# **Velosio**<sup>®</sup> Microsoft 365 Teams Fixed Fee Services

Velosio is a Microsoft Gold Certified Partner with 33 years of experience managing enterprise IT workloads. Our certified experts have helped hundreds of companies build, manage, and optimize the Microsoft 365 Teams tenant. Velosio utilizes a multiphase approach to helping clients migrate their workloads into the cloud where we appropriately assess and plan the migration alongside the business with minimal disruption.

#### Microsoft 365 Teams

Microsoft Teams is mission-critical to this vision for a more flexible world of work. Teams is unique

### Pricing

in that it brings together meetings, chats, calls, collaboration, and business process automation in a single app. Enable people to connect seamlessly with those inside and outside of their organizations and provide ways to make remote presentations richer and more impactful. These offers will lay the foundation for future growth in the tenant and provide high-level management and administrative training leveraging the Microsoft 365 Adoption framework best practices. Organizations will begin to leverage Microsoft Teams while establishing best practices and collaboration governance.

MICROSOFT TEAMS ESSENTIALS Best for new M365 clients Prebuilt project plan and agenda	MICROSOFT TEAMS CLOUD VOICE Best for existing M365 clients wanting to expand into Cloud Voice. Prebuilt project plan and agenda	TOTAL MICROSOFT TEAMS SOLUTION Best for M365 clients wanting to have the entire Teams experience
100 users: \$4,500 200 users: \$6,500 Up to 300 users: \$8,500	100 users: \$4,500 200 users: \$6,500 Up to 300 users: \$8,500	100 users: \$9,000 200 users: \$13,000 Up to 300 users: 17,000
<ul> <li>Teams best practice applied to tenant</li> <li>Meeting and conferencing setup</li> <li>In-depth Teams administration training</li> <li>Train the Trainer Teams training</li> <li>Fixed-fee based on number of users</li> </ul>	<ul> <li>Teams tenant &amp; equipment</li> <li>Phone number port</li> <li>Phone system setup</li> <li>In-depth Teams administration training</li> <li>Train the Trainer Teams training</li> <li>Fixed-fee based on number of users</li> </ul>	Microsoft Essentials and Cloud Voice total solution



# **Velosio**<sup>®</sup> Microsoft 365 Teams Fixed Fee Services

Microsoft 365 Teams Essential Offer			
Total Collaboration Solution	Ultimate Meetings & Conferencing	ر ک آn-depth Training	
<ul> <li>Chat, meet, call, collaborate</li> <li>File sharing, co-authoring</li> <li>Private channels</li> <li>Meetings, tasks, polls</li> </ul>	<ul> <li>Audioconferencing</li> <li>Agenda, notes, polls, Service</li> <li>Video layouts, spotlight</li> <li>Presentations, reactions</li> </ul>	<ul> <li>'Train the trainer' Teams training</li> <li>Teams admin, governance</li> <li>Teams best practices</li> <li>Teams tips and tricks</li> </ul>	
	<ul> <li>Application, desktop sharing</li> </ul>	Desktop/web/mobile	

Microsoft 365 Teams Cloud Voice Offer			
Enterprise Phone System	Voice Solution	「 <sup>会</sup> 〕 点 <sup>(ど</sup> 点 In-depth Training	
<ul> <li>Auto attendant, call queues</li> </ul>	<ul> <li>Cloud voicemail with transcription</li> </ul>	<ul> <li>'Train the trainer' Teams training</li> </ul>	
<ul> <li>Call quality dashboard</li> <li>Cloud compliance recording</li> </ul>	Calls from Teams, Outlook, or a mobile device     Simultaneous ringing	<ul> <li>Teams admin, governance</li> <li>Teams best practices</li> <li>Teams tips and tricks</li> </ul>	
<ul> <li>Domestic and international calling plans</li> <li>Number porting/E911</li> </ul>	<ul> <li>Simultaneous ringing</li> <li>Speed dial and click-to-call</li> </ul>	Desktop/web/mobile	

### **Total Microsoft Teams Solution**

### Includes everything in Essentials and Cloud Voice offerings in one seamless implementation experience.

#### The Fine Print:

1. Microsoft Teams business class must be available to the Client Tenant; Teams free\exploratory not covered.

2. Client to acquire Teams Equipment to support VoIP.

3. No Data or File Migration.