse, featuring a shell made with 20% recycled ocean plastic. This breakthrough in materials technology begins with the removal of plastic waste from oceans and waterways. Plus, it's packaged in a 100% recyclable box.
<b>Microsoft Wireless Desktop 850</b>		Enjoy the freedom and convenience of wireless with AES technology to help protect your information.
<b>Microsoft Modern USB-C Speaker</b>		High-quality audio for better Teams meetings, and clear, reliable calls with omnidirectional background noise-reducing mic. Includes cable storage and carrying case.
<b>Microsoft Modern Webcam</b>		Easy-to-mount system adds high-quality video to your workspace. Featuring HDR and True Look that deliver facial retouch and auto light adjustment.
<b>Microsoft Modern USB Headset</b>		High-quality audio and voice, noise-reducing microphone and intuitive call controls. Choose between a USB-C and USB-A connection.
<b>Microsoft Modern Wireless Headset</b>		A wireless headset that makes calls and productivity comfortable and reliable, with great audio quality. Noise-reducing mic cuts down on background noise.
<b>Microsoft Audio Dock</b>		Microsoft Audio Dock connects external monitors, powers laptops and can fill a room with multidimensional sound for music and meetings – all with a single plug.

Surface accessories

**Surface Dock 2**



Instantly transform your Surface into a desktop PC.

**Surface USB-C Travel Hub**



When you're on the go, be more productive with the new three-multiport mobile dock.

**Surface Ergonomic Keyboard**



The unique palm rest and subtle changes to the keytop geometry, split space bar and naturally arched shape help protect you from hand and wrist strain, while improving your typing form.

**Surface Arc Mouse**



Slim, light and ready to travel, Surface Arc Mouse is designed to conform to your hand and snaps flat to easily fit in your bag. Connects via Bluetooth.

**Surface Headphones 2+**



Empower your team with work headphones that keep them connected and productive with immersive, high-quality Microsoft Teams® calls and distraction-free focus.

**Surface Earbuds**



These earbuds feature ultra-comfortable design, intuitive touch, voice controls and all-day battery, so you'll never miss a beat.